Chapter: 4/Postsecondary Education **Section:** Finance and Resources

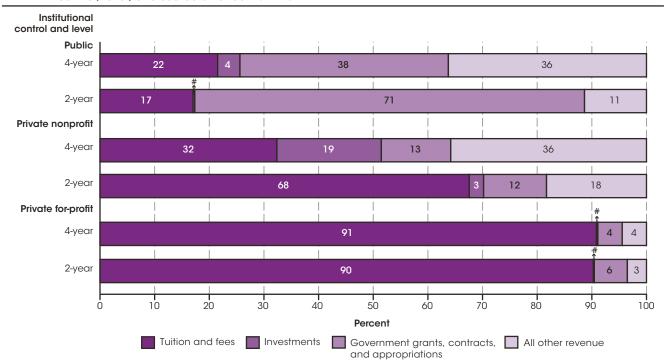
Postsecondary Revenues by Source

Between 2007–08 and 2012–13, revenues from tuition and fees per full-time-equivalent (FTE) student increased by 17 percent at public institutions (from \$5,478 to \$6,415, in constant 2013–14 dollars) and by 7 percent at private nonprofit institutions (from \$18,550 to \$19,866). At private for-profit institutions, revenues from tuition and fees were 7 percent higher in 2012–13 than in 2007–08 (\$16,135 vs. \$15,110).

In academic year 2012–13, total revenues at degree-granting postsecondary institutions, in current dollars, were \$328 billion at public institutions, \$202 billion at private nonprofit institutions, and \$25 billion at private for-profit institutions. At public institutions, the largest percentage of total revenues, some 44 percent, came from government sources (which include federal, state, and local government grants, contracts, and appropriations). At private nonprofit institutions and private for-profit

institutions, student tuition and fees constituted the largest percentage of total revenues (32 and 91 percent, respectively). It is important to note that Pell grants are included in the federal grant revenues at public institutions but tend to be included in tuition and fees and auxiliary enterprise revenues at private nonprofit and private for-profit institutions. Thus, revenue data are not comparable across these categories.

Figure 1. Percentage distribution of total revenues at degree-granting postsecondary institutions, by institutional control, level, and source of funds: 2012–13



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NOTE: Percentages are based on current 2013-14 dollars. Government grants, contracts, and appropriations include revenues from federal, state, and local governments. All other revenue includes giffs, capital or private grants and contracts, auxiliary enterprises, and other revenue. Revenue data are not comparable across institutional control categories because Pell grants are included in the federal grant revenues at public institutions but tend to be included in tuition and auxiliary enterprise revenues at private nonprofit and private for-profit institutions. Degree-granting institutions grant associate's or higher degrees and participate in Title IV federal financial aid programs. Detail may not sum to totals because of rounding. SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS), Spring 2014, Finance component. See Digest of Education Statistics 2014, tables 333.10, 333.40, and 333.55.

There were general patterns in the primary sources of revenues across institutional levels (i.e., between 2-year and 4-year institutions), but there were notable differences in the percentages from these revenue sources.

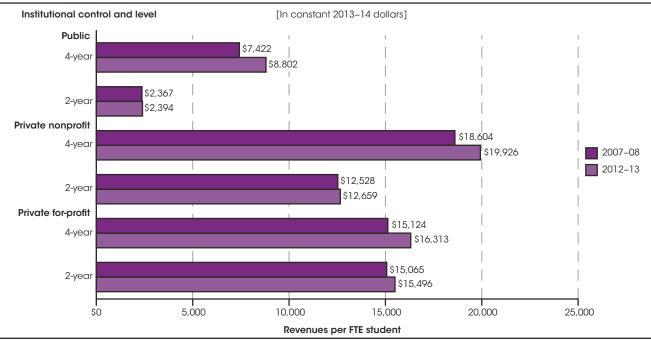
For example, revenues from government sources were the largest source of revenue at both 4-year and 2-year public institutions (38 and 71 percent, respectively). Revenues from tuition and fees were the largest source

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of revenue for both 4-year and 2-year private nonprofit institutions (32 and 68 percent, respectively) and both 4-year and 2-year private for-profit institutions (91 and 90 percent, respectively). Investment returns or investment income varied by institutional control and level. Revenues from these investments accounted for 19 percent of total revenues at 4-year private nonprofit

institutions in 2012–13, compared with 4 percent of total revenues at 4-year public institutions, and 3 percent at 2-year private nonprofit institutions. Investment income accounted for less than half of 1 percent of total revenues for other types of 4-year and 2-year degree-granting postsecondary institutions.

Figure 2. Revenues from tuition and fees per full-time-equivalent (FTE) student for degree-granting postsecondary institutions, by institutional control and level: 2007–08 and 2012–13



NOTE: Full-time-equivalent (FTE) student includes full-time students plus the full-time equivalent of part-time students. Revenues per FTE student are reported in constant 2013-14 dollars, based on the Consumer Price Index (CPI) adjusted to a school-year basis. Revenue data are not comparable across institutional control categories because Pell grants are included in the federal grant revenues at public institutions but tend to be included in tuition and auxiliary enterprise revenues at private nonprofit and private for-profit institutions. Degree-granting institutions grant associate's or higher degrees and participate in Title IV federal financial aid programs.

SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS), Spring 2008 and Spring 2013, Enrollment component; and Spring 2009 and Spring 2014, Finance component. See *Digest of Education Statistics 2014*, tables 333.10, 333.40, and 333.55.

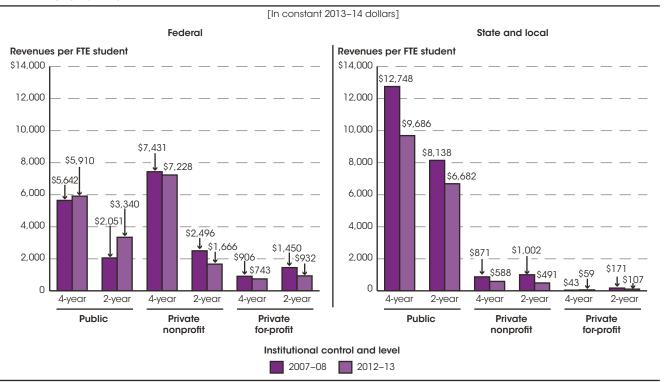
Between 2007-08 and 2012-13, the percentage change in revenues from tuition and fees per full-time-equivalent (FTE) student varied by institutional control and level. Revenues per FTE student are reported in constant 2013–14 dollars, based on the Consumer Price Index (CPI). During this period, revenues from tuition and fees per FTE student increased by 17 percent at public institutions (from \$5,478 to \$6,415) and by 7 percent at private nonprofit institutions (from \$18,550 to \$19,866). At private for-profit institutions, revenues from tuition and fees were 7 percent higher in 2012–13 than in 2007-08 (\$16,135 vs. \$15,110). At public institutions, revenues from tuition and fees per FTE student at 4-year institutions were 19 percent higher in 2012-13 than in 2007-08 (\$8,802 vs. \$7,422), and they were 1 percent higher at 2-year institutions (\$2,394 vs. \$2,367). At private nonprofit institutions, revenues from tuition and fees per FTE student were 7 percent higher at 4-year institutions (\$19,926 vs. \$18,604), while revenues were 1 percent higher at 2-year institutions (\$12,659 vs. \$12,528). At private for-profit institutions, revenues from

tuition and fees per FTE student at 4-year institutions were 8 percent higher in 2012–13 than they were in 2007–08 (\$16,313 vs. \$15,124), and they were 3 percent higher at 2-year institutions (\$15,496 vs. \$15,065).

At public institutions, revenues from tuition and fees were 42 percent higher in 2012–13 than in 2007–08, whereas revenues from government sources were 7 percent higher. As a result, the percentage of revenues from tuition and fees was higher in 2012–13 (21 percent) than in 2007–08 (18 percent), and the percentage of revenues from government sources was lower in 2012–13 (44 percent) than in 2007–08 (49 percent).

Revenues per FTE student from all government sources at public institutions decreased by 11 percent from 2007–08 to 2012–13 (from \$15,237 to \$13,520). In 2012–13, revenues per FTE student from all government sources were 6 percent lower than in 2007–08 at private nonprofit institutions (\$7,769 vs. \$8,259) and were 23 percent lower at private for-profit institutions (\$853 vs \$1,107).

Figure 3. Revenues from government grants, contracts, and appropriations per full-time-equivalent (FTE) student for degree-granting postsecondary institutions, by source of funds and institutional control and level: 2007–08 and 2012–13



NOTE: Full-time-equivalent (FTE) student includes full-time students plus the full-time equivalent of part-time students. Revenues per FTE student are reported in constant 2013–14 dollars, based on the Consumer Price Index (CPI) adjusted to a school-year basis. Revenue data are not comparable across institutional control categories because Pell grants are included in the federal grant revenues at public institutions but tend to be included in tuition and auxiliary enterprise revenues at private nonprofit and private for-profit institutions. Degree-granting institutions grant associate's or higher degrees and participate in Title IV federal financial aid programs.

SOURCE: U.S. Department of Education, National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS), Spring 2008 and Spring 2013, Enrollment component; and Spring 2009 and Spring 2014, Finance component. See *Digest of Education Statistics 2014*, tables 333.10, 333.40, and 333.55.

The percentage change between 2007–08 and 2012–13 in state and local government revenues per FTE student varied by institutional control and level. During this period, revenues per FTE student from state and local sources decreased by 24 percent at 4-year public institutions (from \$12,748 to \$9,686), 18 percent at 2-year public institutions (from \$8,138 to \$6,682), 32 percent at 4-year private nonprofit institutions (from \$871 to \$588), 51 percent at 2-year private nonprofit institutions (from \$1,002 to \$491), and 38 percent at private for-profit 2-year institutions (from \$171 to \$107). State and local revenues per FTE student were 37 percent higher in 2012–13 than in 2007–08 at 4-year private for-profit institutions (\$59 vs. \$43); however, the amounts remained relatively small.

Revenues from federal sources have shown varying patterns of change between 2007–08 and 2012–13 across degree-granting postsecondary institutions. At public institutions, federal revenues per FTE student

Glossary: Consumer Price Index (CPI), Full-time-equivalent (FTE) enrollment, Private for-profit institution, Private institution, Private nonprofit institution, Public school or

institution, Revenue, Tuition and fees

were 16 percent higher in 2012–13 than in 2007–08

(\$4,953 vs. \$4,261). Federal funding per FTE student was

5 percent higher in 2012–13 than in 2007–08 at 4-year

public institutions (\$5,910 vs. \$5,642) and increased by 63 percent at 2-year public institutions (from \$2,051 to

\$3,340). Compared with 2007–08, revenues per FTE

student from federal sources in 2012–13 were 3 percent

lower at private nonprofit institutions (\$7,387 vs. \$7,182).

(\$7,228 vs. \$7,431); at 2-year private nonprofit institutions,

\$2,496). Revenues per FTE student from federal sources

at private for-profit institutions were 24 percent lower in 2012–13 than in 2007–08 (\$784 vs. \$1,034). At 4-year

18 percent lower in 2012-13 than in 2007-08 (\$743 vs.

\$906); at 2-year private for-profit institutions, federal

At 4-year private nonprofit institutions, federal revenues

were 3 percent lower in 2012–13 than in 2007–08

federal revenues were 33 percent lower (\$1,666 vs.

private for-profit institutions, federal revenues were

revenues were 36 percent lower (\$932 vs. \$1,450).

Reference tables: Digest of Education Statistics 2014, tables 333.10, 333.40, and 333.55

Related indicators: Expenses of Postsecondary Institutions (indicator 38)

For more information, see the Reader's Guide and the Guide to Sources.