

## THE ARTIST'S PROMOTIONAL PLAN

See Action 13 in the book *I'd Rather Be in the Studio* (4th edition, 2019) to help with the details of your plan. Use in conjunction with the MARKETING ROUTINE PLANNER. Add columns, such as expenses, as needed.

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ACTION	Specific Goal with Deadline	Actions with Deadlines
Build Your Mailing List See Actions 5 and 9, and our course, Collector Relationship Essentials		
Stay In Touch with People See Actions 5, 6, and 11, and our course, Collector Relationship Essentials		
Meet Influential People See Action 9, and our course, Collector Relationship Essentials		
Distribute Media Releases See Action 8		
Update Website See Action 4		
Publish Blog Posts See Action 4		
Post to Social Media Channels See Action 4, and our course, Creative Content Camp		
Have New Photos Taken See Action 3		
Write Articles for Publication		
Update Written Materials See Actions 2 and 3, and our course: Magnetic You		
Submit to Exhibitions See our course: the Art Biz Accelerator		
Exhibit Art in a Public Place or Open Studio		
Gain Gallery Representation See our course: the Art Biz Accelerator		



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ACTION	Specific Goal with Deadline	Actions with Deadlines
Teach Workshops See Action 7		
Give Gallery Talks See Action 7		
Apply for Grants		
Buy Advertising		