



Australian Government
Australian Trade Commission



How we helped

Industry Country of Origin Type of Investment	How we helped
TRANSPORT AND CONSTRUCTION	
Infrastructure South East Asia – commenced 2007 Greenfields	<p>One of South East Asia’s fastest growing airlines commenced operations to Australia in 2007. Our assistance included information on setting up business, incorporation, staffing and intellectual property, as well as introductions to regulatory authorities, industry bodies and professional service providers.</p> <p>RESULT: The airline brought forward plans to service Australia ahead of other destinations as a result of professional assistance and support from Australian government agencies. South East Asia is an important tourism source market in its own right and as a hub for European traffic. The airline has since grown in Australia, opening up additional links and providing a further boost to tourism exports.</p>
Transport engineering services Europe – commenced 2005 Greenfield regional headquarters	<p>We assisted this transport engineering services group in setting up in Australia through the Supported Skills Program (SSP). We negotiated an agreement with the Department of Immigration to expedite visas for key specialist technical and managerial staff to overcome existing local skill shortages.</p> <p>RESULT: The Sydney office plans to employ more than 150 staff over the next three years and train 80 Australians in specialised technical areas.</p>
Medium construction Europe – commenced 2005 Greenfield investment	<p>We helped this company enter a niche Australian market: design, build and turnkey contracts for laboratory clean rooms in major research centres. Our assistance included working with state governments to identify optimal investment locations, industry contacts, set-up advice, visa information and introductions to professional associations.</p> <p>RESULT: The new company fills a gap in the Australian marketplace, has won a number of contracts and employed up to 75 staff.</p>

About Austrade

The Australian Trade Commission – Austrade – is the Australian Government’s trade and investment development agency. Through Austrade’s extensive global network we assist Australian companies to succeed in international business and attract productive inward investment into Australia.