International



International Advertising Rates & Units

New York Times Advertising	Special Size	Number of	Measurem	ents (Width x Depth) ———	Contract Column	% Broad- sheet Page (126 Column
Units	Discount	Columns	Inches	Millimeters	Inches	Inches)
6 X 21 (full page)	8%	6	11.55" X 21"	293 X 533	126.0	100.0%
6 X 18		6	11.55" X 18"	293 X 457	108.0	85.7
6 X 14		6	11.55" X 14"	293 X 355	84.0	66.7
6 X 10.5 (half page ho	riz.)	6	11.55" X 10.5"	293 X 266	63.0	50.0
6 X 7		6	11.55" X 7"	293 X 177	42.0	33.3
6 X 5.25		6	11.55" X 5.25"	293 X 133	31.5	25.0
5 X 21		5	9.6" X 21"	243 X 533	105.0	83.3
5 X 15.75		5	9.6" X 15.75"	243 X 400	78.75	62.5
5 X 14		5	9.6" X 14"	243 X 355	70.0	55.6
5 X 10.5		5	9.6" X 10.5"	243 X 266	52.5	41.7
5 X 7		5	9.6" X 7"	243 X 177	35.0	27.8
4 X 21		4	7.65" X 21"	194 X 533	84.0	66.7
4 X 18		4	7.65" X 18"	194 X 457	72.0	57.1
4 X 15.75		4	7.65" X 15.75"	194 X 400	63.0	50.0
4 X 14		4	7.65" X 14"	194 X 355	56.0	44.4
4 X 10.5		4	7.65" X 10.5"	194 X 266	42.0	33.3
4 X 7		4	7.65" X 7"	194 X 177	28.0	22.2
4 X 5.25		4	7.65" X 5.25"	194 X 133	21.0	16.7
3 X 21 (half page vert.)	3	5.7" X 21"	144 X 533	63.0	50.0
3 X 18		3	5.7" X 18"	144 X 457	54.0	42.9
3 X 15.75		3	5.7" X 15.75"	144 X 400	47.25	37.5
3 X 14		3	5.7" X 14"	144 X 355	42.0	33.3
3 X 10.5 (quarter page)	3	5.7" X 10.5"	144 X 266	31.5	25.0
3 X 7		3	5.7" X 7"	144 X 177	21.0	16.7
3 X 5.25		3	5.7" X 5.25"	144 X 133	15.75	12.5
2 X 21		2	3.75" X 21"	95 X 533	42.0	33.3
2 X 18		2	3.75" X 18"	95 X 457	36.0	28.6
2 X 15.75		2	3.75" X 15.75"	95 X 400	31.5	25.0
2 X 14		2	3.75" X 14"	95 X 355	28.0	22.2
2 X 10.5		2	3.75" X 10.5"	95 X 266	21.0	16.7
2 X 7		2	3.75" X 7"	95 X 177	14.0	11.1
2 X 5.25		2	3.75" X 5.25"	95 X 133	10.5	8.3
2 X 3.5		2	3.75" X 3.5"	95 X 89	7.0	5.6
2 X 3		2	3.75" X 3"	95 X 76	6.0	4.8

New York Times Advertising Units | CONTINUED

New York Times Advertising	Special Size	Number of	——— Measurements (Width x Depth) ——		— Contract	% Broad- sheet Page (126 Column
Units	Discount	Columns	Inches	Millimeters	Inches	Inches)
2 X 2		2	3.75" X 2"	95 X 50	4.0	3.2
1 X 21		1	1.8" X 21"	45 X 533	21.0	16.7
1 X 18		1	1.8" X 18"	45 X 457	18.0	14.3
1 X 15.75		1	1.8" X 15.75"	45 X 400	15.75	12.5
1 X 14		1	1.8" X 14"	45 X 355	14.0	11.1
1 X 10.5		1	1.8" X 10.5"	45 X 266	10.5	8.3
1 X 7		1	1.8" X 7"	45 X 177	7.0	5.6
1 X 5.25		1	1.8" X 5.25"	45 X 133	5.25	4.2
1 X 3.5		1	1.8" X 3.5"	45 X 89	3.5	2.8
1 X 3		1	1.8" X 3"	45 X 76	3.0	2.4
1 X 2		1	1.8" X 2"	45 X 50	2.0	2.0
1 X 1.5		1	1.8" X 1.5"	45 X 38	1.5	1.5
1 X 1		1	1.8" X 1"	45 X 25	1.0	1.0
13 X 21		13	23.75" X 21"	603 X 533	273.0	_
13 X 18		13	23.75" X 18"	603 X 457	234.0	_
13 X 14		13	23.75" X 14"	603 X 355	182.0	_
13 X 10.5		13	23.75" X 10.5"	603 X 266	136.5	_
11 X 21		11	19.87" X 21"	504 X 533	231.0	_

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

Minimum		

Columns	Depth	NYT Unit Number
6	7"	6 x 7
5	7"	5 x 7
4	5.25"	4 x 5.25
3	5.25"	3 x 5.25
2	2"	2 x 2
1	1"	1 x 1

Broker, Credit Card, Corporate, Economic Development, Insurance, Banks (Investment, Commercial, Private, Savings & Loan, Thrifts) and Mutual Funds

	——— Columi Nationwide	n Inch Rate ——— Nationwide
	Weekday	Sunday
Open	\$ 1,541	\$ 1,727
2 pages / 252 column inches	1,307	1,465
5 pages / 630 column inches	1,254	1,408
10 pages / 1,260 column inches	1,206	1,352
Example sizes — at open rate		
Full page	\$178,633	\$200,194
5 x 15.75 (large junior page)	121,354	136,001
4 x 14 (small junior page)	86,296	96,712
6 x 10.5 (half page)	97,083	108,801
3 x 10.5 (quarter page)	48,542	54,401
2 x 7	21,574	24,178

Technology and Telecommunications

	——— Column Inch Rate ——— Nationwide Nationwide Weekday Sunday	
Open	\$ 1,331	\$ 1,495
1 page / 126 column inches	1,233	1,336
2 pages / 252 column inches	1,195	1,294
5 pages / 630 column inches	1,148	1,250
Example sizes — at open rate		
Full page (1 page rate)	\$142,929	\$154,869
5 x 15.75 (large junior page)	104,816	117,731
4 x 14 (small junior page)	74,536	83,720
6 x 10.5 (half page)	83,853	94,185
3 x 10.5 (quarter page)	41,927	47,093
2 x 7	18,634	20,930

Cause & Appeal

	——— Column	n Inch Rate ———
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 1,200	\$ 1,320
2 pages / 252 column inches	950	1,045
3 pages / 378 column inches	710	781
5 pages / 630 column inches	620	682
8 pages / 1,008 column inches	518	570
12 pages / 1,512 column inches	470	515
Example sizes — at open rate		
Full page	\$139,104	\$153,014
5 x 15.75 (large junior page)	94,500	103,950
4 x 14 (small junior page)	67,200	73,920
6 x 10.5 (half page)	75,600	83,160
3 x 10.5 (quarter page)	37,800	41,580
2 x 7	16,800	18,480

Outside of Main News and Sunday Review

Open	\$ 840	\$ 920
2 pages / 252 column inches	665	732
3 pages / 378 column inches	497	545
5 pages / 630 column inches	434	475
8 pages / 1,008 column inches	345	399
12 pages / 1,512 column inches	330	360

Cause & Appeal/Political advertising material due two days prior to publication.

Example sizes — at open rate

Full page	\$ 97,373	\$106,646	
5 x 15.75 (large junior page)	66,150	72,450	
4 x 14 (small junior page)	47,040	51,520	
6 x 10.5 (half page)	52,920	57,960	
3 x 10.5 (quarter page)	26,460	28,980	
2 x 7	11,760	12,880	

Unit 6 x 3		Unit	— Unit 6 x 5.25 — ionwide Nationwide
Nationwide Weekday	Nationwide Sunday	Nationwide Weekday	Nationwide Sunday
\$30,545	\$34,215	\$53,455	\$59,875
25,735	28,825	45,040	50,440
24,765	27,735	43,340	48,540
23,835	26,690	41,710	46,710
22,900	25,650	40,075	44,885
	\$30,545 25,735 24,765 23,835	Nationwide Weekday Nationwide Sunday \$30,545 \$34,215 25,735 28,825 24,765 27,735 23,835 26,690	Nationwide Weekday Nationwide Sunday Nationwide Weekday \$30,545 \$34,215 \$53,455 25,735 28,825 45,040 24,765 27,735 43,340 23,835 26,690 41,710

First National News Page — Facing Page (full page only) available Monday to Saturday, add 15% premium charge to applicable contract level. Note: Rates apply to Corporate, Financial, Insurance, Advocacy and Banking categories.

Transportation/Foreign Government Tourism/Travel Agents/Tour Operators

	—— Column	Inch Rate ——
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 1,114	\$ 1,153
1 page / 126 column inches or 13 times	1,004	1,024
3 pages / 378 column inches or 39 times	999	1,012
5 pages / 630 column inches or 52 times	994	1,007
10 pages / 1,260 column inches	990	999
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$116,384	\$118,702
5 x 15.75 (large junior page)	87,728	90,799
4 x 14 (small junior page)	62,384	64,568
6 x 10.5 (half page)	70,182	72,639
3 x 10.5 (quarter page)	35,091	36,320
2 x 7	15,596	16,142

Resorts/Hotels

, , , , , , , , , , , , , , , , , , , ,	Column Inch Rate		
	Nationwide	Nationwide	
	Weekday	Sunday	
Open	\$ 1,026	\$ 1,153	
1 page / 126 column inches or 13 times	898	1,011	
5 pages / 630 column inches or 52 times	885	991	
10 pages / 1,260 column inches	869	977	
Example sizes — at open rate unless noted otherwise			
Full page (1 page rate)	\$104,096	\$117,195	
5 x 15.75 (large junior page)	80,798	90,799	
4 x 14 (small junior page)	57,456	64,568	
6 x 10.5 (half page)	64,638	72,639	
3 x 10.5 (quarter page)	32,319	36,320	
2 x 7	14,364	16,142	
6 The New York Times			INT 2013

Fine Arts and Antiques

	——— Column	Inch Rate ——
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 727	\$ 935
1 page / 126 column inches or 13 times	620	812
5 pages / 630 column inches or 52 times	589	760
10 pages / 1,260 column inches	565	737
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$71,870	\$94,127
5 x 15.75 (large junior page)	57,251	73,631
4 x 14 (small junior page)	40,712	52,360
6 x 10.5 (half page)	45,801	58,905
3 x 10.5 (quarter page)	22,901	29,453
2 x 7	10,178	13,090

Education

	——— Column Nationwide Weekday	Inch Rate ——— Nationwide Sunday
Open	\$ 698	\$ 883
1 page / 126 column inches or 13 times	631	798
4 pages / 504 column inches or 52 times	603	759
10 pages / 1,260 column inches	593	749
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$73,146	\$92,504
5 x 15.75 (large junior page)	54,968	69,536
4 x 14 (small junior page)	39,088	49,448
6 x 10.5 (half page)	43,974	55,629
3 x 10.5 (quarter page)	21,987	27,815
2 x 7	9,772	12,362

Residential Real Estate

	Column	Inch Rate ——
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 855	\$ 932
1 page / 126 column inches or 13 times	741	804
4 pages / 504 column inches or 52 times	690	754
10 pages / 1,260 column inches	665	733
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$ 85,897	\$ 93,200
5 x 15.75 (large junior page)	67,331	73,395
4 x 14 (small junior page)	47,880	52,192
6 x 10.5 (half page)	53,865	58,716
3 x 10.5 (quarter page)	26,933	29,358
2 x 7	11,970	13,048

Help Wanted (includes one week online)

	——— Columi	Inch Rate ——
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 1,056	\$ 1,278
1/2 page / 63 column inches	1,031	1,247
5 pages / 630 column inches	985	1,194
10 pages / 1,260 column inches	937	1,136
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$129,906	\$157,122
5 x 15.75 (large junior page)	81,191	98,201
4 x 14 (small junior page)	59,136	71,568
6 x 10.5 (half page)	64,953	78,561
3 x 10.5 (quarter page)	33,264	40,257
2 x 7	14,784	17,892

Automotive

	——— Column	Inch Rate ——
	Nationwide	Nationwide
	Weekday	Sunday
Open	\$ 859	\$ 1,031
5 pages / 630 column inches	746	906
10 pages / 1,260 column inches	660	814
25 pages / 3,150 column inches	612	784
Example sizes — at open rate		
Full page	\$ 99,575	\$119,514
5 x 15.75 (large junior page)	67,646	81,191
4 x 14 (small junior page)	48,104	57,736
6 x 10.5 (half page)	54,117	64,953
3 x 10.5 (quarter page)	27,059	32,477
2 x 7	12,026	14,434

Healthcare

	Column Nationwide Weekday	Inch Rate ——— Nationwide Sunday
Open	\$ 1,254	\$ 1,406
5 pages / 630 column inches	1,129	1,232
10 pages / 1,260 column inches	1,106	1,216
15 pages / 1,890 column inches	1,083	1,211
Example sizes — at open rate		
Full page	\$145,364	\$162,984
5 x 15.75 (large junior page)	98,753	110,723
4 x 14 (small junior page)	70,224	78,736
6 x 10.5 (half page)	79,002	88,578
3 x 10.5 (quarter page)	39,501	44,289
2 x 7	17,556	19,684

Retail

Net — no advertising agency commission	Columi Nationwide Weekday	n Inch Rate ——— Nationwide Sunday
Open	\$ 621	\$ 949
1 page / 126 column inches or 13 times	518	791
5 pages / 630 column inches or 26 times	505	773
10 pages / 1,260 column inches or 52 times	480	729
Example sizes — at open rate unless noted otherwise		
Full page (1 page rate)	\$60,047	\$91,693
5 x 15.75 (large junior page)	48,904	74,734
4 x 14 (small junior page)	34,776	53,144
6 x 10.5 (half page)	39,123	59,787
3 x 10.5 (quarter page)	19,562	29,894
2 x 7	8,694	13,286

Classified Rates

Classified ads are measured and billed in lines. Minimum space for classified categories: 4 lines. Rates listed are one-time full-run rates.

	Nationwide Weekday	Nationwide Sunday
Art & Antiques	\$ 29.00	\$ 39.25
Book Exchange	_	52.00
Business Opportunities	37.75	48.75
Help Wanted Classified	52.25	63.75
Public & Commercial Notice	52.00	52.00
Real Estate	34.35	51.65
Small Inns & Lodges	65.60	81.00

Fax insertion order to (212) 556-8828. Please send orders and type written ad copy together. Be sure to include the 5-digit account number for billing purposes. See Automotive, General Classified or Real Estate rate card for additional classifications and discounted contract rates.

Color Premiums

Gross	N.Y. Regional Weekday	N.Y. Regional Sunday	Nationwide Weekday	Nationwide Sunday
1/2 page to full page*	\$31,500	\$36,100	\$36,100	\$41,200
Less than 1/2 page	21,900	25,300	25,300	28,900
Retail — Net				
1/2 page to full page*	\$26,600	\$30,800	\$30,800	\$34,500
Less than 1/2 page	19,100	21,700	21,700	24,700

^{*} Full pages only in many sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation of order after color material has been processed (\$500).

Contact the Color Services Department at (212) 556-7729 for details.

Color premiums are set to reflect a 3% missed color variance. Missed color in excess of 3% of the press run will be credited accordingly.

The New York Times Magazine Advertising Rates - General

85,655 62,510 67,215 09,885 94,220 47,120 47,120
57,215 09,885 94,220 47,120
09,885 94,220 47,120
94,220 47,120
47,120
<u>'</u>
17,120
37,915
58,745
37,010
34,900
66,850
64,620
25,495
25,495
20,530

^{*} For two facing 1/2 page horizontal ads.

Note

- Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- . Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15% premium; 3rd cover is charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a 10% premium.
- Two-color rates are plus 5.5% of black and white rates.

See the 2013 Magazine Rate Card for additional rates, discounts and other information.

2013 General Advertising Rates for The New York Times T Magazines

FOUR COLOR	OPEN	3 PGS	6 PGS	12 PGS	18 PGS	30 PGS	60 PGS
Page	\$107,075	\$101,720	\$98,510	\$95,300	\$92,085	\$88,880	\$85,655
4/5 Page	\$95,325	\$90,560	\$87,700	\$84,840	\$81,980	\$79,120	\$76,255
3/5 Page	\$78,145	\$74,235	\$71,890	\$69,535	\$67,200	\$64,855	\$62,510
1/2 Page	\$71,520	\$67,950	\$65,785	\$63,650	\$61,505	\$59,350	\$57,215
Facing 1/2 Page*	\$137,370	\$130,490	\$126,375	\$122,240	\$118,135	\$114,015	\$109,885
Fireplace Unit	\$117,785	\$111,890	\$108,360	\$104,830	\$101,295	\$97,770	\$94,220
Strip Ad	\$58,905	\$55,955	\$54,215	\$52,430	\$50,650	\$48,890	\$47,120
2/5 Page	\$58,905	\$55,955	\$54,215	\$52,430	\$50,650	\$48,890	\$47,120
Square Third	\$47,395	\$45,020	\$43,600	\$42,185	\$40,760	\$39,330	\$37,915
BLACK & WHITE	OPEN	3 PGS	6 PGS	12 PGS	18 PGS	30 PGS	60 PGS
Page	\$73,420	\$69,755	\$67,560	\$65,345	\$63,150	\$60,945	\$58,745
4/5 Page	\$64,330	\$61,120	\$59,190	\$57,245	\$55,325	\$53,405	\$51,460
3/5 Page	\$46,280	\$43,950	\$42,570	\$41,170	\$39,795	\$38,415	\$37,010
1/2 Page	\$43,640	\$41,445	\$40,145	\$38,835	\$37,535	\$36,230	\$34,900
Facing 1/2 Page*	\$83,555	\$79,375	\$76,880	\$74,365	\$71,865	\$69,345	\$66,850
Fireplace Unit	\$80,760	\$76,730	\$74,315	\$71,880	\$69,465	\$67,040	\$64,620
Strip Ad	\$31,865	\$30,270	\$29,315	\$28,370	\$27,405	\$26,450	\$25,495
2/5 Page	\$31,865	\$30,270	\$29,315	\$28,370	\$27,405	\$26,450	\$25,495
Square Third	\$25,640	\$24,360	\$23,585	\$22,815	\$22,050	\$21,280	\$20,530
* For two facing 1/2 page hou	dental ada						

^{*} For two facing 1/2 page horizontal ads.

Note

- Magazine & ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15% premum; 3rd cover charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a 10% premium.
- Two-color rates are plus 5.5% of black and white rates.

See the 2013 T Magazine Rate Card for additional rates, discounts and other information.

Sunday Magazine Standard Sizes for Non-bleed Ads

Trim size:	8.9375"	x 10.875"	(227.0)	x 276.2 n	nm)
-------------------	---------	-----------	---------	-----------	-----

Size	Inches	Millimeters
Full page	8.4375 x 10.375	214.3 x 263.5
2/3 page (vertical)	5.3125 x 10.375	134.9 x 263.5
2/3 page (horizontal)	8.4375 x 6.5	214.3 x 165.1
1/2 page (vertical)	4.0 x 10.375	101.6 x 263.5
1/2 page (horizontal)	8.4375 x 5.1875	214.3 x 131.8
1/3 page (vertical)	2.625 x 10.375	66.7 x 263.5
1/3 page (horizontal)	8.4375 x 3.0	214.3 x 76.2
Square Third	5.3125 x 5.1875	134.9 x 131.8
Two-page Spread	17.375 x 10.375	441.3 x 263.5
2/3 page Horizontal Spread	17.375 x 6.5	441.3 x 165.1
1/2 page Horizontal Spread	17.375 x 5.1875	441.3 x 131.8

Standard Sizes for Bleed Units

Size	Inches	Millimeters	
Full page	9.1875 x 11.125	233.4 x 282.6	
2/3 page (vertical)	5.8125 x 11.125	147.6 x 282.6	
2/3 page (horizontal)	9.1875 x 6.9375	233.4 x 176.2	
1/2 page (vertical)	4.5 x 11.125	114.3 x 282.6	
L/2 page (horizontal)	9.1875 x 5.625	233.4 x 142.9	
/3 page (vertical)	3.125 x 11.125	79.4 x 282.6	
/3 page (horizontal)	9.1875 x 3.4375	233.4 x 87.3	
-page Spread	18.125 x 11.125	460.4 x 282.6	
2/3 page Horizontal Spread	18.125 x 6.9375	460.4 x 176.2	
/2 page Horizontal Spread	18.125 x 5.625	460.4 x 142.9	

Trim size:	9.5" x 11.5"	(241.3 x 292.1mm)
-------------------	--------------	-------------------

	Unit 9	Unit Size	
Size	Inches	Millimeters	
Page	9.0 x 11.0	228.6 x 279.4	
3/5 page (vertical)	5.3125 x 11.0	134.9 x 279.4	
3/5 page (horizontal)	9.0 x 6.75	228.6 x 171.5	
1/2 page (vertical)	4.375 x 11.0	111.1 x 279.4	
1/2 page (horizontal)	9.0 x 5.5	228.6 x 139.7	
2/5 page (vertical)	3.4375 x 11.0	87.3 x 279.4	
Square Third	5.3125 x 5.5	134.9 x 139.7	
Two-page Spread	18.5 x 11.0	469.9 x 279.4	
3/5 Horizontal Spread	18.5 x 6.75	469.9 x 171.5	
1/2 Horizontal Spread	18.5 x 5.5	469.9 x 139.7	

Standard Sizes for Bleed Units

	Unit S	ize
Size	Inches	Millimeters
Page	9.75 x 11.75	247.7 x 298.5
3/5 page (vertical)	5.8125 x 11.75	147.6 x 298.5
3/5 page (horizontal)	9.75 x 7.1875	247.7 x 182.6
1/2 page (vertical)	4.875 x 11.75	123.8 x 298.5
1/2 page (horizontal)	9.75 x 6.0625	247.7 x 154.0
2/5 page (vertical)	3.9375 x 11.75	100.0 x 298.5
Two-page Spread	19.25 x 11.75	489.0 x 298.5
3/5 Horizontal Spread	19.25 x 7.1875	489.0 x 182.6
1/2 Horizontal Spread	19.25 x 6.0625	489.0 x 154.0

International Advertorials, Special Sections and Supplements

Weekday Special Sections

SAU Number	Inches (Width x Depth)	Millimeters (Width x Depth)	Percent of Broadsheet	Price
6 X 21	11.55" x 21"	293 x 533	100.0%	\$189,010

Sunday advertorial rates also available.

Special Regulations

Genera

The New York Times maintains a clear separation between news/editorial matter and advertising. Accordingly, advertisements, advertorials, and advertising supplements, free standing inserts, etc., that include elements usually associated with New York Times news/editorial matter (Times-style captions beneath photographs, brief biographies of authors, news-style column arrangements, layouts and typography, etc.) will not be accepted for publication or distribution.

Broadsheet Advertorials (added pages)

- 1) The use of The New York Times logo may not appear anywhere within the pages.
- 2) Body type must be set in a sans-serif typeface. Headlines may not be set in typefaces that resemble those used by The New York Times. (The New York Times generally uses Bookman and Imperial typefaces.)
- 3) The reading matter may be set in three, four or five column format, but the design may not resemble New York Times format or be set in six columns.
- 4) The slug ADVERTISEMENT must appear horizontally in 8-point Helvetica type or equivalent sans serif, all capitals, at the upper right and left corners of each page that contains editorial-style material. No italic, script or vertical slugs will be accepted. Slugs may not be set in reverse type.
- 5) The following disclaimer must appear on the first page of the advertorial: This advertising supplement is produced by [name of sponsor] and did not involve The New York Times reporting, editorial or sales staff.
- 6) Bylines may not appear under the headline of an article. Authorship credit may come within the text or at the end of the article.
- 7) A one point border must surround all editorial matter.

Advertising Special Sections, Supplements and Free Standing Inserts that include editorial-style copy

- 1) The use of The New York Times logo may not appear anywhere within the section or insert.
- 2) Legend lines [Advertising Supplement to The New York Times] must appear on the cover and be set horizontally in 10 point Helvetica type or equivalent sans serif. Legend line must be legible and not obscured by other elements on the cover.
- 3) All inside pages that include editorial-style material must be slugged with one of the following: [1] Advertisement, [2] Advertising Supplement, [3] Special Advertising Supplement or [4] Special Advertising Supplement to The New York Times. Slugs must appear horizontally in 8 point Helvetica type or equivalent sans serif, all capitals, at the top of the page. No italic, script or vertical slugs will be accepted. Slugs may not be set in reverse type.
- 4) The following disclaimer must appear on the cover or on the masthead page: This advertising supplement is produced by [name of sponsor] and did not involve The New York Times reporting, editorial or sales staff. If the masthead in the section or insert uses the terms editor, writer or publisher then the disclaimer must appear on the same page as the masthead as opposed to being placed on the cover.
- 5) Bylines that mimic or may be confused with bylines used by The New York Times are unacceptable.

Copy and Photo Requirements

Be sure to discuss the mechanical requirements of your section with our special sections staff well in advance of your preparing the materials, even if you have submitted sections in the past. If there is software incompatibility, or if the material is submitted at an incorrect size, you may have to completely re-prepare the materials.

The New York Times has converted to a complete digital workflow and digital input is recommended. Industry standard PDF files for submitting black and white and 4 color input are preferred.

Material can also be sent via the Internet. For further details, please visit nytmediakit.com or contact the Customer Order Fulfillment Department at (212) 556-7777 and speak to a New York Times COF production representative.

For additional assistance with material specifications, contact (212) 556-7777 and speak to a COF representative.

Advertising Acceptability Guidelines

The New York Times maintains an Advertising Acceptability Department whose function is to examine advertisements before publication to determine if they meet the standards of acceptability The Times has developed over the years.

The Times may decline to accept advertising that is misleading, inaccurate or fraudulent; that makes unfair competitive claims; or that fails to comply with its standards of decency and dignity.

If an advertisement contains statements or illustrations that are not deemed acceptable, and that The Times thinks should be changed or eliminated, the advertiser will be notified. The Times will attempt to negotiate changes with the advertiser; however, if changes cannot be negotiated, the advertisement will be declined by The Times.

In addition, an advertisement must sometimes be amended because of the applicability of laws dealing with such matters as libel, copyright and trademark, the right to privacy, the sale of securities, the sale of real estate and political advertising.

The New York Times maintains clear separation between news and editorial matter and its advertisements. Accordingly, ads that include elements usually associated with The New York Times editorial matter will not be accepted (for example, but not limited to: Times-style headlines, bylines, news-style column arrangements or typography). Additionally, The Times reserves the right to label an advertisement with the word "advertisement" when, in its opinion, this is necessary to make clear the distinction between editorial material and advertising.

For more detailed information, please download the Advertising Acceptability Booklet from the "ad specs" section under "newspaper" bar at **nytmediakit.com**, or contact the Advertising Acceptability Department at (212) 556-7171.

International Representatives of The New York Times

Mr. Jean-Christophe Demarta Vice President – Advertising The New York Times Global CS 10001, Le Lavoisier, 4 Place des Vosges, 92052 Paris La Defense, France Phone: +33(0)1 41 43 93 81 Fax: +33(0)1 41 43 92 12

jcdemarta@nytimesglobal.com

Europe

France, Italy, Central and Eastern Europe

Ms. Stéphanie Delattre The New York Times Global CS 10001, Le Lavoisier, 4 Place des Vosges, 92052 Paris La Defense France Phone: +33 1 41 43 92 15

Phone: +33 1 41 43 92 15 Fax: +33 1 41 43 92 15 sdelattre@nytimesglobal.com

Switzerland, Spain, Turkey, Portugal, Greece, Belgium

Ms. Alexandra Psalmon-Lelubre The New York Times Global CS 10001, Le Lavoisier, 4 Place des Vosges, 92052 Paris La Defense France

Phone: +33 1 41 43 93 79 Fax: +33 1 41 43 92 15 alelubre@nytimesglobal.com

United Kingdom, Scandinavia, Germany, Austria, The Netherlands

Mr. Patrick Falconer
The New York Times Global
1 New Oxford Street
London, WCIA 1NU
United Kingdom
Phone: +44 207 061 3530
Fax: +44 207 061 3529
pfalconer@nytimesglobal.com

Asia and Pacific

Mr. Jorge Noguchi

Hong Kong, China, Taiwan, Korea, Philippines

The New York Times Global 1201 K Wah Centre, 191 Java Road, North Point, Hong Kong Phone +852 2922 1161 Fax: +852 2922 1100 jnoguchi@nytimesglobal.com

Singapore, Malaysia, Thailand, Indonesia, Australia, New Zealand

Ms. Eileen Soh The New York Times Global 7500A Beach Road #14-319/320 The Plaza Singapore 199591 Phone: +65 6391 9620/22 Fax: +65 6391 9621 esoh@nytimesglobal.com

Japan

Ms. Asako Kubo The New York Times Global 9F, Asahi Shimbun Shin-kan 5-3-2 Tsukiji, Chuo-ku Tokyo 104-8011, Japan Phone: +81-3-3248-6112 Fax: +81-3-5148-0616 akubo@nytimesglobal.com

India

Ms Samantha Adams
The New York Times Global
1 New Oxford Street,
London WC1A 1NU,
United Kingdom
Phone +44 207 061 3531
Fax +44 207 061 3529
sadams@nytimesglobal.com

Middle East & Africa

Mr. Walter Paice
The New York Times Global
DMC Building 2, Office 318
P.O. Box 502015, Dubai,
United Arab Emirates
Phone: +971 4 428 9457
Fax: +971 4 428 9456
wpaice@nytimesglobal.com

The Americas

North America

Canada

Ms. Dana Francoz
Publicitas/McGown Intermac
468 Queen Street East
Suite 300A
Toronto, Ontario
Canada M5A 1T7
Phone: +1 416 966-1622
Fax: +1 416 966-1434
dfrancoz@publicitas.com

Latin America

Brazil

Isabel Sicherle
Director Latin America
sicheia@nytimes.com
Rua Ferreira de Araujo
275 casa Pinheiros
São Paulo SP Brasil
Phone: 5511 3812 5588
Camila Cavalcante
cavalc@nytimes.com

Central America & Venezuela

Christopher P. Lalime Phone: 33 6 42 51 59 95 clalime@nytimes.com

General Latin America (Non-travel)

Ana Torres de Navarra Director Latin America 5815 Maynada Street Coral Gables, FL 33146 Phone: 305-662-4754 anatorres@nytimes.com

Mexico (Non-travel)

Rosa E. González García Regional Manager Mexico Av. Universidad 2014 Edif. Peru M-4 Col. Romero de Terreros, Coyoacán México D.F., 04350 Office: 55 5658 5681 Mobile: 55 2271 1374 rosagg@nytimes.com

Mexico & Caribbean (Travel)

Lauren Funke
The New York Times
100 N. Biscayne Blvd.
Suite 3020
Miami, FL 33132
Phone: 305-379-1601
lauren.funke@nytimes.com

Argentina Bolivia Chile Colombia Ecuador Paraguay Perú Uruguay

Alejandro Horack Manager América del Sur Hispana Coronel Alegre 1321/101 11.300 Montevideo

Uruguay Phone: (598 2) 707 1265

Cell: (598) 99 644 609 alejandro.horack@nytimes.com