

2014

Advertising Rates
Effective January 1, 2014

Automotive



The New York Times
NYTIMES.COM

Automotive Advertising Rates & Units

New York Times Advertising Units	Special Size Discount	Number of Columns	Unit Size		Contract Column Inches	% Broadsheet Page (126 Column Inches)
			Width	Depth		
6 X 21 (full page)	8%	6	11.55"	21"	126.0	100.0%
6 X 18		6	11.55"	18"	108.0	85.7
6 X 14		6	11.55"	14"	84.0	66.7
6 X 10.5 (half-page horizontal)		6	11.55"	10.5"	63.0	50.0
6 X 7		6	11.55"	7"	42.0	33.3
6 X 5.25		6	11.55"	5.25"	31.5	25.0
5 X 21		5	9.6"	21"	105.0	83.3
5 X 15.75		5	9.6"	15.75"	78.75	62.5
5 X 14		5	9.6"	14"	70.0	55.6
5 X 10.5		5	9.6"	10.5"	52.5	41.7
5 X 7		5	9.6"	7"	35.0	27.8
4 X 21		4	7.65"	21"	84.0	66.7
4 X 18		4	7.65"	18"	72.0	57.1
4 X 15.75		4	7.65"	15.75"	63.0	50.0
4 X 14		4	7.65"	14"	56.0	44.4
4 X 10.5		4	7.65"	10.5"	42.0	33.3
4 X 7		4	7.65"	7"	28.0	22.2
4 X 5.25		4	7.65"	5.25"	21.0	16.7
3 X 21 (half-page vertical)		3	5.7"	21"	63.0	50.0
3 X 18		3	5.7"	18"	54.0	42.9
3 X 15.75		3	5.7"	15.75"	47.25	37.5
3 X 14		3	5.7"	14"	42.0	33.3
3 X 10.5 (quarter page)		3	5.7"	10.5"	31.5	25.0
3 X 7		3	5.7"	7"	21.0	16.7
3 X 5.25		3	5.7"	5.25"	15.75	12.5
2 X 21		2	3.75"	21"	42.0	33.3
2 X 18		2	3.75"	18"	36.0	28.6
2 X 15.75		2	3.75"	15.75"	31.5	25.0
2 X 14		2	3.75"	14"	28.0	22.2
2 X 10.5		2	3.75"	10.5"	21.0	16.7
2 X 7		2	3.75"	7"	14.0	11.1
2 X 5.25		2	3.75"	5.25"	10.5	8.3
2 X 3.5		2	3.75"	3.5"	7.0	5.6
2 X 3		2	3.75"	3"	6.0	4.8

New York Times Advertising Units | CONTINUED

New York Times Advertising Units	Special Size Discount	Number of Columns	Unit Size		Contract Column Inches	% Broadsheet Page (126 Column Inches)
			Width	Depth		
2 X 2		2	3.75"	2"	4.0	3.2
1 X 21		1	1.8"	21"	21.0	16.7
1 X 18		1	1.8"	18"	18.0	14.3
1 X 15.75		1	1.8"	15.75"	15.75	12.5
1 X 14		1	1.8"	14"	14.0	11.1
1 X 10.5		1	1.8"	10.5"	10.5	8.3
1 X 7		1	1.8"	7"	7.0	5.6
1 X 5.25		1	1.8"	5.25"	5.25	4.2
1 X 3.5		1	1.8"	3.5"	3.5	2.8
1 X 3		1	1.8"	3"	3.0	2.4
1 X 2		1	1.8"	2"	2.0	2.0
1 X 1.5		1	1.8"	1.5"	1.5	1.5
1 X 1		1	1.8"	1"	1.0	1.0
13 X 21		13	23.75"	21"	273.0	—
13 X 18		13	23.75"	18"	234.0	—
13 X 14		13	23.75"	14"	182.0	—
13 X 10.5		13	23.75"	10.5"	136.5	—
11 X 21		11	19.85"	21"	231.0	—

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

Minimum ROP Depth Requirement

Columns	Depth	NYT Unit Number
6	7"	6 x 7
5	7"	5 x 7
4	5.25"	4 x 5.25
3	5.25"	3 x 5.25
2	2"	2 x 2
1	1"	1 x 1

Automotive General — ROP

Nationwide Distribution

	Column Inch Rate	
	Sunday Nationwide	Weekday Nationwide
Open	\$1,031	\$859
5 pages / 630 column inches	906	746
10 pages / 1,260 column inches	814	660
25 pages / 3,150 column inches	784	612
40 pages / 5,040 column inches	759	579

New York Regional Distribution

	Column Inch Rate		
	Sunday Automobiles*	Sunday Sports/Metro	Weekday Sports/Metro*
Open	\$851	\$936	\$715
5 pages / 630 column inches	749	827	619
10 pages / 1,260 column inches	677	745	547
25 pages / 3,150 column inches	660	726	519
40 pages / 5,040 column inches	639	702	499

*New York DMA distribution.

Automotive — Premium Charges

Front and back pages Add 15%

Color Premiums — General

	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
1/2 page to full page*	\$36,100	\$41,200	\$31,500	\$36,100
Less than 1/2 page	25,300	28,900	21,900	25,300

Color Premiums — Retail

	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
1/2 page to full page*	\$30,800	\$34,500	\$26,600	\$30,800
Less than 1/2 page	21,700	24,700	19,100	21,700

*Full page only in some sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation of order after color material has been processed (\$500).

Color premiums are set to reflect a 3% missed color variance. Missed color in excess of 3% of the press run will be credited accordingly.

Contact the Color Services Department at (212) 556-7729 for details.

First National/International News Page

	Unit 6 x 3		Unit 6 x 5.25	
	Sunday Nationwide	Weekday Nationwide	Sunday Nationwide	Weekday Nationwide
Open	\$34,215	\$30,545	\$59,875	\$53,455
6 times in one year	28,825	25,735	50,440	45,040
13 times in one year	27,735	24,765	48,540	43,340
26 times in one year	26,690	23,835	46,710	41,710
52 times in one year	25,650	22,900	44,885	40,075

First National News Page

Facing page (full page only) available Monday to Saturday, add 15% premium charge to applicable contract level.

Op-Ed Page

	Weekday Nationwide
Open	\$53,455
6 times in one year	45,040
13 times in one year	43,340
26 times in one year	41,710
52 times in one year	40,075

Ad size is modular — 6.85" wide by 9.3" in depth, and may only be submitted in B&W format.
 Op-Ed reservations and cancellations must be done five business days prior to publication.
 To obtain a copy of the Op-Ed guidelines, please call your account manager or COF at (212) 556-4995.
 Sunday editorial position is full page only. Please contact your account manager for details.

Automotive — Dealer Associations (Zoned Display)

	Column Inch Rate	
	Sunday	Friday
Westchester/Connecticut	\$272	\$229
New Jersey	272	229
Four Boroughs/Long Island	457	383

Automotive — Single Dealer (Zoned Display)

Sunday & Friday availability.

For more information, please call (212) 566-4075.

Auto Dealer Directory

Combination Rates

Directory appears in Sunday Automobiles Section

Per week rate per listing.

	Per Listing
Open	\$400
26 times in one year	300
52 times in one year	200

Copy restricted to dealer name, address, phone number and business hours under each make of car.
Caption must contain 13 point bold type.

Note: Auto Dealer Directory listings require credit card or check prepayment for noncontract advertisers.

Automotive Exchange — Classified

	Weekday Line Rate	
	Weekday N.Y. Regional	Weekday Nationwide
Open	\$25.50	\$29.50
1,350–2,699 lines in one year	16.50	20.50
2,700–5,399 lines in one year	15.25	19.25
5,400 lines in one year	14.50	18.50

	Sunday Line Rate			
	Sunday N.Y. Regional	Sunday with 52x in Dealer Directory N.Y. Regional	Sunday Nationwide	Sunday with 52x in Dealer Directory Nationwide
Open	\$39.25	—	\$49.00	—
1,350–2,699 lines in one year	32.75	\$29.50	42.50	\$39.25
2,700–5,399 lines in one year	29.00	28.25	38.75	38.00
5,400 lines in one year	26.75	26.00	36.50	35.75

Combination Rates

(Preceding or following within 7 days
from either N.Y. regional or zoned Sunday ad)

	Weekday Line Rate			
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional*	Weekday Nationwide*
Sunday ad repeated on Friday	\$39.25	\$49.00	\$14.50	\$18.50
Friday, Saturday and Sunday within 7 days	32.75	42.50	8.75 each day	12.75
Sunday and Friday ad repeated on 2+ weekdays	32.75	42.50	8.25 each day	12.25
7 or more consecutive days	32.75	42.50	7.75 each day	11.75

*The lower of the Sunday combination rate above or contract rate will apply.
Web upload is available for \$29 per ad.

Note: This category requires credit card payment or check for noncontract advertisers.

Zoned Distribution

	Sunday Line Rate			
	Four Boroughs and Long Island Zone	Long Island Zone	West./Conn. Zone	New Jersey Zone
Open	\$28.75	\$14.25	\$15.75	\$15.75
1,350–2,699 lines in one year	17.75	8.75	9.50	9.50

Classification Chart

Automotive Exchange — 3700

3712 Antique & Classic Cars

3713 Antique & Classic Cars Wanted

3714 Limousines/Commercial Vehicles

3716 Recreational Vehicles

3718 Motorcycles, Off-Road Vehicles

3720 Autos/Vans/Sport Utility Vehicles

3740 Autos/Vans/Sport Utility Vehicles Wanted

3744 Other Vehicles — Wanted

3750 Vehicles for Rent

3780 Miscellaneous

3790 Automotive Websites
