





General Classified Advertising Rates & Units

New York Times				Unit Size ———		% Broadsheet
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)
6 X 21 (full page)	8%	6	11.55"	21"	126.0	100.0%
6 X 18		6	11.55"	18"	108.0	85.7
6 X 14		6	11.55"	14"	84.0	66.7
6 X 10.5 (half-page horizont	al)	6	11.55"	10.5"	63.0	50.0
6 X 7		6	11.55"	7"	42.0	33.3
6 X 5.25		6	11.55"	5.25"	31.5	25.0
5 X 21		5	9.6"	21"	105.0	83.3
5 X 15.75		5	9.6"	15.75"	78.75	62.5
5 X 14		5	9.6"	14"	70.0	55.6
5 X 10.5		5	9.6"	10.5"	52.5	41.7
5 X 7		5	9.6"	7"	35.0	27.8
4 X 21		4	7.65"	21"	84.0	66.7
4 X 18		4	7.65"	18"	72.0	57.1
4 X 15.75		4	7.65"	15.75"	63.0	50.0
4 X 14		4	7.65"	14"	56.0	44.4
4 X 10.5		4	7.65"	10.5"	42.0	33.3
4 X 7		4	7.65"	7"	28.0	22.2
4 X 5.25		4	7.65"	5.25"	21.0	16.7
3 X 21 (half-page vertical)		3	5.7"	21"	63.0	50.0
3 X 18		3	5.7"	18"	54.0	42.9
3 X 15.75		3	5.7"	15.75"	47.25	37.5
3 X 14		3	5.7"	14"	42.0	33.3
3 X 10.5 (quarter page)		3	5.7"	10.5"	31.5	25.0
3 X 7		3	5.7"	7"	21.0	16.7
3 X 5.25		3	5.7"	5.25"	15.75	12.5
2 X 21		2	3.75"	21"	42.0	33.3
2 X 18		2	3.75"	18"	36.0	28.6
2 X 15.75		2	3.75"	15.75"	31.5	25.0
2 X 14		2	3.75"	14"	28.0	22.2
2 X 10.5		2	3.75"	10.5"	21.0	16.7
2 X 9*		2	3.75"	9"	18.0	14.3
2 X 8*		2	3.75"	8"	16.0	12.7
2 X 7		2	3.75"	7"	14.0	11.1
2 X 6*		2	3.75"	6"	12.0	9.5

*These units are available for display bannered categories only.

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New York Times Advertising Units CONTINUED									
New York Times				Unit Size ———	Contract	% Broadsheet			
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)			
2 X 5.25		2	3.75"	5.25"	10.5	8.3			
2 X 4*		2	3.75"	4"	8.0	6.4			
2 X 3.5		2	3.75"	3.5"	7.0	5.6			
2 X 3		2	3.75"	3"	6.0	4.8			
2 X 2		2	3.75"	2"	4.0	3.2			
1 X 21		1	1.8"	21"	21.0	16.7			
1 X 18		1	1.8"	18"	18.0	14.3			
1 X 15.75		1	1.8"	15.75"	15.75	12.5			
1 X 14		1	1.8"	14"	14.0	11.1			
1 X 10.5		1	1.8"	10.5"	10.5	8.3			
1 X 7		1	1.8"	7"	7.0	5.6			
1 X 5.25		1	1.8"	5.25"	5.25	4.2			
1 X 3.5		1	1.8"	3.5"	3.5	2.8			
1 X 3		1	1.8"	3"	3.0	2.4			
1 X 2		1	1.8"	2"	2.0	2.0			
1 X 1.5		1	1.8"	1.5"	1.5	1.5			
1 X 1		1	1.8"	1"	1.0	1.0			
13 X 21		13	23.75"	21"	273.0	_			
13 X 18		13	23.75"	18"	234.0	_			
13 X 14		13	23.75"	14"	182.0	_			
13 X 10.5		13	23.75"	10.5"	136.5	_			
11 X 21		11	19.85"	21"	231.0	_			

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

*This unit is available for display bannered categories only.

Minimum ROP Depth Requirement

Columns	Depth	NYT Unit Number
6	7"	6 x 7
5	7"	5 x 7
4	5.25"	4 x 5.25
3	5.25"	3 x 5.25
2	2"	2 x 2
1	1"	1 x 1

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Note: Please see page 16 for photograph, logo and special effects information.

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I. General Classified and General Classified Display

Art/Antiques/Flea Markets and Shows — Classified

	Line	Line Rate	
	Sunday	Weekday	
Open	\$39.25	\$29.00	
13 days or 1,000 lines in one year	34.75	25.25	
26 days or 1,500 lines in one year	34.25	24.75	
39 days or 2,000 lines in one year	34.00	24.50	
52 days or 2,500 lines in one year	33.75	24.00	

Combination Rates

Identical ad must run and be submitted on one insertion order.		
Friday ad repeated from Sunday within 9 days	\$33.25	\$22.50

Closing time is Tuesday, noon, prior to publication date.

Note: This category requires credit card payment or check for noncontract advertisers.

Auctions/Marshal Sales — Classified and Display on Classified Pages

	Line Rate				
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide	
Open	\$31.75	\$39.00	\$28.50	\$32.50	
7 or more days in one year	25.75	33.00	23.00	27.00	
7,500 lines in one year	25.25	32.50	22.75	26.75	
10,000 lines in one year	24.75	32.00	22.50	26.50	
15,000 lines in one year	24.00	31.25	21.50	25.50	

Combination Rates

Identical ad must run and be submitted on one insertion order.		
Weekday ad repeated from Sunday within 7 days	\$19.50	\$23.25

Minimum space 14 lines (10 column measure), except City Marshal ads which are 7 lines minimum.

Display NYT Advertising Units not available for 10 column measure. See page 15 for material sizes.

Display City Marshal ads must include the name of the marshal at the bottom of the ad.

Web uploads are available.

For additional information, call (800) 631-8275.

Auctions closing time is Friday, 5:00 p.m., prior to Sunday publication date.

Marshal Sales closing time is Friday, 4:30 p.m., prior to Sunday publication date.

Boats/Aviation and Accessories — Classified

	Line Rate				
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide	
Open	\$29.00	\$36.25	\$22.00	\$26.00	
13 or more days or 1,000 lines in one year	25.25	32.50	18.25	22.25	
26 or more days or 2,500 lines in one year	25.00	32.25	17.75	21.75	
39 or more days or 5,000 lines in one year	24.75	32.00	17.50	21.50	
52 or more days or 7,500 lines in one year	23.25	30.50	16.75	20.75	

Combination Rates*

Identical ad must run and be submitted on one insertion order.				
4 consecutive Sundays	\$24.75	\$32.00	—	—
Friday and Sunday within 7 days	23.75	31.00	\$17.75	\$21.75
Friday, Saturday and Sunday within 7 days	23.25	30.50	17.00	21.00
7 or more consecutive days	20.25	27.50	15.25	19.25

*If contract advertiser, substitute the lower of combo or contract rate.

Display on classified available Sundays only.

Note: This category requires credit card payment or check for noncontract advertisers.

For more information, please call (212) 556-3900 or (800) 458-5522.

Boats/Aviation and Accessories — Display

		Column Inch Rate				
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide		
Open	\$540.50	\$666.75	\$410.50	\$475.50		
13 or more days or 1,000 lines in one year	473.25	592.50	337.25	403.25		
26 or more days or 2,500 lines in one year	464.00	585.25	326.75	387.50		
39 or more days or 5,000 lines in one year	454.25	573.50	316.00	379.25		
52 or more days or 7,500 lines in one year	431.50	550.75	308.75	372.00		

Combination Rates*

Identical ad must run and be submitted on one insertion order.			
Weekday ad repeated from Sunday within 7 days	 —	\$169.25	\$208.75

*If contract advertiser, substitute the lower of combo or contract rate. For more information, please call (800) 631-8275.

Book Exchange

\$52.00
45.75
43.75
42.75
41.75

Closing is the Friday, 16 days before Sunday publication date.

Note: This category requires credit card payment or check for noncontract advertisers.

Business Opportunities, Buyers' Wants and Offerings to Buyers

	Line Rate	
	Sunday Nationwide	Weekday Nationwide
Dpen	\$48.75	\$37.75
L3 or more Sundays or 500 lines within one year	44.00	34.25
26 or more Sundays or 1,000 lines within one year	43.50	34.00
52 consecutive Sundays or 2,000 lines in one year	40.75	32.00
56 days (3 or more days a week for 52 consecutive weeks)		
r 5,000 lines in one year	39.25	29.50
365 consecutive days or 10,000 lines in one year	39.00	28.75
L5,000 lines in one year	37.50	27.25
20,000 lines in one year	36.25	26.75

Combination Rates*

Identical ad must run and be submitted on one insertion order.			
Thursday and Sunday within 7 days	\$34.00	\$25.50	
Tuesday, Thursday and Sunday within 7 days	33.25	24.50	
7 or more consecutive days	32.50	24.25	

*If contract advertiser, substitute the lower of combo or contract rate.

Ads that run in this category in The New York Times may also be uploaded to nytimes.com for one week for \$40 per classified ad or \$75 per display ad. Additional online contract packages are available. For more information, please call the General Classified Department at (212) 556-3900 or (800) 458-5522. For display advertising rates, please call (800) 631-8275.

Note: This category requires credit card payment or check for noncontract advertisers.

Death Notices — Classified

Line Rate

Weekday/Sunday

\$52.00

In Memoriam, Memorial Services, Unveilings, Death Notices, Cemeteries, Undertakers, Monuments. Ads that run in this category in The New York Times will automatically be uploaded to nytimes.com for \$55/ad. For more information, please call the General Classified Department at (212) 556-3900 or (800) 458-5522.

Death Notices — Display

	Column Inch Rate Weekday/ Sunday
Open	\$1,125.00
In Memoriam, Memorial Services, Unveilings, Death Notices, Cemeteries,	Undertakers, Monuments.

Web uploads are available.

Open

Franchises — Display On Classified

	Line Rate
	Sunday Weekday Nationwide Nationwide
Open	\$45.50 \$36.00
4 or more days within one year	41.25 33.00
13 or more days within one year	40.00 32.00
26 or more days within one year	37.75 30.50
39 or more days within one year	35.50 29.25
52 or more days within one year	33.50 28.75

Combination Rates*

Identical ad must run and be submitted on one insertion order.

Weekday ad repeated from Sunday within 7 days

*If contract advertiser, substitute the lower of the combo or contract rate. For more information, please call (800) 631-8275. Web uploads are available.

Note: This category requires credit card payment or check with order for noncontract advertisers.

The New York Times

\$28.75

Happy Announcements

Sunday Styles	Line Rate
Open	\$37.75

Baptisms, Bar/Bat Mitzvahs, Births, Birthdays, Communions, Confirmations, Congratulations, Get Well Wishes, Graduations, Holiday Greetings, Retirements and Reunions. Ads that run in this category in The New York Times may also be uploaded to nytimes.com for \$55/ad.

Legal Notices and Proposals — Display

Distribution in the Business Section		Line	e Rate ———	
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
Open	\$88.25	\$103.00	\$77.25	\$82.50
25,000 lines	74.25	89.00	66.00	71.25
50,000 lines	61.75	76.50	54.50	59.75
75,000 lines	53.50	68.25	47.75	53.00
100,000 lines	46.00	60.75	42.50	47.75

Legal Notices and Proposals rates apply to all government agencies, legal announcements, solicitations of bids, etc.

For Legal Branding advertising, please use Professional Services rates.

Ads are published in 6-column format and billed in lines.

For the Regional Weeklies advertising rates, call your account manager.

For more information, please call (800) 631-8275.

Merchandise — Classified

	Line Rate			
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
Open	\$30.15	\$37.40	\$26.20	\$30.45
26 or more Sundays within one year	28.75	36.00		
52 or more Sundays	26.50	33.75		
156 days (3 or more days a week for 52 consecutive weeks)	26.25	33.50	19.50	23.75
365 consecutive days	26.00	33.25	19.25	23.00

Combination Rates*

Identical ad must run and be submitted on one insertion order	:			
Sunday and any weekday within 7 days	\$29.25	\$36.50	\$18.25	\$22.50
Sunday and any 2 weekdays within 7 days	25.00	32.25	15.00	19.25
7 or more consecutive days	18.25	25.50	12.50	16.75

*If contract advertiser, substitute the lower of combo or contract rate.

Note: This category requires credit card payment or check with order for noncontract advertisers. For more information, please call (212) 556-3900 or (800) 458-5522.

Professional Services — Display

Nationwide Distribution	——— Column Inch Rate ———	
	Sunday	Weekday
Open	\$934.25	\$777.75
1 page / 126 column inches or 13 times	746.25	621.00
5 pages / 630 column inches or 26 times	702.50	585.25
10 pages / 1,260 column inches or 52 times	660.50	549.75

New York Regional Distribution	Column	n Inch Rate ———
	Sunday	Weekday
Open	\$842.50	\$700.75
1 page / 126 column inches or 13 times	671.25	560.50
5 pages / 630 column inches or 26 times	632.00	526.75
10 pages / 1,260 column inches or 52 times	592.50	495.00

For more information, please call (800) 631-8275.

Public and Commercial Notices, Lost and Found — Classified

	Line Rate Weekday/ Sunday
Open	\$52.00

Note: This category requires credit card payment or check with order for noncontract advertisers. For more information, please call (212) 556-3900 or (800) 458-5522.

of more information, please can (212) 550-5900 01 (800) 450-5522

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II. Classified Guides: (800) 631-8275

Computer Services Guide

Tuesday in Science Times and Thursday in Circuits

Nationwide Distribution	Line Rate	
Open	\$45.60	
13 times in one year	38.00	
26 times in one year	37.50	
52 times in one year	35.75	
104 times in one year (Tuesdays & Thursdays for the entire year)	34.50	

Combined advertising in both Science Times or Circuits contribute to contract level fulfillment.

Combination Rates

Identical ad must run and be submitted on one insertion order.		
4 consecutive Tuesdays or 4 consecutive Thursdays	\$40.75	
Tuesday in Science Times and Thursday in Circuits within the same week	41.00	
Note: This category requires credit card payment or check with order for noncontract advertisers		

Note: This category requires credit card payment or check with order for noncontract advertisers.

Social Announcements Guide

Sunday Styles	Line Rate
Nationwide Distribution	Sunday
Open	\$52.00

Healthy Living Guide

Tuesday in Science Times Nationwide Distribution	Line Rate Weekday
Open	\$45.85
13 or more days within one year	39.25
26 or more days within one year	36.25
52 or more days within one year	35.75

Combination Rates

Identical ad must run and be submitted on one insertion order.	
4 consecutive weeks	\$39.75

Note: This category requires credit card payment or check with order for noncontract advertisers.

Home/Garden Guide

Thursday in House & Home	Line Rate Weekday
Open	\$43.75
13 times in one year	38.25
26 times in one year	37.75
52 times in one year	37.25
Combination Rates	
Identical ad must run and be submitted on one insertion order.	

4 consecutive Thursdays	\$39.50

Note: This category requires credit card payment or check with order for noncontract advertisers.

Wedding Services Guide

Thursday and Sunday in Styles	Lin	Line Rate	
Nationwide Distribution	Sunday	Weekday	
Open	\$42.25	\$30.15	
6 times in one year	31.00	28.25	
13 times in one year	29.25	27.50	
26 times in one year	29.00	27.25	
52 times in one year	28.25	26.25	

Combination Rates

Identical ad must run and be submitted on one insertion order.		
Wednesday ad repeated from Sunday within 7 days		\$22.75
Ads that run in this category in The New York Times may also be uploaded to nytimes.com for \$14/ad for one week.		

Note: This category requires credit card payment or check with order for noncontract advertisers.

Pet Services Guide/Pets for Sale (Dogs, Cats, Pets, Horses)

	Line Rate
Thursday in House and Home Sunday in Sports Sunday	Sunday Weekday N.Y. Regional Nationwide
Open	\$36.25 \$23.25
13 or more days in one year	33.75 19.25
26 or more days in one year	32.50 19.00
52 or more days in one year	31.00 18.50

Combination Rates

Identical ad must run and be submitted on one insertion order.			
Thursday and Sunday within 7 days	\$25.75	\$17.50	

Note: This category requires credit card payment or check with order for noncontract advertisers.

Recreation Guide

Fridays in Escapes Nationwide Distribution	Line Rate Weekday
Open	\$32.50
13 times in one year	28.00
26 times in one year	27.50
52 times in one year	27.25
Combination Rates	
Identical ad must run and be submitted on one insertion order.	
4 consecutive weeks	\$28.25

Note: This category requires credit card payment or check with order for noncontract advertisers.

Religious Services Guide — Classified

	Line	Line Rate	
	Sunday	Weekday	
Open	\$35.25	\$28.50	
13 days in one year	33.00	25.25	
26 days in one year	32.50	24.75	
39 days in one year	32.00	24.50	
52 days in one year	31.50	24.00	
Contian must contain 12 paint or larger type			

Caption must contain 12 point or larger type.

Religious Services — Display

	Colum	Column Inch Rate	
	Sunday	Weekday	
Open	\$770.75	\$592.25	
13 days in one year	699.75	540.25	
26 days in one year	690.50	533.00	
39 days in one year	685.75	518.50	
52 days in one year	671.25	507.75	

Restaurant Guide — Classified

Line Rate
\$28.00
27.50
25.75
25.25
24.50

Small Inns and Lodges/Snow Country Inns/Travel Agency Directory

Nationwide Distribution	u	Line Rate	
	Sunday	Weekday	
Open	\$79.40	\$64.30	
4 weeks	57.90	46.30	
7 weeks	56.80	45.20	
13 weeks	54.30	42.80	
26 weeks	53.20	41.60	
52 weeks	52.10	40.50	

Combination Rates

Ads must be submitted on one insertion order.

Weekday ad repeated from Sunday within 7 days

Travel Agency Directory available Sunday only.

Minimum space: 6 lines (6 lines by 1 column width 2-1/16") based on 6 column measure. Caption must contain 13 pt. bold type.

Sunday deadline: Thursday, noon (10 days preceding).

Ads that run in this category in The New York Times may also run on nytimes.com for \$14/week.

For more information, please call the General Classified Department at (212) 556-3900 or (800) 458-5522.

Web uploads are available.

III. The New York Times Magazine Bannered Advertising Features

Bannered Features in T Magazine

Black & White	Line
Open	\$43.90
2 Part 2s in one year	42.75
4 Part 2s in one year	41.75

These rates apply to T Magazine. Please contact an account manager for additional information.

Note: For Bannered Features in the New York Times Magazine (Arts & Antiques, Camps & Schools, Distinctive Catering, Luxury Homes & Estates and Shopping At Home), see the New York Times Magazine rate card or call an account manager.

\$40.60

IV. Miscellaneous Advertising Rates

Apply to all other advertising categories not listed in this or any other rate cards and to certain display advertisements ordered outside a particular banner or section. For details, call your account manager.

	Column Inch Rate	
	Sunday Nationwide	Weekday Nationwide
Open	\$1,340	\$1,196
1 page / 126 column inches	1,212	1,121
5 pages / 630 column inches	1,194	1,096
10 pages / 1,260 column inches	1,182	1,072
20 pages / 2,520 column inches	1,170	1,034
40 pages / 5,040 column inches	1,159	1,011

Sizes for material for display on classified ads in 9 column format for Auctions, Boats, Business Opportunities and Franchises.

9 Column Format	Inches	Minimum Depth
1 column	1.187"	14 lines
2 columns	2.5"	28 lines
3 columns	3.812"	56 lines
4 columns	5.125"	70 lines
5 columns	6.437"	84 lines
6 columns	7.687"	84 lines
7 columns	9"	84 lines
8 columns	10.312"	84 lines
9 columns	11.625"	84 lines

Classified Photographs

Only electronic files will be accepted.

Classified Icons

Production charge for creation of new logos is \$275.00. The Times offers a variety of two- and four-line logos to draw attention to your classified advertising. These logos will be billed at appropriate category and line rates. Please contact COF at (212) 556-7777 for assistance.

Classified Special Effects

- Shading: 20% premium
- 3D black border only: 20% premium
- Combination of shading and 3D black border: 30% premium

Classified special effects are available in most classified categories. Minimum line requirements vary based on category and zoning. Contact your account manager for specific requirements.

Box Number

When The Times is requested to insert a box number in a fullrun advertisement and forward the box number replies, the service charge is \$275 for full-run and \$100 for suburban zoned advertisements. Replies will be forwarded to the advertiser for a period of one month following the publication date of the ad. Charges for box numbers are not commissionable. The Times will provide this option through mail service or electronically via email distribution of resumes.

Closing Times

For Weekday Black & White Display Advertising

Date of Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 2:00 p.m.
Monday and Sports Monday	Preceding Friday	Preceding Saturday
Tuesday and Science Times	Preceding Friday	Preceding Monday
Wednesday and Dining In/Dining Out	Preceding Monday	Preceding Tuesday
Thursday, House & Home and Styles	Preceding Tuesday	Preceding Wednesday
Friday and Weekend Arts	Preceding Wednesday	Preceding Thursday
Saturday	Preceding Thursday	Preceding Friday

For Weekday Color Display Advertising**

Date of Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 10:00 a.m.
		Shipped within Manhattan
Monday through Saturday	5 business days prior to issue date	3 business days prior to issue date
		Shipped from outside Manhattan
Monday through Saturday	5 business days prior to issue date	4 business days prior to issue date

For Sunday Black & White Display Advertising

Publication	Reservations *	Closings — Materials Due By:
Main	Preceding Thursday 5:00 p.m.	Friday 12:00 noon
Styles	Preceding Thursday 3:00 p.m.	Thursday midnight
Metropolitan	Preceding Wednesday 5:00 p.m.	Wednesday 8:00 p.m.
Travel	Friday — 9 days prior	Friday 5:00 p.m. — 9 days prior
Arts & Leisure	Preceding Monday 5:00 p.m.	Tuesday 12:00 noon
Real Estate	Preceding Wednesday 5:00 p.m.	Wednesday 8:00 p.m.
Help Wanted Display	Preceding Thursday 10:00 p.m.	Thursday midnight
Sunday Review	Preceding Thursday 10:00 p.m.	Thursday midnight
Business	Preceding Wednesday 10:00 p.m.	Thursday midnight
Sports	Preceding Thursday 10:00 p.m.	Friday 2:00 p.m.
Book Review	Tuesday — 19 days prior	Thursday 5:00 p.m. — 17 days prior
Auto	Preceding Wednesday 10:00 p.m.	Thursday 11:00 a.m.

*For advertising space reservations, please call (212) 556-7777. Out of town, call toll free (800) NYT-5515.

**International advertisers (including Canada): materials are due 14 days prior to issue date.

For Sunday Color Display Advertising

Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 10:00 a.m. ^{**}
Main, Styles	Preceding Monday	Preceding Tuesday
Business, Sunday Review**	Preceding Monday	Preceding Tuesday
Sports	Preceding Monday	Preceding Tuesday
Auto	Friday — 9 days prior	Preceding Tuesday
Arts & Leisure	Tuesday — 12 days prior	Wednesday — 11 days prior
Book Review	Tuesday — 19 days prior	Wednesday — 18 days prior
Real Estate	Thursday — 10 days prior	Friday — 9 days prior
Travel	Monday — 13 days prior	Tuesday — 12 days prior

Magazine

	Reservations* and Insertion Orders	Closings
4 color and black & white — Saddle Stitch	Friday — 30 days prior	Friday — 23 days prior
T — 4 color and black & white — Perfect Bound and Saddle Stitch	Thursday — 52 days prior	Tuesday — 40 days prior

For Weekday Classified Advertising

2:30 p.m. day prior to publication.

For Sunday Classified Advertising

Automotive	Noon Wednesday
Job Market	5 p.m. Friday
Real Estate	5 p.m. Thursday

For Death Notices

Monday	1:00 p.m. day prior to publication
Tuesday–Saturday	4:30 p.m. day prior to publication
Sunday	10:00 a.m. day prior to publication

*For Advertising space reservations, please call (212) 556-7777. Out of town, call toll free (800) NYT-5515.

**International advertisers (including Canada): materials are due 14 days prior to issue date.

***The NYT will return color proofs on newsprint for sign-off if material is received before published deadlines. Material received after deadline may run "as supplied." 4C material that arrives more than 3 days past the published deadline may be subject to a \$500 late production fee. Please contact TNYT Color Department at (212) 556-7729 for more information.

Classification Chart

Merchandise — 3201

In You	ur Community — 3220
3221	Services
3231	Markets
3241	Recreation
3261	Events
3271	Parenting
3281	Entertaining
3291	Recipes
3295	Garden Nurseries

Happy Announcements — 3251

Busin	ess Opportunities — 3400
3402	Capital Wanted
3404	Capital to Invest
3406	Financing & Bus. Loans
3408	Franchise, Distributorships, Lines Offered
3410	Business Connections
3414	Lines, Distributorships Wanted
3416	Foreign Connections
3418	Manufacturing Facilities
3420	Plants & Factories
3422	Printing Plants & Machinery
3424	Beauty & Barber Shops
3425	Electronic, Video Stores
3426	Pharmacies
3428	Food Stores
3430	Laundry & Cleaning Stores
3432	Liquor Stores
3434	Luncheon & Stationery Stores
3436	Wearing Apparel Stores
3438	Stores, Miscellaneous
3440	Restaurants, Bars & Clubs
3442	Departments & Concessions

3443	Routes
3444	Hotels, Motels, Resorts & Inns
3446	Auto Repair & Gas Stations
3448	Professional Practices
3450	Camps & Schools
3454	Miscellaneous
3456	Wanted Miscellaneous
3460	Business Services
3462	Florida Real Estate & Bus. Propositions
Buyeı	rs' Wants — 3500
Offeri	ings To Buyers — 3600
	on/Marshal Misc. — 3650
	Misc. — 3650
Sales Boats	Misc. — 3650
Sales Boats 3802	Misc. — 3650 3800
Sales Boats 3802 3803	Misc. — 3650 - 3800 Power Boats
Sales Boats 3802 3803	Misc. — 3650 — 3800 Power Boats Power Boats over 26'
Sales Boats 3802 3803 3804 3806	Misc. — 3650 — 3800 Power Boats Power Boats over 26' Sailboats & Auxiliaries
Sales Boats 3802 3803 3804 3806 3808	Misc. — 3650 - 3800 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter
Sales Boats 3802 3803 3804 3806 3808 3810	Misc. — 3650 — 3800 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction
Sales Boats 3802 3803 3804 3806 3808 3810	Misc. — 3650 — 3800 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services
Sales Boats 3802 3803 3804 3806 3808 3810 3812	Misc. — 3650 Misc. — 3650 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services Engines & Equipment Marinas, Docking
Sales Boats 3802 3803 3804 3806 3808 3810 3812 3818	Misc. — 3650 Misc. — 3650 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services Engines & Equipment Marinas, Docking & Storage
Sales Boats 3802 3803 3804 3806 3808 3810 3812 3818 3822	Misc. — 3650 Misc. — 3650 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services Engines & Equipment Marinas, Docking & Storage Boats Wanted
Sales Boats 3802 3803 3804 3806 3808 3810 3812 3818 3812 3818 3822 3823	Misc. — 3650 Misc. — 3650 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services Engines & Equipment Marinas, Docking & Storage Boats Wanted Boats Insurance
Sales Boats 3802 3803 3804 3806 3808 3810 3812 3812 3812 3812 3822 3823 3824	Misc. — 3650 Misc. — 3650 Power Boats Power Boats over 26' Sailboats & Auxiliaries For Charter Sailing & Marine Instruction Prof'l Marine Services Engines & Equipment Marinas, Docking & Storage Boats Wanted Boats Insurance Boat Financing

3834 Waterfront Properties

3836 Miscellaneous

Aviation Products & Services — 3880

Book Exchange — 3900

3901	Out of Print
3902	Book Offers
3904	Rare, First, Deluxe Editions
3906	Literature of Other Nations
3908	Autographed Letters
3910	Art & Applied Art
3912	Auctions
3914	Back Numbers
3916	Bookbinding
3918	Bookplates
3920	Books Wanted
3922	Educational — Scientific
3924	Genealogy — Heraldry
	Genealogy — Heraldry Languages
3926	
3926 3928	Languages
3926 3928 3932	Languages Miscellaneous

Nait Orders Classified — 4000

4005	Wait Orders Magazine 4 Cols.
4006	Wait Orders 6 Cols.
4007	Wait Orders 9 Cols. — Magazine
4008	Wait Orders 8 Cols.
4009	Wait Orders 9 Cols.
4010	Wait Orders 10 Cols.

Announcements — 5000

5002	Deaths
5004	Card of Thanks
5006	Unveilings
5008	Memorial Services
5010	In Memoriam
5012	Cemetery Plots

Public & Commercial Notices — 5100

5100	Public Notices incl. Lost and Found
5102	Commercial Notices
5103	Missing Persons

Guides — 6000-8000

6000–6199	Small Inns & Lodges
6300–6309	Entertaining in Style
6400–6409	Home/Garden Guide
6500–6509	Computer Services Guide
7000–7199	Snow Country Inns & Lodges
7200–7399	Auto Dealership Directory
7400–7409	Healthy Living Guide
7700–7799	Restaurant Guide
7920–7929	Giving Guide
7950–7959	Pet Services Guide
7960–7969	Recreation Guide
7970–7979	Travel Agency Directory
7980–7989	Gallery Directory
7990–7999	ABC Theater Directory
8000-8099	Magazine Guides
8201 Religio	ous Services Guide

Antiques — 9000

14-0208