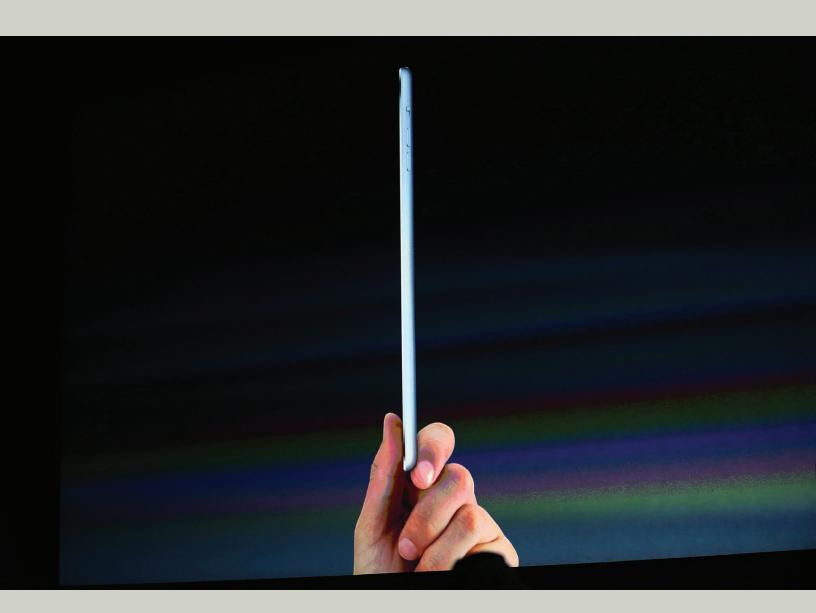
Technology



Technology & Telecommunications Advertising Rates & Units

New York Times				Unit Size ———	Contract	% Broadsheet
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)
6 X 21 (full page)	8%	6	11.55"	21"	126.0	100.0%
6 X 18		6	11.55"	18"	108.0	85.7
6 X 14		6	11.55"	14"	84.0	66.7
6 X 10.5 (half-page horizontal))	6	11.55"	10.5"	63.0	50.0
6 X 7		6	11.55"	7"	42.0	33.3
6 X 5.25		6	11.55"	5.25"	31.5	25.0
5 X 21		5	9.6"	21"	105.0	83.3
5 X 15.75		5	9.6"	15.75"	78.75	62.5
5 X 14		5	9.6"	14"	70.0	55.6
5 X 10.5		5	9.6"	10.5"	52.5	41.7
5 X 7		5	9.6"	7"	35.0	27.8
4 X 21		4	7.65"	21"	84.0	66.7
4 X 18		4	7.65"	18"	72.0	57.1
4 X 15.75		4	7.65"	15.75"	63.0	50.0
4 X 14		4	7.65"	14"	56.0	44.4
4 X 10.5		4	7.65"	10.5"	42.0	33.3
4 X 7		4	7.65"	7"	28.0	22.2
4 X 5.25		4	7.65"	5.25"	21.0	16.7
3 X 21 (half-page vertical)		3	5.7"	21"	63.0	50.0
3 X 18		3	5.7"	18"	54.0	42.9
3 X 15.75		3	5.7"	15.75"	47.25	37.5
3 X 14		3	5.7"	14"	42.0	33.3
3 X 10.5 (quarter page)		3	5.7"	10.5"	31.5	25.0
3 X 7		3	5.7"	7"	21.0	16.7
3 X 5.25		3	5.7"	5.25"	15.75	12.5
2 X 21		2	3.75"	21"	42.0	33.3
2 X 18		2	3.75"	18"	36.0	28.6
2 X 15.75		2	3.75"	15.75"	31.5	25.0
2 X 14		2	3.75"	14"	28.0	22.2
2 X 10.5		2	3.75"	10.5"	21.0	16.7
2 X 7		2	3.75"	7"	14.0	11.1
2 X 5.25		2	3.75"	5.25"	10.5	8.3
2 X 3.5		2	3.75"	3.5"	7.0	5.6
2 X 3		2	3.75"	3"	6.0	4.8

New York Times Advertising Units | CONTINUED

New York Times			Unit Size			% Broadsheet
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)
2 X 2		2	3.75"	2"	4.0	3.2
1 X 21		1	1.8"	21"	21.0	16.7
1 X 18		1	1.8"	18"	18.0	14.3
1 X 15.75		1	1.8"	15.75"	15.75	12.5
1 X 14		1	1.8"	14"	14.0	11.1
1 X 10.5		1	1.8"	10.5"	10.5	8.3
1 X 7		1	1.8"	7"	7.0	5.6
1 X 5.25		1	1.8"	5.25"	5.25	4.2
1 X 3.5		1	1.8"	3.5"	3.5	2.8
1 X 3		1	1.8"	3"	3.0	2.4
1 X 2		1	1.8"	2"	2.0	2.0
1 X 1.5		1	1.8"	1.5"	1.5	1.5
1 X 1		1	1.8"	1"	1.0	1.0
13 X 21		13	23.75"	21"	273.0	_
13 X 18		13	23.75"	18"	234.0	_
13 X 14		13	23.75"	14"	182.0	_
13 X 10.5		13	23.75"	10.5"	136.5	_
11 X 21		11	19.85"	21"	231.0	_

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

Minimum ROP Depth Requirement

Columns	Depth	NYT Unit Number
6	7"	6 x 7
5	7"	5 x 7
4	5.25"	4 x 5.25
3	5.25"	3 x 5.25
2	2"	2 x 2
1	1"	1 x 1

Technology & Telecommunications ROP Rates

	Column Inch Rat	e ———	
Sunday Nationwide	Weekday Nationwide	Weekday Int'l Add on (EMEA & Asia)	
\$1,495	\$1,331	\$586	
1,336	1,233	586	
1,294	1,195	551	
1,250	1,148	533	
1,235	1,123	527	
1,224	1,080	516	
1,212	1,059	510	
1,188	1,023	502	
1,171	1,001	494	
1,131	961	486	
1,028	904	471	
981	875	456	
932	843	440	
	\$unday Nationwide \$1,495 1,336 1,294 1,250 1,235 1,224 1,212 1,188 1,171 1,131 1,028 981	Sunday Nationwide Weekday Nationwide \$1,495 \$1,331 1,336 1,233 1,294 1,195 1,250 1,148 1,235 1,123 1,224 1,080 1,212 1,059 1,188 1,023 1,171 1,001 1,131 961 1,028 904 981 875	Nationwide Nationwide Int'l Add on (EMEA & Asia) \$1,495 \$1,331 \$586 1,336 1,233 586 1,294 1,195 551 1,250 1,148 533 1,235 1,123 527 1,224 1,080 516 1,212 1,059 510 1,188 1,023 502 1,171 1,001 494 1,131 961 486 1,028 904 471 981 875 456

Combination Rates

For Daily/Sunday and ROP/Magazine combination information, please call your account manager.

For Sports and New York Sections take 10% off Nationwide rates.

Sunday Nationwide	Weekday Nationwide	Weekday Int'l Add on (EMEA & Asia)
\$196,069	\$179,029	\$75,029
158,931	140,916	53,248
135,385	119,953	44,018
112,620	99,836	37,716
91,690	81,202	29,512
75,993	67,227	23,359
	\$196,069 158,931 135,385 112,620 91,690	Nationwide Nationwide \$196,069 \$179,029 158,931 140,916 135,385 119,953 112,620 99,836 91,690 81,202

Example Sizes BW – at Open Rate unless noted otherwise	Sunday Nationwide	Weekday Nationwide	Weekday Int'l Add on (EMEA & Asia)
Full Page (1 page rate)	\$154,869	\$142,929	\$67,929
5 x 15.75 (large junior page)	117,731	104,816	46,148
6 x 10.5 (half page)	94,185	83,853	36,918
4 x 14 (small junior page)	83,720	74,536	32,816
6 x 7 (strip)	62,790	55,902	24,612
3 x 10.5 (quarter page)	47,093	41,927	18,459

Franchise Position Charges

Section Back Page (reserved)

Add \$8,900 to unit price.

Color Premiums

	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide	Weekday Int'l Add On (EMEA & Asia)
1/2 page to full page*	\$36,100	\$41,200	\$31,500	\$36,100	\$7,100
Less than 1/2 page	25,300	28,900	21,900	25,300	4,900

^{*}Full pages only in some sections. Contact your account manager for further information.

Additional color production charges will be incurred for the following: late material submission (\$500), additional rounds of color correction (\$250), extra proofs (\$100), cancellation order after color material has been processed (\$500).

Contact the Color Services Department at (212) 556-7729 for details.

Color premiums are set to reflect a 3% missed color variance. Missed color in excess of 3% of the press run will be credited accordingly.

First National/International News Page

	Unit	t 6 x 3 ———	Unit 6 x 5.25		
	Sunday Nationwide	Weekday Nationwide	Sunday Nationwide	Weekday Nationwide	
Open	\$34,215	\$30,545	\$ 59,875	\$53,455	
6 times in one year	28,825	25,735	50,440	45,040	
13 times in one year	27,735	24,765	948,540	43,340	
26 times in one year	26,690	23,835	46,710	41,710	
52 times in one year	25,650	22,900	44,885	40,075	

First National News page — Facing page (full page only) available Monday to Saturday, add 15% premium charge to applicable contract level. Note: Rates apply to Corporate, Financial, Insurance, Advocacy and Banking categories.

OP-ED PAGE

Weekday Nationwide

Open	\$53,455
6 times in one year	45,040
13 times in one year	43,340
26 times in one year	41,710
52 times in one year	40,075

Ad size is modular – 6.85" wide by 9.3" in depth, and may only be submitted in B&W format.

Op-Ed reservations and cancellations must be done five business days prior to publication.

To obtain a copy of the Op-Ed guidelines, please call your account manager or COF at (212) 556-4995.

Sunday editorial position is full page only. Please contact your account manager for details.

Note: Rates apply to Corporate, Financial, Insurance, Advocacy and Banking categories.

Cooperative

	——— Colu		
Nationwide Distribution	Sunday	Weekday	
Open	\$1,388	\$910	
1 page / 126 column inches	1,204	805	
2 pages / 252 column inches	1,164	780	
5 pages / 630 column inches	1,114	744	
10 pages / 1,260 column inches	1,083	723	
20 pages / 2,520 column inches	1,047	702	
40 pages / 5,040 column inches	952	665	
75 pages / 9,450 column inches	885	608	
100 pages / 12,600 column inches	837	575	

——— Column Inch Rate ——
New York Regional Distribution Sunday Weekday
Open \$1,263 \$830
1 page / 126 column inches 1,096 732
2 pages / 252 column inches 1,058 708
5 pages / 630 column inches 1,009 675
10 pages / 1,260 column inches 984 660
20 pages / 2,520 column inches 952 637
40 pages / 5,040 column inches 867 604
75 pages / 9,450 column inches 801 553

Combination Rates

For Daily/Sunday and ROP/Magazine combination information, please call your account manager.

To qualify for cooperative rates, advertising must contain dealer listings.

The New York Times Magazine 2014 Advertising Rates

Four Color (Open Rate	3 Pages	6 Pages	12 Pages	18 Pages	30 Pages	60 Pages
Page	\$107,075	\$101,720	\$ 98,510	\$ 95,300	\$ 92,085	\$ 88,880	\$ 85,655
2/3 page	78,145	74,235	71,890	69,535	67,200	64,855	62,510
1/2 page	71,520	67,950	65,785	63,650	61,505	59,350	57,215
Facing 1/2 page*	137,370	130,490	126,375	122,240	118,135	114,015	109,885
Fireplace Unit	117,785	111,890	108,360	104,830	101,295	97,770	94,220
1/3 page (horizontal)strip ac	1 58,905	55,955	54,215	52,430	50,650	48,890	47,120
1/3 page (vertical)	58,905	55,955	54,215	52,430	50,650	48,890	47,120
Square Third	47,395	45,020	43,600	42,185	40,760	39,330	37,915
Black & White							
Page	\$73,420	\$69,755	\$67,560	\$65,345	\$63,150	\$60,945	\$58,745
2/3 page	46,280	43,950	42,570	41,170	39,795	38,415	37,010
1/2 page	43,640	41,445	40,145	38,835	37,535	36,230	34,900
Facing 1/2 page*	83,555	79,375	76,880	74,365	71,865	69,345	66,850
Fireplace Unit	80,760	76,730	74,315	71,880	69,465	67,040	64,620
1/3 page (horizontal)/Strip A	d 31,865	30,270	29,315	28,370	27,405	26,450	25,495
1/3 page (vertical)	31,865	30,270	29,315	28,370	27,405	26,450	25,495
Square Third	25,640	24,360	23,585	22,815	22,050	21,280	20,530

^{*}For two facing 1/2 page horizontal ads.

Note

- Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15% premium; 3rd cover is charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.
- Gutter-bleed, partial-bleed or full-bleed advertising in color or black and white is charged a 10% premium.
- Two-color rates are charged a 5.5% premium over black and white rates.

2014 General Advertising Rates for The New York Times T Magazines FOUR COLOR 3 PGS 6 PGS **12 PGS OPEN 18 PGS 30 PGS 60 PGS** \$107,075 \$101,720 \$98,510 \$95,300 \$92,085 Page \$88,880 \$85,655 2-page spread \$205,585 \$195,300 \$189,140 \$182,975 \$176,805 \$170,650 \$164,460 **BLACK & WHITE OPEN 3 PGS** 6 PGS **12 PGS 18 PGS 30 PGS 60 PGS** Page \$73,420 \$69,755 \$67,560 \$65,345 \$63,150 \$60,945 \$58,745

\$129,715

\$125,460

\$121,250

\$117,015

\$112,790

Note

2-page spread

• Magazine & ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.

\$133,930

- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a 15% premium; 3rd cover is charged a 10% premium; 4th cover (four-color only) is charged a 17% premium.
- Gutter-bleed, partial-bleed or full-bleed advertising in color or black and white is charged a 10% premium.

\$140,965

• Two-color rates are plus 5.5% of black and white rates.

See the 2014 T Magazine Rate Card for additional rates, discounts and other information.