

Bob Lange SVP Business Analysis and Market Forecast



The Global Market Forecast answers three questions











Traffic forecast: we consider many variables

Airlines Business models & strategy

Jet fuel price

Air fares



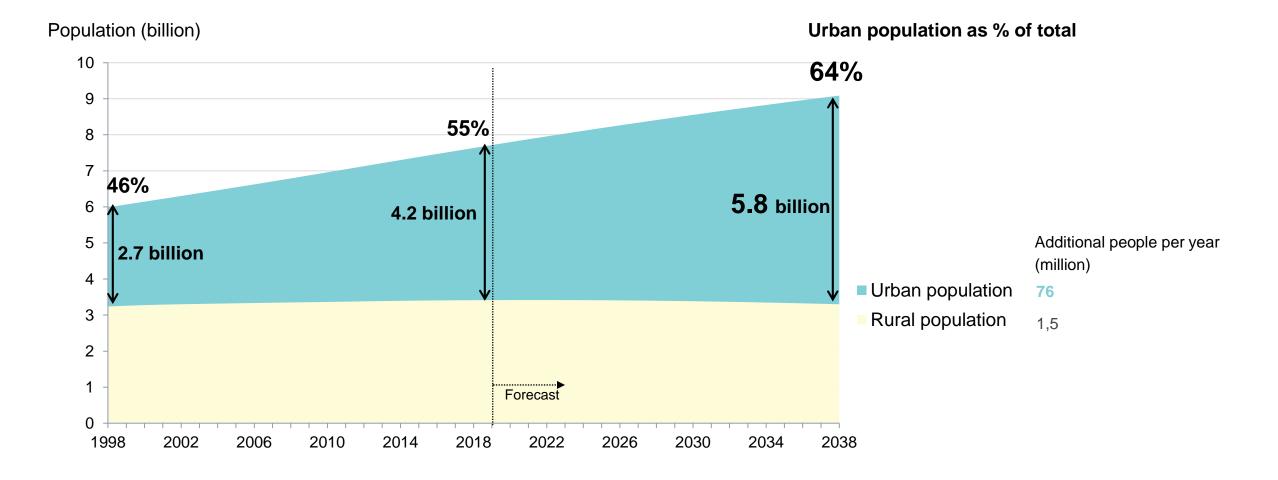
Liberalisation

Tourism trends

Geopolitics



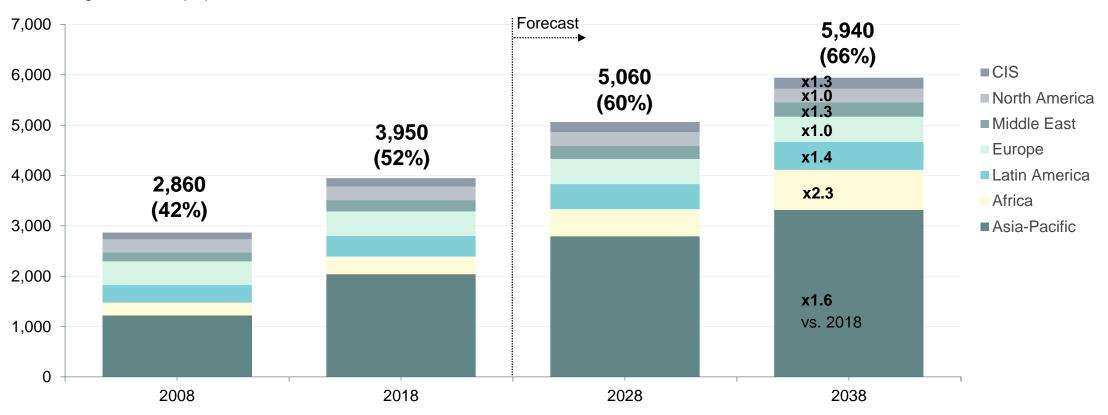
By 2038, 5.8 billion people will live in cities or other urban centres





The "Middle Class" will grow fastest in the emerging countries

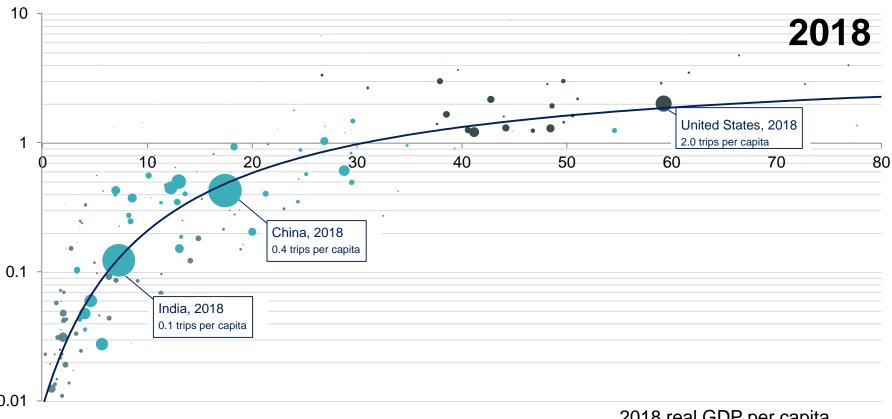
Middle Class (millions) & Percentage of World population





In 2018, ~0.35 trips per capita in Emerging countries

2018 trips per capita



Bubble size proportional to population

- Advanced Economies
- Developing Economies
- Emerging Economies

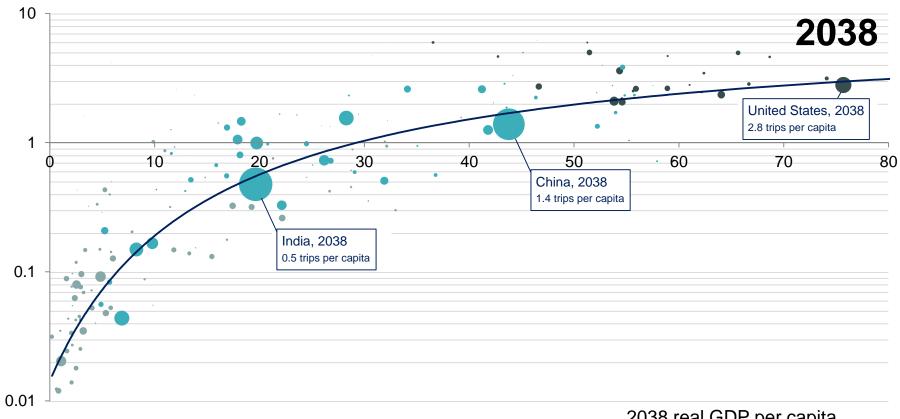
2018 real GDP per capita

(2015 \$US thousands at Purchasing Power Parity)



...and in 2038, ~0.95 trips per capita in Emerging countries

2038 trips per capita



Bubble size proportional to population

- Advanced Economies
- Developing Economies
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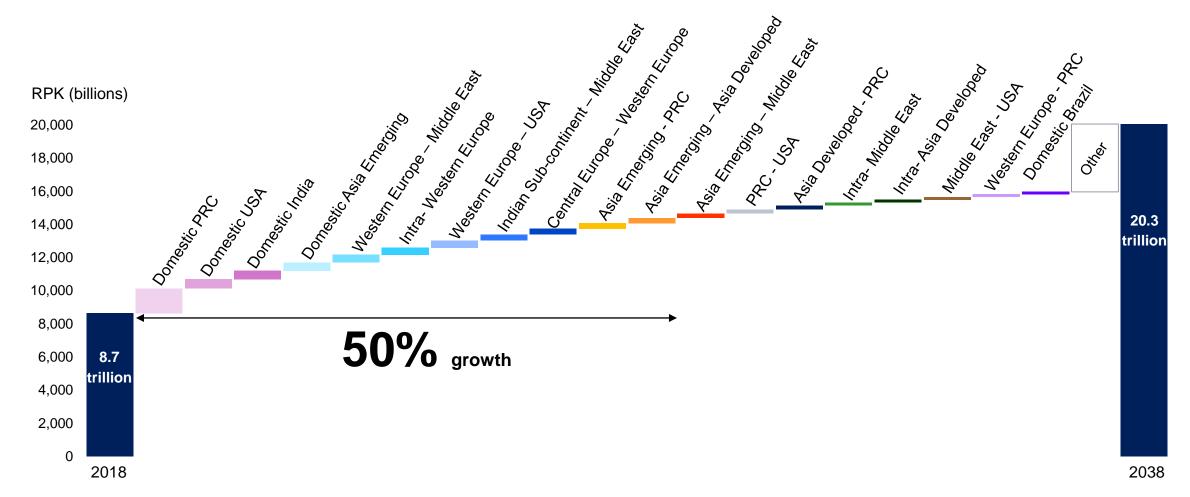
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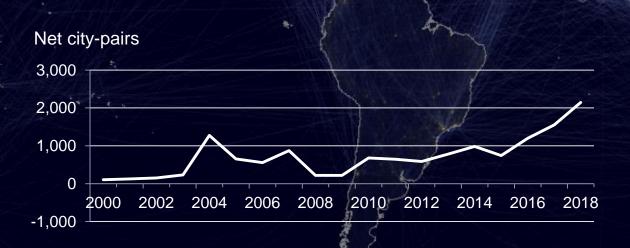


Traffic is forecast to grow at 4.3% p.a.

World annual traffic (RPK billion) with main growing flows



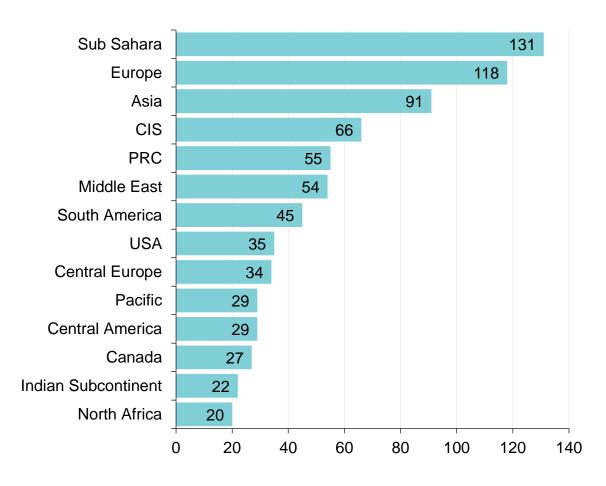
Growing networks: most active new route creation 2017-2018

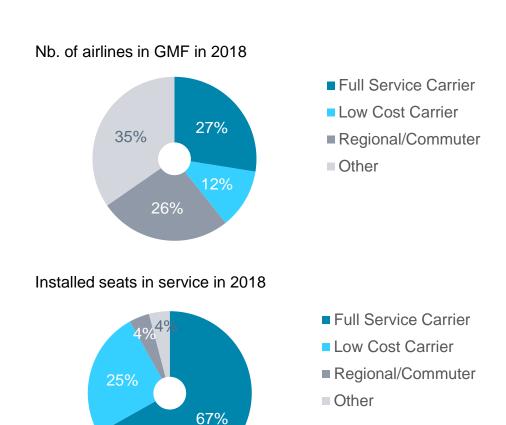


- Intra PRC
- Africa Europe
- Transatlantic
- Short haul within Europe
- Long haul LCC

~800 airlines in our sample

No. of airlines in GMF by region



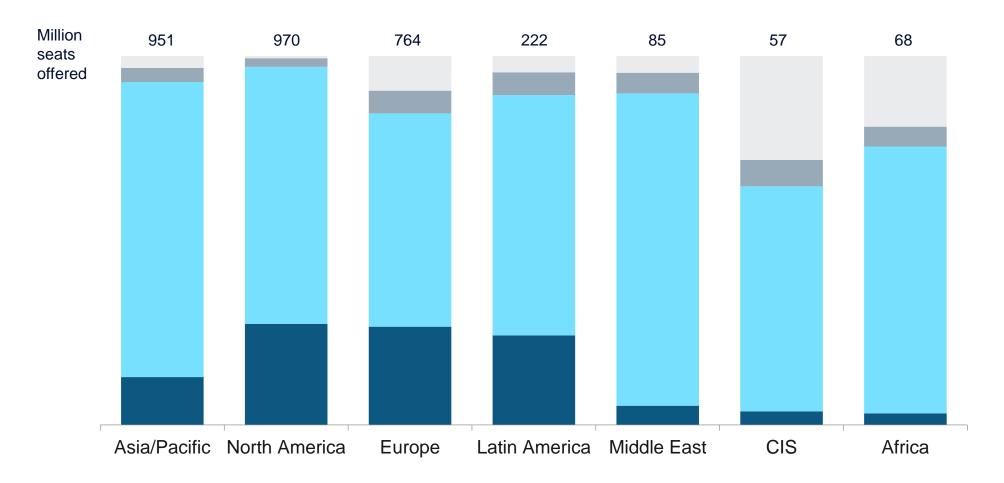




Business models are evolving...

Share of each business model on Domestic and Intra-regional flights



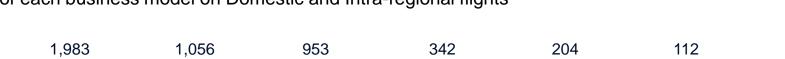


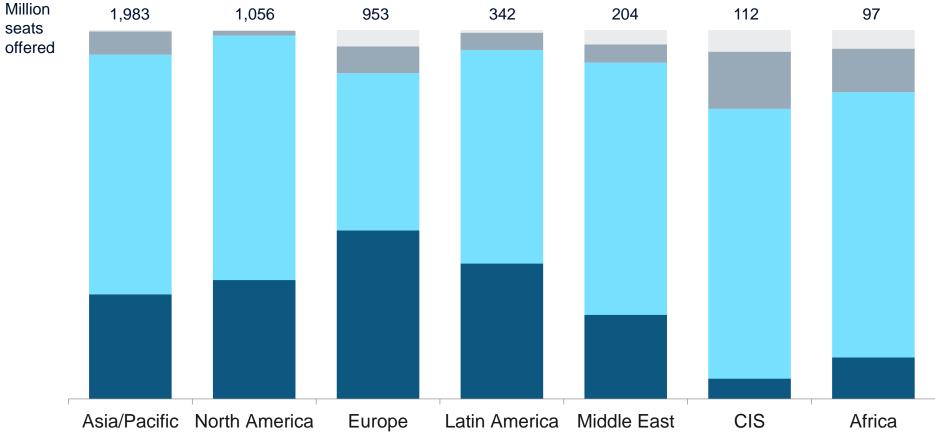




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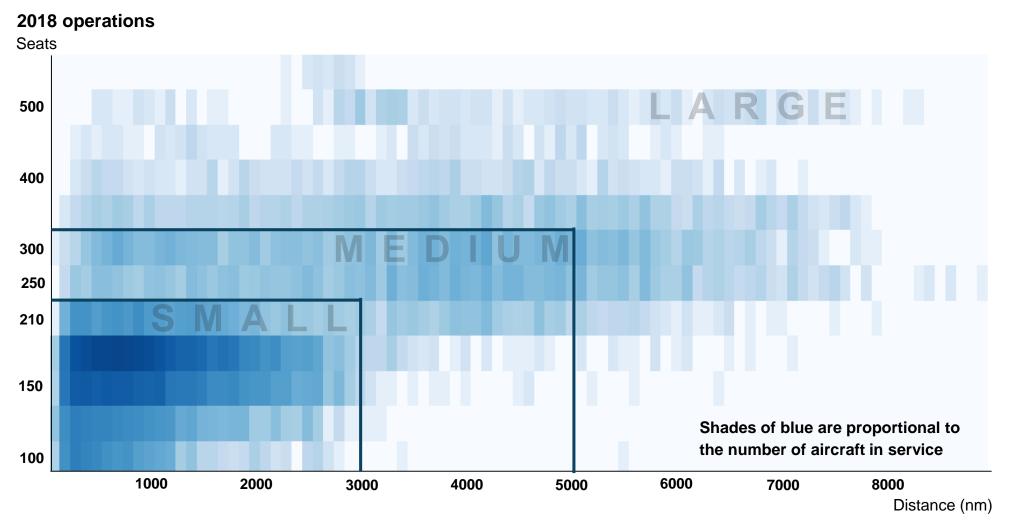


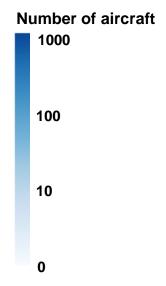
2018

OtherRegional/CommuterFull Service CarrierLow Cost Carrier



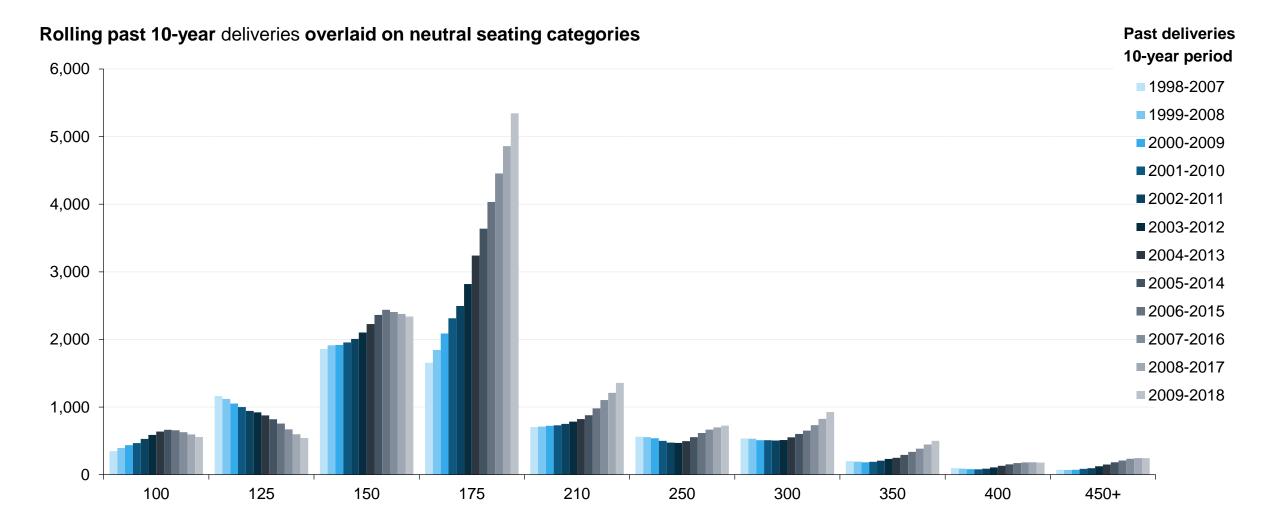
In today's operations, aircraft are used flexibly in capacity and range







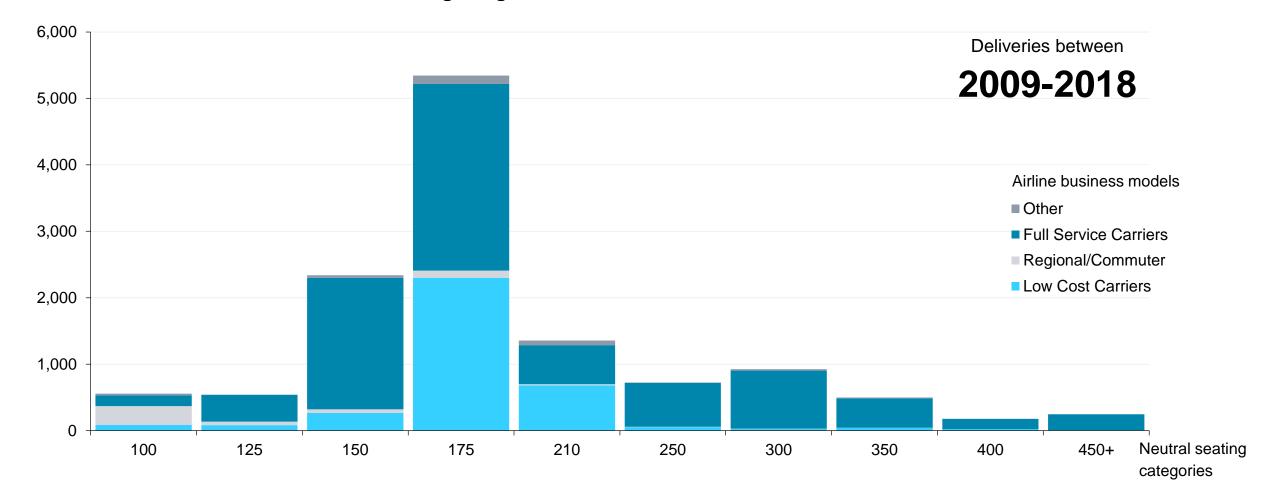
Increasing deliveries in 175-seat and now 210-seat neutral categories





Strongest category also has highest proportion of Low Cost Carriers

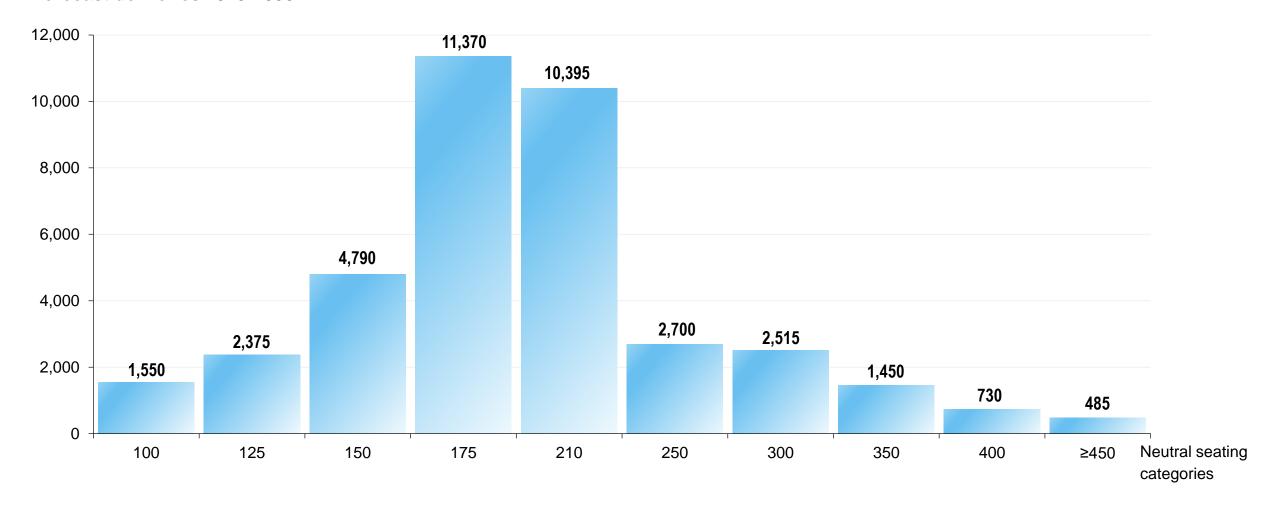
2009-2018 deliveries overlaid on neutral seating categories





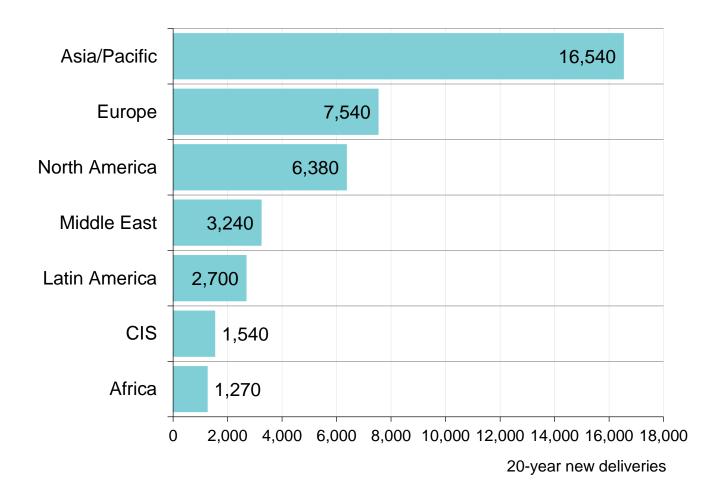
Forecast new deliveries: move upwards to 210-seat neutral category

Forecast deliveries 2019-2038





Regional distribution of 20-year new deliveries



Asia-Pacific airlines:

42% of new aircraft demand

Europe & North America airlines:

35% of new aircraft demand

Middle-East, Latin America, CIS

& Africa airlines:

22% of new aircraft demand



Global demand for 39,210 new passenger & freighter aircraft

