Financial Statements
for year ended
June 30, 2017
(with summarized comparative
information for 2016)



Certified Public Accountants

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Independent Auditor's Report

To the Board of Trustees Brooklyn Botanic Garden Corporation

We have audited the accompanying financial statements of Brooklyn Botanic Garden Corporation (the "Garden") which comprise the statement of financial position as of June 30, 2017 and the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to in the first paragraph on the previous page present fairly, in all material respects, the financial position of Brooklyn Botanic Garden Corporation as of June 30, 2017 and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Garden's 2016 financial statements, and our report dated October 5, 2016, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Coulon O'Mean Malif & Domelly LLP

Statement of Financial Position

Assets

	June	230
	2017	2016
Cash and cash equivalents	\$ 7,597,955	\$ 5,982,882
Investments, at fair value	61,224,678	55,455,517
Accounts receivable	1,237,300	4,042,655
Pledges and grants receivable, net	1,892,913	3,820,376
Inventory	51,900	67,999
Prepaid expenses	127,080	161,274
Property and equipment, net	22,251,075	22,135,959
Trusts held by third parties – permanently restricted	2,631,181	<u>2,459,592</u>
Total assets	\$97,014,082	\$94,126,254
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 3,008,648	\$ 2,525,735
Contracts payable	337,972	2,470,546
Postretirement benefits	12,117,932	12,550,703
Bond payable	663,851	642,854
Deferred revenue and deposits	16 120 402	464,767
Total liabilities	16,128,403	18,654,605
Net assets		
Unrestricted		
General	4,423,664	3,961,109
Board-designated endowment	43,991,073	38,425,452
Building	6,364,112	7,203,608
Operating reserve and opportunity fund	1,060,000	1,180,000
Total unrestricted	55,838,849	50,770,169
Temporarily restricted	19,594,825	19,421,804 5,279,676
Permanently restricted	5,452,005	
Total net assets	80,885,679	75,471,649
Total liabilities and net assets	\$97,014,082	<u>\$94,126,254</u>

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BROOKLYN BOTANIC GARDEN CORPORATION

Statement of Activities
For the Year Ended June 30, 2017
(with Summarized Comparative Information for Year Ended June 30, 2016)

							2017	Tamp	Temporarily				2016
			Unres	Unrestricted				Rest	Restricted				
Board- Designated General Endowment	Board- Designated Endowment	1	Building	Operating Reserve and Opportunity Fund	Capital Campaign	Total Unrestricted	General	Building	Capital Campaign	Total Temporarily Restricted	Permanently Restricted	Total	Total
\$ 4,327,105 \$ - 3,538,573 -	1 1		i i	· ·	69	\$ 4,327,105 3,538,573	1,949,950	\$. 25,313	\$ 1,652,745	3,628,008	\$ 740	\$ 4,327,105 7,167,321	\$ 3,959,939
839,103 - 122,250 395,648	395.648		, ,		, ,	839,103 517,898	121,280		2,965	124,245		839,103 642,143	503,231 652,488
	B B				. ,	53,565						53,565 1,661,850	70,991
186,478				•	•	186,478		•	•	8		186,478	197,325
557,199				• • ·		1,611,659						1,611,659	1,432,809
3,286,301 1,714.006 (1.794.006)	(1.794.006)			80,000		3,286,301	. ,					3,286,301	2,740,281
	121.280		<u>1.064.819</u> 1.064.819	(600,000)	422,289	3,578.033	(2.090.925)	25,313	(1,487,108)	(3.578,033)	740	20,332,724	21,435,326
3,817,389			842,454		•	4,659,843	, ×	ī	,		×	4,659,843	4,529,171
3,717,771			616,199			4,333,970						3,786,679	3,875,460
2,364,028	,		26,977	(8)	r	2,391,005	*	•		ì	٠	2,391,005	2,247,182
553,208 1 547,805	, ,		620			553,828		1 1		1 1		1,547,805	564,572 1,712,443
341,010			2,927			343,937		•	•	í	×	343,937	297,877
852,649			1,688		80,829	854,337/ 80,829	• •	î 1	j 1			80.829	138,004
16.853,125			1,618.279	•	80,829	18,552,233			1	4	8	18.552.233	17.523,389
2,026,751			286,036	,	•	2,312,787	4	* 1	1			2,312,787	2,098,218
2 104 825		1	386.038		341,460	341,460	,		•			341,460	3.634.447
20,037,950		1	1,904,315	8	422.289	22.364,554	,	9		1		22,364,554	21,157,836
	CORO EMO		() () () ()	(000 004)		(000, 200, 0)	(302.01)	21030	120 600	174 220	082	(7.021.820)	277 490
429,784 (1,277,078)	(1,277,078)		(839,496)	(270,000)	•	(7,700,190)	(19,093)	23,313	100,002	1/4,440	04/	(4,021,030)	004,112
(821,304)	* 1		ж т			(821,304)						(821,304) 1,254,075	(444,975) (1,983,690)
6,842,699	6,842,699		,	000 007		6,842,699			(1,199)	(1,199)	, ,	6,841,500	(37,893)
(400,000)	.	ı		400,000						, .	171.589	171.589	(100.203)
462,555 5,565,621	5,565,621		(839,496)	(120,000)	•	5,068,680	(19,695)	25,313	167,403	173,021	172,329	5,414,030	(2,289,271)
3,961,109 38,425,452	38,425,452		7,203,608	1,180,000	•	50,770,169	342,016	.1	19,079,788	19,421,804	5.279,676	75,471,649	77,760.920
\$ 4,423,664 \$ 43,991,073		0.01	\$ 6,364,112	\$ 1,060,000	69	\$ 55,838,849	\$ 322,321	\$ 25,313	\$ 19,247,191	\$ 19,594,825	\$ 5,452,005	\$ 80,885,679	\$ 75,471,649
													-

See notes to financial statements.

BROOKLYN BOTANIC GARDEN CORPORATION

Statement of Functional Expenses
For the Year Ended June 30, 2017
(With Comparative Summarized Information for the Year Ended June 30, 2016)

		,			Program Services	Services Program			Capital	
	Horticulture	Maintenance	Education	Security	Print	Enhancement	Admissions	Membership	Campaign	Total
Salaries Fringe benefits Total salaries and benefits	\$ 2,242,981 1,076,401 3,319,382	\$ 1,583,324 913,840 2,497,164	\$ 2,126,541 <u>821,531</u> 2,948,072	\$ 1,434,546 676,526 2,111,072	\$ 338,256 125,880 464,136	\$ 700,665 322,004 1,022,669	\$ 243,172 51,759 294,931	\$ 304,910 98,612 403,522	\$ 8,432 2,684 11,116	\$ 8,982,827 4.089,237 13,072,064
Supplies and materials Equipment Outside services IT allocation Printing	188,434 47,641 43,969 114,553 190	197,615 28,026 197,023 104,684	155,867 35,320 162,283 112,790 74,170	20,305 3,825 72,539 98,692 527	791 860 20,704 13,746 22,885	23,265 76,014 150,282 35,247 25,994	4,362 330 35,920 1,195	1,816 1,892 98,838 14,451 122,718	595 5,711 34,559 352 352	593,050 199,619 816,117 494,515 247,770
Repairs Accounting and legal Professional services Postage Telephone and utilities	15,054 - - 810 17,660	134,692 - 26 503,059	2,804 - 19,540 12,853 12,611	6,874 - 138 9,704	1,775 2,926 1,207	788 10,325 2,919 4,534	226	- 76,268 80,445 1,269	550 316 862	159,650 788 108,458 100,448 550,906
Insurance Travel Promotion Books and periodicals Depreciation Miscellaneous	51,758 16,112 1,754 72 842,454	49,969 5,513 - - 616,199	50,357 36,987 1,816 33,795 127,414	31,593 5,964 195 - 26,977 2,600	7,523 1,005 15,618 32 620	22,212 36,700 136,318 538	3,652 379 - - 2,927	11,715 25,246 14,469 1,688	11,353 29 15,295	240,132 127,935 185,465 34,437 1,618,279 2,600
Totals	\$ 4,659,843	\$ 4,333,970 \$ 3, Supporting Servic Fundraising Capi	3,970 \$ 3,786,679 porting Services Fundraising Capital	\$ 2,391,005	\$ 553,828 Total 2017	S 1,547,805 Total 2016	\$ 343,937	\$ 854,337	\$ 80,829	\$ 18,552,233
Salaries Fringe benefits Total salaries and benefits	\$ 1,351,717 641.546 1,993,263	\$ 707,702 286,763 994,465	\$ 156,284 62,808 219,092	\$ 2,215,703 \$ 991,117 3,206,820	\$ 11,198,530 5,080,354 16,278,884	\$ 10,639,230 4,455,859 15,095,089				
Supplies and materials Equipment Outside services IT allocation Printing	29,513 60,118 153,768 (536,459) 13,338	5,045 1,890 43,675) 31,722	5,017 497 26,226 10,222 1,077	39,575 62,505 223,669 (494,515) 33,739	632,625 262,124 1,039,786 - 281,509	627,403 267,811 1,114,334 272,983				
Repairs Accounting and legal Professional services Postage Telephone and utilities	128,581 25,910 4,937 9,304	1,430 750 11,602 3,632	5,000 83,795 226 898	135,011 110,455 16,765 13,834	159,650 135,799 218,913 117,213 564,740	139,469 172,165 293,155 115,557 485,383				
Insurance Travel Promotion Books and periodicals Depreciation Miscellaneous	45,050 46,292 26,257 1,661 286,036 25,218	22,713 44,290 612 612 1,332 (24,408)	9,001 19,883 723 - - (40,197) \$ 341,460	76,764 110,465 27,592 2,993 286,036 (39,387) 8 3,812,321	316,896 238,400 213,057 37,430 1,904,315 (36,787) \$ 22,364,554	311,535 298,326 216,789 29,827 1,742,256 (24,246) \$ 21,157,836				
Lotais		9		210141041	100000	1				2

Statement of Functional Expenses For Year Ended June 30, 2016

	Horticulture	Maintenance	Education	Security	Progra Digital/ Print	Program Services tal/ Program nt Enhancement	Admissions	Membership	Capital Campaign	Total
Salaries Fringe benefits Total salaries and benefits	\$ 2,175,712 995,195 3,170,907	\$ 1,500,093 765,319 2,265,412	\$ 1,963,918 714,333 2,678,251	\$ 1,454,153 555,104 2,009,257	\$ 331,450 113,902 445,352	\$ 718,712 283,802 1,002,514	\$ 205,947 37,728 243,675	\$ 214,593 74,277 288,870	\$ 75,624 19,679 95,303	\$ 8,640,202 3,559,339 12,199,541
Supplies and materials Equipment Outside services IT allocation Printing	172,808 47,156 49,173 122,103 227	203,958 27,588 191,549 98,411 200	128,952 23,627 178,693 116,635 63,035	27,425 4,265 63,676 72,897	502 4,062 20,075 14,215 33,496	29,527 65,543 228,808 32,804 52,972	6,001 749 40,213	2,741 3,175 99,136 12,210 97,691	2,617 9,683 16,049 2,005 562	574,531 185,848 887,372 471,280 248,183
Repairs Accounting and legal Professional services Postage Telephone and utilities	19,010 9,969 - 2,358 14,801	110,934 10,910 12 428,390	1,734 26,345 12,618 12,465	3,002 - 258 7,569	- 6,745 4,881 1,172	71,932 3,655 3,989	1,198	- 65,378 72,471 1,007	- - 339 1,105	135,878 9,969 181,310 96,636 470,498
Insurance Travel Promotion Books and periodicals Depreciation Miscellaneous	53,622 25,761 2,100 193 838,983	48,315 5,436 340 - 485,005	49,658 44,460 929 25,804 108,101	25,867 6,239 195 82 19,450 7,000	7,830 3,928 22,248 66	24,334 40,043 155,141 1,181	4,149	10,758 25,821 5,427 - 1,688	7,779 2,222 340 -	232,312 153,910 186,720 27,326 1,455,075 7,000
Totals	\$ 4,529,171	S 3,87 Sup	6.460 \$ 3,471,307 Dorting Services Fundraising Capital ment Campaign	\$ 2,247,182	\$ 564,572 Total 2016 Expenses	\$ 1,712,443	\$ 297,877	\$ 686,373	\$ 138,004	\$ 17,523,389
Salaries Fringe benefits Total salaries and benefits Supplies and materials Equipment Outside services IT allocation Printing Repairs Accounting and legal Professional services Postage Telephone and utilities Insurance Travel Promotion Books and periodicals Depreciation Miscellaneous Totals	\$ 1,138,083 \$ 576,609 1,714,692 44,112 80,031 133,286 (518,299) 4,892 3,591 132,957 37,945 6,589 10,564 45,077 63,581 29,916 969 287,181 21,134 85,077	\$ 515,798 186,853 702,651 5,076 1,787 63,303 33,715 18,598 1,400 1,400 1,400 1,400 1,207 3,224 2,670 1,400 1,532 61,890 61,800 61,8	\$ 345,147 133,058 478,205 3,684 145 30,373 13,304 1,310 25,500 72,500 25,7 1,097	\$ 1,999,028 \$ 896,520 \$ 2,895,548 \$ 52,872 \$ 81,963 \$ 226,962 \$ (471,280) \$ 24,800 \$ 3,591 \$ 111,845 \$ 111,845 \$ 18,921 \$ 14,416 \$ 30,069 \$ 2,501 \$ 287,181 \$ 3,634,447 \$ \$ \$ 3,634,447 \$ \$ \$ \$ \$ 3,634,447 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 10,639,230 4,455,859 15,095,089 627,403 267,811 1,114,334 - 272,983 139,469 172,165 293,155 115,557 485,383 311,535 298,326 216,789 29,827 1,742,256 (24,246) 8 21,157,836					
See notes to financial statements.										<u>6</u>

Statement of Cash Flows

	Year l Jun	
	2017	2016
Cash flows from operating activities Increase (decrease) in net assets Adjustments to reconcile increase (decrease) in	\$ 5,414,030	\$ (2,289,271)
net assets to net cash provided by operating activities Depreciation Fair value of donated securities Proceeds from sales of donated securities Contributions restricted for long-term endowment Realized and unrealized (gain) loss Third party trusts unrealized (gain) loss Accretion of bond payable discount Change in assets and liabilities (Increase) decrease in accounts receivable Decrease in pledges and grants receivable, net Decrease in inventory Decrease in prepaid expenses Increase (decrease) in accounts payable and accrued expenses Increase (decrease) in postretirement benefits (Decrease) in deferred revenue and deposits Net cash provided by operating activities	1,904,315 (1,134,494) 1,133,857 (740) (6,841,500) (171,589) 20,997 2,805,355 1,927,463 16,099 34,194 482,913 (432,771) (464,767) 4,693,362	1,742,256 (314,558) 310,732 (387,712) 37,893 100,203 20,334 (1,689,888) 1,493,979 7,422 111,073 (11,230) 2,428,665 (130,700) 1,429,198
Cash flows from investing activities Purchases of investments Proceeds from sale of investments Purchases of property and equipment Increase (decrease) in contracts payable Net cash (used in) investing activities	(29,359,166) 30,432,142 (2,019,431) (2,132,574) (3,079,029)	(16,380,296) 14,082,587 (2,364,669) 391,752 (4,270,626)
Cash flows from financing activities Proceeds from line of credit Repayment of line of credit Contributions restricted for long-term endowment Net cash provided by financing activities	- - - 740 - 740	450,000 (450,000) 387,712 387,712
Net increase (decrease) in cash and cash equivalents	1,615,073	(2,453,716)
Cash and cash equivalents, beginning of year	5,982,882	8,436,598
Cash and cash equivalents, end of year	\$ 7,597,955	\$ 5,982,882

Notes to Financial Statements June 30, 2017

Note 1 – Nature of organization

Brooklyn Botanic Garden Corporation (the "Garden") was originally created in 1910 through private enterprise and individual generosity on grounds belonging to New York City. The Garden was incorporated in 1977 as a separate entity apart from the Brooklyn Institute of Arts and Sciences. The Garden's mission is:

Brooklyn Botanic Garden is an urban botanic garden that connects people to the world of plants, fostering delight and curiosity while inspiring an appreciation and sense of stewardship of the environment.

In the Garden, in its community, and well beyond, the Garden inspires people of all ages through the conservation, display, and enjoyment of plants; with educational programs that emphasize learning by doing; and with research focused on understanding and conserving regional plants and plant communities.

Note 2 – Summary of significant accounting policies

Basis of presentation

The financial statements of the Garden have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The following comprise the significant accounting policies of the Garden.

Under accounting principles generally accepted in the United States of America, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Garden are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the primary objectives of the Garden. These include general, board-designated endowment, building, operating reserve and opportunity fund and capital campaign net assets.

<u>Temporarily restricted net assets</u> – Net assets that are subject to donor-imposed stipulations that may or will be met either by actions of the Garden and/or the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statement of activities as net assets released from restrictions.

Notes to Financial Statements (continued) June 30, 2017

Note 2 - Summary of significant accounting policies (continued)

<u>Permanently restricted net assets</u> – Net assets that are subject to donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or removed by actions of the Garden.

Cash and cash equivalents

Cash and cash equivalents consists of cash held in banks and money market funds, with the exception of money market funds included in investments, as it is management's intent to reinvest these funds for long term investment purposes (Note 4).

Investments

The Garden's investments in equity securities with readily determinable fair values and all debt securities are reported at fair values with gains and losses (unrealized and realized) included in the accompanying statement of activities. Securities transactions are recorded on a trade-date basis.

Fair value measurements

Fair value refers to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. The fair value hierarchy gives the highest priority to quoted market prices and the lowest priority to unobservable data. Fair value measurements are required to be separately disclosed by level within the fair value hierarchy. The three levels of inputs used to measure fair value are as follows:

- Level 1 Quoted prices in active markets for identical assets.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices of similar assets; quoted prices in markets with insufficient volume or infrequent transactions (less active markets).
- Level 3 Unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of assets.

Following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodology used at June 30, 2017 and June 30, 2016:

• Equities and fixed income investments are valued at the closing price reported on the active market in which these securities are traded.

Notes to Financial Statements (continued) June 30, 2017

Note 2 – Summary of significant accounting policies (continued)

Investment return allocation

The Board of the Garden adopted a policy whereby interest, dividends and net realized and unrealized gains and losses are all considered part of the Garden's total investment return. The Garden's long-term spending rate, designated by the Board, permits the Garden to use up to 5.5% of the rolling twelve-quarter average of the total investment portfolio's market value to support its operations annually. The Garden compares the rolling twelve-quarter average to the twenty-quarter average to ensure compliance with the New York Prudent Management of Institutional Funds Act (NYPMIFA).

Allowance for doubtful accounts

The Garden has provided for an allowance for doubtful accounts of \$58,827 for pledges and grants receivable that may not be collectible as of June 30, 2017. Such estimate, which is equal to approximately 3% of pledges and grants receivable at June 30, 2017, is based on management's experience, the aging of the receivables, subsequent receipts and the current economic conditions.

Property and equipment

The Garden capitalizes machinery, equipment, Garden-owned buildings and leasehold improvements to City-owned buildings in excess of \$5,000. These items are depreciated or amortized on the straight-line basis over their estimated useful lives, which range from 5 to 32 years.

Land and building

During July 2009, the Garden entered into a license agreement (the "license") with the City of New York (the "City") for the exclusive use of the premises located at 1000 Washington Avenue, Brooklyn, New York. The license is for a period of twenty-five years with a one-time option to extend the license for an additional twenty-five years and requires that the Garden pay an annual license fee of \$1.

<u>Inventory</u>

The Garden maintains an inventory of books and other items for general sale. The inventory is valued at the lower of cost (first-in, first-out) or market value.

Collections

The Garden's collections, which consist of rare books and artwork, are not capitalized in the statement of financial position. Purchases of items are expensed in the year in which the items are acquired. Contributed collection items are not reflected in the financial statements.

Notes to Financial Statements (continued) June 30, 2017

Note 2 – Summary of significant accounting policies (continued)

Trusts held by third parties

The Garden is the beneficiary of the revenue from certain trusts that are administered by independent third party trustees. Distributions are made to the Garden in accordance with the trust agreement for each trust. These trusts are invested in cash and cash equivalents, fixed income funds, mutual funds, convertible securities and equities. The Garden records its interest in these trusts at fair value. Interest and dividends earned on these trusts for the years ended June 30, 2017 and June 30, 2016 were \$122,250 and \$76,659, respectively, and are classified as unrestricted support in the accompanying statement of activities. Unrealized gains (losses) on these trusts are classified as permanently restricted net assets in the accompanying statement of activities. These trusts exist in perpetuity and they have been accounted for at fair value.

Annuities

The Garden accepts charitable gift annuities from donors, which obligate the Garden to pay beneficiaries an annuity for life.

Charitable gift annuities are unrestricted irrevocable gifts under which the Garden agrees in turn to pay a life annuity to the donor, or designated beneficiary. The contributed funds and related liabilities are reflected in the accompanying statement of financial position in accounts payable and accrued expenses.

Revenue recognition

The Garden reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Unconditional promises to give are recognized as revenue when the promise is received.

Bequests are recorded as revenue when a legally binding obligation is received and when a fair value can reasonably be determined.

Concentration of support

The Garden receives a substantial amount of its operating support from state and local governments. Any significant reduction in the level of this support could have an adverse effect on the Garden's programs.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to Financial Statements (continued) June 30, 2017

Note 2 – Summary of significant accounting policies (continued)

Comparative financial information

The financial statements include certain prior-year summarized comparative financial information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Garden's financial statements for the year ended June 30, 2016, from which the summarized information was derived.

Concentrations of credit risk

The Garden's financial assets that are potentially exposed to concentrations of credit risk consist of cash, cash equivalents, investments and receivables. The Garden places its cash and cash equivalents with what it believes to be quality financial institutions and invests primarily in mutual stock and bond funds. At times, cash balances exceeded the FDIC insurance limit. The Garden has not experienced any losses in these accounts to date. Investments are exposed to various risks such as interest rate, market volatility, liquidity, and credit. Due to the level of uncertainty related to changes in the foregoing, it is reasonably possible that changes in these risks could materially affect the fair value of the investments reported in the statement of financial position as of June 30, 2017. The Garden routinely assesses the financial strength of its cash, cash equivalents and investment portfolio. The Garden's management monitors the collectability of the pledges, grants and accounts receivable. As a consequence, concentrations of credit risk are limited.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

Subsequent events

The Garden has evaluated events and transactions for potential recognition or disclosure through October 6, 2017, which is the date the financial statements were available to be issued.

Notes to Financial Statements (continued) June 30, 2017

Note 3 – Composition of net assets

Unrestricted net assets as of June 30, 2017 and June 30, 2016 have been designated by the Board of Trustees for use as follows:

	2017	2016
General	\$ 4,423,664	\$ 3,961,109
Board-designated endowment	43,991,073	38,425,452
Building	6,364,112	7,203,608
Operating reserve and opportunity fund	1,060,000	1,180,000
Total	\$ 55,838,849	\$ 50,770,169

The Garden follows NYPMIFA provisions which apply to endowment funds existing on or established after the date it was enacted. The Garden's endowment consists of several funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and a fund designated by the Board of Trustees to function as an endowment. The Garden is required to act prudently when making decisions to spend or accumulate donor restricted endowment assets and in doing so to consider a number of factors including the duration and preservation of its donor restricted endowment funds. The Garden classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment. The portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as unrestricted and temporarily restricted net assets based on donor stipulations.

Notes to Financial Statements (continued) June 30, 2017

Note 3 - Composition of net assets (continued)

The following is a summary of the activity of the board-designated and temporarily restricted net assets for the year ended June 30, 2017:

	Balance at June 30, 2016	Support and Other	Investment Return	Released from Designations and Restrictions	Balance at June 30, 2017
Board-designated endowment	\$38,425,452	\$ -	\$ 7,238,347	\$(1,672,726)	\$43,991,073
Operating reserve and opportunity fund	1,180,000	480,000		(600,000)	1,060,000
Temporarily restricted					
Purpose restrictions:					
General operating support	-	29,335	-	(10,000)	19,335
Garden apprentice program	-	287,000	-	(206,284)	80,716
Brooklyn Academy of				(55.505)	
Science and the Environment	-	57,525	-	(57,525)	-
Composting	Cor.	771,694	-	(771,694)	-
Children's education	121,011	552,173	-	(614,707)	58,477
Horticulture	7,213	74,027	-	(81,240)	-
Other programs	213,792	178,196		(228,195)	163,793
Sub-total	342,016	1,949,950	-	(1,969,645)	322,321
Building		25,313	-	-	25,313
Capital campaign	19,079,788	1,652,745	1,766	(1,487,108)	19,247,191
Endowment fund	, ,	, ,			
investment return			121,280	(121,280)	
Total temporarily restricted	19,421,804	3,628,008	123,046	_(3,578,033)	19,594,825
Total endowment and					
temporarily restricted funds	\$59,027,256	\$ 4,108,008	\$ 7,361,393	<u>\$(5,850,759)</u>	\$64,645,898

Notes to Financial Statements (continued) June 30, 2017

Note 3 - Composition of net assets (continued)

Permanently restricted net assets are restricted as follows as of June 30, 2017 and 2016:

	2017	2016
Investments in perpetuity,		
revenue to support general operations	\$ 2,820,824	\$ 2,820,084
Third party trusts	2,631,181	2,459,592
Total	\$ 5,452,005	\$ 5,279,676

Note 4 – Investments

The following is a summary of the fair values of the investments held by the Garden as of June 30, 2017 and 2016:

		2017	2016
Cash and cash equivalents Exchange traded funds	\$	1,429,200	\$ 997,209
Equity		7,088	2,103
Fixed income		14,820	26,557
Mutual funds			
Equity		45,728	16,350,106
Fixed income		34,366	6,064,913
Multi-strategy equity	4	43,541,593	23,478,377
Multi-strategy bond		16,151,883	8,536,252
Total	\$ (61,224,678	\$ 55,455,517

The following table presents the Garden's financial assets that are measured at fair value on a recurring basis at June 30, 2017:

	Fai	r value measurem	ents at June 30,	2017
<u>Description</u>	Total	Level 1	Level 2	Level 3
Exchange traded funds				
Equity	\$ 7,088	\$ 7,088	\$ -	\$ -
Fixed income	14,820	14,820	-	-
Mutual funds				
Equity	45,728	45,728	-	-
Fixed income	34,366	34,366	-	-
Multi-strategy equity fund	43,541,593	-	43,541,593	-
Multi-strategy bond fund	16,151,883	-	16,151,883	-
Trusts held by third parties	2,631,181	2,584,235	_	46,946
Sub-total	62,426,659	\$ 2,686,237	\$59,693,476	\$ 46,946
Cash and cash equivalents	1,429,200			
Total assets at fair				
value	<u>\$63,855,859</u>			

Notes to Financial Statements (continued) June 30, 2017

Note 4 – Investments (continued)

The following table presents the Garden's financial assets that are measured at fair value on a recurring basis at June 30, 2016:

nis ai June 30,	2016
Level 2	Level 3
\$ -	\$ -
-	-
-	-
-	-
23,478,377	-
8,536,252	_
	50,030
\$32,014,629	<u>\$ 50,030</u>
	\$ - - 23,478,377 8,536,252

The following is a summary of changes in the fair value of the Garden's Level 3 investments for the years ended June 30, 2016 and June 30, 2017:

	ts Held by rd Parties
Balance, June 30, 2015	\$ 73,841
Capital contributions	9,606
Distributions	(30,421)
Net unrealized (loss)	(294)
Net realized (loss)	 (2,702)
Balance, June 30, 2016	50,030
Capital contributions	20,383
Distributions	(24,391)
Net unrealized gain	36
Net realized gain	888
Balance, June 30, 2017	\$ 46,946

Notes to Financial Statements (continued) June 30, 2017

Note 5 - Property and equipment

Property and equipment consisted of the following as of June 30, 2017 and June 30, 2016:

	2017	2016
Machinery and equipment Leasehold improvements	\$ 3,862,329 37,012,449	\$ 3,251,395 36,964,448
Improvements in progress	5,977,948	4,617,452
Total	46,852,726	44,833,295
Less: accumulated depreciation and amortization	24,601,651	22,697,336
Net property and equipment	\$ 22,251,075	\$ 22,135,959

Capital expenditures to the Garden's facilities, in the amounts of \$3,333,442 and \$3,345,704 were made by the City of New York during the years ended June 30, 2017 and June 30, 2016, respectively. The City of New York has spent approximately \$47,572,316 on capital expenditures from the 2002 fiscal year through the 2017 fiscal year. The City has entered into contracts for a capital expansion of the Garden. In accordance with a directive from the City of New York, all capital expenditures paid for by the City belong to the City of New York and are not included in these financial statements.

Note 6 – Pledges and grants receivable

Pledges and grants receivable are unconditional promises from external organizations to donate cash to the Garden. For the years ended June 30, 2017 and June 30, 2016, the Garden used a discount rate of 3.0% to reduce the contributions receivable to their present value. The contributions receivable at June 30, 2017 and June 30, 2016 are as follows:

	2017	2016
Due within one year Due within one to five years Sub-total	\$ 1,810,552	\$ 2,770,905 1,261,000 4,031,905
Less amount to reduce the pledges receivable to their present value Less allowance for doubtful accounts	(12,812) (58,827)	(88,097) (123,432)
Total	\$ 1,892,913	\$ 3,820,376

Notes to Financial Statements (continued) June 30, 2017

Note 7 - Pension and retirement plans

Multiemployer defined benefit pension plan

The Garden participates in a defined benefit pension plan, under the terms of a collective bargaining agreement which covers all eligible employees. Employees participate in the plan after completion of three months of service and attainment of age 21. Contributions are made to the Cultural Institutions Retirement System (CIRS), an aggregation of New York City not-for-profit organizations. The risks of participating in a multiemployer plan are different from a single-employer plan in the following aspects:

- Assets contributed to a multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If the Garden chooses to stop participating in the multiemployer plan, the Garden may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The Garden's participation in the plan for the years ended June 30, 2017 and June 30, 2016, is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employer Identification Number ("EIN") and the three-digit plan number. The next column lists the expiration date of the collective-bargaining agreement to which the plan is subject. The most recent Pension Protection Act zone status available in 2017 and 2016 is for the plan's 2016 and 2015 fiscal year-ends. The zone status is based on information that the Garden received from the plan and is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are between 65 percent and 80 percent funded, and plans in the green zone are at least 80 percent funded.

	EIN/Pension	Expiration Date of Collective Bargaining	Pension Pr	otection Act Status	Contrib to the	
Pension Fund	Plan Number	Agreement	2016	2015	2017	2016
The Cultural Institutions Pension Plan	11-2001170 001	9/30/2017	Green	Green	\$1,095,481	\$950,414

401(k) savings plan

The CIRS also has a 401(k) savings plan whereby the Garden matches an employee's contributions up to a maximum of 3% of an employee's compensation. In accordance with the Collective Bargaining Agreement, the employer match for the 401(k) savings plan has been suspended indefinitely.

Notes to Financial Statements (continued) June 30, 2017

Note 7 - Pension and retirement plans (continued)

The Garden's expense in connection with the aforementioned plans and certain other benefits totaled \$1,174,327 and \$1,018,593 for the years ended June 30, 2017 and June 30, 2016, of which \$418,678 and \$379,488, respectively, was donated by the City and is included in the financial statements as appropriations by the City.

403(b) Tax-Deferred Annuity Plan

The Garden also maintains a defined contribution retirement plan under Section 403(b) of the Internal Revenue Code (the "Code"). Employees may elect to defer a portion of eligible compensation to the 403(b) Plan, subject to the limits established in the Code. The Garden does not make contributions to the 403(b) Plan.

Note 8 – Postretirement benefits

In addition to providing pension benefits, the Garden provides certain postretirement health and supplemental benefits for retired employees. Certain Garden employees may become eligible for those benefits if they reach retirement age while working for the Garden. The Garden funds its postretirement benefit cost on a pay-as-you-go basis.

The Garden follows the accounting standards for defined benefit pension and other postretirement plans. These standards require organizations to recognize the underfunded status of a postretirement benefit plan as a liability in its statement of financial position.

The net periodic benefit cost, which represents the estimated value of benefits earned by the plan participants, for the years ended June 30, 2017 and 2016 totaled \$1,102,652 and \$750,468, respectively, of which \$281,348 and \$305,493 of benefits paid in cash has been allocated to various program and supporting services. The remaining amounts of \$821,304 and \$444,975, respectively, have been reflected as an other deduction in the statement of activities.

The benefit obligation, plan assets, contributions, payments, and funded status for the post-retirement benefit plan as of and for the years ended June 30, 2017 and 2016 are summarized as follows:

	2017	2016
Benefit obligation	\$ (12,117,932)	\$ (12,550,703)
Fair value of plan assets	_	
Funded status	\$ (12,117,932)	\$ (12,550,703)
Items not yet recognized as a component of net periodic benefit cost		
Net loss	\$ 1,772,852	\$ 3,026,927

Notes to Financial Statements (continued) June 30, 2017

Note 8 – Postretirement benefits (continued)

Accounting standards for postretirement benefits require that actuarial net losses be recognized in the financial statements over a period of time, thereby smoothing the effect of such items on the financial statements. The net loss on the previous page represents a component of the plan liability that has not yet been recognized as an expense in the Garden's financial statements. There is \$103,017 of the estimated net loss that will be amortized into net periodic benefit cost and recognized as an expense during the 2018 fiscal year.

		2017		2016
Employer contributions Benefits paid	\$ \$	281,348 281,348	\$ \$	305,493 305,493
		2017		2016
Weighted average assumption to determine benefit obligations and benefit costs for years ended June 30: Discount rate (benefit obligation) Discount rate (benefit costs)		3.75% 3.45%		3.45% 4.30%

The increase in the discount rate from 3.45% to 3.75% decreased the benefit obligation by approximately \$593,000.

The healthcare cost trend rate was assumed to be 7.0% and 6.1% for the years ended June 30, 2017 and June 30, 2016, respectively. This trend rate is assumed to decrease gradually to 5.3% by the years ended June 30, 2021/June 30, 2022.

The Garden calculates benefit costs for a given fiscal year based on assumptions developed at the end of the previous fiscal year. The Garden measures benefit obligations as of June 30. Expected employer contributions to the post-retirement benefit plan for the year ending June 30, 2018 are \$356,651.

The estimated future benefit payments are shown as follows:

Fiscal Year	Amount
2018	\$ 356,651
2019	441,276
2020	500,069
2021	557,081
2022	624,457
2023 - 2027	3,180,601

Notes to Financial Statements (continued) June 30, 2017

Note 9 – Commitments

Catering and concession services

The Garden has an agreement with an independent contractor to provide food catering and concession services. The catering and concession operations undertaken by the independent contractor for the food and beverage sales and related expenses are reflected separately in the books and records of the independent contractor and are not reflected in the accounts and records of the Garden. The agreement, which commenced October 1, 2014 and expires October 31, 2022, provides for certain financial conditions and fees payable to the Garden, as defined in the agreement. In addition, all related taxes incurred with the catering and concession operations are paid by the independent contractor.

Grant and pledge agreements

On April 1, 2009, the Garden entered into a Grant and Pledge Agreement with the Robert W. Wilson Charitable Trust (the "Trust"). The purpose of the Grant is to support the New, Restored and Expanded Garden components of BBG's Campaign for the Next Century (the "Campaign"). The maximum amount of the Grant will be \$3,000,000. The payment of the maximum amount of the Grant was conditioned on BBG receiving at least \$7,000,000 of matching contributions from private donors and receiving at least \$10,000,000 from the City of New York for the Campaign. As of June 30, 2013, BBG had submitted the quarterly reports to the Trust and requested payments totaling \$3,000,000. In the 2014 fiscal year, the full amount of this grant had been received by the Garden. The Garden has certain reporting responsibilities to the Trust with respect to this grant agreement until such time that projects funded through the Campaign have been completed.

In July 2016, the Garden and the Trust entered into a new Grant and Pledge Agreement for a maximum amount of \$7,000,000 to support the design and construction of the reimagined Overlook. The payment of the grant is subject to the completion of the Overlook on or before a specified date, as described in the agreement. At the time of the execution of the agreement, the Garden received a \$250,000 payment. The remaining portion of the grant will be paid in quarterly installments of \$250,000. During the 2017 fiscal year, the Garden received \$1,000,000 in connection with this grant.

Capital projects

The Garden has entered into contracts for the construction of the South Garden and Overlook projects totaling approximately \$14,900,000, including change orders, as of June 30, 2017. In connection with these contracts, the Garden has recorded contracts payable totaling \$337,972 for work completed through June 30, 2017.

Notes to Financial Statements (continued) June 30, 2017

Note 10 – Line of credit

The Garden has available an unsecured \$2,000,000 line of credit. Borrowings under the line bear interest at LIBOR plus 2.95%, which was 4.17% at June 30, 2017. The Garden is required to repay any outstanding balance for at least thirty consecutive days each fiscal year. The line of credit has restrictive borrowing covenants, as outlined in the agreement. At June 30, 2017, there was no outstanding balance. The line of credit matures on March 13, 2018.

Note 11 – Bond payable

In May 2014, the Garden obtained a zero coupon bond payable with a face value of \$1,141,100, issued at a discounted price of \$600,000. Accretion of the discount will be calculated at a rate of 3.24% compounded on a semi-annual basis with maturity in May 2034. The bond payable does not require any payments of interest or principal until maturity. As of June 30, 2017, the total balance of the bond payable was \$663,851, including accretion of interest totaling \$63,851.

Note 12 - Litigation

The Garden is currently involved in legal proceedings arising in the ordinary course of business. The Garden believes it has defenses for these proceedings and is vigorously defending the actions. In the opinion of management, after consultation with outside legal counsel, the final disposition of these matters will not have a material effect on the Garden's financial statements.

Note 13 – Tax status

The Garden is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Garden has been determined by the Internal Revenue Service to be a publicly supported organization, and not a private foundation, within the meaning of Sections 170(b)(1)(A)(vi) and 509(a)(1) of the Code. Donors are eligible to receive the maximum charitable tax deduction available for public charities under the Code.