

Massachusetts Historical Society, Inc.

Financial Statements

**For the Years Ended
June 30, 2011 and 2010**

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REPORT OF INDEPENDENT AUDITORS

To the Board of Trustees
Massachusetts Historical Society, Inc.
Boston, Massachusetts

We have audited the accompanying statements of financial position of **Massachusetts Historical Society, Inc.** (a nonprofit organization) as of June 30, 2011 and 2010, and the related statements of functional expenses and cash flows for the years then ended, and the statement of activities for the year ended June 30, 2011. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information in the statement of activities has been derived from the Society's June 30, 2010 financial statements and in our report dated February 17, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Massachusetts Historical Society, Inc.** as of June 30, 2011 and 2010, and its cash flows for the years then ended, and the changes in its net assets for the year ended June 30, 2011, in conformity with accounting principles generally accepted in the United States of America.



Needham, Massachusetts
January 3, 2012

Massachusetts Historical Society, Inc.

**Statements of Financial Position
June 30, 2011 and 2010**

2011

	2011			2010 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<i>Assets</i>				
Cash and cash equivalents	\$ 353,472	\$ 299,000	\$ -	\$ 652,472
Accounts and grants receivable, net	19,603	1,041,291	-	1,060,894
Pledges receivable, net	550	189,750	-	190,300
Split-interest agreements	-	224,337	-	224,337
Endowment investments	20,763,925	30,593,933	15,439,151	66,797,009
Other investments	1,974,742	286,772	-	2,261,514
Prepaid expenses	69,349	-	-	69,349
Property and equipment, net	9,811,295	-	-	9,811,295
Total assets	\$ 32,992,936	\$ 32,635,083	\$ 15,439,151	\$ 81,067,170
<i>Liabilities and Net Assets</i>				
<i>Liabilities</i>				
Accounts payable and accrued expenses	\$ 351,182	\$ -	\$ -	\$ 351,182
Deferred dues revenue	71,964	-	-	71,964
Split-interest agreements	-	139,395	-	139,395
Deferred lease revenue	421,104	-	-	421,104
Total liabilities	844,250	139,395	-	983,645
<i>Net assets</i>				
Unrestricted	25,841,768	-	-	25,841,768
Trustee designated	6,306,918	-	-	6,306,918
Total unrestricted	32,148,686	-	-	32,148,686
Temporarily restricted	-	32,495,688	-	32,495,688
Permanently restricted	-	-	15,439,151	15,439,151
Total net assets	32,148,686	32,495,688	15,439,151	80,083,525
Total liabilities and net assets	\$ 32,992,936	\$ 32,635,083	\$ 15,439,151	\$ 81,067,170

The accompanying notes are an integral part of these financial statements

Massachusetts Historical Society, Inc.

Statement of Activities

For the Year Ended June 30, 2011
(with Comparative Totals for 2010)

	2011				2010
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
Revenues and support					
Gifts	\$ 648,020	\$ 137,088	\$ 236,281	\$ 1,021,389	\$ 1,494,263
Bequests	500	-	50,087	50,587	1,630,434
Grants	385,247	185,307	-	570,554	2,313,259
Endowment support for operations	3,072,702	-	-	3,072,702	3,530,000
Endowment support for debt reduction	-	-	-	-	1,700,000
Deaccession proceeds	4,750	-	-	4,750	111,165
Members and Fellows dues	106,385	-	-	106,385	102,480
Royalties, reproductions and rights	122,366	-	-	122,366	62,644
Seminars, conferences, workshops and other events	130,530	-	-	130,530	40,183
Sales of publications	9,265	-	-	9,265	11,128
Miscellaneous income	8,031	17,398	-	25,429	33,369
Investment income from other investments	43	-	-	43	85
Endowment activity					
Investment income, net of fees	245,406	571,804	-	817,210	602,580
Realized and unrealized gains on investments	3,398,068	7,917,454	-	11,315,522	4,784,692
Endowment draw for operations	(3,072,702)	-	-	(3,072,702)	(3,530,000)
Endowment draw for debt reduction	-	-	-	-	(1,700,000)
Net assets released from restrictions	4,397,513	(4,237,207)	(160,306)	-	-
Operating expenses	9,456,124	4,591,844	126,062	14,174,030	11,186,282
Programs	3,762,890	-	-	3,762,890	3,504,028
Management and general	944,351	-	-	944,351	829,224
Fundraising	575,797	-	-	575,797	478,508
	5,283,038	-	-	5,283,038	4,811,760
Change in net assets	4,173,086	4,591,844	126,062	8,890,992	6,374,522
Net assets at beginning of year	27,975,600	27,903,844	15,313,089	71,192,533	64,818,011
Net assets at end of year	\$ 32,148,686	\$ 32,495,688	\$ 15,439,151	\$ 80,083,525	\$ 71,192,533

The accompanying notes are an integral part of these financial statements

Massachusetts Historical Society, Inc.

**Statements of Functional Expenses
For the Years Ended June 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Programs		
Salaries, taxes and benefits	\$ 2,612,557	\$ 2,534,368
Occupancy costs	304,985	234,764
Depreciation	254,705	235,728
Computer supplies, software and support	13,878	10,310
Program expenses:		
Research fellows and projects	220,999	194,688
Public programs and workshops	155,265	51,489
Collections processing	39,820	52,749
Books and manuscripts	3,514	32,778
Printing	28,369	25,007
Conservation	25,055	15,901
Offsite storage	46,714	43,664
Seminars and conferences	15,338	6,670
Consulting and outside services	4,825	10,928
Cultivation, meetings and events	770	721
Sponsorship expense	6,000	-
Other expenses	30,096	54,263
	<u>\$ 3,762,890</u>	<u>\$ 3,504,028</u>
Management and general		
Salaries, taxes and benefits	\$ 650,552	\$ 510,368
Occupancy costs	50,874	63,879
Depreciation	29,965	27,733
HEFA bond interest and fees	-	63,197
Computer supplies, software and support	12,285	5,790
Books and manuscripts	22,454	1,778
Enhanced public outreach	28,786	-
Auditing	54,000	54,312
Legal	5,143	14,381
Consulting and outside services	25,636	17,191
Cultivation, meetings and events	29,981	33,662
Other expenses	34,675	36,933
	<u>\$ 944,351</u>	<u>\$ 829,224</u>
Fundraising		
Salaries, taxes and benefits	\$ 386,432	\$ 357,284
Occupancy costs	26,100	17,498
Depreciation	14,983	13,866
Computer supplies, software and support	11,962	11,558
Printing	15,631	13,382
Enhanced public outreach	47,704	-
Consulting and outside services	1,850	3,000
Cultivation, meetings and events	62,531	50,681
Other expenses	8,604	11,239
	<u>\$ 575,797</u>	<u>\$ 478,508</u>

The accompanying notes are an integral part of these financial statements

Massachusetts Historical Society, Inc.

**Statements of Cash Flows
For the Years Ended June 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Cash flows from operating activities		
Change in net assets	\$ 8,890,992	\$ 6,374,522
Adjustments to reconcile change in net assets to net cash used in operating activities		
Depreciation	299,653	277,327
Unrealized (gains) losses from split-interest agreements	(17,397)	3,471
Gifts and grants for endowment	(685,712)	(1,777,404)
Investment income, net of management fees, reinvested	(817,210)	(602,580)
Increase in fair value of investments	(11,315,522)	(4,784,692)
Decrease (increase) in		
Accounts and grants receivable	561,027	(1,015,812)
Pledges receivable	247,370	(373,883)
Split-interest agreements	-	214
Prepaid expenses	(24,765)	20,158
Increase (decrease) in		
Accounts payable and accrued expenses	32,446	(226,473)
Liability for split-interest agreements	22,163	(8,689)
Deferred revenue	4,600	(277,958)
Net cash used in operating activities	<u>(2,802,355)</u>	<u>(2,391,799)</u>
Cash flows from investing activities		
Capital expenditures	(505,592)	(167,468)
Gifts, grants, and capital campaign gifts invested	685,712	1,777,404
Investment sales	4,140,379	8,355,386
Investment purchases	(1,454,928)	(3,699,028)
Net cash provided by investing activities	<u>2,865,571</u>	<u>6,266,294</u>
Cash flows from financing activities		
Repayment of bonds payable	-	(4,199,671)
Change in escrow funds restricted to bond debt service	-	75,641
Net cash used in financing activities	<u>-</u>	<u>(4,124,030)</u>
Net increase (decrease) in cash and cash equivalents	63,216	(249,535)
Cash and cash equivalents at beginning of year	589,256	838,791
Cash and cash equivalents at end of year	<u>\$ 652,472</u>	<u>\$ 589,256</u>
 <i>Supplemental Disclosure of Cash Flow Information</i>		
Bond interest paid	<u>\$ -</u>	<u>\$ 9,309</u>

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

1. Organization

The Massachusetts Historical Society, Inc. (the "Society") was founded in 1791 as an independent research library that collects, preserves, makes accessible and communicates manuscripts and other materials in order to promote the study of history of Massachusetts and the nation.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

The accompanying financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Society is required under GAAP to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted Net Assets

Unrestricted net assets represent those assets which the Society may use at its discretion.

Temporarily Restricted Net Assets

Temporarily restricted net assets are subject to donor-imposed stipulations that may or will be met by actions of the Society and/or the passage of time.

Permanently Restricted Net Assets

Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by the Society. Generally, the donors of those assets permit the Society to use all or part of the income earned on related investments for general or specific purposes.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported amounts of revenues and expenses. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Society considers all unrestricted highly-liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts, Grants and Pledges Receivable

Accounts, grants and pledges receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

2. Summary of Significant Accounting Policies (Continued)

Accounts, Grants and Pledges Receivable (Continued)

Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts, grants or pledges receivable.

Pledges receivable are unconditional promises to give that are recognized as revenues in the period received and as assets. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges receivable that are expected to be collected within one year are recorded at their realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on these amounts is computed using an appropriate discount rate commensurate with the risks involved. Amortization of the discount is included in gifts and grant revenue.

Investments

The Society carries its investments in split-interest agreements, endowment funds and other investments in the statement of financial position at their fair values as further described in Note 12.

Unrealized gains and losses on endowment and other investments are included in the change in net assets in the accompanying statement of activities. The investment income, realized and unrealized gains and losses and investment expenses on permanently restricted endowment assets are accounted for as temporarily restricted endowment assets and, along with unrestricted endowment assets, are available for appropriation under the Society's spending policy.

Investment Pools

The Society maintains separate master investment accounts for its split-interest agreements, endowment funds and its other investments. Investment income, investment expenses, and realized and unrealized gains and losses from investments in the master investment accounts are allocated periodically to the individual endowment funds and other investment funds based on the relationship of the market value of each fund to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts during the year.

Recognition of Donor Restrictions

Donor-restricted revenue and support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Property and Equipment

All acquisitions of property and equipment in excess of \$2,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the property.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

2. Summary of Significant Accounting Policies (Continued)

Deferred Revenue

The Society leases a building it owns to an unrelated not-for-profit organization for a period of 75 years, expiring August 18, 2074. The entire lease payment was received at the inception of the lease and is being amortized ratably over the lease term. The Society also defers recognition of membership dues until the revenue is earned.

Collections

The Society's collections are made up of manuscripts, rare books, pamphlets, reference works, art objects and other artifacts of historical significance that are held for educational, research, historic, and curatorial purposes. Each of these items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously.

The collections, which were acquired through purchases and donor contributions since the Society's inception, are not recognized as assets on the statements of financial position. Purchase of collection items are recorded as decreases in unrestricted net assets if purchased with unrestricted assets and as decreases in temporarily restricted or permanently restricted net assets if purchased with donor-restricted assets. Contributions of collection items are not recognized in the statement of activities or as assets. Proceeds from deaccessions are reflected in the statement of activities based on the absence or existence and nature of donor-imposed restrictions.

Income Taxes

The Society is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Society is also exempt from Massachusetts income taxes. However, income from certain activities not directly related to the Society's tax-exempt purpose may be subject to taxation as unrelated business income at both the state and federal levels. In addition, the Society qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Society evaluates all significant tax positions as required by GAAP. As of June 30, 2011, the Society does not believe that it has taken any tax positions that would require the recording of any additional tax liability nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next twelve months. The Society's income tax returns are subject to examination by the appropriate taxing jurisdictions. As of June 30, 2011, the Society's federal and state returns generally remain open for examination for three years from the date filed with each taxing jurisdiction.

Total Return Spending Policy

The Society utilizes a total return policy with respect to its use of endowment assets. The Trustees set an annual spending amount from endowment assets computed on a trailing 12 quarter average market value basis and approve a specific spending percentage for operations each fiscal year as part of approving the Society's annual operating budget. The spending percentage for operations for the years ended June 30, 2011 and 2010 was 5% in each year. The Trustees also approved the appropriation of \$50,000 in each year for the payment of investment advisory services. In 2010, the Trustees also approved the appropriation of \$1,700,000 as part of the funds needed to pay off its outstanding bonds.

In June 2011, the Trustees approved a spending percentage of 4.9% for fiscal year 2012.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

2. Summary of Significant Accounting Policies (Continued)

Expense Allocation

The operating costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Donor-restricted Endowment Assets

The Commonwealth of Massachusetts adopted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") effective June 30, 2009. The Society's policies as to the classification and appropriation of donor-restricted endowment funds are described below and are consistent with the requirements of UPMIFA.

The Society classifies as permanently restricted assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor's gift instructions at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted assets is classified as temporarily restricted assets until those amounts are appropriated for expenditure by the Society.

The Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund,
- (2) The mission of the Society and purpose of the donor-restricted endowment funds,
- (3) General economic conditions,
- (4) The possible effect of inflation and deflation,
- (5) The expected total return from income and the appreciation of investments,
- (6) Other resources of the Society,
- (7) The investment policies of the Society.

Return Objectives and Risk Parameters

The Board of Trustees has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and operations supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity or for a donor-specified period, temporarily restricted funds and unrestricted funds that include Board of Trustee designated funds. Under this policy the endowment assets are invested in a manner that is intended, over time, to provide an average real (inflation-adjusted) rate of return of approximately 5.6% annually while assuming a moderate level of investment risk. The policy expects an average nominal rate of return of 8.6% over the long term with an inflation assumption of 3%. Actual returns in any given year may vary from this amount.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

2. Summary of Significant Accounting Policies (Continued)

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Society has a policy of appropriating for distribution each year up to 5% of invested assets computed on a trailing 12 quarter trailing quarterly average of market values. In establishing this policy, the Society considered the long-term expected return on its endowment. Accordingly, over the long term, the Society expects the current spending policy to allow its endowment to grow at a rate in excess of inflation. This is consistent with the organization's objective to maintain the purchasing power of the endowment assets.

The cumulative net unspent appreciation on temporarily and permanently restricted investments is accounted for as temporarily restricted net assets and together with unspent appreciation on unrestricted endowment funds is not available for distribution, except by the express appropriation action of the Board of Trustees of the Society.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Society's financial statements for the year ended June 30, 2010, from which the summarized information was derived.

3. Accounts and Grants Receivable

Accounts and grants receivable at June 30, 2011 and 2010 consist of the following:

	<u>2011</u>	<u>2010</u>
Accounts receivable	\$ 19,603	\$ 15,030
Grants receivable		
Federal agencies due in		
Less than one year	669,512	1,115,499
One to three years	330,224	430,400
Total Federal grants	999,736	1,545,899
Other grants receivable	44,983	64,420
Total grants receivable	1,044,719	1,610,319
Allowance for doubtful accounts	(3,428)	(3,428)
Net accounts and grants receivable	<u>\$ 1,060,894</u>	<u>\$ 1,621,921</u>

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

4. Pledges Receivable

Pledges receivable are recorded for unconditional promises to give to the strategic initiative fund, the annual fund, temporarily restricted gifts for current programs and a prior capital campaign. Pledges receivable at June 30, 2011 and 2010 consist of the following:

	<u>2011</u>	<u>2010</u>
Amounts due in		
Less than one year	\$ 191,550	\$ 239,943
One to two years	-	203,000
Total due	<u>191,550</u>	<u>442,943</u>
Allowance for doubtful accounts	<u>(1,250)</u>	<u>(5,273)</u>
Net pledges receivable	<u>\$ 190,300</u>	<u>\$ 437,670</u>

5. Split-Interest Agreements

The Society administers various agreements through charitable remainder trusts and annuities. These agreements provide for the payment of distributions to the grantor or other designated beneficiaries over the terms of the agreement. At the end of the term, the remaining assets are available for the Society's use. The portion of the agreements attributable to the present value of the future benefits to be received by the Society is recorded in the statement of activities as a temporarily restricted gift in the period the agreement is established. There were no contributions in 2011 and 2010. Assets held in the agreements are reported at fair market value in the Society's statements of financial position. On an annual basis, the Society revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future liability for payments to grantors at June 30, 2011 is calculated using discount rates ranging from 3.6% to 6.2% and applicable mortality tables.

6. Endowment Investments

Endowment investments are carried at the aggregate fair market value and consist of the following as of June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Cash and cash equivalents	\$ 132,294	\$ 132,291
Equity securities	33,850,072	27,180,675
Fixed income (U.S. and other sovereign debt obligations)	9,096,971	9,457,325
Flexible capital (including fund-of-funds)	9,852,471	8,998,136
Inflation hedges (including real assets and TIPS)	<u>13,865,201</u>	<u>11,582,839</u>
Total	<u>\$ 66,797,009</u>	<u>\$ 57,351,266</u>

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

6. Endowment Investments (Continued)

Endowment investments at the aggregate fair market value classified by restrictions and purpose of fund consist of the following as of June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Unrestricted funds		
General support funds	\$ 16,431,749	\$ 13,413,094
Funds designated by the Trustees for specific purposes	<u>4,332,176</u>	<u>3,417,654</u>
	<u>\$ 20,763,925</u>	<u>\$ 16,830,748</u>
Temporarily restricted funds		
General support funds	\$ 19,886,759	\$ 16,438,486
Library funds	7,104,974	5,929,168
Publication funds	3,255,663	2,617,852
Special purpose funds	<u>346,537</u>	<u>221,923</u>
	<u>\$ 30,593,933</u>	<u>\$ 25,207,429</u>
Permanently restricted funds		
General support funds	\$ 9,709,354	\$ 9,684,154
Library funds	2,922,030	2,897,143
Publication funds	1,588,345	1,588,345
Special purpose funds	<u>1,219,422</u>	<u>1,143,447</u>
	<u>\$ 15,439,151</u>	<u>\$ 15,313,089</u>

The following schedule summarizes the components of investment return for the years ended June 30:

	<u>2011</u>	<u>2010</u>
Interest and dividends	\$ 1,175,960	\$ 910,240
Realized and unrealized gains	11,315,522	4,784,692
Investment fees	<u>(358,750)</u>	<u>(307,660)</u>
	<u>\$ 12,132,732</u>	<u>\$ 5,387,272</u>

The above investment fees include custodial fees and investment advisory fees. The fees for both years include \$50,000 for investment advisory services that the Society paid to its investment manager.

7. Other Investments

Other investments are carried at the aggregate fair market value and are composed of the following as of June 30:

	<u>2011</u>	<u>2010</u>
Cash equivalents – U.S. Treasury Cash Reserves Fund	<u>\$ 2,261,514</u>	<u>\$ 2,259,976</u>

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

7. Other Investments (Continued)

Other investments at the aggregate fair market value classified by restrictions and purpose of each fund are composed of the following as of June 30:

	<u>2011</u>	<u>2010</u>
Unrestricted funds – Designated by Trustees		
Collections acquisitions fund – Transferred to Endowment	\$ -	\$ 339,493
Capital acquisitions fund	366,142	513,087
Strategic initiative reserve	<u>1,608,600</u>	<u>1,038,600</u>
	<u>1,974,742</u>	<u>1,891,180</u>
Temporarily restricted funds		
Temporarily restricted gifts and grants	<u>286,772</u>	<u>368,796</u>
Total	<u>\$ 2,261,514</u>	<u>\$ 2,259,976</u>

The following schedule summarizes the components of investment return for the years ended June 30:

Interest and dividends	<u>\$ 43</u>	<u>\$ 85</u>
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8. Property and Equipment

Property and equipment consist of the following major classifications as of June 30:

	<u>Asset lives in years</u>	<u>2011</u>	<u>2010</u>
Land		\$ 200,000	\$ 200,000
Building and building renovations	10 to 50	13,295,596	12,855,237
Furniture and equipment	3 to 15	<u>720,968</u>	<u>655,735</u>
		14,216,564	13,710,972
Accumulated depreciation		<u>(4,405,269)</u>	<u>(4,105,616)</u>
		<u>\$ 9,811,295</u>	<u>\$ 9,605,356</u>

Depreciation expense for the years ended June 30, 2011 and 2010 amounted to \$299,653 and \$277,327, respectively.

As of June 30, 2011 and 2010, the building under lease was fully depreciated. However, land for the leased building is not depreciated and has a net book value of \$175,000 and is included in property and equipment as of June 30, 2011 and 2010.

9. Long-Term Debt

The Society entered into a long-term debt agreement with the Massachusetts Health and Education Facilities Authority in April 2003. Proceeds from the loan were used to finance building renovations to the Society's property. Due to conditions in the financial markets during the spring of 2009, the effective interest rate on the bonds increased substantially and the Trustees of the Society concluded that the bonds should be paid off. On August 4, 2009, using the funds in the bond sinking fund and \$1,700,000 from unrestricted general purpose endowment funds, the bonds were paid off.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

10. Pension Plan

The Society has a defined contribution retirement plan for its employees administered by the Teachers Insurance and Annuity Association of America. The Society made contributions to the plan of 8% in 2011 and 2010 of the compensation of all eligible employees and there are no employee contributions required. The Society's contributions to the plan were \$198,300 and \$184,500 for the years ended June 30, 2011 and 2010, respectively.

Effective April 1, 2006, the Society sponsors a deferred compensation plan for certain eligible employees under IRS code 457(b). All contributions to the plan are made by employees; there are no contributions made by the Society.

11. Concentrations of Credit Risk

Financial instruments that potentially subject the Society to concentrations of credit risk consist principally of cash balances in its operating bank accounts; accounts receivable, grants receivable and pledges receivable; and other investments. The Society's cash balances at its commercial bank totaling \$399,851 per the banks records at June 30, 2011 are insured by the Federal Deposit Insurance Corporation up to \$250,000 per account. Balances in excess of \$250,000 are transferred to a U.S. Treasury Cash Reserves Funds account. Accounts receivable, grants receivable and pledges receivable are limited due to the large number of contributors comprising the Society's contributor base and their dispersion across different industries, government sectors, and geographic areas. Other investments are invested in a U.S. Treasury Cash Reserves Fund account.

12. Fair Value Measurements

GAAP has established a fair value hierarchy that categorizes and prioritizes the inputs to valuation techniques used to measure the fair value of various investment assets and liabilities. The fair value is defined as the price that would be received upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy and the inputs used are described below:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Other significant observable inputs (including quoted prices in markets that are not considered to be active or similar financial instruments for which all significant inputs are observable, either directly or indirectly);

Level 3: Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable;

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The inputs used in valuing securities are not necessarily an indication of the risk or liquidity associated with investing in the respective financial instruments.

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

12. Fair Value Measurements (Continued)

The Society, under the direction of its investment committee and in consultation with its investment advisor, have selected several independent investment managers to manage specific allocations of its endowment funds portfolio in accordance with an investment policy approved by the Trustees of the Society. In addition, the Society's investments in split-interest agreements and other investments are each managed by independent investment managers. The investment managers report investment transactions and performance on a monthly basis and provide the Society with their audited financial statements which include detailed disclosures of its fair value methodology and measurements of investment assets and liabilities using the fair value hierarchy described above. This disclosure information is used by the Society to present information about fair values of its investments in the statements of financial position classified according to the method for determining such fair values which is as follows:

As of June 30, 2011:

	Fair Value	Quoted Prices for Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Split-interest agreements				
Cash and cash equivalents	\$ 7,442	\$ 7,442		
Domestic equities	143,498	143,498		
Fixed income	73,397	73,397		
	<u>\$ 224,337</u>	<u>\$ 224,337</u>		
Endowment investments				
Cash and cash equivalents	\$ 132,294	\$ 132,294		
Domestic equities	16,658,891	16,286,298	\$ 372,593	
International equities	16,834,062	8,640,231	8,178,484	\$ 15,347
Private equities	357,119	-	-	357,119
Total equities	<u>33,850,072</u>	<u>24,926,529</u>	<u>8,551,077</u>	<u>372,466</u>
Fixed income (U.S. and other sovereign debt obligations)	9,096,971	41,890	9,055,081	-
Flexible capital (including fund-of-funds)	9,852,471	2,826,385	3,280,219	3,745,867
Inflation hedges (including real assets and TIPS)	13,865,201	5,852,876	7,262,331	749,994
	<u>\$ 66,797,009</u>	<u>\$ 33,779,974</u>	<u>\$ 28,148,708</u>	<u>\$ 4,868,327</u>
Other investments				
Cash and cash equivalents	\$ 2,261,514	\$ 2,261,514		

Massachusetts Historical Society, Inc.

Notes to Financial Statements For the Years Ended June 30, 2011 and 2010

12. Fair Value Measurements (Continued)

As of June 30, 2010 (Reclassified to conform to the June 30, 2011 presentation):

	Fair Value	Quoted Prices for Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Split-interest agreements				
Cash and cash equivalents	\$ 789	\$ 789		
Domestic equities	124,688	124,688		
Fixed income	81,463	81,463		
	<u>\$ 206,940</u>	<u>\$ 206,940</u>		
Endowment investments				
Cash and cash equivalents	\$ 132,291	\$ 132,291		
Domestic equities	14,692,642	14,137,178	\$ 555,464	
International equities	12,209,078	2,351,940	9,844,079	\$ 13,059
Private equities	278,955	-	-	278,955
Total equities	<u>27,180,675</u>	<u>16,489,118</u>	<u>10,399,543</u>	<u>292,014</u>
Fixed income (U.S. and other sovereign debt obligations)	9,457,325	29,168	9,428,157	-
Flexible capital (including fund-of-funds)	8,998,136	2,649,944	3,106,594	3,241,598
Inflation hedges (including real assets and TIPS)	11,582,839	4,123,274	6,322,454	1,137,111
	<u>\$ 57,351,266</u>	<u>\$ 23,423,795</u>	<u>\$ 29,256,748</u>	<u>\$ 4,670,723</u>
Other investments				
Cash and cash equivalents	\$ 2,259,976	\$ 2,259,976		

The reconciliation of the changes in the fair value of endowment investments classified as Level 3 during the years ended June 30, 2011 and 2010 is as follows:

	2011	2010
Balance at the beginning of the year	\$ 4,670,723	\$ 6,162,672
Additional investments	2,836	-
Redemptions	-	(1,638,951)
Increase in fair value	194,768	147,002
Balance at the end of the year	<u>\$ 4,868,327</u>	<u>\$ 4,670,723</u>

13. Subsequent Events

The Society has evaluated all subsequent events through January 3, 2012, the date the financial statements were available to be issued.

14. Trustee Designated, Temporarily Restricted and Permanently Restricted Net Assets

A summary of changes during the year ended June 30, 2011 in Trustee designated, temporarily restricted and permanently restricted net assets included in the statement of activities classified by purpose is shown on page 17.

Massachusetts Historical Society, Inc.

Notes to Financial Statements
For the Years Ended June 30, 2011 and 2010

14. Trustee Designated, Temporarily Restricted and Permanently Restricted Net Assets (Continued)

	Balance July 1, 2010	Transfers	Contributions and Other Additions	Investment Income, net	Realized and Unrealized Gains	Expenditures and Appropriations	Balance June 30, 2011
Trustee Designated Net Assets							
General support	\$ 2,287,535	\$ -	\$ 869,653	\$ 10,407	\$ 144,105	\$ (489,530)	\$ 2,822,170
Library operations	687,924	-	9,952	9,444	130,763	(40,531)	797,552
Publications	2,333,375	-	-	33,001	456,957	(136,137)	2,687,196
	<u>\$ 5,308,834</u>	<u>\$ -</u>	<u>\$ 879,605</u>	<u>\$ 52,852</u>	<u>\$ 731,825</u>	<u>\$ (666,198)</u>	<u>\$ 6,306,918</u>
Temporarily Restricted Net Assets							
General support	\$ 18,766,105	\$ (513,487)	\$ 185,307	\$ 386,919	\$ 5,116,568	\$ (2,439,670)	\$ 21,501,742
Library operations	5,929,168	(165,720)	-	125,128	1,732,563	(516,165)	7,104,974
Publications	2,617,852	-	-	59,490	823,722	(245,401)	3,255,663
Special purposes	590,719	(112,973)	137,088	17,665	244,601	(243,791)	633,309
	<u>\$ 27,903,844</u>	<u>\$ (792,180)</u>	<u>\$ 322,395</u>	<u>\$ 589,202</u>	<u>\$ 7,917,454</u>	<u>\$ (3,445,027)</u>	<u>\$ 32,495,688</u>
Permanently Restricted Net Assets							
General support	\$ 9,684,154	\$ -	\$ 25,200	\$ -	\$ -	\$ -	\$ 9,709,354
Library operations	2,897,143	-	24,887	-	-	-	2,922,030
Publications	1,588,345	-	-	-	-	-	1,588,345
Special purposes	1,143,447	(160,306)	236,281	-	-	-	1,219,422
	<u>\$ 15,313,089</u>	<u>\$ (160,306)</u>	<u>\$ 286,368</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 15,439,151</u>