Your response

Question	Your response
Question 1: Do you agree that we have identified the correct aims, supporting principles and features of the USO? Do you consider that these should continue to be respected as far as possible when assessing potential changes to the USO?	Yes it is important to respect these USO aims but likewise there must be an honest evaluation of the economics of the present-day postal service and demand (having fallen by 50% since 2011). To expect the Post Office to compete with commercial companies effectively is like providing a land-based telephone service in the mobile and electronic communication age.
Question 2: Do you agree with our assessment of the direction of change in postal needs of residential (including vulnerable) users and SMEs? Are there other factors relevant to their future demand which we have not considered?	Yes approach is sensible. But Ofcom/Post Office must ensure that a revised service operation will actually keep to the new standards.
Question 3: Do you agree with our assessment of the bulk mail market? Are there other factors relevant to its future evolution which we have not considered?	Yes – is it worth considering the future use of cheaply- funded foreign services providers entering the market and drone / driverless vehicle delivery solutions ?
Question 4: Are there specific events/changes that could trigger a significant change in demand for large mail users, including public services?	No other than pandemic or war.
Question 5: Do you agree with our proposed approach to estimating the financial burden of the USO?	Yes – very accurate and reliable estimate.
Question 6: Do you agree with our considerations regarding the unfairness of the financial burden of the USO?	Confidential? – Y / N

Question	Your response
Question 7: Do you agree with our considerations regarding the impact of the financial burden of the USO?	Yes – again well researched and reliable figures.
Question 8: Do you agree with our analysis of the different options available to change the USO and the impact of those changes on residential (including vulnerable) users, SMEs and bulk mail users? If not, please explain why and set out any option(s) which we have not considered.	Yes and very fair and pragmatic to use the EU postal services as a comparison.
Question 9: Which option(s) do you consider would be most appropriate to address the challenges we have identified, while also ensuring that users' needs are adequately met?	Agree with: 1. a reduction in frequency of delivery for letters. 2. changes to speed of delivery for most mail. Do not agree (entirely) with: 3. amending the current QoS targets for existing services.
Question 10: Do you have any other views about how the USO should evolve to meet users' needs?	Ensure that a built-in 2 or 3 yearly review of the eventual implementations of a revised USO is undertaken.

Please complete this form in full and return to $\underline{\text{futurepostalUSO@ofcom.org.uk.}}$