

VIRGINIA CHAMBER

THE VOICE of BUSINESS



2016 LEGISLATIVE REPORT CARD

A MESSAGE FROM THE PRESIDENT

I am pleased to present the Virginia Chamber of Commerce's 2016 Legislative Report Card, which grades members of the Virginia General Assembly for their voting record on key business issues. In the following pages, we report on legislators' support for initiatives that will spur long-term economic growth, and their willingness to stand up against legislation that would harm our business climate.

Blueprint Virginia, a comprehensive initiative to provide business leadership, direction, and long-range economic development planning for Virginia, was developed by the Virginia Chamber in conjunction with over 7,000 business and community leaders from across the Commonwealth in 2013. Each year, the Virginia Chamber evaluates pending legislation on the basis of whether it is consistent with the goals in our Blueprint Virginia business plan for the Commonwealth.

During the 2016 General Assembly session, the Virginia Chamber took positions on over 125 bills that would affect our economic competitiveness. The Virginia Chamber of Commerce provided legislators and the general public with a weekly "Bills We're Watching" report noting the Chamber's position on bills of interest to the business community. I encourage you to visit our website at www.vachamber.com for an overview of this year's legislative proposals and their outcomes.

The Legislative Report Card recognizes legislators for their support of initiatives that will help move Virginia forward and singles out for special recognition legislators who showed leadership on key initiatives. With the help of Virginia's pro-business legislators, the Virginia Chamber of Commerce was successful on 95% of its Legislative Priorities during the 2016 session and saved Virginia employers \$6.1 billion. With the strong support of pro-business legislators, we can continue to strengthen Virginia's business climate and help maintain Virginia's status as one of the best states for business.



Barry DuVal, President & CEO
Virginia Chamber of Commerce

LEGISLATOR OF THE YEAR

The Virginia Chamber's Legislator of the Year Award is the business community's premier legislative award honoring the lawmaker who demonstrates outstanding leadership on pro-business issues. The award recognizes a leader for distinguished advocacy of the free enterprise system.



Delegate Steve Landes

In 2016, **Delegate Steve Landes** earned the Legislator of the Year award through his consistently pro-business voting record and by championing legislation to make Virginia more competitive globally. Serving as Chairman of the House Education Committee and Vice Chairman of the House Appropriations Committee, Delegate Landes introduced and defended landmark legislation that put us on a path to long-term economic growth.


Thanks to his efforts, Virginia will establish the Virginia International Trade Corporation to improve access to Virginia's world class export promotion programs for small- and medium-sized businesses. His vision for positioning Virginia to take advantage of future shifts in the global marketplace will help Virginia businesses and their employees in all corners of the Commonwealth.


During this legislative session, Delegate Landes voted for all of the Chamber's legislative priorities, and played an instrumental role in stopping misguided proposals that would increase the cost of doing business. The Virginia Chamber applauds Delegate Steve Landes for standing with Virginia businesses and their employees.

SENATE GRADES

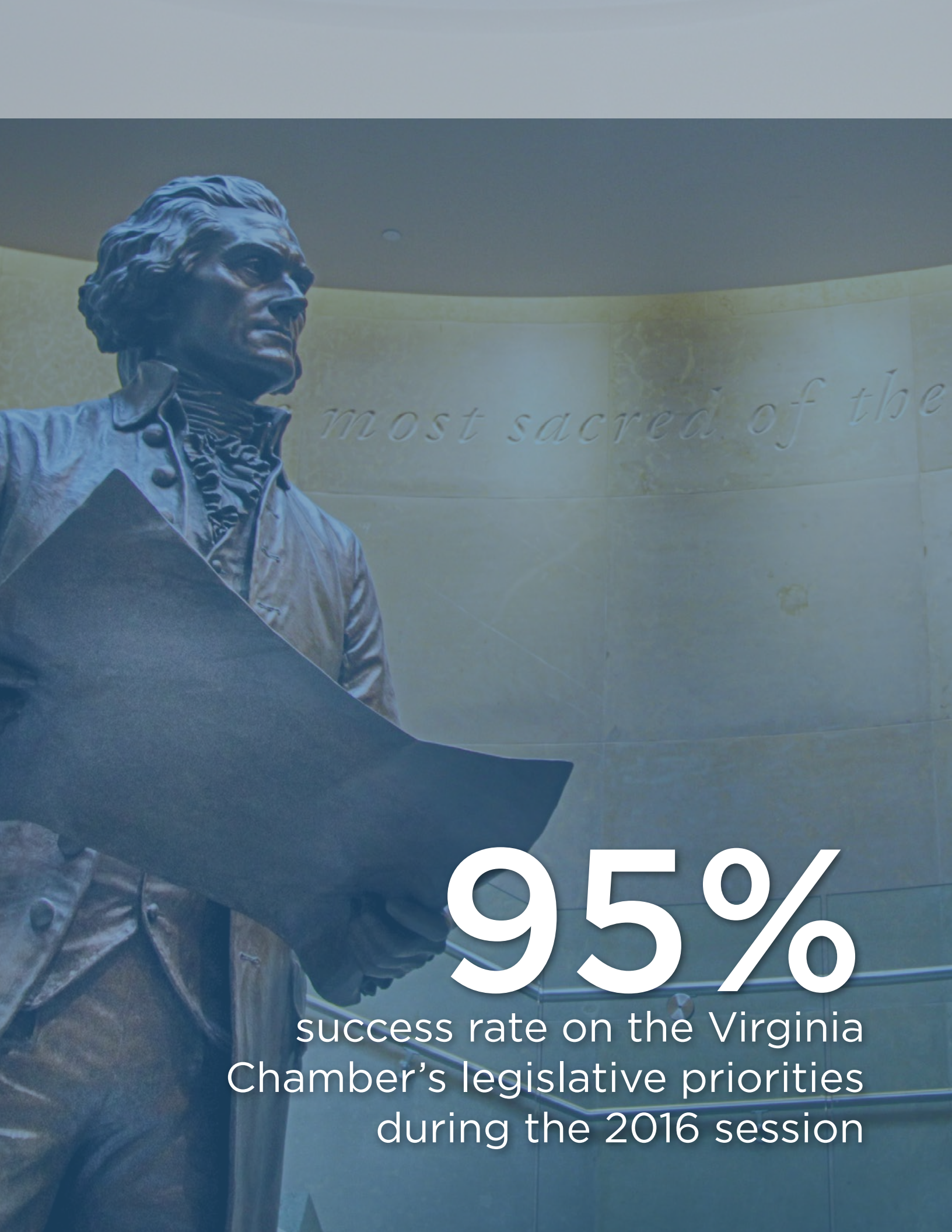
MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade
Alexander, Kenneth C.	74	C	76	C
Barker, George L.	80	B-	80	B-
Black, Richard H.	92	A-	95	A-
Carrico, Charles W., Sr.	100	A+	98	A+
Chafin, A. Benton, Jr.	93	A	97	A+
Chase, Amanda F.	88	B+	-	-
Cosgrove, John A., Jr.	97	A+	98	A+
Dance, Rosalyn R.	72	C-	80	B-
DeSteph, William R., Jr.	95	A	98	A+
Deeds, R. Creigh	77	C+	79	C+
Dunnavant, Siobhan S.	96	A	-	-
Ebbin, Adam P.	75	C	71	C-
Edwards, John S.	78	C+	79	C+
Favola, Barbara A.	80	B-	80	B-
Garrett, Thomas A., Jr.	85	B	95	A
Hanger, Emmett W., Jr.	93	A	98	A+
Howell, Janet D.	79	C+	79	C+
Lewis, Lynwood W., Jr.	77	C+	84	B
Locke, Mamie E.	77	C+	78	C+
Lucas, L. Louise	70	C-	80	B-

MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade
Marsden, David W.	81	B-	80	B-
McDougle, Ryan T.	96	A	98	A+
McEachin, A. Donald	73	C	73	C
McPike, Jeremy S.	74	C	-	-
Newman, Stephen D.	98	A+	95	A
Norment, Thomas K., Jr.	99	A+	98	A+
Obenshain, Mark D.	93	A	92	A-
Petersen, J. Chapman	72	C-	74	C
Reeves, Bryce E.	100	A+	98	A+
Ruff, Frank M., Jr.	97	A+	98	A+
Saslaw, Richard L.	77	C+	79	C+
Stanley, William M., Jr.	95	A	96	A
Stuart, Richard H.	97	A+	98	A+
Sturtevant, Glen H., Jr.	100	A+	-	-
Suetterlein, David R.	86	B	-	-
Surovell, Scott A.	77	C+	74	C
Vogel, Jill Holtzman	98	A+	98	A+
Wagner, Frank W.	98	A+	99	A+
Wexton, Jennifer T.	77	C+	82	B-

 Champion of Free Enterprise

 Received an A grade

* = The lifetime grade is an average of the legislator's scores from the 2012-2016 VA Chamber Report Cards. Freshman legislators were not issued a lifetime grade.




most sacred of the


95%

success rate on the Virginia Chamber's legislative priorities during the 2016 session

HOUSE OF DELEGATES GRADES

MEMBER NAME	2016		LIFETIME*		MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade		%	Grade	%	Grade
Adams, Leslie R.	97	A+	94	A	Dudenhefer, L. Mark	98	A+	95	A
Aird, Lashrecse D.	85	B	-	-	Edmunds, James E., II	95	A	94	A
Albo, David B.	96	A	95	A	Fariss, C. Matthew	92	A-	91	A-
Anderson, Richard L.	92	A-	96	A	Farrell, Peter F.	94	A	96	A
Austin, Terry L.	97	A+	97	A+	Filler-Corn, Eileen	75	C	79	C+
Bagby, Lamont	81	B-	-	-	Fowler, Hyland F., Jr.	97	A+	98	A+
Bell, John J.	77	C+	-	-	Freitas, Nicholas J.	78	C+	-	-
Bell, Richard P.	100	A+	96	A	Garrett, T. Scott	100	A+	99	A+
Bell, Robert B.	89	B+	95	A	Gilbert, C. Todd	93	A	97	A+
Bloxom, Robert S., Jr.	97	A+	98	A+	Greason, Thomas A.	94	A	96	A
Boysko, Jennifer B.	79	C+	-	-	Habeeb, Gregory D.	97	A+	97	A+
Bulova, David L.	77	C+	80	B-	Head, Christopher T.	94	A	97	A+
Byron, Kathy J.	96	A	96	A	Helsel, Gordon C., Jr.	94	A	95	A
Campbell, Jeffrey L.	95	A	93	A	Heretick, Stephen E.	85	B	-	-
Carr, Betsy B.	79	C+	78	C+	Herring, Charniele L.	81	B-	75	C
Cline, Benjamin L.	83	B	93	A	Hester, Daun Sessoms	82	B-	82	B-
Cole, Mark L.	74	C	86	B	Hodges, M. Keith	100	A+	99	A+
Collins, Christopher E.	97	A+	-	-	Hope, Patrick A.	79	C+	73	C
Cox, M. Kirkland	98	A+	98	A+	Howell, William J.	97	A+	98	A+
Davis, Glenn R., Jr.	100	A+	97	A+	Hugo, Timothy D.	93	A	96	A

 Champion of Free Enterprise

 Received an A grade

MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade
Ingram, Riley E.	98	A+	99	A+
James, Matthew	82	B-	81	B-
Jones, S. Chris	98	A+	97	A+
Keam, Mark L.	81	B-	80	B-
Kilgore, Terry G.	97	A+	96	A
Knight, Barry D.	100	A+	100	A+
Kory, Kaye	72	C-	72	C-
Krizek, Paul E.	78	C+	-	-
Landes, R. Steven	100	A+	99	A+
LaRock, David A.	98	A+	96	A
Leftwich, James A., Jr.	98	A+	99	A+
LeMunyon, James M.	94	A	92	A-
Levine, Mark H.	74	C	-	-
Lindsey, Joseph C.	84	B	80	B-
Lingamfelter, L. Scott	100	A+	98	A+
Lopez, Alfonso H.	79	C+	76	C
Loupassi, G. Manoli	97	A+	98	A+
Marshall, Daniel W., III	98	A+	97	A+
Marshall, Robert G.	81	B-	90	A-
Mason, T. Montgomery	79	C+	86	B

* = The lifetime grade is an average of the legislator's scores from the 2012-2016 VA Chamber Report Cards. Freshman legislators were not issued a lifetime grade.



HOUSE OF DELEGATES GRADES

MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade
Massie, James P. , III	98	A+	99	A+
McClellan, Jennifer L.	75	C	79	C+
McQuinn, Delores L.	78	C+	79	C+
Miller, Jackson H.	96	A	96	A
Minchew, J. Randall	94	A	93	A
Miyares, Jason S.	96	A	-	-
Morefield, James W.	96	A	93	A
Morris, Richard L.	78	C+	91	A-
Murphy, Kathleen J.	79	C+	78	C+
O'Bannon, John M., , III	100	A+	99	A+
O'Quinn, Israel D.	97	A+	95	A
Orrock, Robert D., Sr.	99	A+	97	A+
Peace, Christopher K.	100	A+	97	A+
Pillion, Todd E.	90	A-	93	A
Plum, Kenneth R.	79	C+	79	C+
Pogge, Brenda L.	94	A	95	A
Poindexter, Charles D.	97	A+	99	A+
Price, Marcia S.	81	B-	-	-
Ransone, Margaret B.	97	A+	94	A
Rasoul, Sam	78	C+	80	B-

MEMBER NAME	2016		LIFETIME*	
	%	Grade	%	Grade
Robinson, Roxann L.	100	A+	99	A+
Rush, L. Nick	98	A+	97	A+
Sickles, Mark D.	78	C+	80	B-
Simon, Marcus B.	77	C+	79	C+
Spruill, Lionell, Sr.	81	B-	81	B-
Stolle, Christopher P.	100	A+	99	A+
Sullivan, Richard C., Jr.	79	C+	76	C
Taylor, Scott W.	98	A+	97	A+
Torian, Luke E.	83	B	82	B-
Toscano, David J.	78	C+	77	C+
Tyler, Roslyn C.	73	C	78	C+
Villanueva, Ronald A.	100	A+	99	A+
Ward, Jeion A.	74	C	76	C
Ware, R. Lee	80	B-	89	B+
Watts, Vivian E.	76	C	79	C+
Webert, Michael J.	88	B+	92	A-
Wilt, Tony O.	97	A+	98	A+
Wright, Thomas C., Jr.	93	A	93	A
Yancey, David E.	98	A+	96	A
Yost, Joseph R.	96	A	94	A

- Champion of Free Enterprise
- Received an A grade

* = The lifetime grade is an average of the legislator's scores from the 2012-2016 VA Chamber Report Cards. Freshman legislators were not issued a lifetime grade.

CHAMPIONS OF FREE ENTERPRISE

The Virginia Chamber recognizes the following legislators as Champions of Free Enterprise for supporting all of the Chamber's legislative priorities in the 2016 General Assembly session. These legislators are key in advancing the free enterprise system and supporting the interests of the business community. Their continued leadership ensures that Virginia remains one of the top states for business.



Sen. Charles Carrico



Sen. Bryce Reeves



Sen. Glen Sturtevant



Del. Richard Bell



Del. Glenn Davis



Del. Scott Garrett



Del. Keith Hodges



Del. Steve Landes



Del. Scott Lingamfelter



Del. John O'Bannon



Del. Chris Peace



Del. Roxann Robinson



Del. Chris Stolle



Del. Ron Villanueva

CHAIRMAN'S AWARD DELEGATE BARRY KNIGHT



Delegate Barry Knight

Since the Virginia Chamber began issuing its annual legislative report card in 2012, Delegate Barry Knight has consistently supported pro-business policies, **earning a 100% rating in each of the last five years**. On a diverse range of issues, including more than 125 pieces of legislation this year, Delegate Knight has been committed to improving Virginia's economy as a constant defender of the free enterprise system.

LEGISLATIVE AWARDS

BUSINESS ADVOCATE OF THE YEAR

DELEGATE KIRK COX

The Business Advocate of the Year Award recognizes a legislator who is vocal in their advocacy for Virginia's business climate and private sector economic growth. This year, the Virginia Chamber recognizes Delegate Kirk Cox for his commitment and outstanding advocacy for Virginia's business community. Delegate Cox effectively advocated for the passage of GO Virginia economic development legislation, helping it win strong bipartisan majorities in the House and Senate. His leadership not only led to the passage of important economic development legislation, but also furthered an important dialogue about the benefits of regions cooperating across jurisdictional boundaries. Delegate Cox was also instrumental to the passage of the budget, played a key role in education reform, advocated for economic development initiatives and exhibited leadership in supporting our military and veterans. The Virginia Chamber applauds Delegate Kirk Cox for his distinguished advocacy for policies that position Virginia for long-term economic growth.



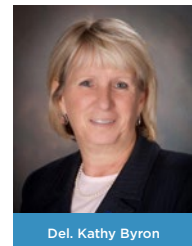
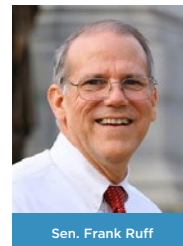
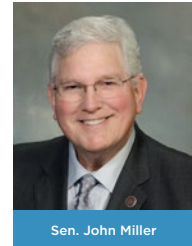
EXCELLENCE IN WORKFORCE DEVELOPMENT

SENATOR KENNETH ALEXANDER
SENATOR JOHN MILLER
SENATOR FRANK RUFF
DELEGATE KATHY BYRON

Virginia's economic well-being is inextricably linked to the education and skills of its citizens. Many Virginia employers are faced with an insufficient supply of skilled and educated workers because of gaps in skills and training. The Excellence in Workforce Development Award recognizes legislators who worked to give Virginians better opportunities to develop skills that align with the workforce needs of businesses.

This year, Senators Kenneth Alexander, John Miller and Frank Ruff and Delegate Kathy Byron led the fight to pass legislation that reforms the way community colleges treat in-demand workforce credentials. With training institutions more flexible to the needs of business and more pathways to higher skilled employment, Virginia will become a better place for business.

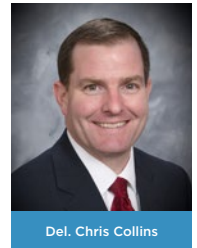
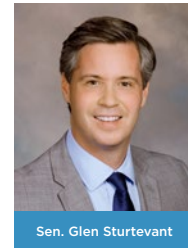
For their efforts in creating a more robust workforce to meet the needs of a growing and diverse business community, the Virginia Chamber recognizes Senators Kenneth Alexander, John Miller and Frank Ruff and Delegate Kathy Byron with the Excellence in Workforce Development Award.



FRESHMAN LEGISLATORS OF THE YEAR

SENATOR GLEN STURTEVANT
DELEGATE CHRIS COLLINS

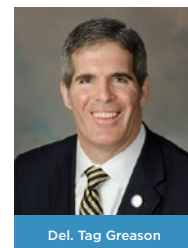
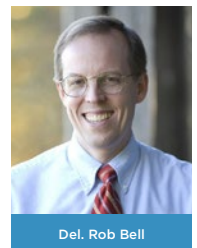
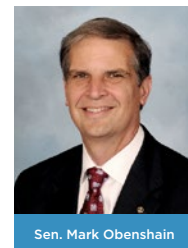
Senator Glen Sturtevant and Delegate Chris Collins both promised to bring new ideas to implement pro-business policies when they ran for office. Senator Sturtevant and Delegate Collins matched those promises with action in the General Assembly. They distinguished themselves with the highest voting record in support of the long-term growth strategies in Blueprint Virginia among freshmen in the House and Senate. The Virginia Chamber applauds the work Glenn Sturtevant and Chris Collins have already done to improve Virginia's business climate.



EXCELLENCE IN EDUCATION

SENATOR MARK OBENSHAIN
DELEGATE ROB BELL
DELEGATE TAG GREASON

The Virginia Chamber's Blueprint calls for system-level reform of our education pipeline, starting with improved access to early childhood education to post-secondary education opportunities that are more flexible and responsive to the needs of business and students. Last year, Senator Mark Obenshain and Delegate Rob Bell demonstrated leadership in passing for the first time in both chambers a Constitutional Amendment resolution that would allow innovative charter schools to take root in Virginia. Unfortunately, the measure narrowly failed to pass both chambers this year, but the need for creative solutions to students in failing schools has not gone away. We applaud their efforts to give students more pathways to success, and will continue to support their efforts. Delegate Tag Greason sponsored numerous successful measures this year to improve access to in-demand workforce credentials, expand access to high-quality early childhood education, and to reform Virginia's Standards of Learning assessments.



For improving education and strengthening the linkages between the classroom and the workplace at all levels, the Virginia Chamber recognizes Senator Mark Obenshain, Delegate Rob Bell, and Delegate Tag Greason with the Excellence in Education Award.

LEGISLATIVE AWARDS

CHAMPIONS OF REGULATORY REFORM

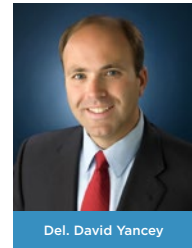
DELEGATE MARGARET RANSONE
DELEGATE DAVID YANCEY

Virginia businesses need a fair and predictable regulatory framework to succeed and reach their growth potential. Our business climate benefits when we apply a transparent and accountable process in developing new regulations and reviewing the effectiveness of existing ones. Delegate Margaret Ransone and Delegate David Yancey sponsored legislation this year to improve our regulatory climate and ensure that the rules in place are not overly burdensome on businesses or their employees.

Delegate Ransone sponsored legislation that would make the full business impact of proposed regulations more transparent. Delegate Yancey's legislation ensures that professional and occupational standards set by the state are done so for good reason and only when necessary. These proposals will help protect our business climate from future harm. We applaud Delegate Margaret Ransone and Delegate David Yancey for their leadership as Champions of Regulatory Reform.



Del. Margaret Ransone

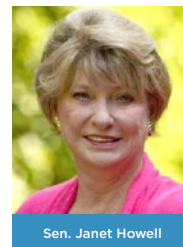


Del. David Yancey

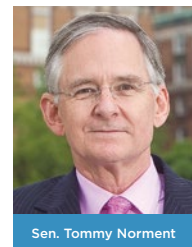
ECONOMIC COMPETITIVENESS AWARD

SENATOR JANET HOWELL
SENATOR TOMMY NORMENT
SENATOR FRANK RUFF
SENATOR DICK SASLAW
DELEGATE KIRK COX
DELEGATE TIM HUGO

Virginia grows and prospers along economic boundaries, not political ones. When political jurisdictions work together to spur economic development and growth, it makes us more competitive for startups, expansions, and relocations of private sector businesses. The GO Virginia legislation provides the framework for cooperation in economic development that includes the voice of business to ensure that projects of merit have a better chance of succeeding in the Commonwealth. These game-changing proposals passed with a bipartisan effort, and will require continued leadership from both sides of the aisle for successful implementation. The Virginia Chamber applauds Senators Janet Howell, Tommy Norment, Frank Ruff, and Dick Saslaw and Delegates Kirk Cox and Tim Hugo for their work in developing and passing legislation to make Virginia more competitive.



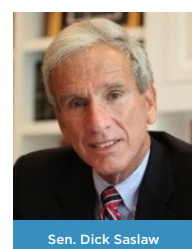
Sen. Janet Howell



Sen. Tommy Norment



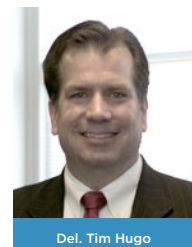
Sen. Frank Ruff



Sen. Dick Saslaw



Del. Kirk Cox

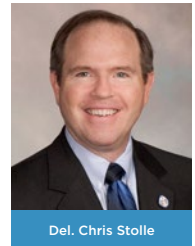
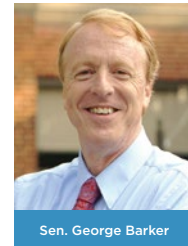


Del. Tim Hugo

MILITARY AND VETERANS ADVOCATE AWARD

SENATOR GEORGE BARKER
DELEGATE CHRIS STOLLE

Virginia has the fastest-growing veteran labor force in the country, as well as the most veteran-owned small businesses. These employees and entrepreneurs form the backbone of Virginia's economy, but often face barriers to applying their valuable skills in the private sector. The Military and Veterans Advocate Award goes to legislators who fought to chip away at those barriers. Senator Barker and Delegate Stolle successfully championed legislation to create a pilot program for military medical personnel to apply their training in a civilian setting after they leave the service. We applaud Senator Barker and Delegate Stolle for this promising initiative, and look forward to expanding upon it in the future.

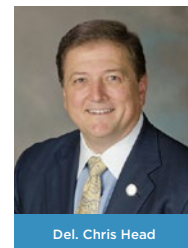


SMALL BUSINESS ADVOCATE AWARD

DELEGATE CHRIS HEAD

Franchises have created opportunities for thousands of small business owners and tens of thousands of jobs for Virginia workers. They contribute billions of dollars to the Virginia economy. Franchises allow business owners to gain from affiliating with an established brand and the proven processes that made them a success while also allowing them to maximize their return on investment and make their own business-minded decisions regarding their employees and wages. However, a recent National Labor Relations Board ruling could destroy this time-tested business model and undermine decades of regulatory and legal precedents.

At a time when we need to support small business development, Delegate Head sponsored legislation to protect franchise ownership in Virginia, the jobs they create and the opportunities for future entrepreneurs. The Virginia Chamber is pleased to recognize Delegate Head with the Small Business Advocate Award for his leadership in protecting Virginia's small businesses.



More than

3200

bills and resolutions were introduced during the 2016 General Assembly session.

The Virginia Chamber tracked over **600** and took a position on more than **125** pieces of legislation.



GRADING CRITERIA

The weight of each vote was determined by dividing 100 by the total number of bills.

Legislators were docked 1 point for not voting on a bill. However, since legislators refrain from voting in cases of an ethical conflict, if a legislator **ABSTAINED** from a vote, this was not counted against them.

GRADING SCALE

A+ = 100-97 **B+** = 89-87 **C+** = 79-77 **D+** = 69-67
A = 96-93 **B** = 86-83 **C** = 76-73 **D** = 66-63
A- = 92-90 **B-** = 82-80 **C-** = 72-70 **D-** = 62-60
F = 59 & below

NEW THIS YEAR

This year, lifetime scores were included alongside every legislator's 2016 score. Lifetime scores are an average of the scores a legislator received on the 2012 - 2016 Virginia Chamber Report Cards. Freshman legislators were not issued a lifetime grade.





VIRGINIA
CHAMBER

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