

# WebMD

FOR WHAT MATTERS MOST

2021 MEDIA KIT

Contact us: SalesInquiries@webmd.net

# THE LEADING HEALTH & WELLNESS SITE

Millions come to WebMD for the unsurpassed knowledge, insights, and inspiration that helps them and their families live happier, healthier lives.

Our award-winning content is influenced and inspired by some of the top minds in medicine and wellness—from thought leaders advancing the latest trends, to practicing physicians with an exam-room perspective, to wellness experts on a mission to inspire a healthier lifestyle.

WebMD's commitment to fresh, unbiased, and fact-based content balances technical accuracy with interest-driven storytelling in easy-to-understand language, helping consumers make better health decisions every day.

1 in 3 u.s. adults use webmd each month

+6 MORE MINUTES THAN THE NEXT COMPETITOR

2.6X THE PAGE VIEWS THAN THE NEXT COMPETITOR

85% OF TRAFFIC FROM ORGANIC SEARCH

# WEBMD DEMOGRAPHIC OVERVIEW

### Gender

Male	36%
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Female 64%

### Age

18-34	36%
35-54	36%
55+	28%
18-49	64%
25-54	59%

### **Education & Work**

College Grad 59%

Employed FT 55%

### **Household Income**

\$50k+ 77%

\$75K+ 62%

\$100K+ 46%

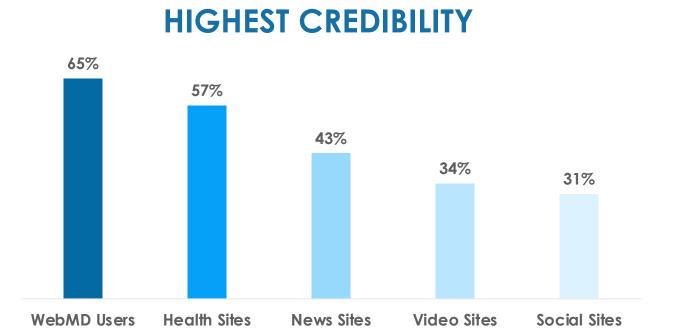
# WE REACH YOUR AUDIENCE TO DRIVE RESULTS



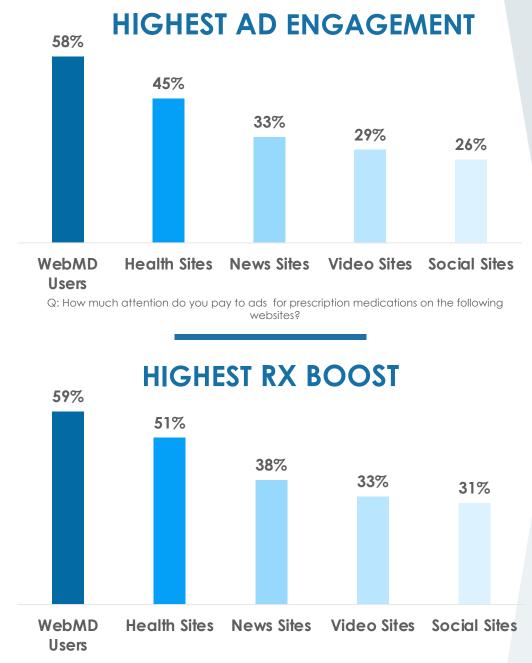


# CONTEXT MATTERS FOR EFFECTIVE HEALTH MESSAGING

WebMD's delivers better audience quality and consideration — allowing your brand to convert faster and maximize ROI.



Q: How much do you believe the prescription medication will perform as claimed when seeing an ad on the following sites?



Q: How does a prescription medication advertised in the following types of websites impact your likelihood to talk to your doctor about the prescription medication?

Source: The Harris Poll, 2020

# FOCUSED ON WHAT MATTERS MOST

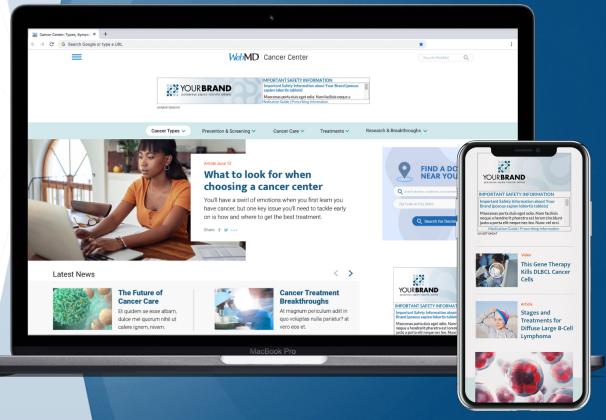


From the editors of WebMD, **COMPASS** is a new site devoted to healthy lifestyle for Adults 50+

**NOURISH** is WebMD's destination for better, healthier eating for you and your family.



A better guide to health and wellness and a true partner in your treatment, WebMD has revolutionized the way it thinks about content. New site experiences encourage engagement, discovery and education across key lifestyle and condition centers.



The **WebMD** Cancer Center will become the go-to resource for cancer patients and caregivers to learn about care options, treatments, and breakthroughs.

#### SOLUTIONS THAT ENGAGE THE BREADTH OF HEALTH & WELLNESS







## TRUSTED SOLUTIONS & CONTENT, WHERE THEY NEED IT MOST

In the doctor's office, at home, on the go, WebMD extends across every platform to empower health-interested consumers anytime, anywhere. Integrate your brand where it matters most.



## PRECISION TARGETED MEDIA

Harness the deep scale and proprietary data of WebMD with industry-leading audience targeting, on and off WebMD

## PERFORMANCE SOLUTIONS

Measure your program's
effectiveness through qualified
audience, KPI shifts, and
transactional performance
measurement



#### MOBILE CONNECTIONS

Reach patients who have researched relevant conditions and are in proximity to a physician's office or pharmacy on their mobile device to boost prescriptions and to keep them adherent to therapy.

#### **CUSTOM CONTENT**

Let WebMD's DNA brand studio tell your story through the creation of emotive content that is grounded in editorial insights and designed to influence action and drive emotional connections



### EDITORIAL SPONSORSHIPS

The leading voice in health and wellness editorial creates a trusted alignment opportunity for your brand to connect with patients and inspire better doctor discussions at the moment of care-

#### **DIRECTORIES**

The largest online physician directory connects in-market patients with doctors and allows them to book appointments directly through detailed profile pages.



## PROGRAMMATIC AD SOLUTIONS

Increase transparency and save time with WebMD's automated reservation process

#### POINT OF CARE

Supporting the patient - physician as a care team with personalized guides and exam room posters, sharing Health literacy, condition education and emotive story-telling.



