The Podcast Listening Landscape United Kingdom & Republic of Ireland

Acast x Nielsen Media Analytics

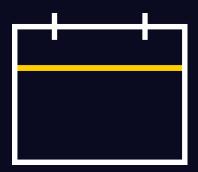


June 2022

www.acast.com

Background









WHO

Total of 2,002 UK/Ireland adults who are at least monthly podcast listeners



H1 2022

WHAT

- Understand podcasts vs other media usage and attitudes
- Understand media impact of ad preferences and attitudes
- Deep-dive by demographics

HOW

Online survey administered with a third-party panel





Contents

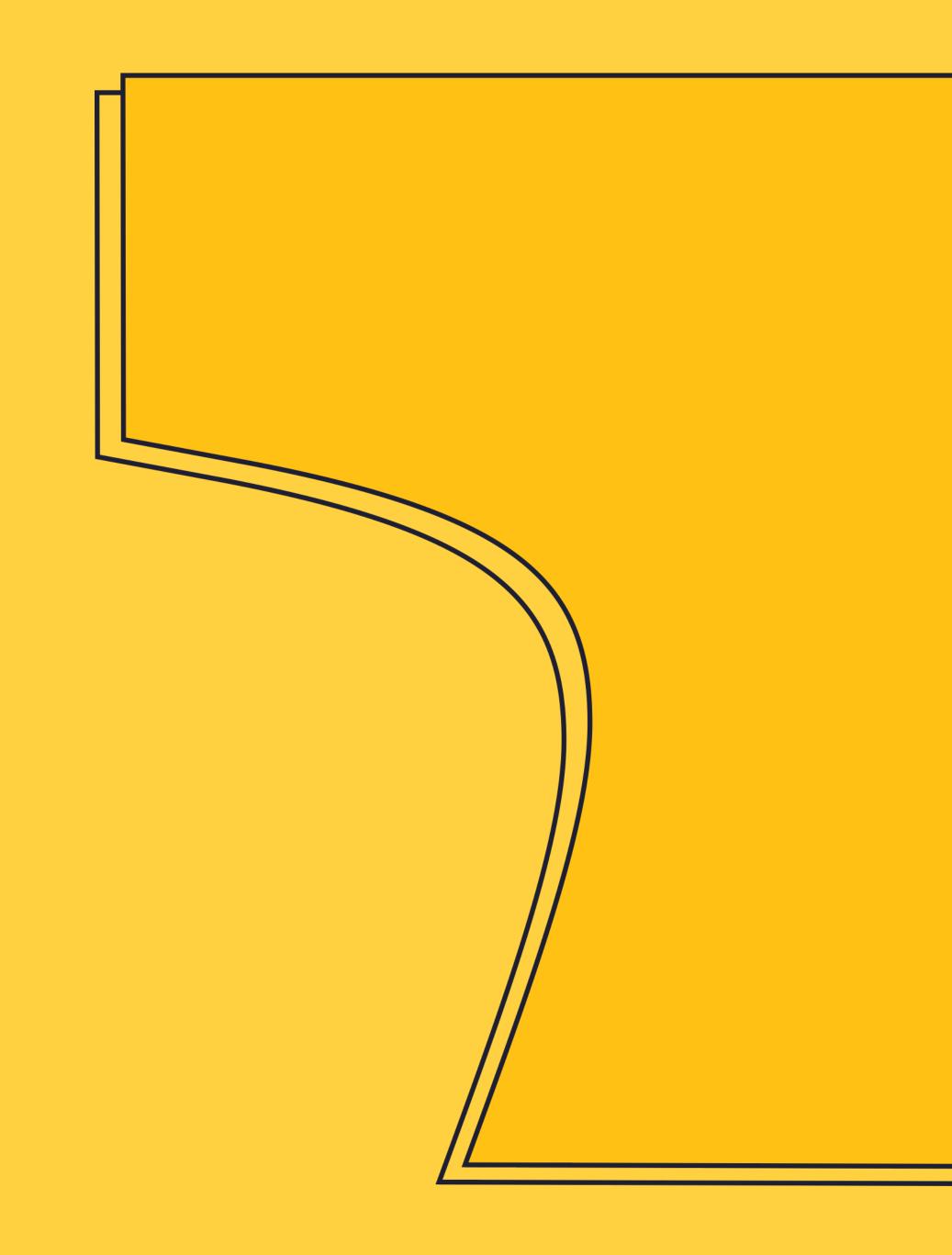
- What does the podcasting landscape look like?
- 2 What are people listening to and why?
- What are peoples preferences towards podcasts?
- 4 What are peoples attitudes towards podcast content and podcast hosts?
- 5 What makes a podcast a good podcast and how do listeners discover new podcasts?
- 6 How do podcasts stand out vs other media?
- What are peoples views on advertising?
- B How inclusive are podcasts vs other media?





Nielsen

What does the podcasting landscape look like?



Summary

WHAT DOES THE PODCASTING LANDSCAPE LOOK LIKE?



WHEN DID LISTENERS
START LISTENING TO
PODCASTS?

45%

Started listening to podcasts in the last year



HOW OFTEN DO
LISTENERS LISTEN
TO PODCASTS?

37%

Listen to podcasts daily



HOW MANY PODCASTS
DO LISTENERS
LISTEN TO?

58%

Listen to 3+ different podcasts in an average week



WHERE DO
LISTENERS LISTEN
TO PODCASTS?

78%

Listen to podcasts at home

Podcasts are a growing media channel – over 4 in 10 have adopted podcasts in the last year alone!

And more than half of podcast listeners have been listening for over a year with the pandemic supercharging podcast growth

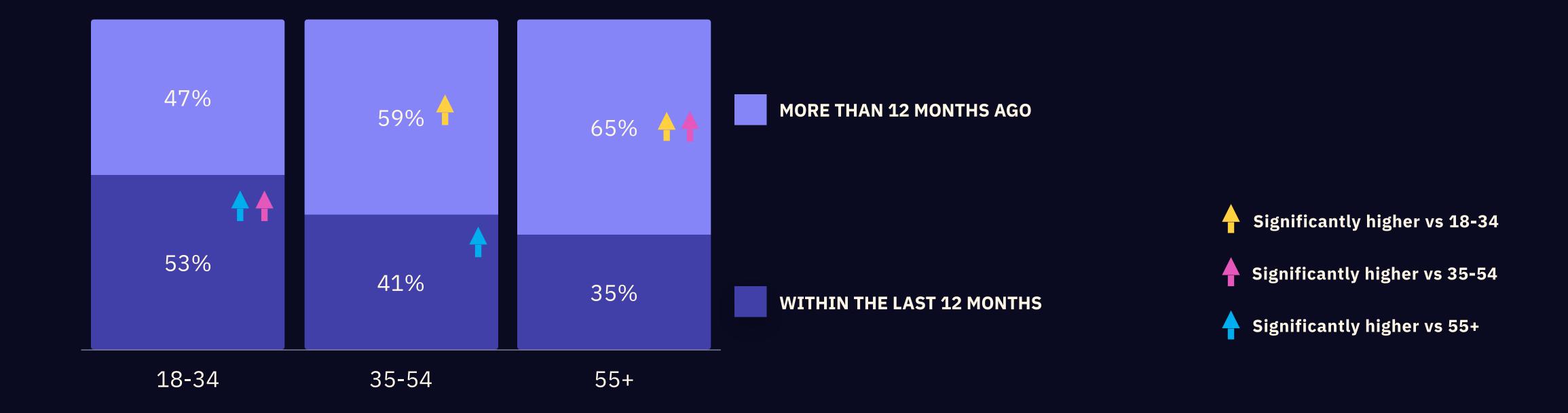
PERIOD WHEN FIRST STARTED LISTENING (TOTAL)



18-34 year olds have driven podcast growth in the last year, with the 55+ audience adopting podcasts earlier on

This shows that podcasts represent a key opportunity amongst not only a younger listener base, but also older audiences

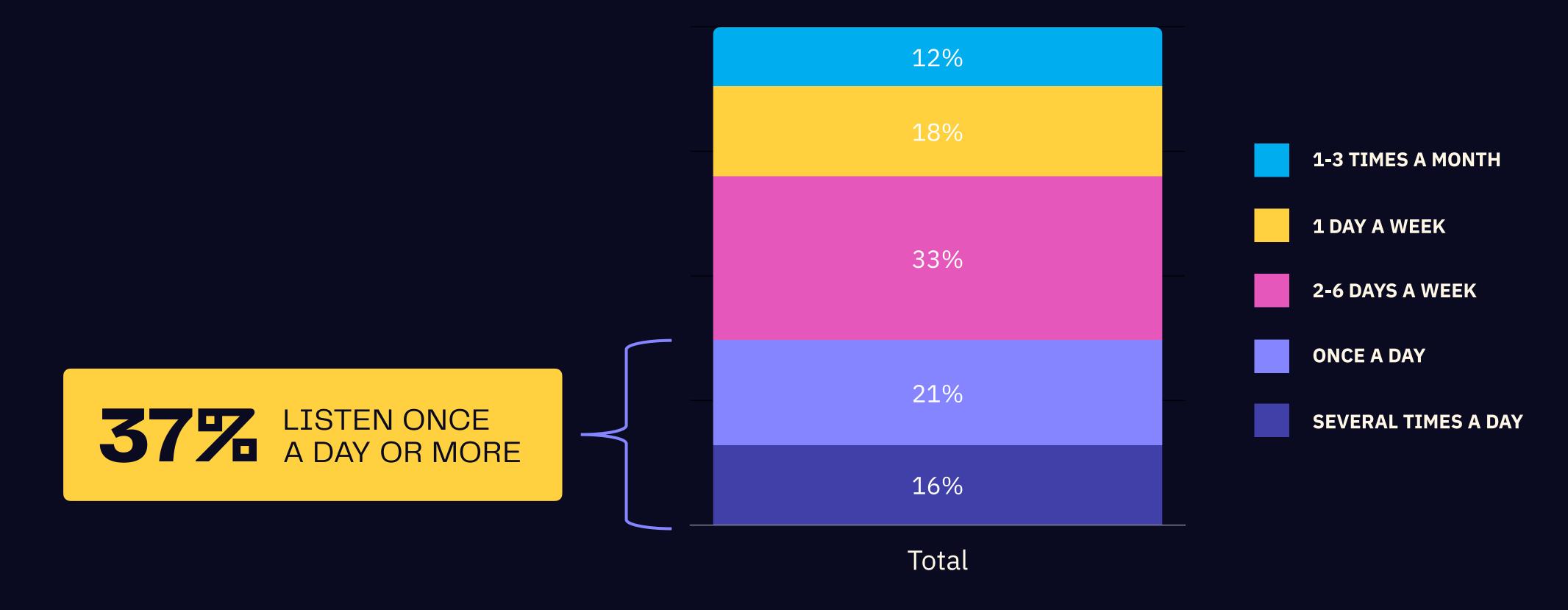
PERIOD WHEN FIRST STARTED LISTENING (AGE BREAKDOWN)



Nearly 2 in 5 listeners engage in podcasts every day, illustrating they are a dedicated and engaged audience

With high levels of consumption, this illustrates that brands can interact with engaged, loyal podcast listeners

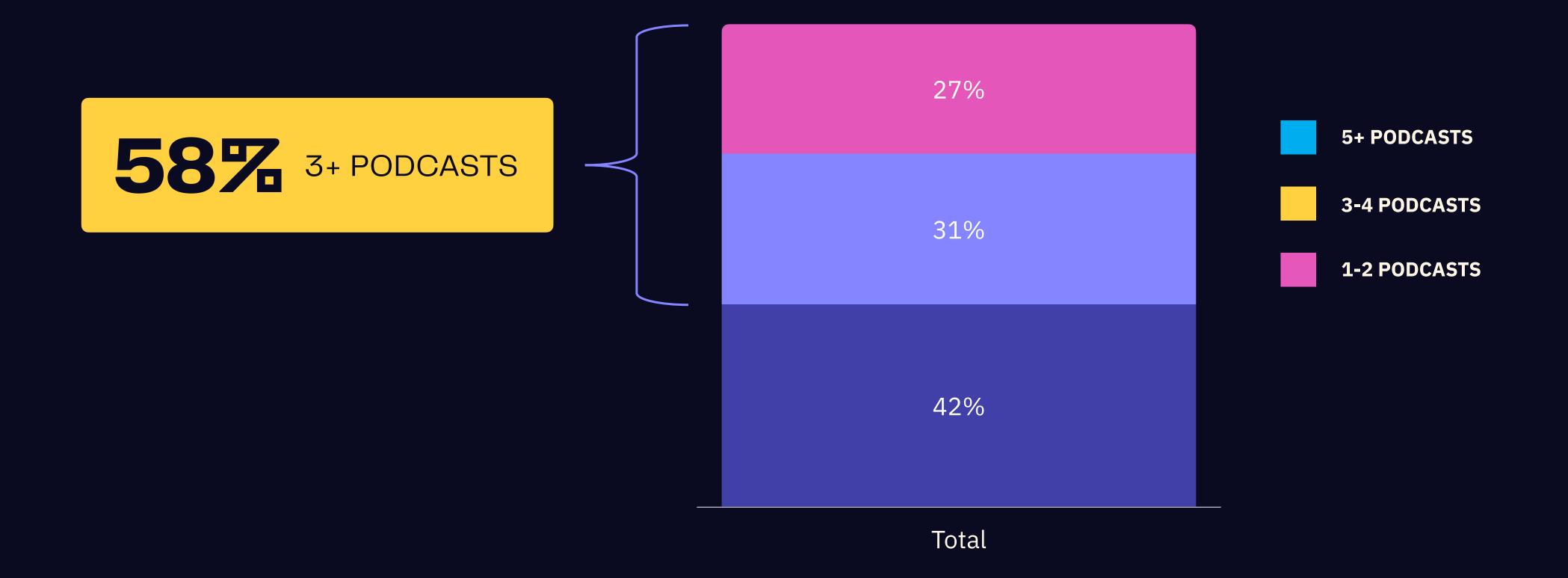
PODCAST LISTENING FREQUENCY (TOTAL)



Nearly 6 in 10 podcast listeners are listening to 3+ podcasts in an average week, with over a quarter listening to 5 or more podcasts

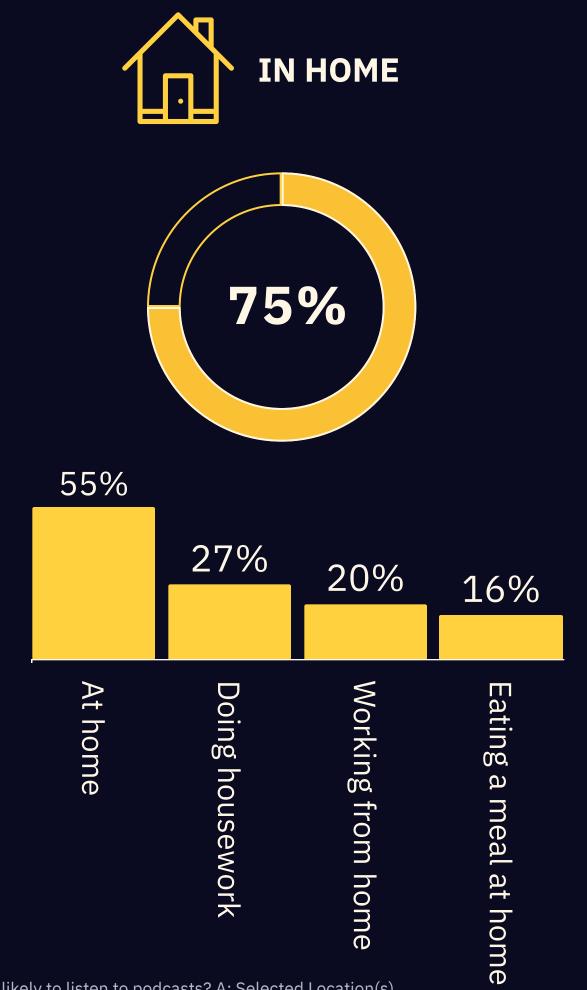
This illustrates how podcasts are a growing medium, with a range of podcasts for engaged listeners to consume

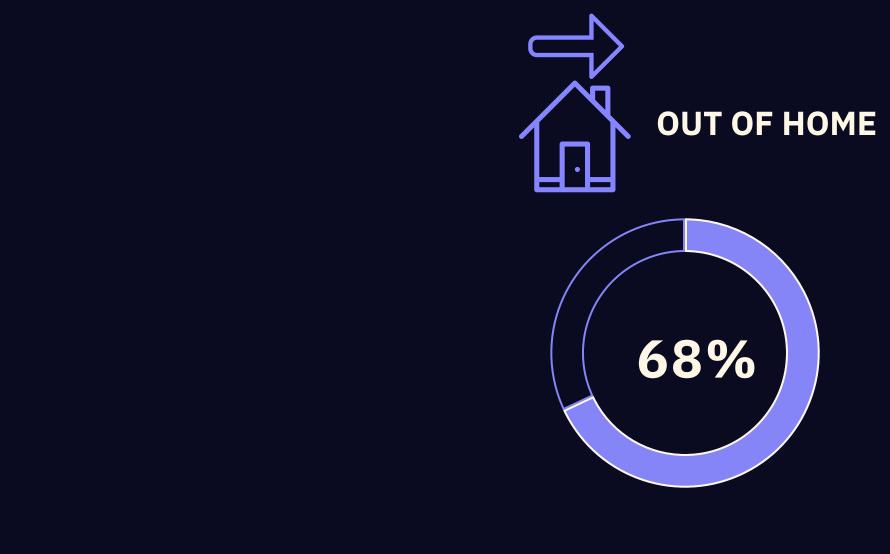
PODCAST CONSUMPTION IN AN AVERAGE WEEK (TOTAL)

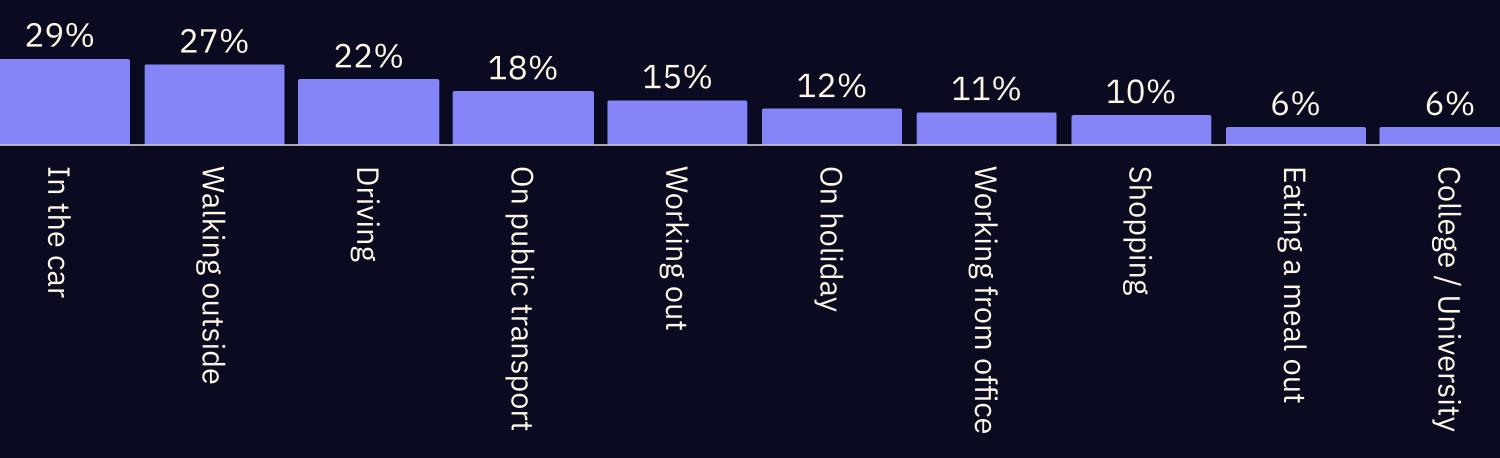


Podcasts are consumed both in and out of home, showing they are not limited to one space but can be consumed across a variety of locations

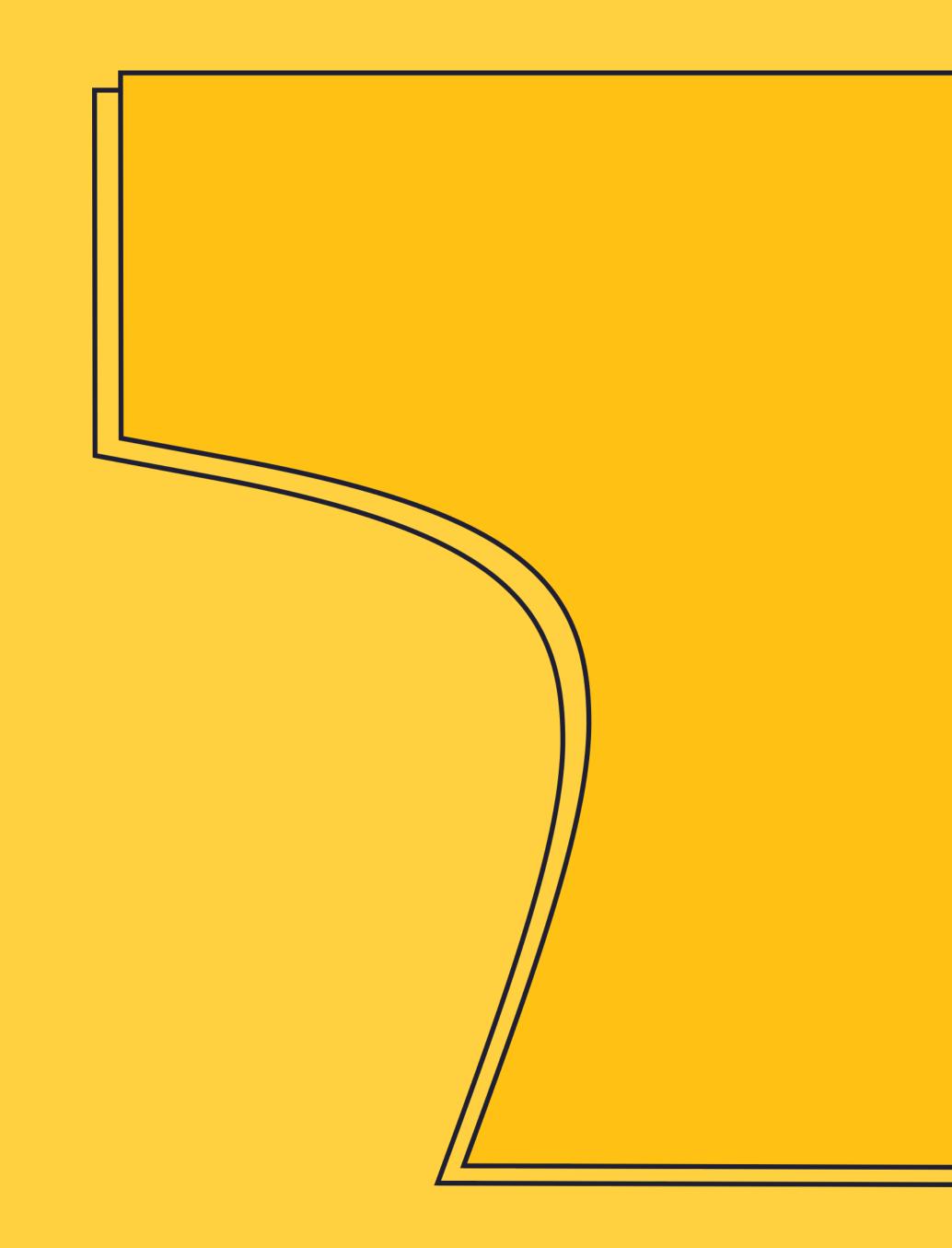
WHERE CONSUMERS LISTEN TO PODCASTS (TOTAL)







What are people listening to and why?



Summary

WHAT ARE PEOPLE LISTENING TO AND WHY?



WHAT PODCASTS
ARE LISTENERS
LISTENING TO?

13%

Are listening to news podcasts daily



WHAT CONTENT DO LISTENERS WANT TO HEAR?

29%

Listen to content from random people (join rank #3)



WHO DO LISTENERS WANT TO LISTEN TO?

38%

Listen to podcasts in which the hosts are the main focus



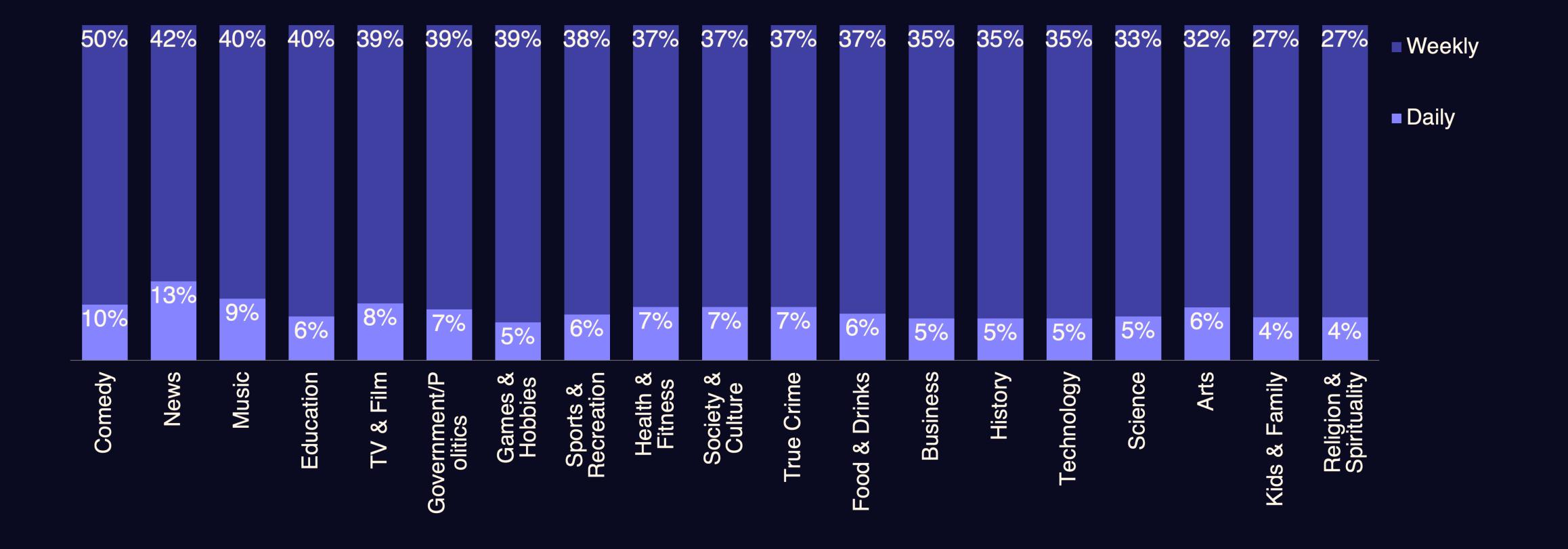
WHY DO LISTENERS
LISTEN TO PODCASTS?

42%

Listen to podcasts to relax

Genres which accommodate learning, education and relaxation need states are consumed most frequently

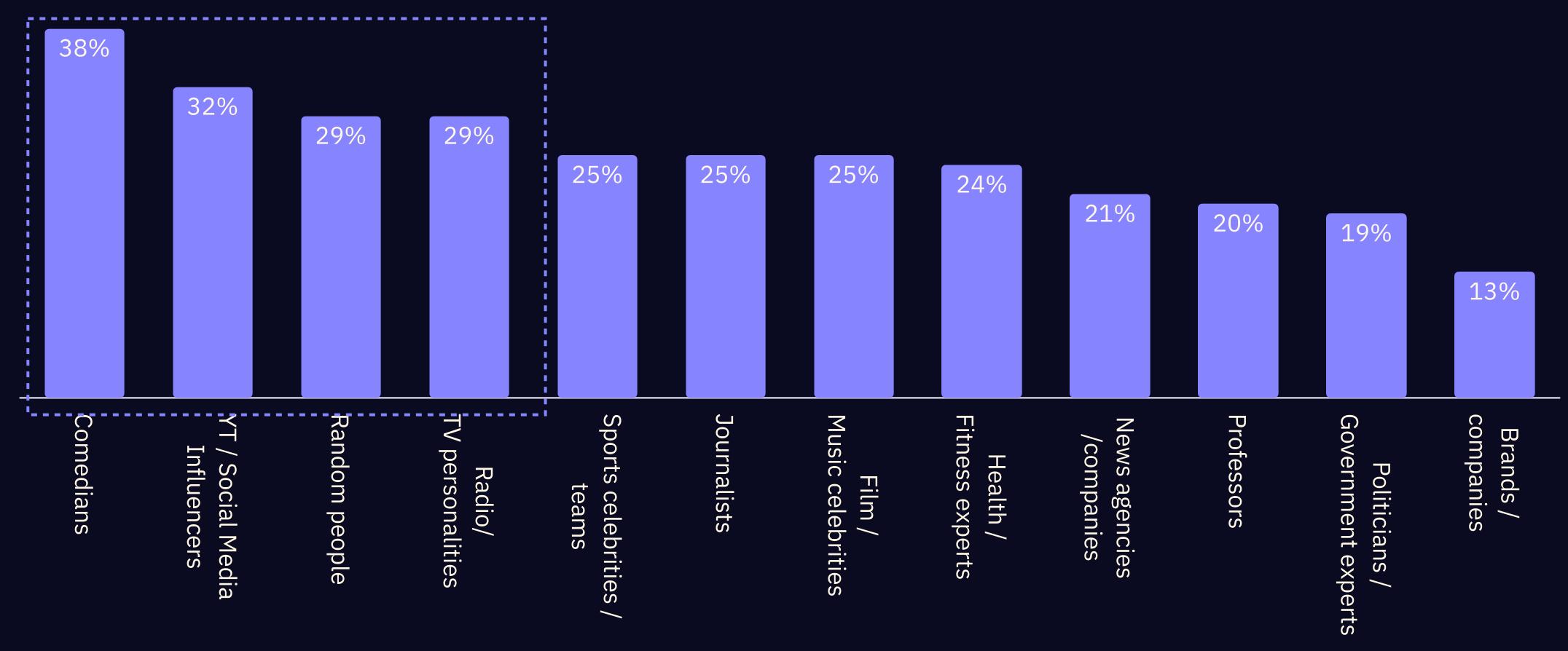
CURRENT FREQUENCY OF LISTENING TO KEY GENRES (TOTAL)



Podcast listeners enjoy listening to content from comedians and influencers, but also enjoy hearing random people (non celebs/brands)

It is important for podcast hosts and brands to get the balance right in terms of guests and topics covered on the podcast

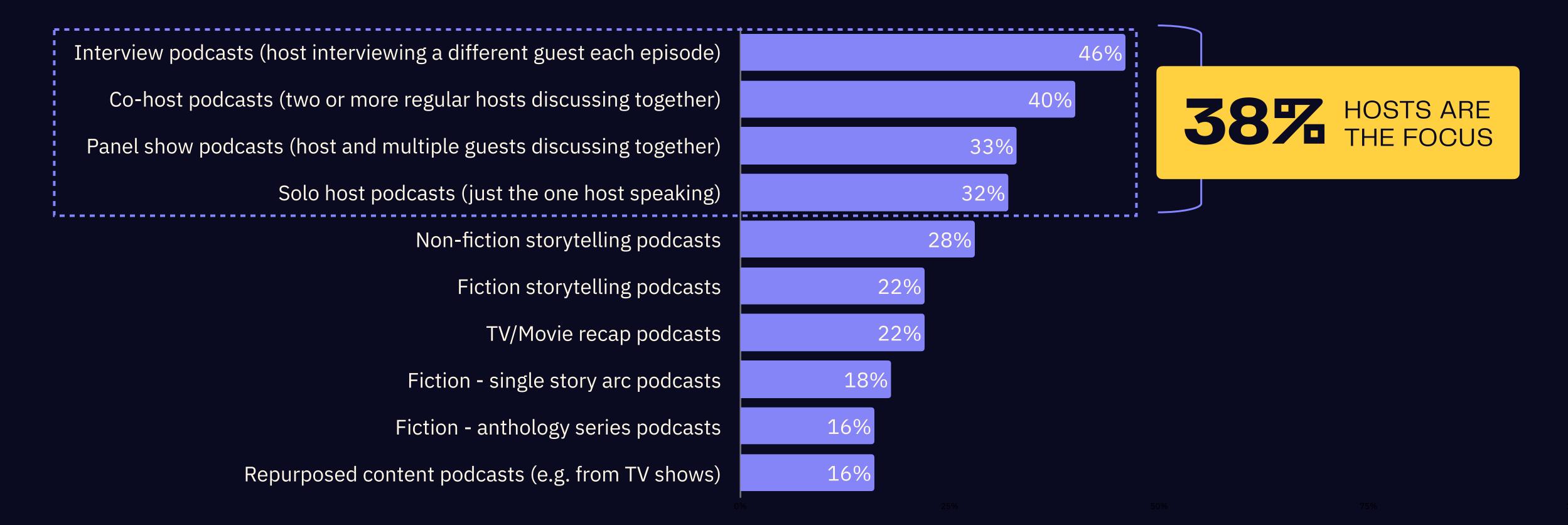
TYPES OF PODCAST CREATOR CONTENT LISTENED TO (TOTAL)



Podcasts where the hosts are the focus e.g. interview podcasts, co or solo host podcasts are most listened to, followed by fiction, non fiction and recap podcasts

This aligns with listeners being engaged with and trusting podcasts hosts who they deem as friends and is reflective in their preferred content choices

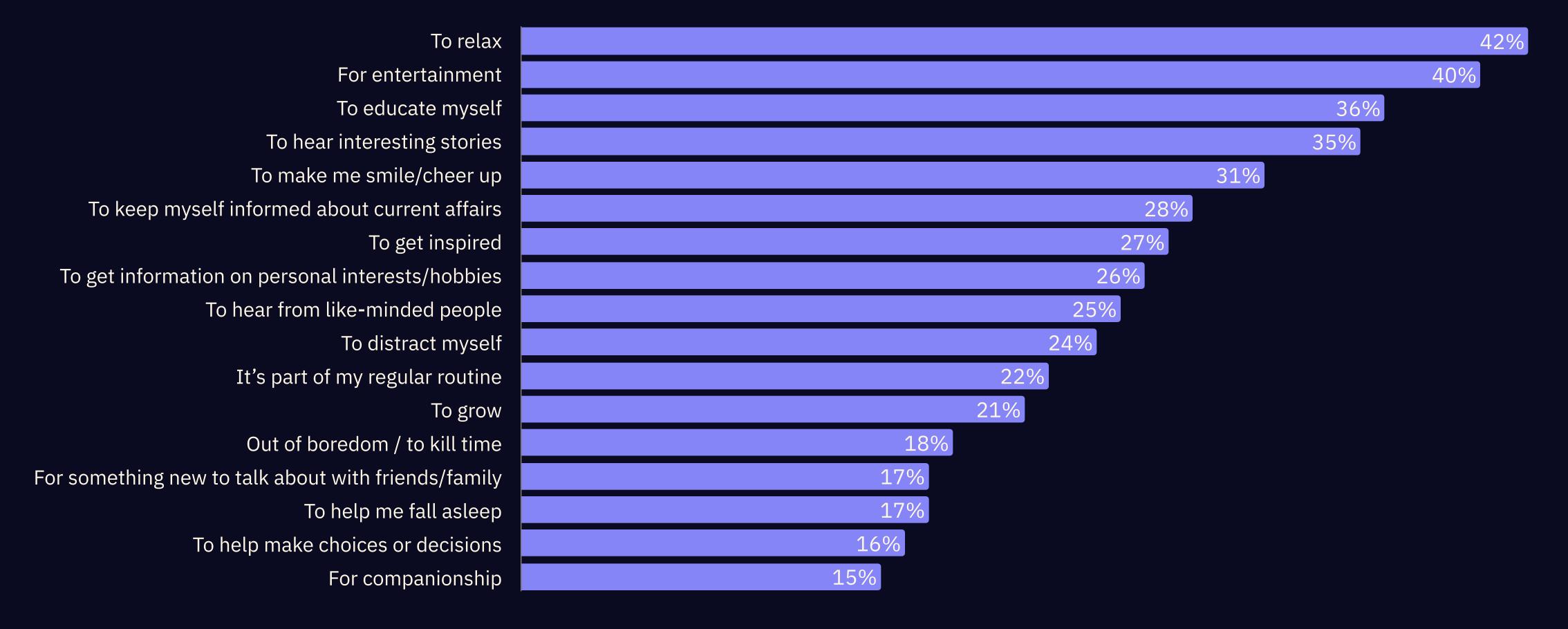
TYPES OF PODCAST CONTENT FORMATS LISTENED TO (TOTAL)



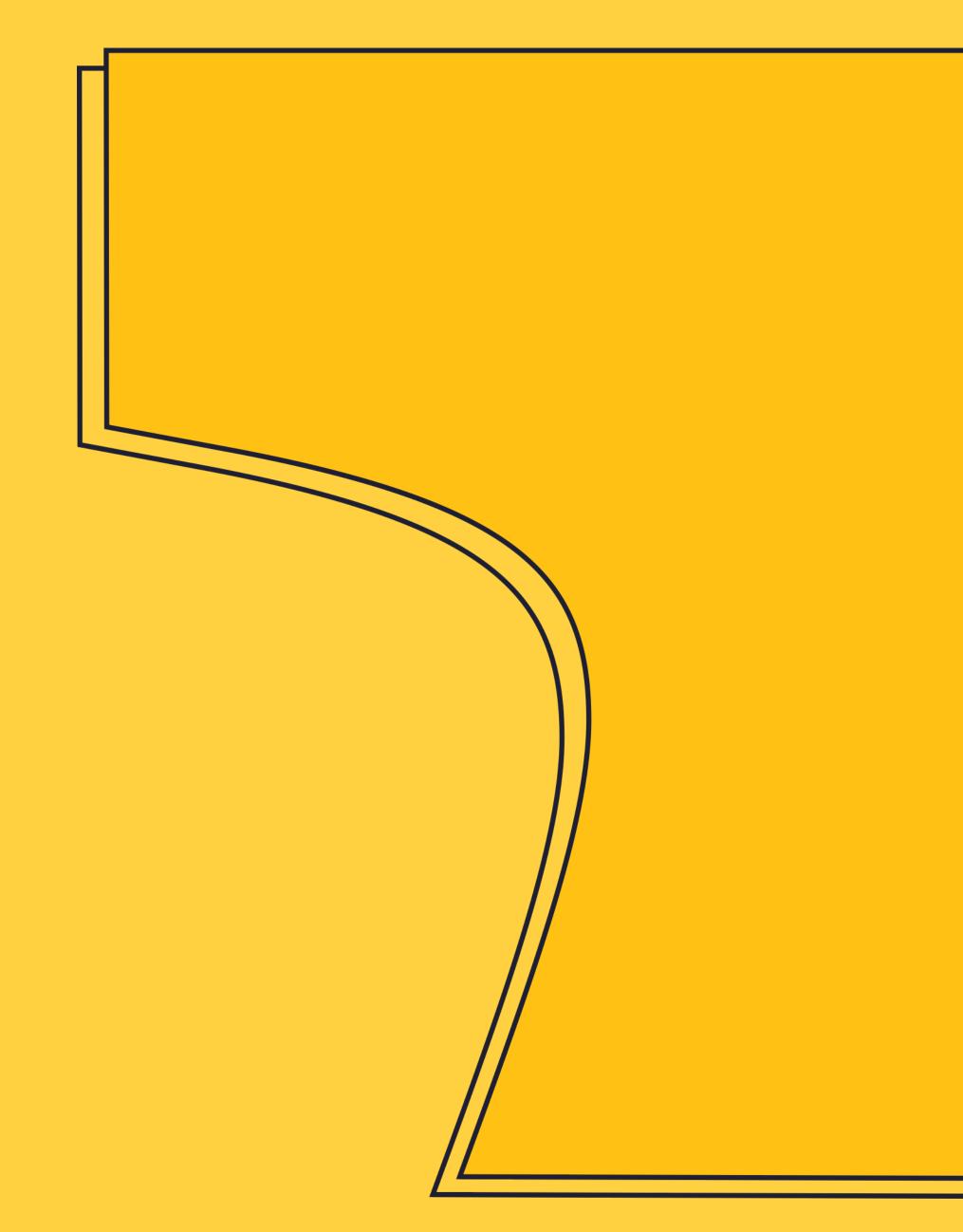
Key reasons listeners choose podcasts centre around them providing a need state/complementing a mood – e.g. to relax, to learn, for entertainment

Podcasts provide a sense of belongingness and community to listeners which is what makes them engaged and loyal

KEY REASONS FOR LISTENING TO PODCASTS (TOTAL)



What are people's preferences towards podcasts?



Summary

WHAT ARE PEOPLE'S PREFERENCES TOWARDS PODCASTS?



HOW DO LISTENERS
LISTEN TO PODCASTS?

71%

Listen to almost all/most of the podcast episodes they download



HOW OFTEN DO
LISTENERS LISTEN
TO EPISODES?

37%

Listen to podcasts on an on-going basis/as each episode is released



HOW OFTEN DO
LISTENERS EXPECT
EPISODES?

69%

Expect regular weekly podcast episodes



WHAT IS THE IDEAL PODCAST EPISODE LENGTH?

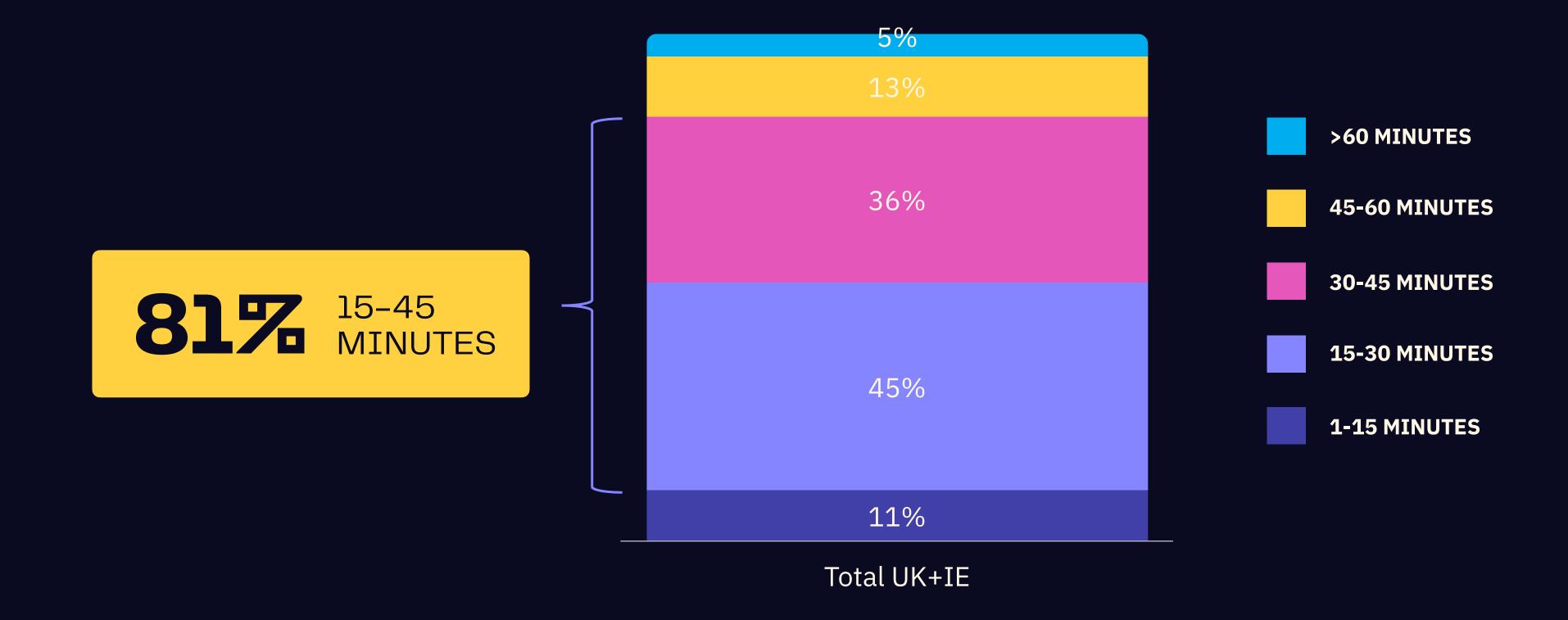
81%

State their ideal podcast length is 15-45 minutes

The ideal podcast episode length is between 15-45 minutes

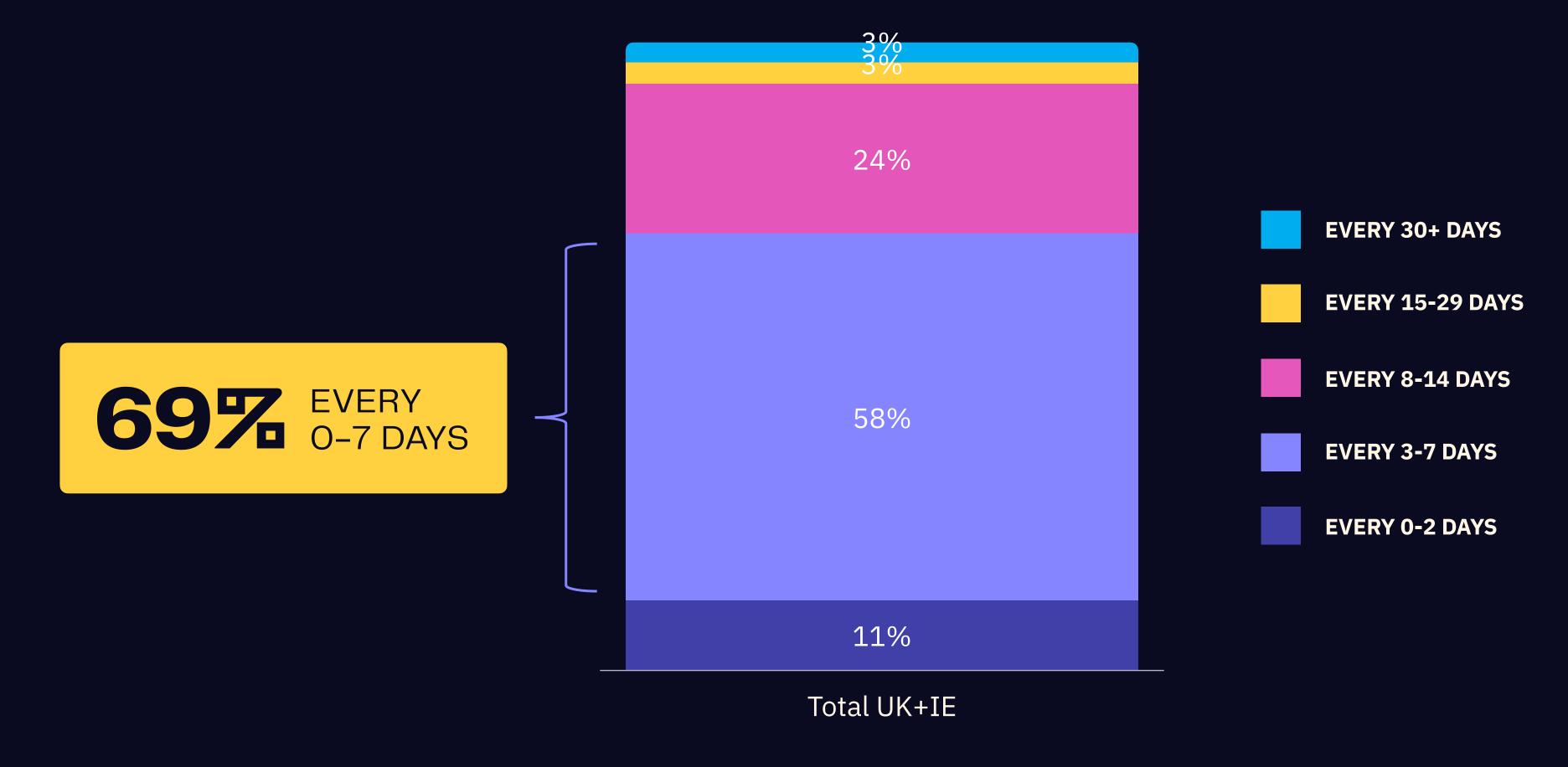
Creators should work to these podcast lengths which provide the listeners with the content they love, at the length they prefer

IDEAL LENGTH OF PODCAST EPISODES (TOTAL)



7 in 10 podcast listeners prefer and expect regular weekly podcast episodes

IDEAL FREQUENCY FOR NEW PODCAST EPISODE RELEASES (TOTAL)



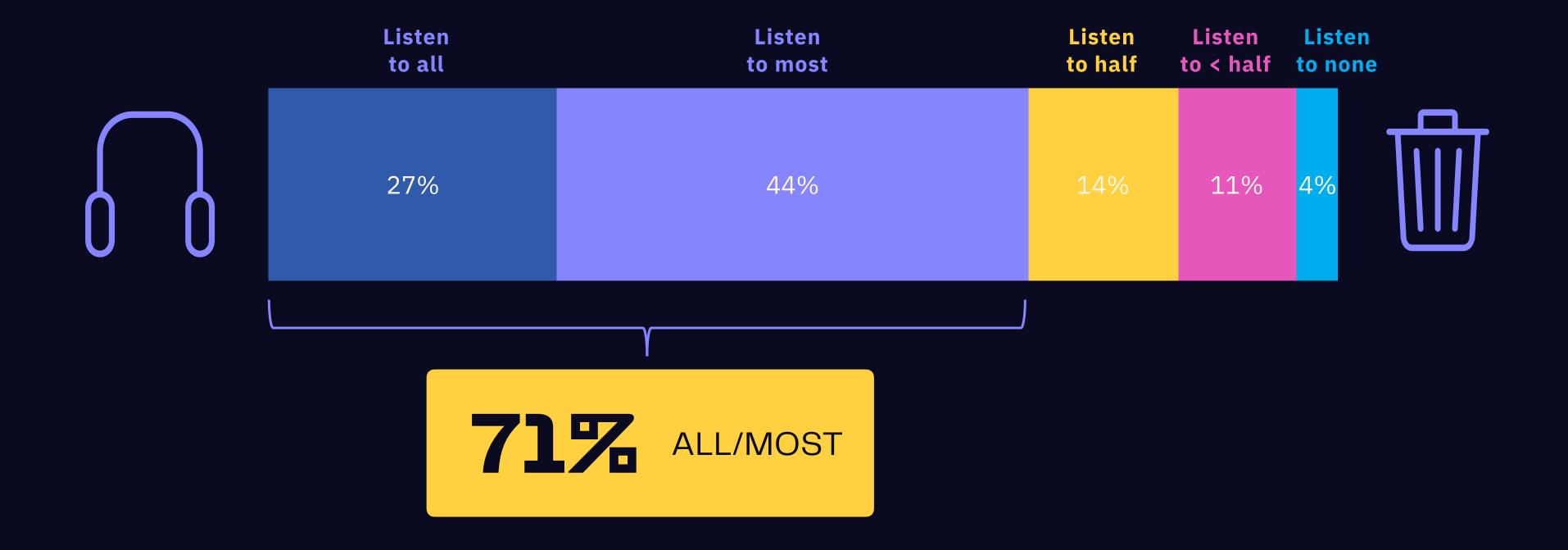


7 in 10 listeners, who download episodes, listen to all/most the podcast episodes

This presents an opportunity for brands to sponsor pre/mid or post reads with the knowledge podcast listeners are consuming the majority of each podcast episode

LISTEN TO PODCAST EPISODE DOWNLOADED (TOTAL)

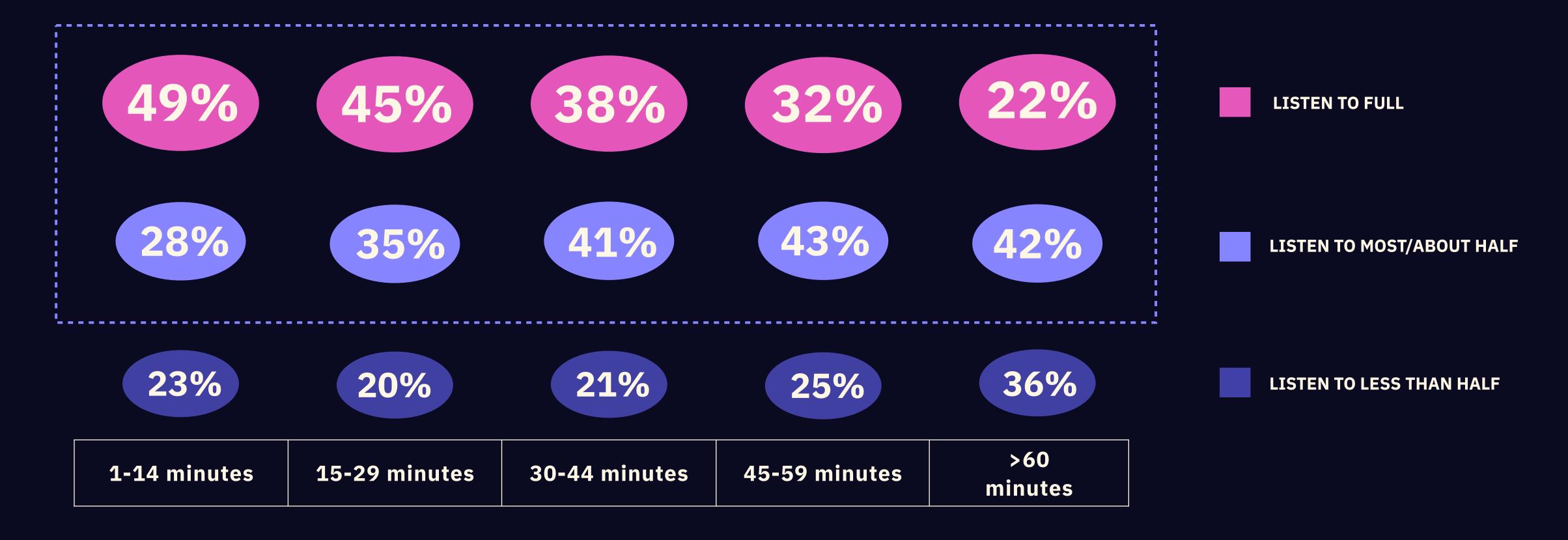
AMONGST THOSE WHO NORMALLY DOWNLOAD EPISODES



Regardless of episode length, podcast listeners listen to most/all of a podcast episode. This is reflective of podcasts fitting a need state/mood and listeners being engaged in the content

There is opportunity for brands to advertise at the beginning/middle or end of a podcast with the confidence of high listenership across all episode lengths

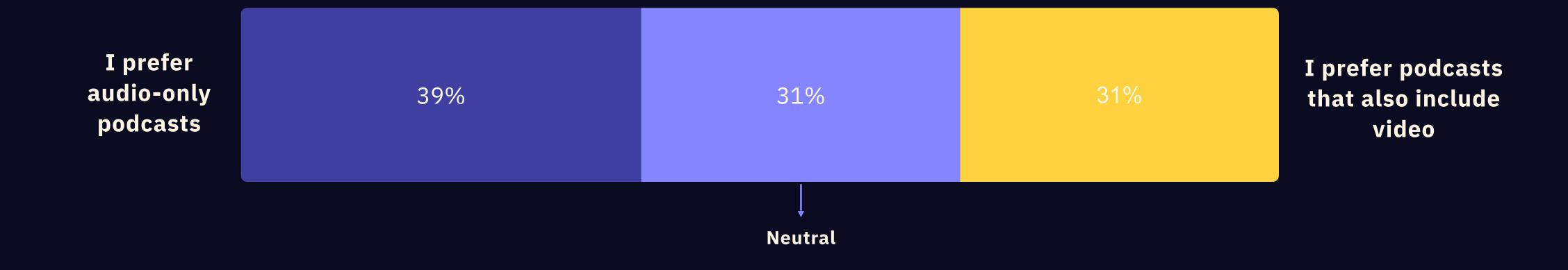
LISTEN-THROUGH RATE BY DURATION OF PODCAST EPISODE (TOTAL)



Nearly 4 in 10 podcast listeners prefer audio-only podcasts, whilst 6 in 10 prefer both formats or would like for podcasts to include videos

This presents an opportunity for podcasters to offer video podcast content, and for brands to be involved with visual advertising in addition to audio advertising

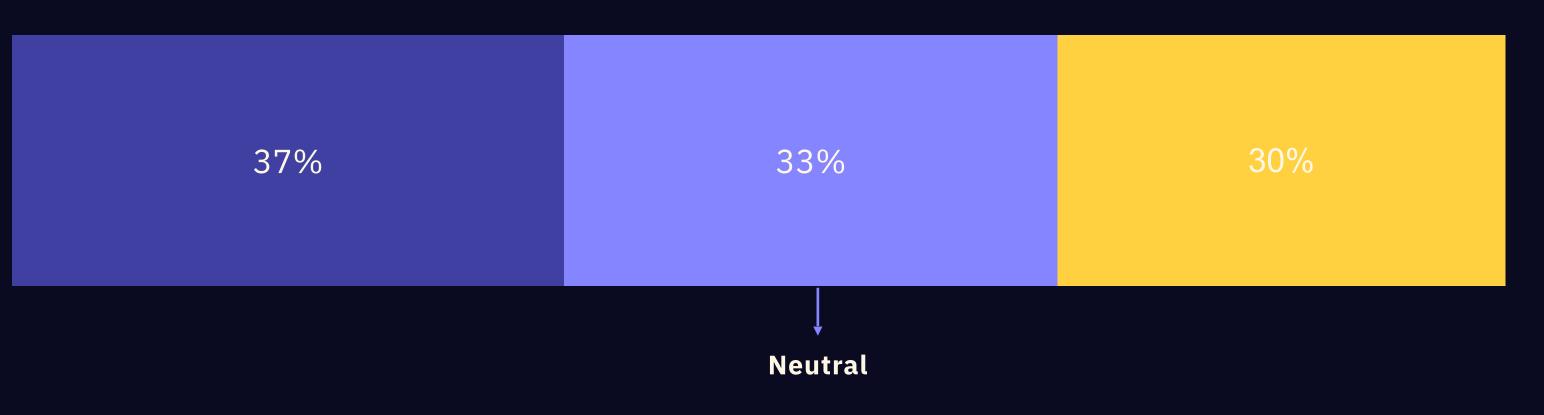
ATTITUDES TOWARDS PODCAST CONTENT LISTENED TO (TOTAL)



Podcast listeners are slightly more likely to listen to podcasts as they are released, however, just under a third still like to binge a full series

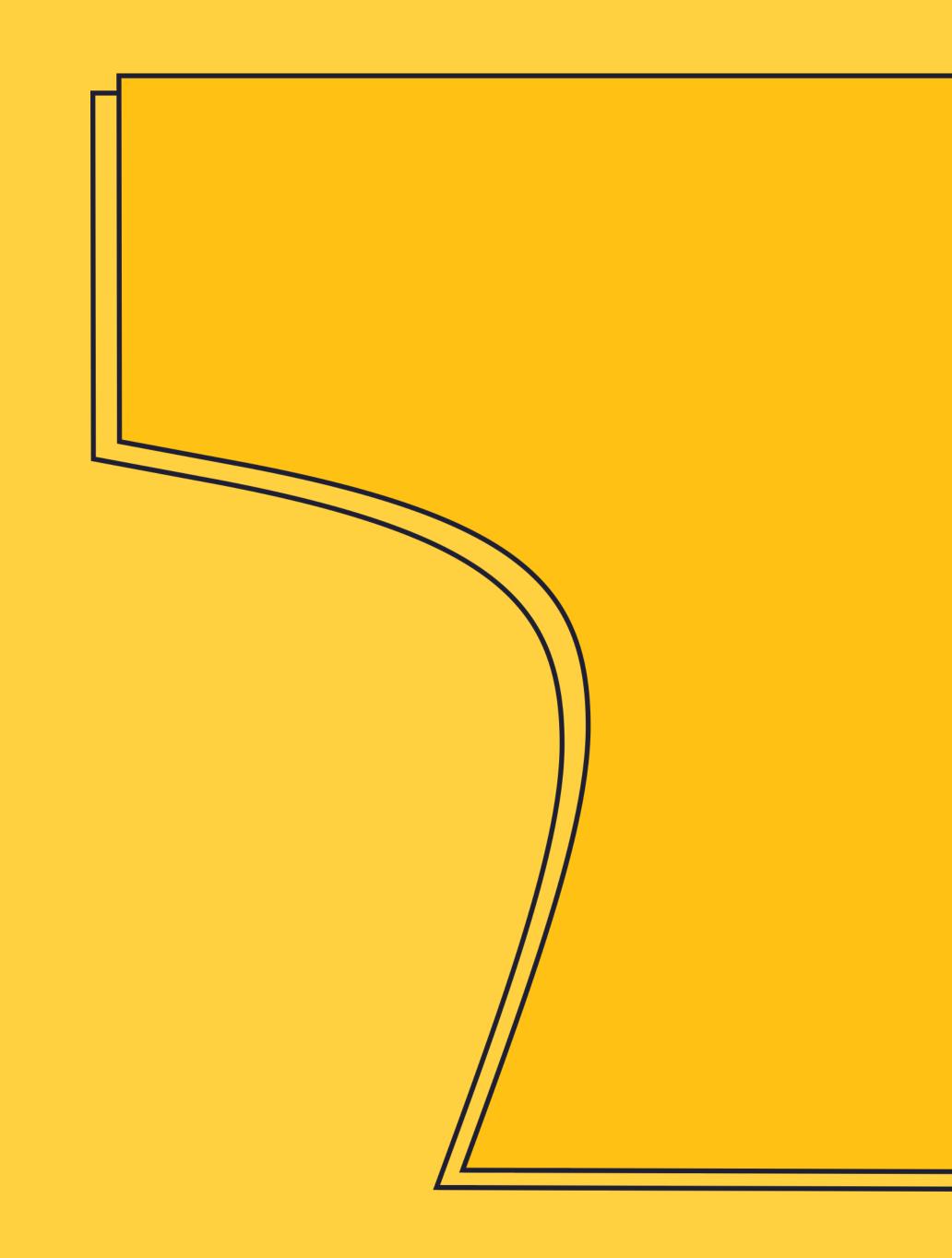
ATTITUDES TOWARDS PODCAST CONTENT LISTENED TO (TOTAL)

I generally prefer to listen to podcasts on an on-going basis/as each episode is released



I generally prefer to binge a full series in one go/as quickly as I can

What are people's attitudes towards podcast content and podcast hosts?



Summary

WHAT ARE PEOPLE'S ATTITUDES TOWARDS PODCAST CONTENT AND PODCAST HOSTS?



OF PODCASTS VS
OTHER MEDIA

66%

Agree that podcasts give them a break from other media



PODCAST'S IMPACT ON MENTAL HEALTH

57%

Agree that podcasts help their mental health



PODCAST'S HOSTS AND RECOMMENDATION

80%

Trust podcast recommendations from other podcast hosts



PODCAST HOSTS AS A TRUSTED SOURCE

36%

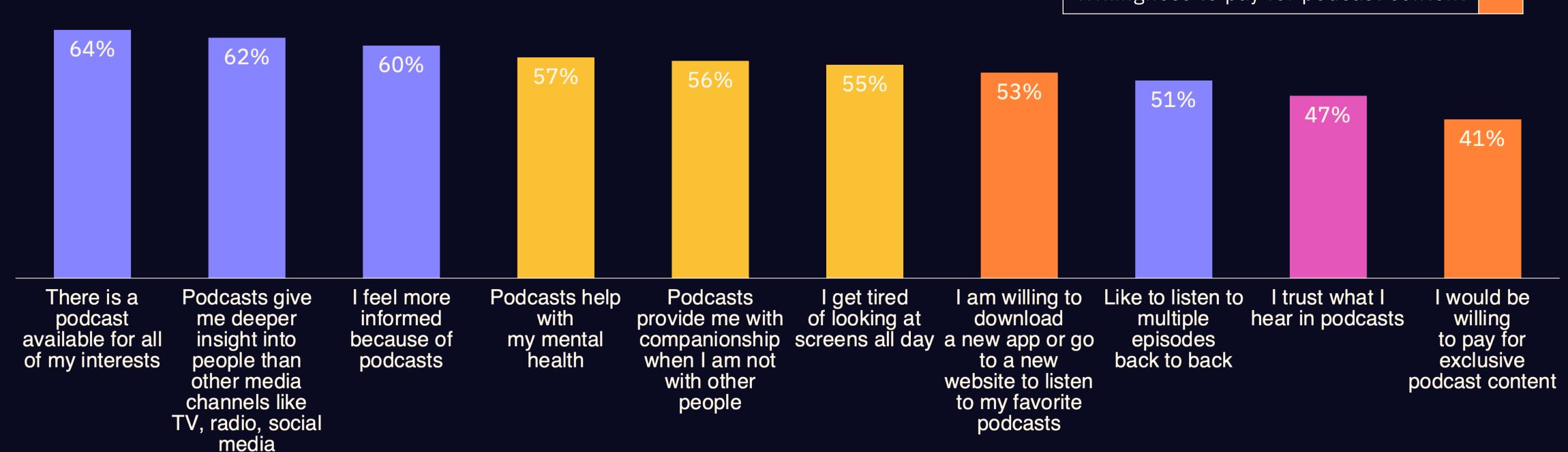
Trust what a podcast host says about a brand/company (vs 18% for radio host)

Podcasts are a trusted source, with a wide range of variety for all interests and need states

Not only is there a podcast genre for everyone, podcasts support and have a positive impact on people's mental health and screen fatigue







Podcast content is enjoyed and listeners look forward to listening to podcasts. They fit a need state, align with passions/content that listeners devote time to

Interestingly they are also perceived as a break from other media, perhaps with screen free time a key contribution to this

ATTITUDES TOWARDS PODCASTS (TOTAL)





Podcast listeners have a strong affinity with podcasts hosts and feel they are engaging, authentic, and feel like their friends

ATTITUDES TOWARDS PODCAST HOSTS (TOTAL)



And podcast listeners trust and support podcasts hosts – with 4 in 10 willing to pay a monthly fee to subscribe to their favourite podcast/podcast hosts content

ATTITUDES TOWARDS PODCAST HOSTS (TOTAL)

Key:	
Trust in podcasts and podcast hosts	
Willingness to pay for podcast content/support hosts	

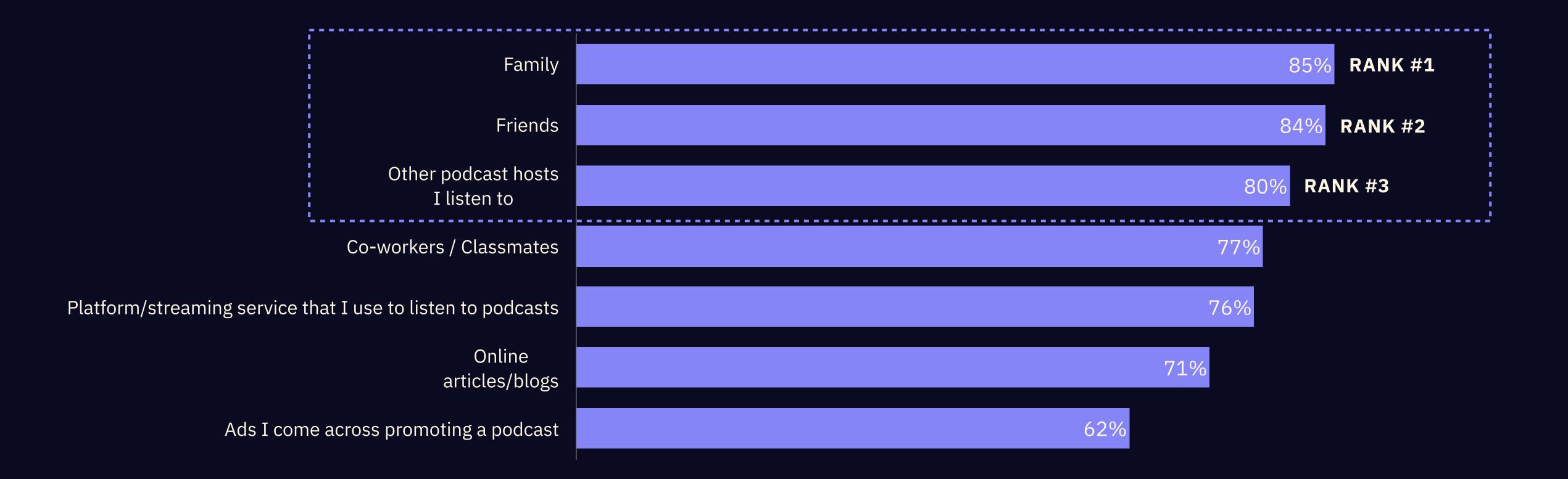




Podcast hosts are almost trusted as much as friends/family when it comes to podcast recommendations

This further illustrates the authenticity of hosts and opportunity for Sponsorship+ and ads promoting other podcast shows

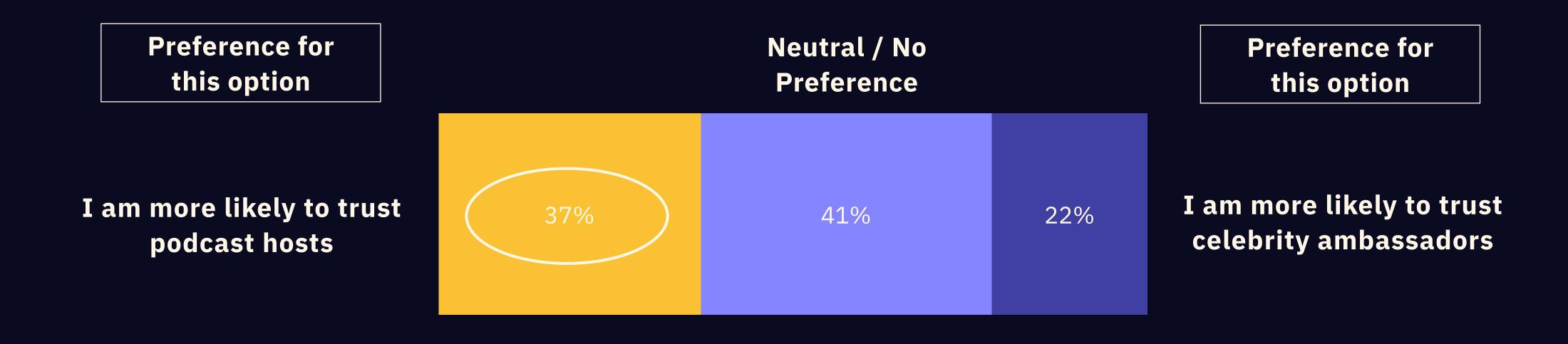
TRUST IN SOURCE OF NEW PODCAST RECOMMENDATIONS (TOTAL)



When it comes to recommending brands/products, podcast hosts are trusted more than celebrity ambassadors

This shows there is opportunity for credible, podcast hosts to deliver brands key messages and instil trust and core values of the product

TRUST IN RECOMMENDING BRANDS/PRODUCTS - PODCAST HOSTS VS OTHERS (TOTAL)



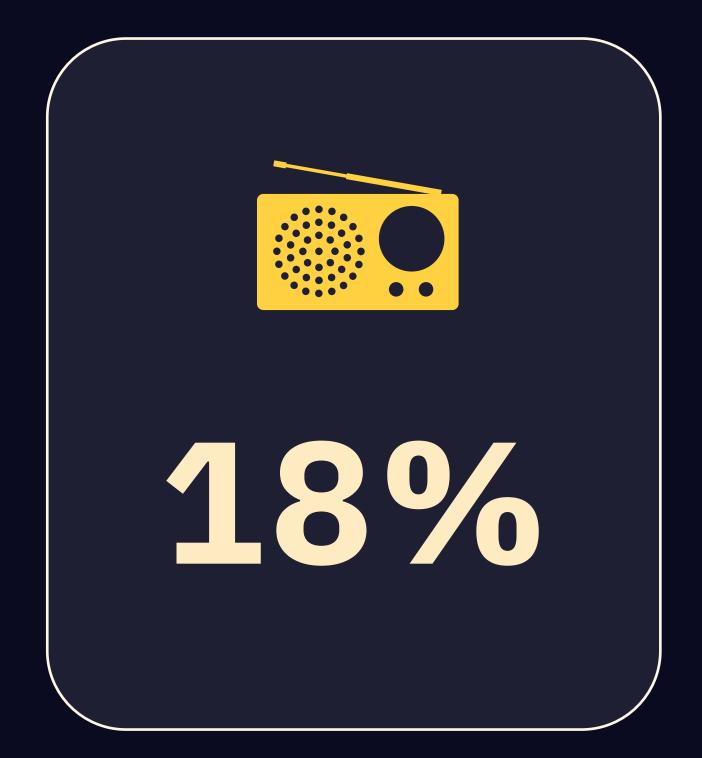
Listeners are more likely to trust podcast hosts advertisements over radio hosts advertisements

This further illustrates the authenticity of podcasts hosts and the trust podcasts and their hosts instils to listeners, and why podcasts are a key media channel to advertise on vs other media channels, including radio

PLATFORM/HOST TRUST (TOTAL)



VS.





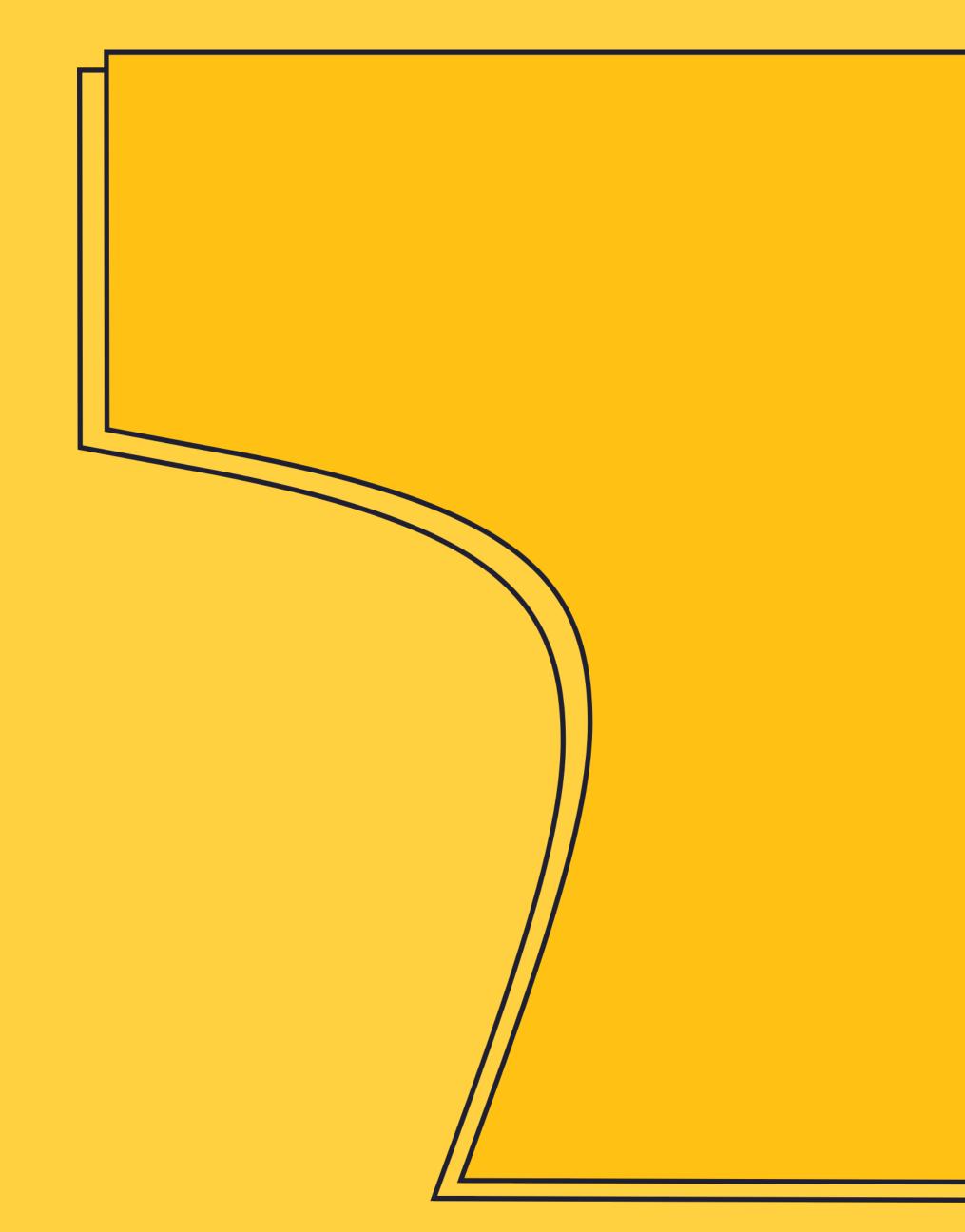
Podcast hosts aid discovery more than search and WOM recommendation

SOURCE OF HEARING ABOUT NEW PODCASTS (TOTAL)





What makes a podcast a good podcast and how do listeners discover new podcasts?



Summary

WHAT MAKES A PODCAST A GOOD PODCAST AND HOW DO LISTENERS DISCOVER NEW PODCASTS?



WHAT CONTENT TO LISTENERS LIKE?

70%

Like podcasts that consist of guest interviews



WHAT STYLE OF ADVERTISING DO LISTENERS LIKE?

33%

Like radio style spot ads when listening to podcasts



WHAT STYLE OF ADVERTISING DO LISTENERS LIKE?

32%

Like host read ads when listening to podcasts



ARE LISTENERS WILLING TO PAY FOR CONTENT?

24%

Are willing to pay to access bonus podcast episodes

Content creators have a short window of one episode to entice listeners to subscribe and listen to their podcast

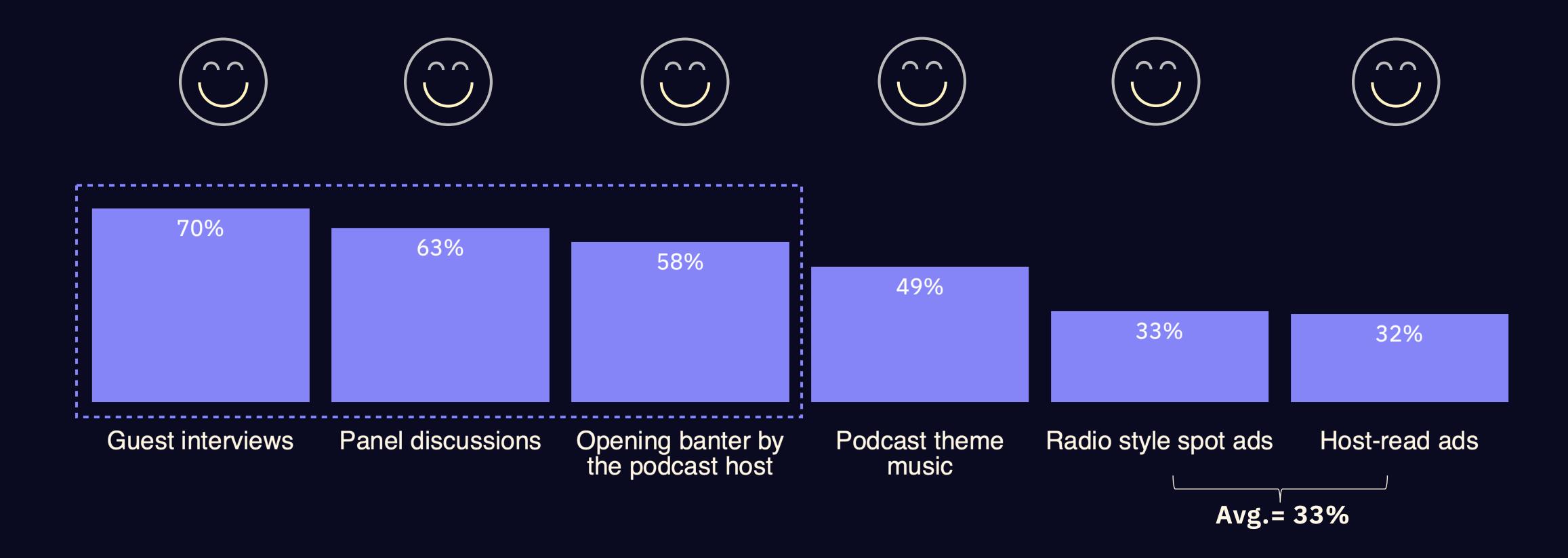
Ensuring the hosts are engaging, authentic, have guest interviews and panel discussions will help to aid this engagement and following

TYPICAL TIME TO CONTINUE OR STOP LISTENING TO A PODCAST (TOTAL)



To capture an audience, core elements of a good podcast include opening banter from the host and engaging guest interviews/panel discussions

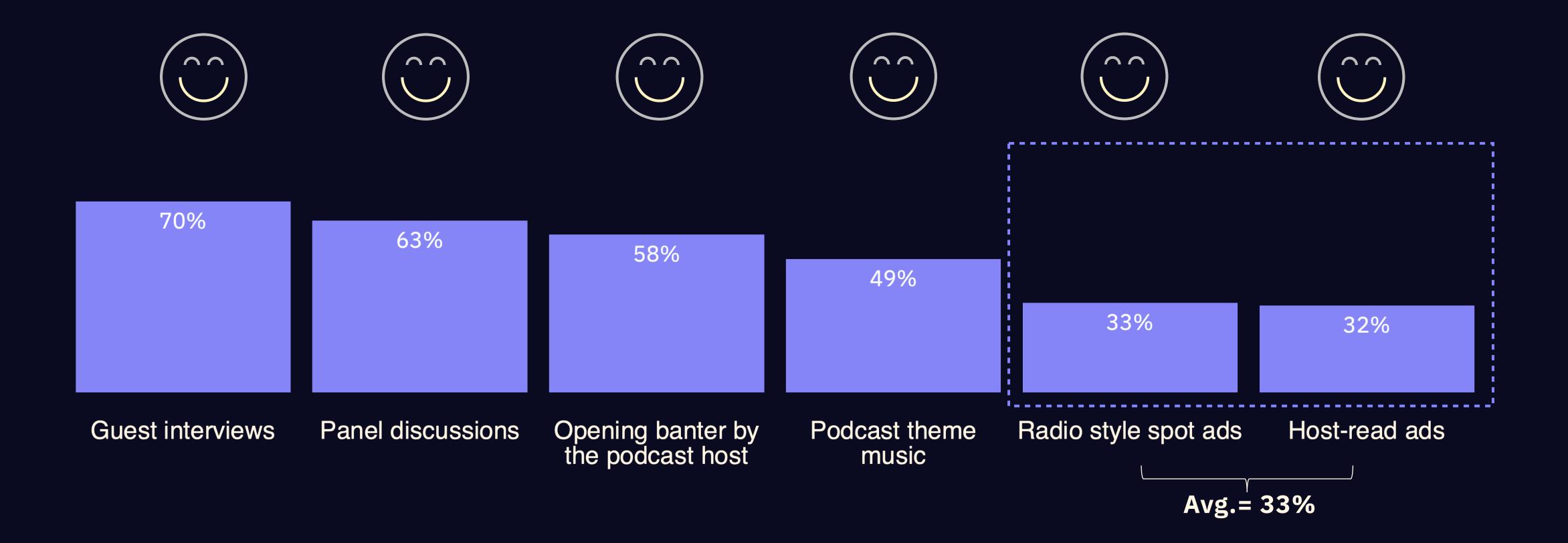
ENJOYMENT OF KEY PODCAST ELEMENTS (LIKEABILITY) (TOTAL)



Both generic radio style ads and host read ads are liked equally

This suggests listeners are open to all forms of advertising on podcasts, as well as content from their hosts

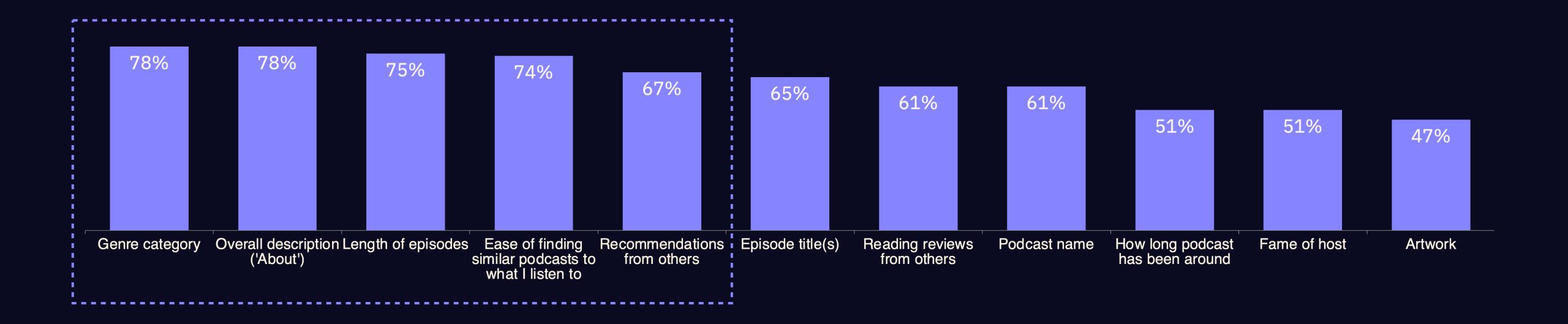
ENJOYMENT OF KEY PODCAST ELEMENTS (LIKEABILITY) (TOTAL)



Length, genre, recommendations and clear descriptions of podcasts are of key importance to listeners finding new content

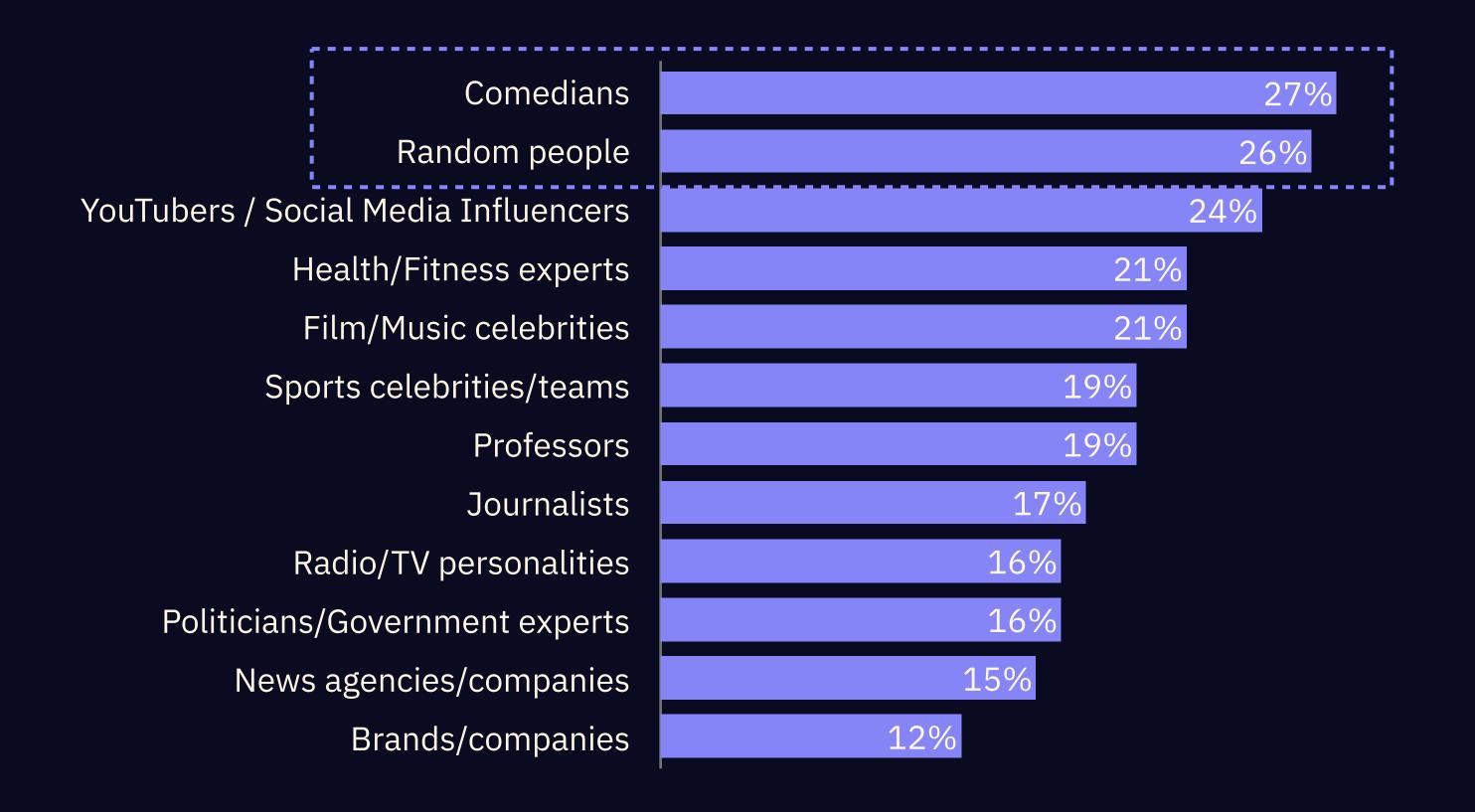
There is a strong opportunity for Sponsorship+ ads to help educate listeners about similar content from trusted hosts

IMPORTANCE OF FACTORS FOR NEW PODCAST DISCOVERABILITY (TOTAL)



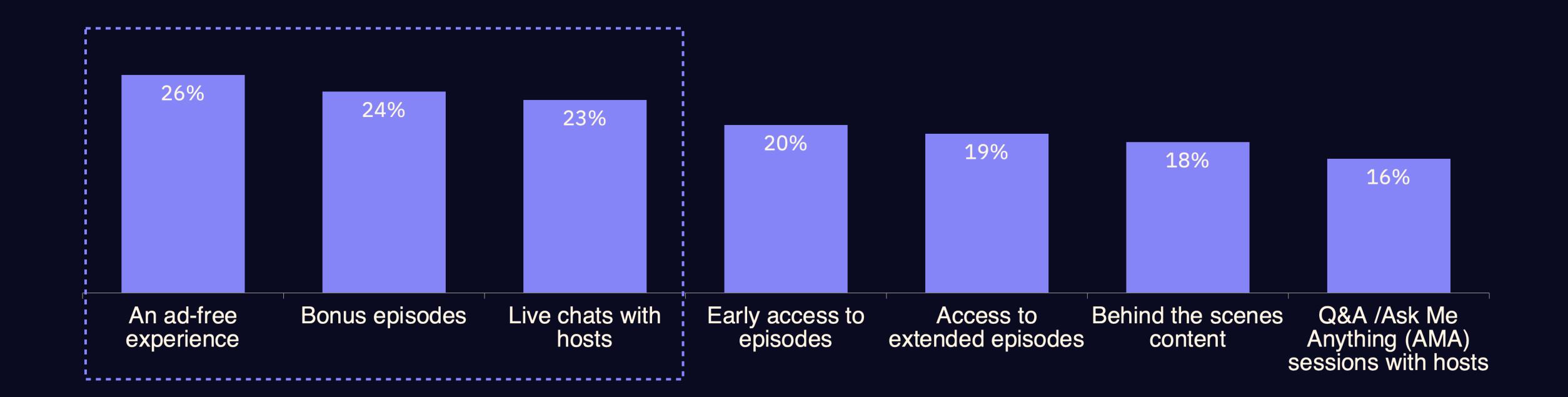
Podcast listeners want to hear from random people as much as they want to hear from comedians and influencers

PREFERENCE FOR NEW PODCAST CONTENT (TOTAL)



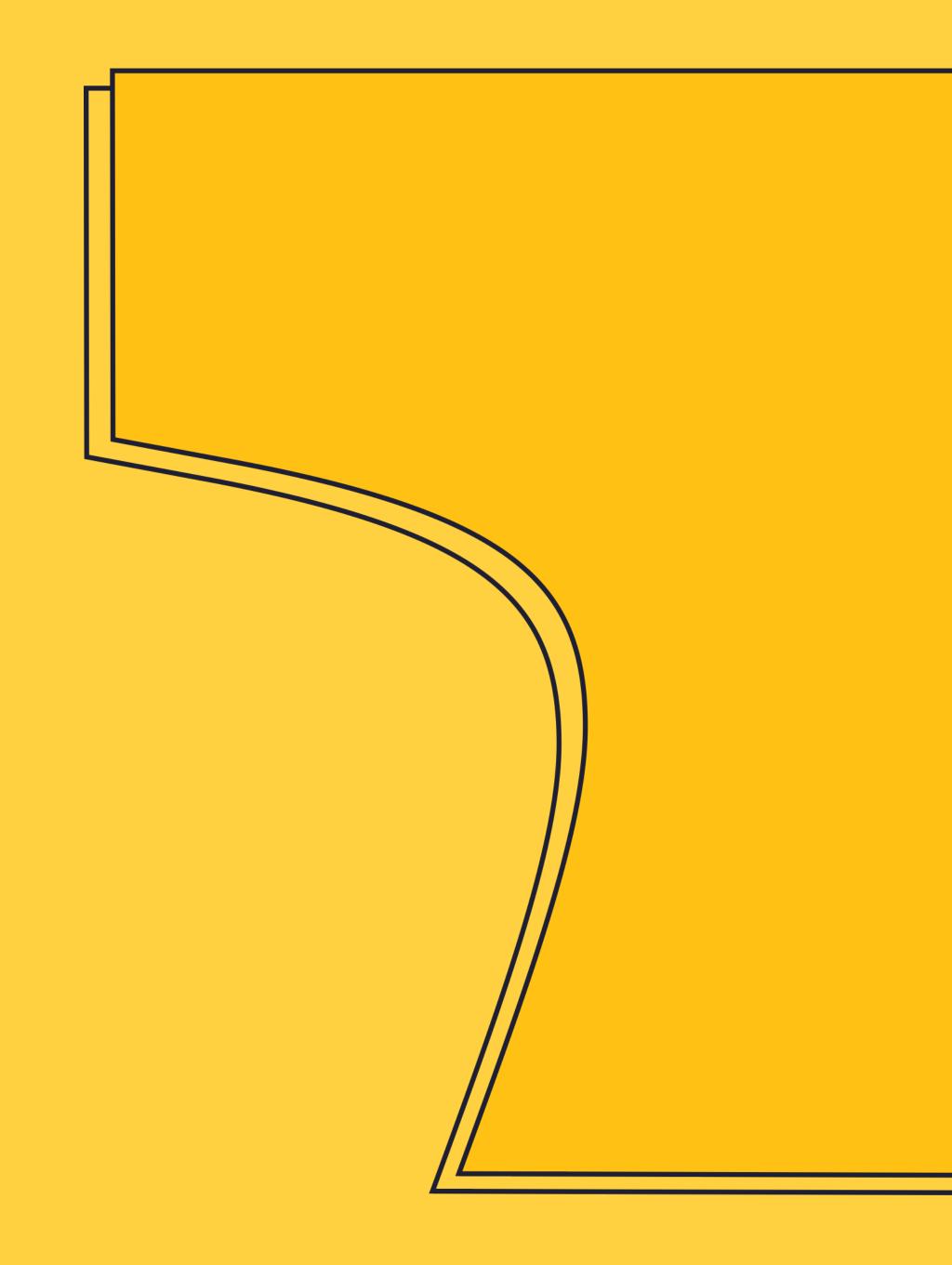
Around a quarter of podcast listeners are willing to pay to access bonus episodes and live chat with hosts, alongside an ad free experience

TYPES OF CONTENT WILLING TO PAY FOR (TOTAL)



6 Nielsen

How do podcasts stand out vs other media?



Summary

HOW DO PODCASTS STAND OUT VS OTHER MEDIA?



ARE LISTENERS LISTENING?

55%

Are fully immersed in podcasts when listening

MORE SO THAN ANY OTHER AUDIO PLATFORM

50a0

HAS PODCAST CONSUMPTION RISEN?

41%
INCREASE

In podcast consumption in the last 6 months

MORE SO THAN ANY OTHER AUDIO PLATFORM



ARE PODCASTS ENGAGING?

40%

Find podcasts mentally engaging

MORE SO THAN ANY OTHER AUDIO PLATFORM



WILL PODCAST
CONSUMPTION
CONTINUE TO RISE?

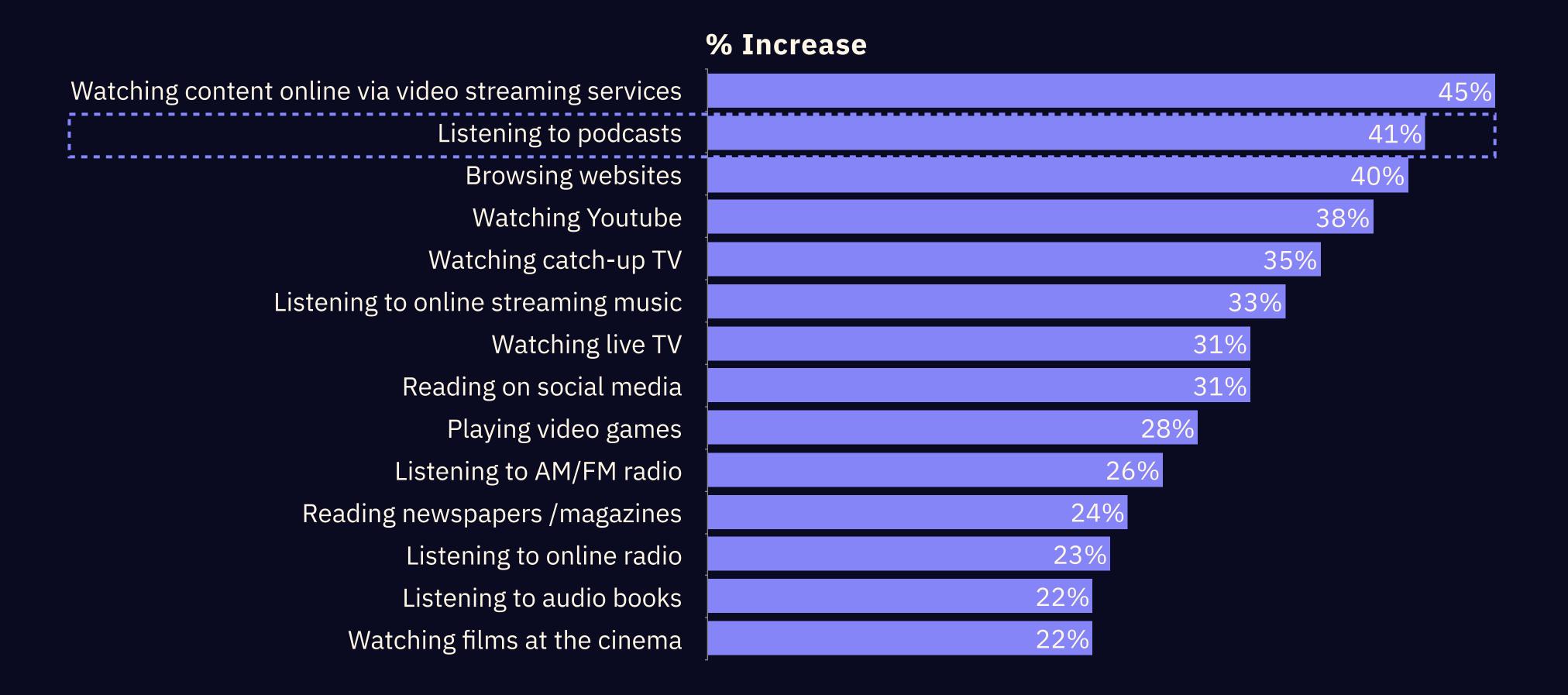
32%
INCREASE

In podcast consumption in the next 6 months

MORE SO THAN ANY OTHER AUDIO PLATFORM

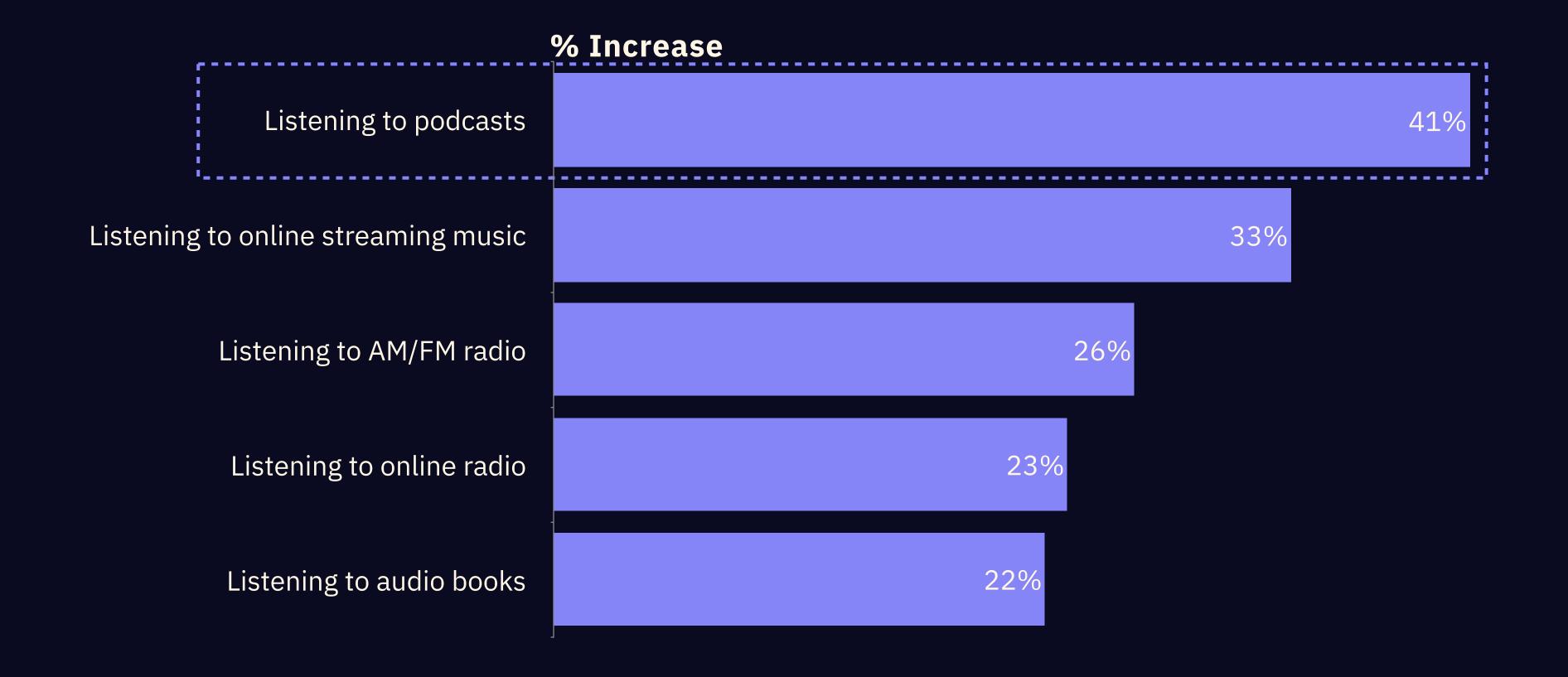
In the past six months, with the exception of video streaming services consumption of podcasts has increased more than any other media

PAST CHANGE IN CONSUMPTION OF KEY MEDIA – PAST SIX MONTHS (TOTAL)



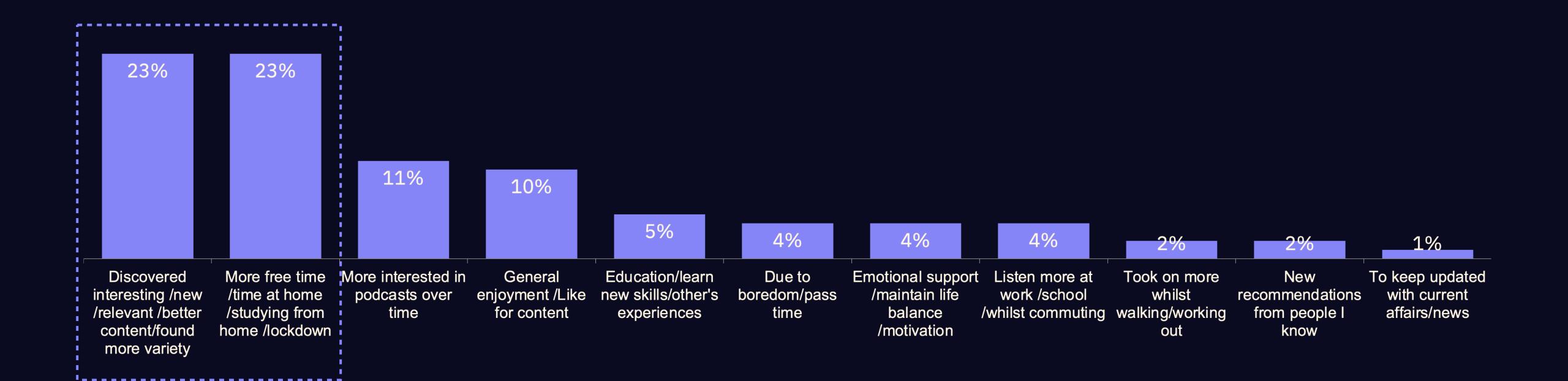
And podcasts have had the strongest levels of growth in consumption vs other audio platforms

PAST CHANGE IN CONSUMPTION OF KEY MEDIA – AUDIO PLATFORMS PAST SIX MONTHS (TOTAL)



Factors driving this increase centre around podcasts fitting a need state, providing interesting and relevant content as well as having more time to enjoy podcasts

KEY REASONS FOR PAST SIX MONTH INCREASE IN CONSUMPTION OF PODCASTS (TOTAL)



Podcast growth is here to stay, with listeners stating that their podcast consumption will continue to increase in the next 6 months

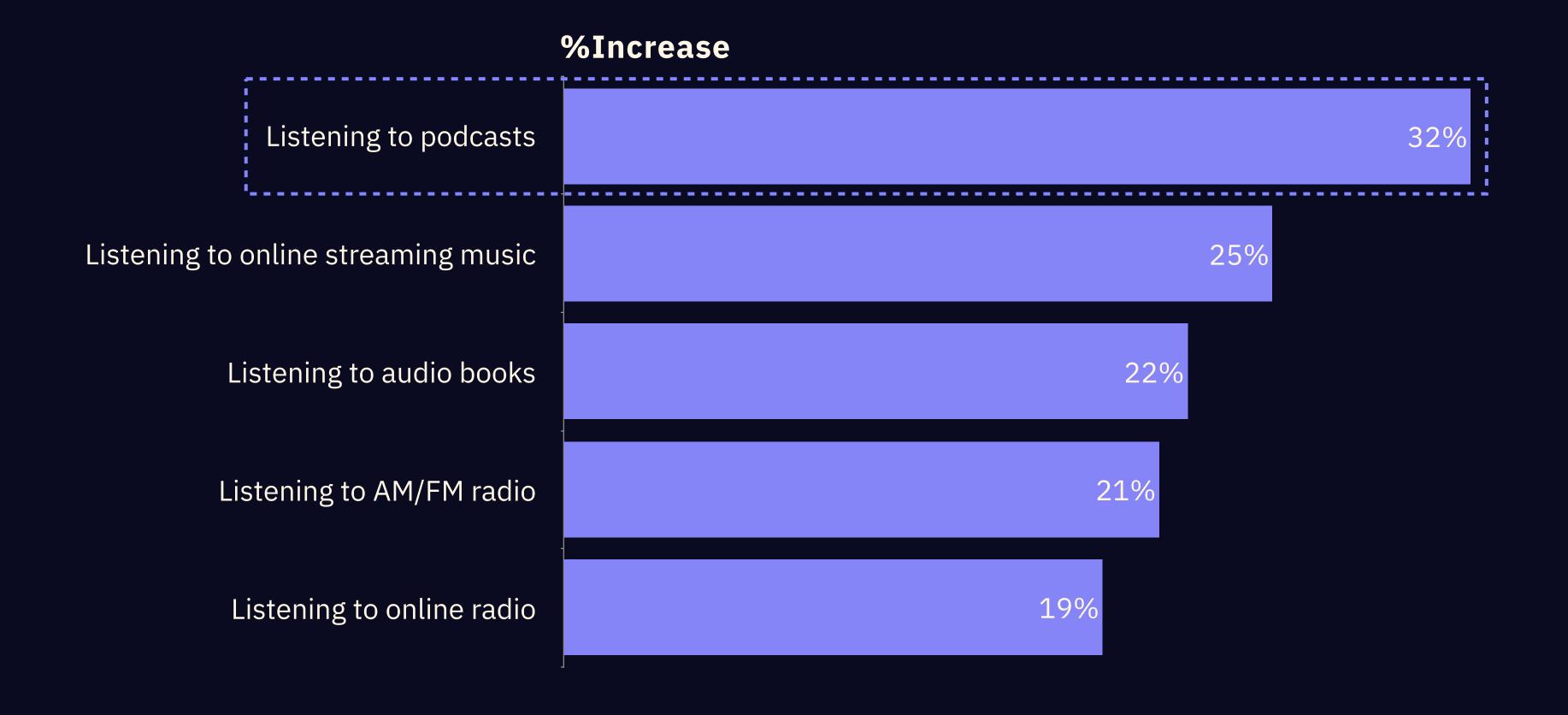
Podcasts rank second amongst all media, with only cinema ahead, unsurprisingly so after cinema closures in lockdown

FUTURE CHANGE IN CONSUMPTION OF KEY MEDIA – NEXT SIX MONTHS (TOTAL)



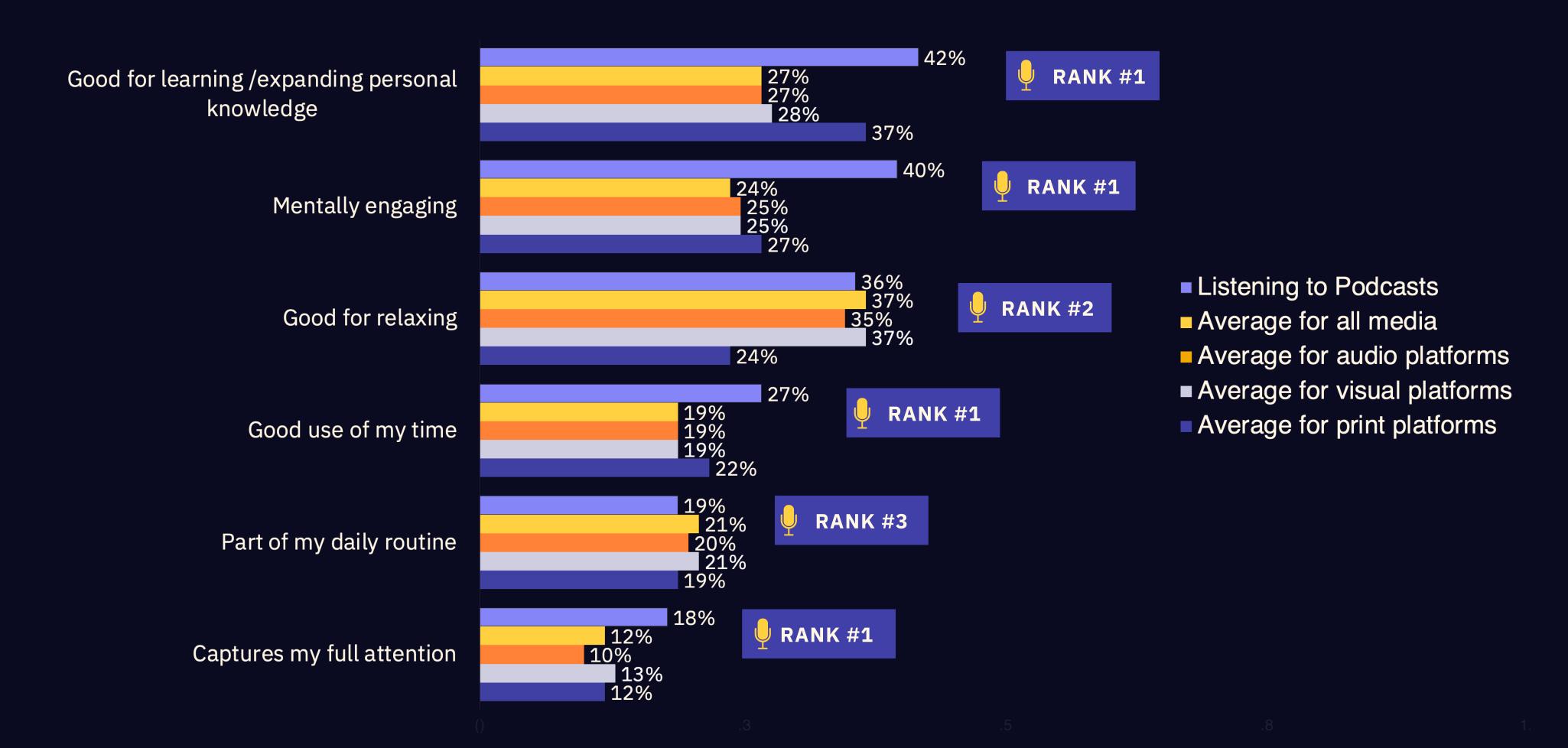
Again we see podcasts predict the strongest levels of growth in consumption vs other audio platforms in the next 6 months

FUTURE CHANGE IN CONSUMPTION OF KEY MEDIA - AUDIO PLATFORMS NEXT SIX MONTHS (TOTAL)



Podcasts have the strongest associations vs all other media when it comes to learning, being mentally engaging, a good use of time, and capturing listeners full attention

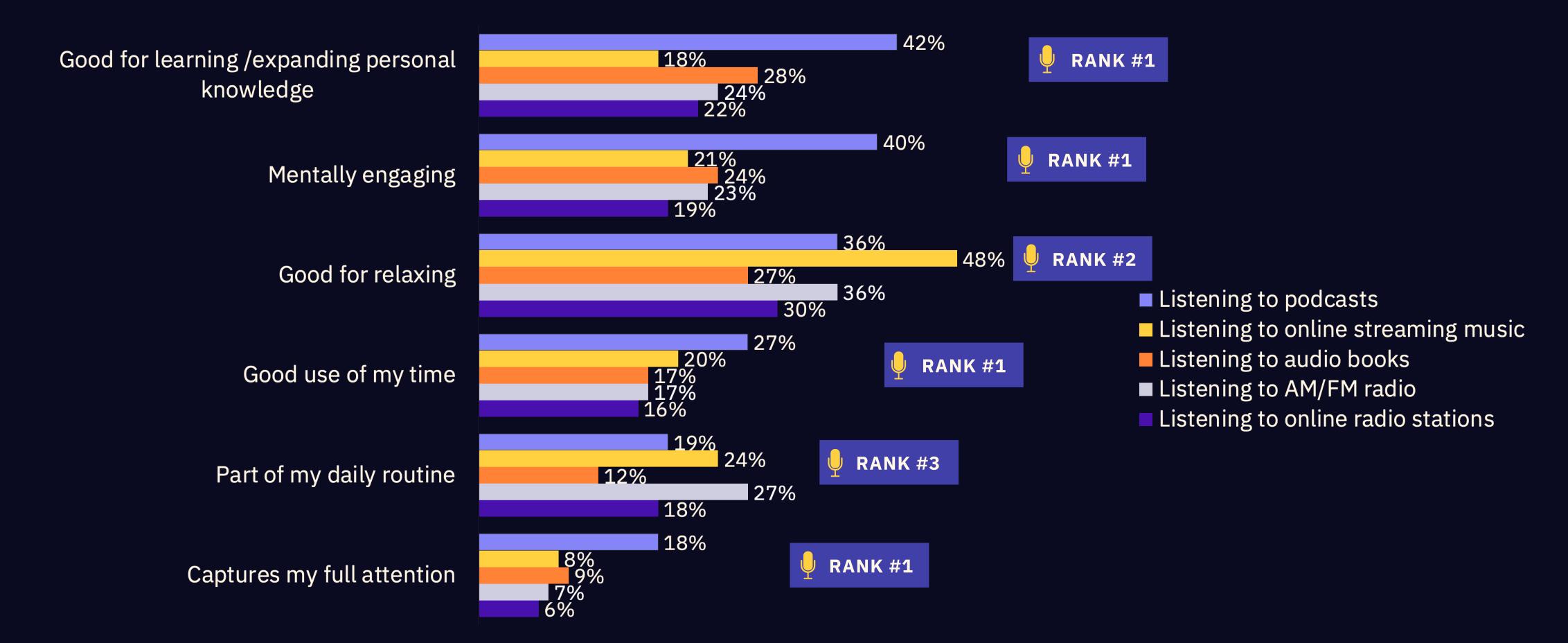
ASSOCIATION OF EACH MEDIA CHANNELS WITH KEY ACTIVITIES (TOTAL)



And podcasts have the strongest associations vs all audio media for learning, engagement, capturing attention and being a good use of time

And this is even stronger than audio books, which call for your undivided attention to memory encode stories

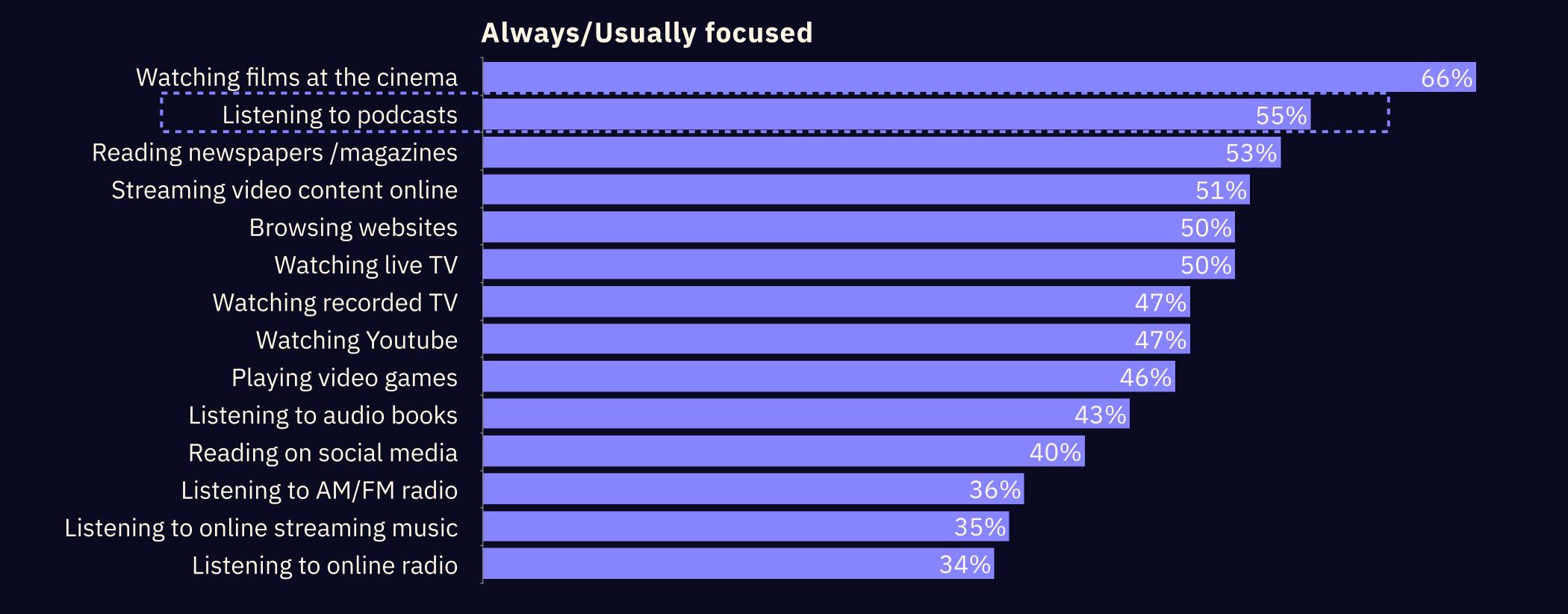
ASSOCIATION OF EACH AUDIO MEDIA CHANNELS WITH KEY ACTIVITIES (TOTAL)



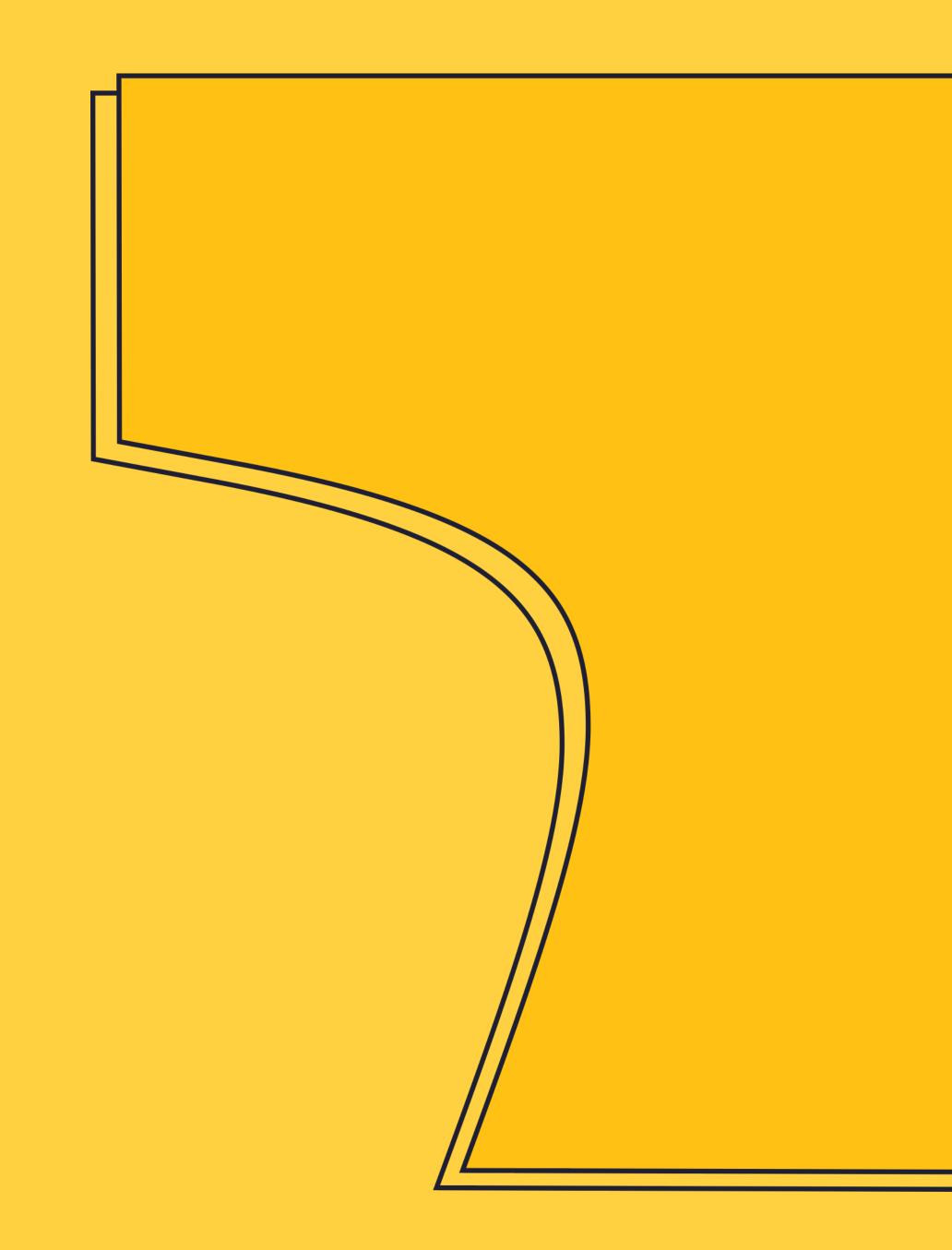
Unsurprisingly, cinema ranks top for focus (as a media you pay to consume). However, podcasts rank 2nd, and top vs all other audio

This shows the engagement, attention and focus the platform provides vs other media

FOCUSED VS PASSIVE PARTICIPATION ON VARIOUS MEDIA (TOTAL)



What are people's views on advertising?



Summary

WHAT ARE PEOPLE'S VIEWS ON ADVERTISING?



WHAT AD LENGTH IS PREFERRED?

74%

Don't mind listening to 30 second ads



ARE LISTENERS
ATTENTIVE TO
PODCAST ADS?

42%

Pay attention to most/half of podcast advertising they hear



HAVE LISTENERS
ACTED ON PODCAST
ADVERTISING?

62%

Have taken action after being exposed to podcast advertising



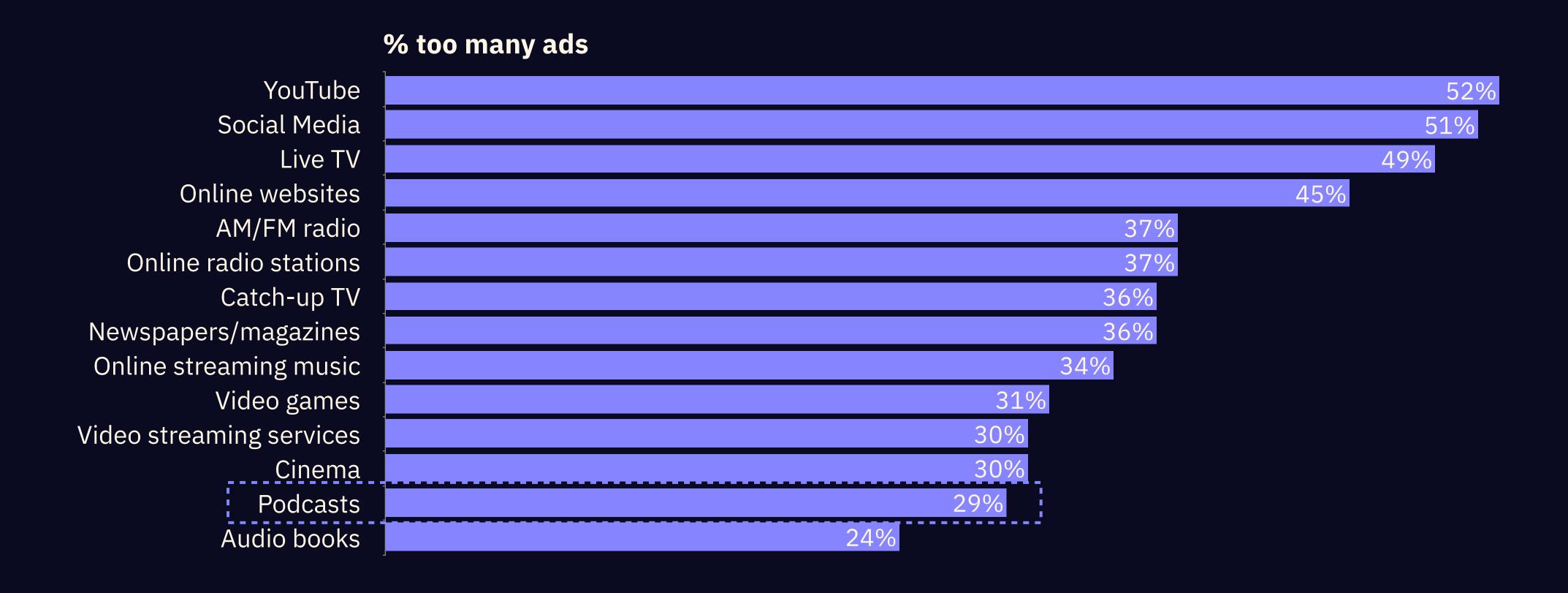
DOES PODCAST
ADVERTISING IMPACT
PURCHASE INTENT?

34%

Are more likely to buy something after listening to a host promotion

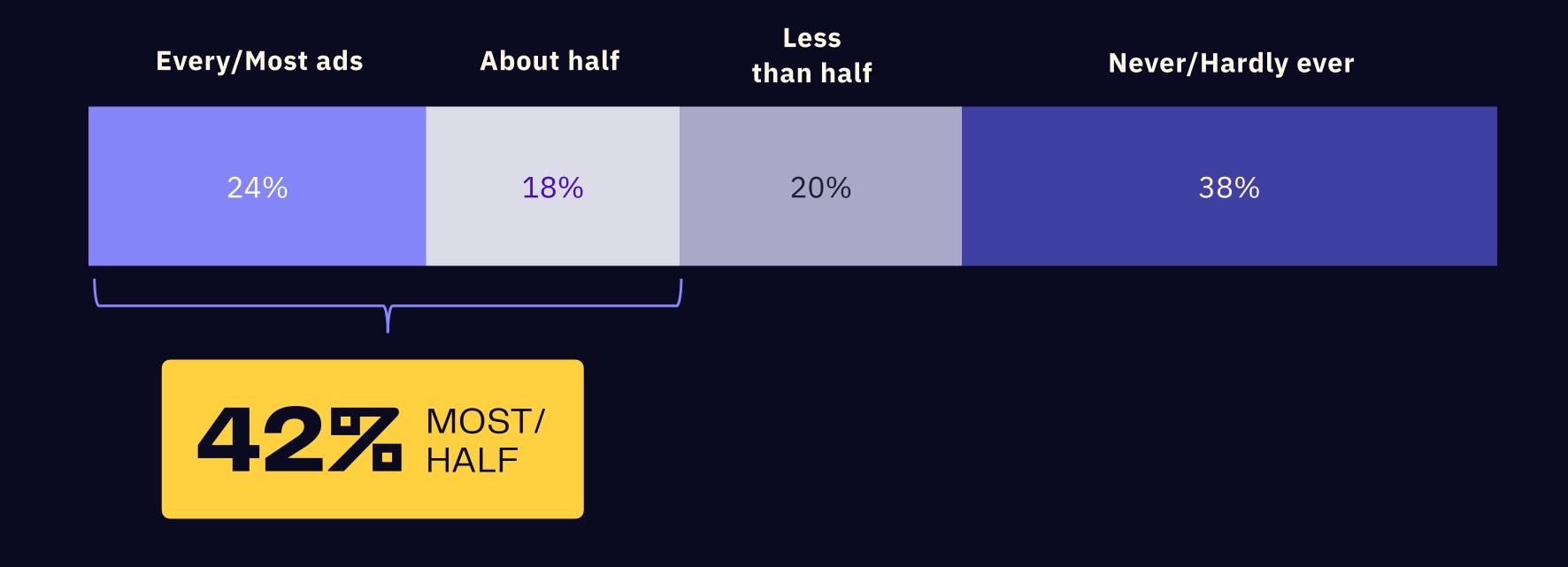
Podcasts and audio books outperform other audio and media and are least likely to be ranked as having too many ads

PERCEPTION ABOUT FREQUENCY OF ADVERTISING ON VARIOUS MEDIA (TOTAL)



4 in 10 pay attention to at least half of the ads in podcasts, with a quarter of listeners paying attention to most/every podcast ad they hear

PERCEIVED FOCUS (LISTEN/PAY ATTENTION) ON ADS IN PODCASTS (TOTAL)

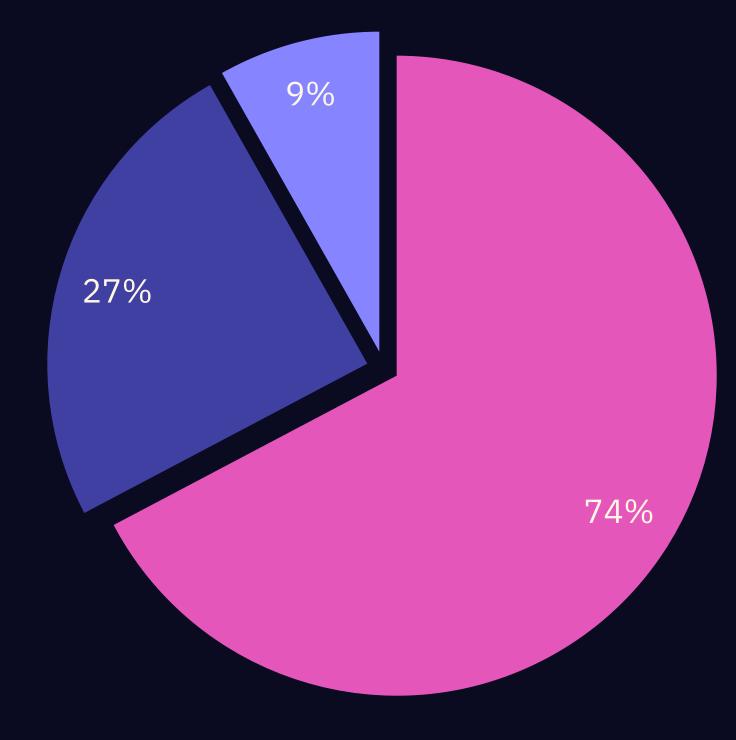


Short and succinct 30 second ads are preferred amongst three quarters of listeners, however over a third are open to longer form advertising

Tailor ad lengths to suit the campaign and consumer requirements e.g. if it is an awareness driving campaign, opt for shorter 30 second ads, whereas for a brand comprehension and understanding campaign, opt for 60+ ads

AD LENGTH PREFERENCE (TOTAL)

- I don't mind listening to 30 second ads
- I don't mind listening to 60 second ads
- I don't mind listening to 90 second ads



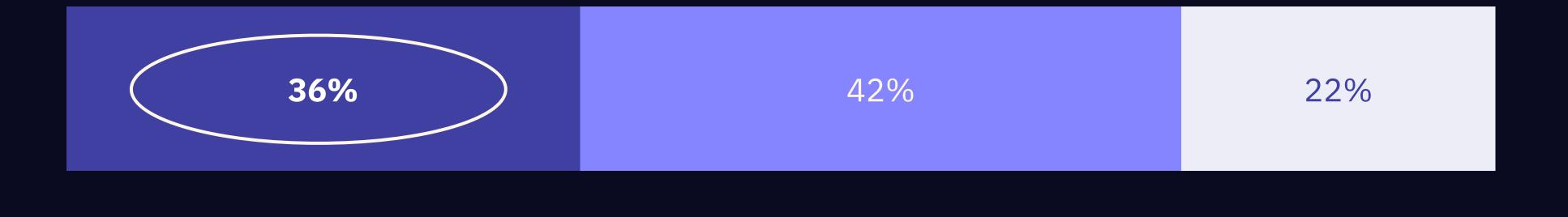
Mid read ads are preferred most, with ads at the beginning or end of a podcast liked in equal measure

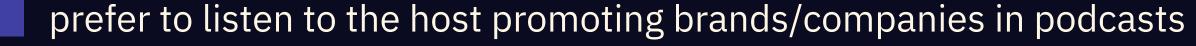
AD PLACEMENT PREFERENCE (TOTAL)



Host read ads are more preferred than pre-recorded ads. However, pre-recorded ads are still a popular format

HOST READ VS PRE RECORDED AD PREFERENCE (TOTAL)







prefer to listen to pre-recorded ads about brands/companies in podcasts

Stronger host read preference and trust translates to stronger purchase intent vs pre-recorded ads

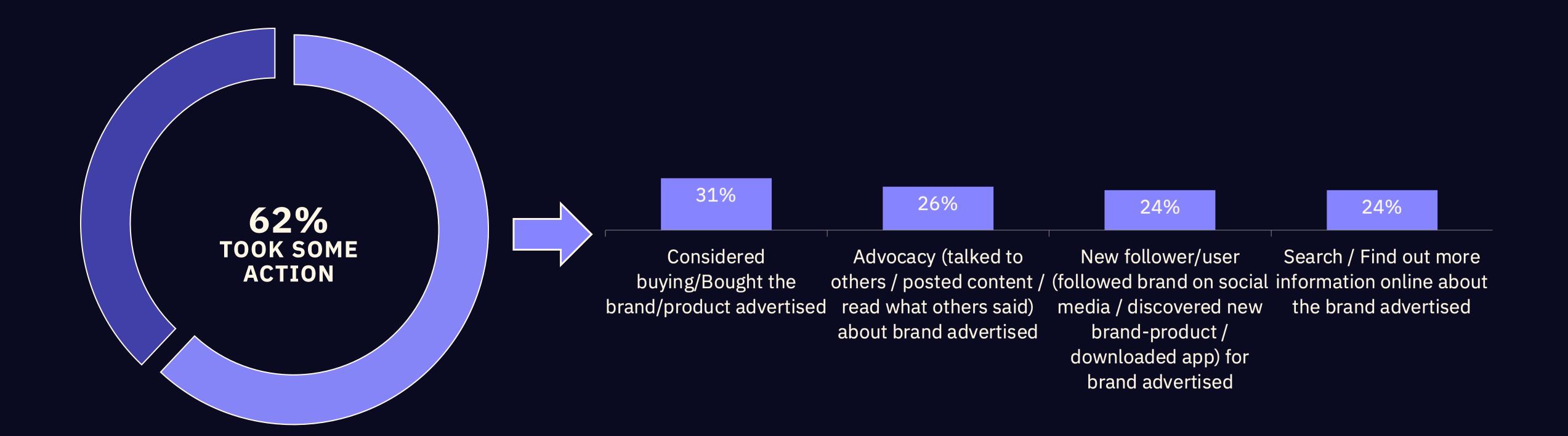
This is likely due to the trust, authenticity and feeling of listening to a friend that podcast hosts provide through their content and host reads

HOST READ VS PRE RECORDED PURCHASE INTENT PREFERENCE (TOTAL)



With over 6 in 10 taking any action as a result of podcast advertising they hear

CALL TO ACTION OF ADS BY PODCASTS (TOTAL)

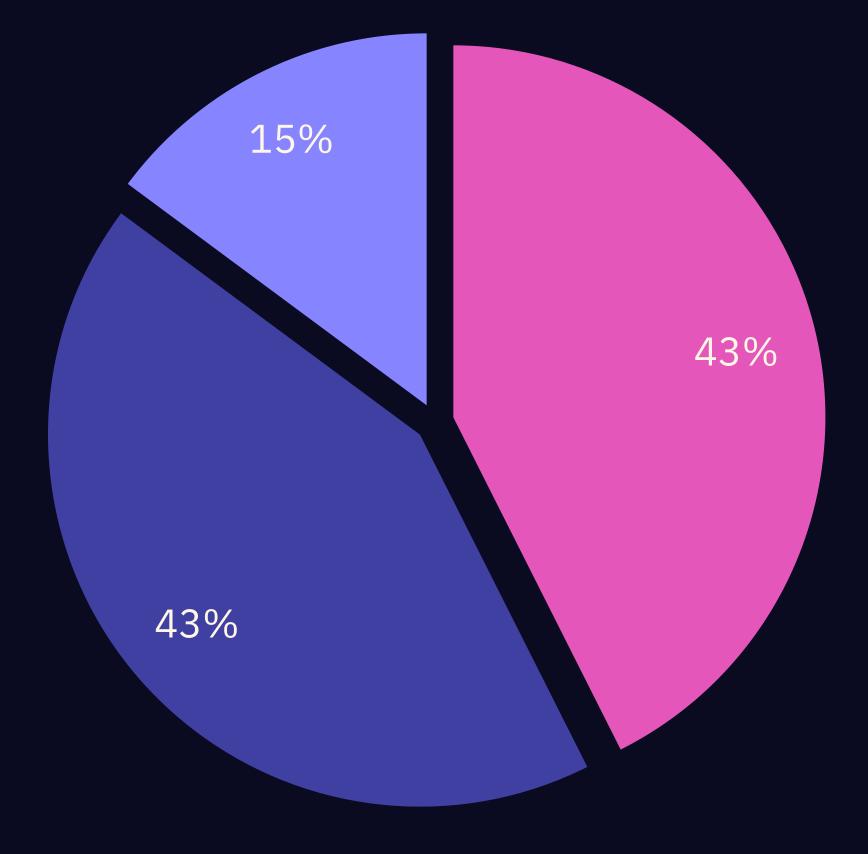


Only 15% of listeners would pay a subscription fee to listen ad free

A whopping 85% are open to advertising so ensure the ads are engaging for them!

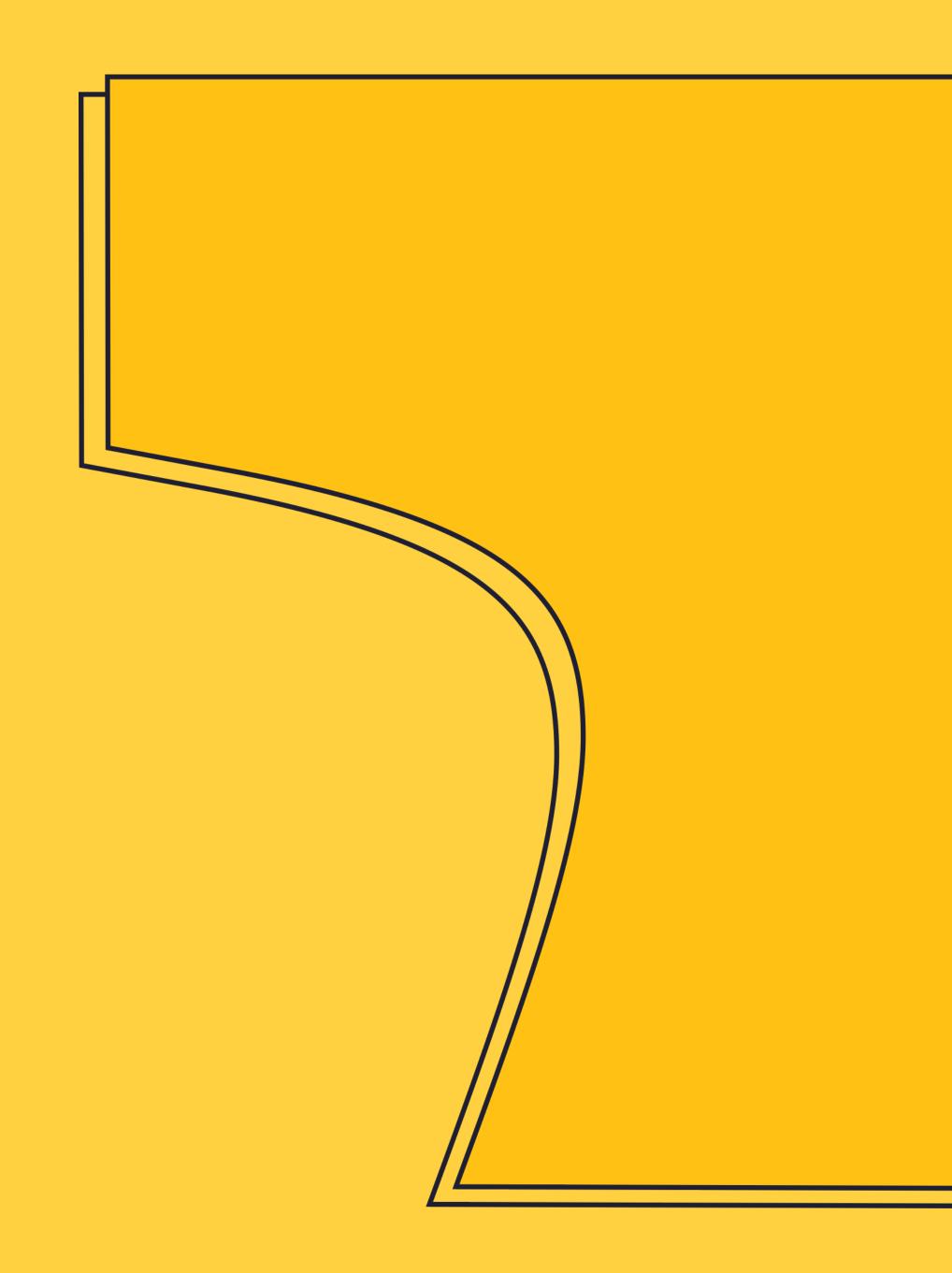
PODCAST AD PREFERENCES (TOTAL)

- prefer ads in order to listen to podcasts for free
- no preference
- would pay a subscription fee to listen ad-free



8 Nielsen

How inclusive are podcasts vs other media?



Summary

HOW DO PODCASTS STAND OUT VS OTHER MEDIA?



ARE PODCASTS
INCLUSIVE OF
MINORITY AUDIENCES?

65%

Feel podcasts are inclusive of minority audiences

MORE SO THAN ANY OTHER AUDIO PLATFORM



ARE PODCASTS
INCLUSIVE OF RACE
MINORITIES?

41%

Feel podcasts are inclusive of race minorities

MORE SO THAN ANY OTHER AUDIO PLATFORM



ARE PODCASTS
INCLUSIVE OF GENDER
MINORITIES?

40%

Feel podcasts are inclusive of gender minorities

MORE SO THAN ANY OTHER AUDIO PLATFORM



ARE PODCASTS
INCLUSIVE OF LGBTQ+
MINORITIES?

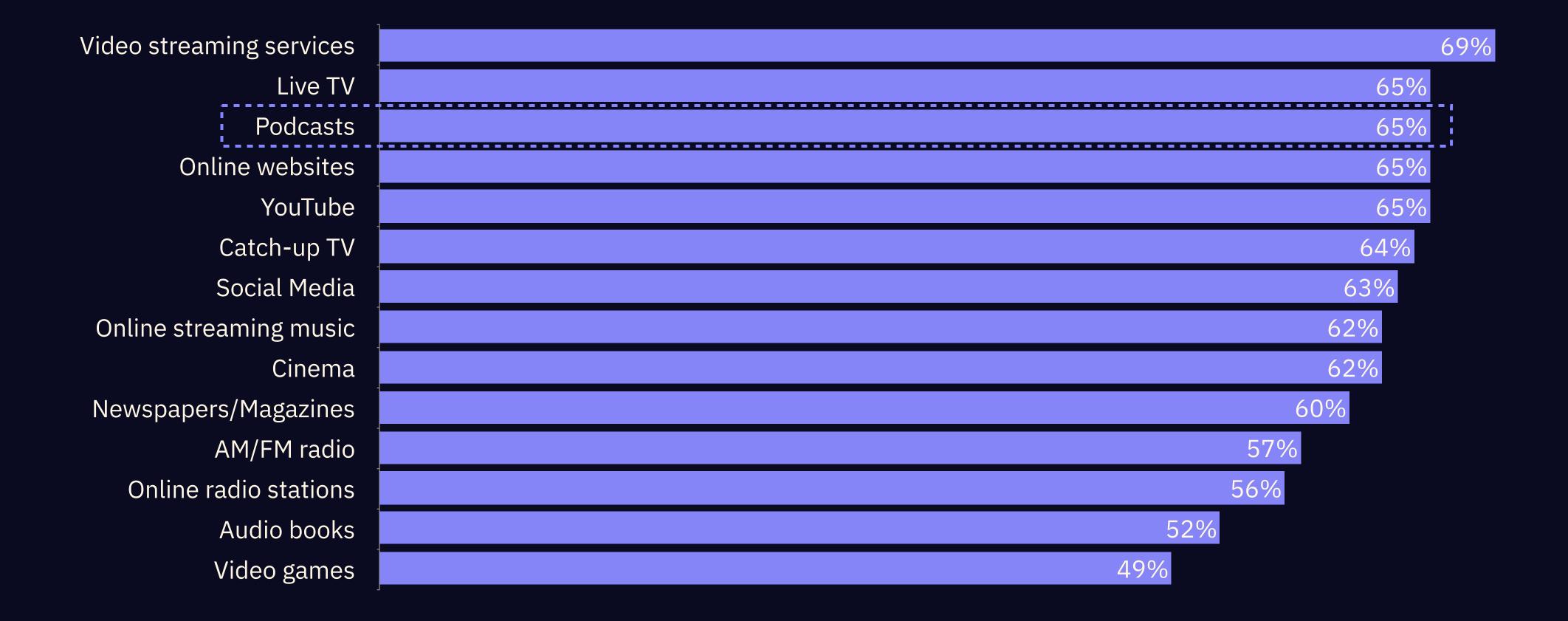
9%

Feel podcasts are inclusive of sexual orientation minorities

MORE SO THAN ANY OTHER AUDIO PLATFORM

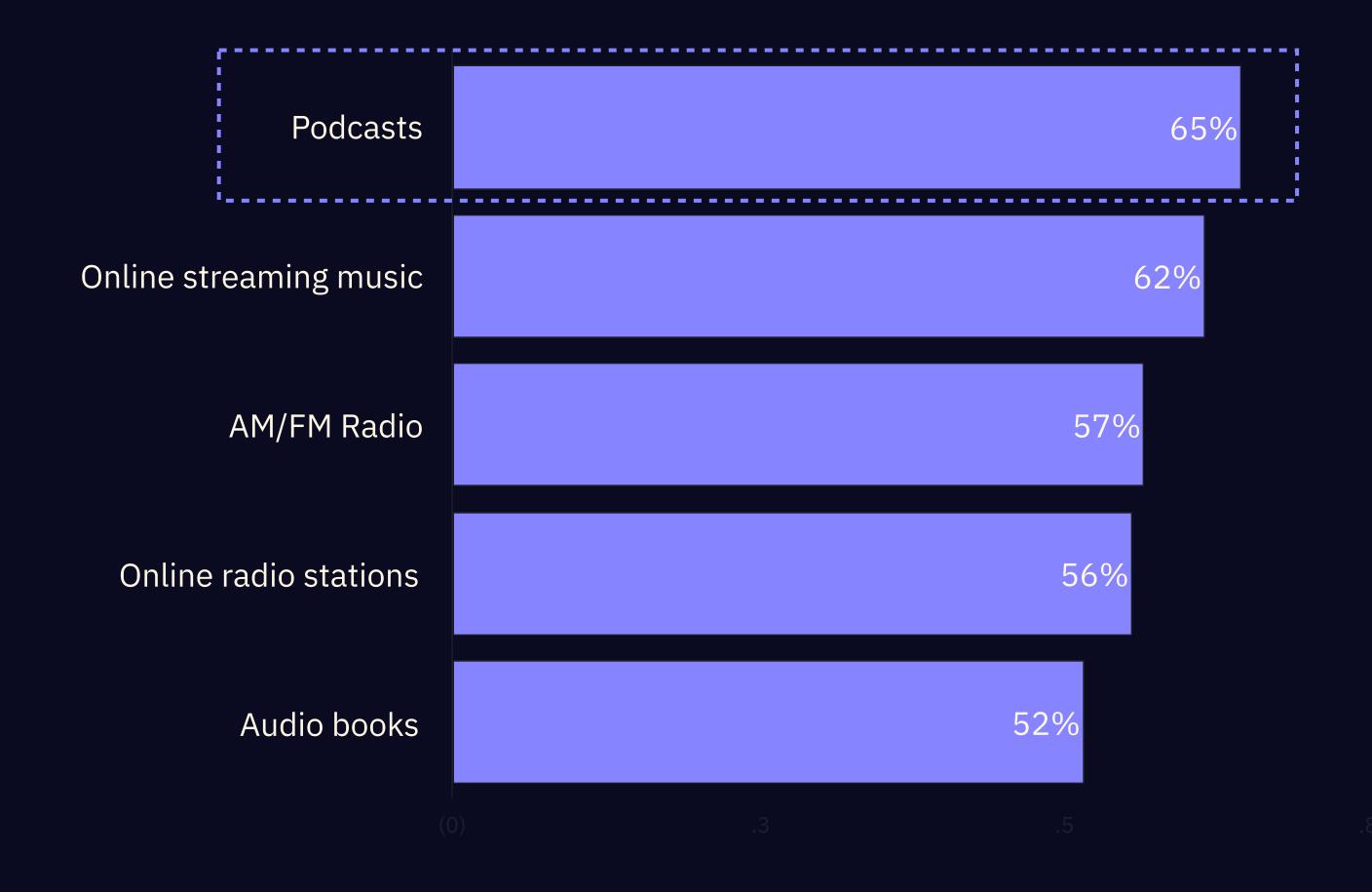
The majority of podcast listeners think podcast programming content is inclusive of minority audiences, more so than any other audio media

PERCEPTION ABOUT INCLUSIVITY OF MINORITY AUDIENCES IN PROGRAMMING CONTENT ON VARIOUS MEDIA (TOTAL)



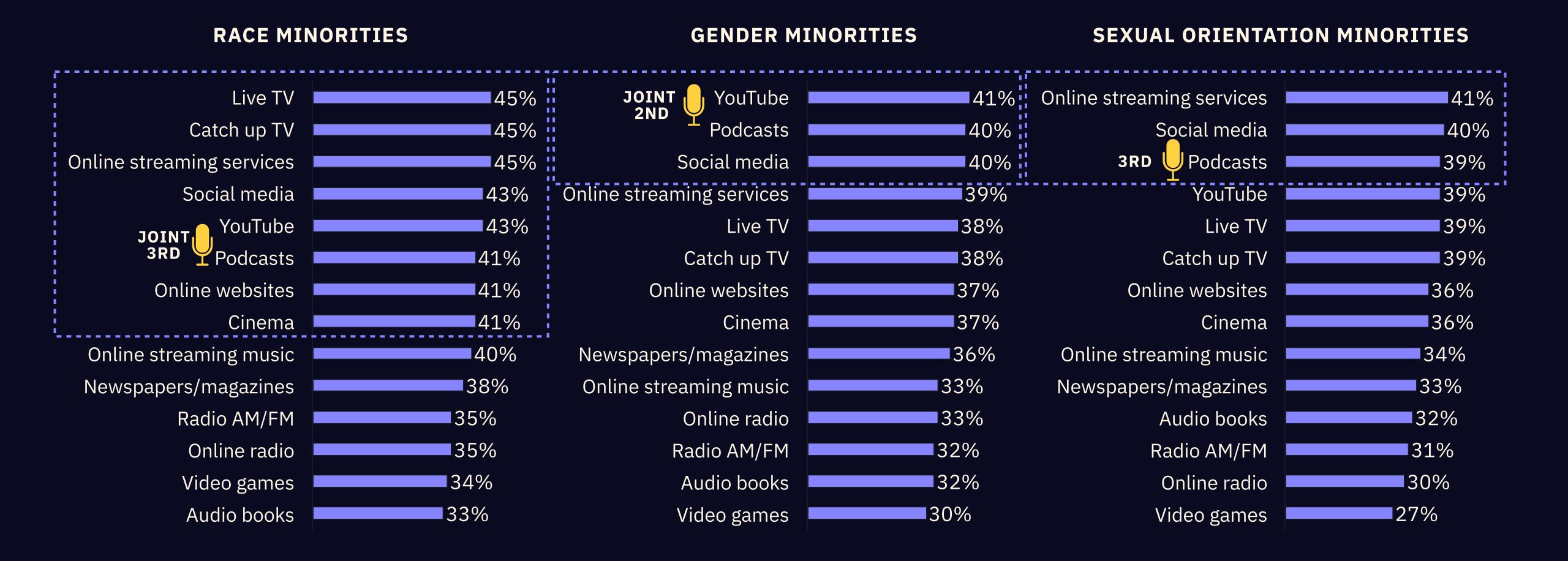
And when looking at audio platforms only, podcasts are felt to be the most inclusive audio platform

% AGREEMENT THAT EACH AUDIO PLATFORM IS VERY/SOMEWHAT INCLUSIVE OF MINORITY AUDIENCES (TOTAL)



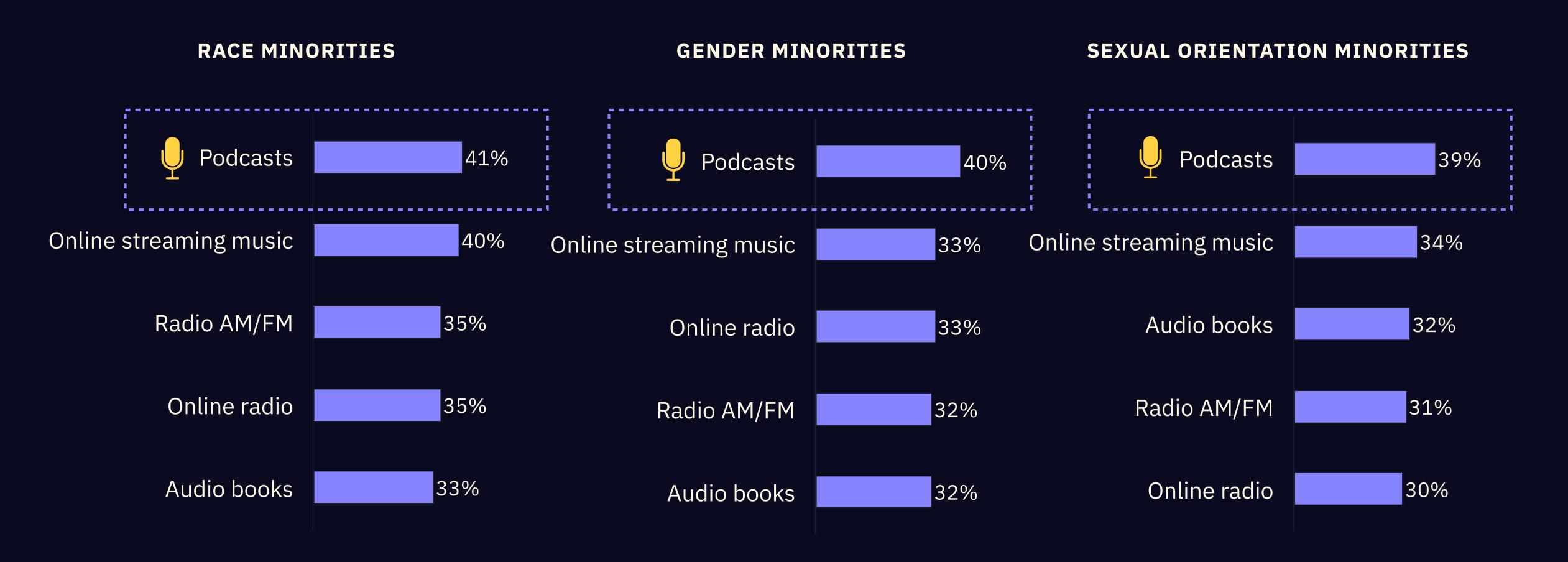
Amongst all media, podcasts rank second or third for each area of inclusivity

% AGREEMENT THAT MINORITIES ARE WELL INCLUDED/REPRESENTED PER MEDIA (TOTAL)



And amongst all audio brands specifically, podcasts are felt to be the most inclusive and representative for each minority audience

% AGREEMENT THAT MINORITIES ARE WELL INCLUDED/REPRESENTED PER AUDIO MEDIA (TOTAL)





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THANK YOU



For enquiries on this report: sales.uk@acast.com