## The Podcast <br> Listening Landscape <br> United Kingdom \& Republic of Ireland

Acast x Nielsen Media Analytics

Acast

## Background



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What does the podcasting landscape look like?

## Summary

## WHAT DOES THE PODGASTING LANDSGAPE LOOK LIKE?



Podcasts are a growing media channel over 4 in 10 have adopted podcasts in the last year alone!

And more than half of podcast listeners have been listening for over a year with the pandemic supercharging podcast growth

PERIOD WHEN FIRST STARTED LISTENING (TOTAL)


## 18-34 year olds have driven podcast growth in the last year, with the 55+ audience adopting podcasts earlier on

This shows that podcasts represent a key opportunity amongst not only a younger listener base, but also older audiences

PERIOD WHEN FIRST STARTED LISTENING (AGE BREAKDOWN)

S Significantly higher vs 18-34
A Significantly higher vs 35-54
ASignificantly higher vs 55+

## Nearly 2 in 5 listeners engage in podcasts every day, illustrating they are a dedicated and engaged audience

With high levels of consumption, this illustrates that brands can interact with engaged, loyal podcast listeners

PODGAST LISTENING FREQUENGY (TOTAL)


## Nearly 6 in 10 podcast listeners are listening to 3+ podcasts in an average week, with over a quarter listening to 5 or more podcasts

This illustrates how podcasts are a growing medium, with a range of podcasts for engaged listeners to consume

PODGAST CONSUMPTION IN AN AVERAGE WEEK (TOTAL)


Podcasts are consumed both in and out of home, showing they are not limited to one space but can be consumed across a variety of locations

WHERE CONSUMERS LISTEN TO PODGASTS (TOTAL)


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What are people listening to and why?

## Summary

WHAT ARE PEOPLE LISTENING TO AND WHY?


Genres which accommodate learning, education and relaxation need states are consumed most frequently

CURRENT FREQUENGY OF LISTENING TO KEY GENRES (TOTAL)


Podcast listeners enjoy listening to content from comedians and influencers, but also enjoy hearing random people (non celebs/brands)

It is important for podcast hosts and brands to get the balance right in terms of guests and topics covered on the podcast

TYPES OF PODGAST GREATOR CONTENT LISTENED TO (TOTAL)


## Podcasts where the hosts are the focus e.g. interview podcasts, co or solo host podcasts are most listened to, followed by fiction, non fiction and recap podcasts

This aligns with listeners being engaged with and trusting podcasts hosts who they deem as friends and is reflective in their preferred content choices

TYPES OF PODGAST CONTENT FORMATS LISTENED TO (TOTAL)


## Key reasons listeners choose podcasts centre around them providing a need state/ complementing a mood - e.g. to relax, to learn, for entertainment

Podcasts provide a sense of belongingness and community to listeners which is what makes them engaged and loyal

KEY REASONS FOR LISTENING TO PODGASTS (TOTAL)


What are people's preferences towards podcasts?

## Summary

WHAT ARE PEOPLE'S PREFERENGES TOWARDS PODCASTS?


The ideal podcast episode length is between 15-45 minutes
Creators should work to these podcast lengths which provide the listeners with the content they love, at the length they prefer

IDEAL LENGTH OF PODGAST EPISODES (TOTAL)


## 7 in 10 podcast listeners prefer and expect regular weekly podcast episodes

IDEAL FREQUENGY FOR NEW PODGAST EPISODE RELEASES (TOTAL)


7 in 10 listeners, who download episodes, listen to all/most the podcast episodes
This presents an opportunity for brands to sponsor pre/mid or post reads with the knowledge podcast listeners are consuming the majority of each podcast episode

LISTEN TO PODGAST EPISODE DOWNLOADED (TOTAL)
AMONGST THOSE WHO NORMALLY DOWNLOAD EPISODES


## Regardless of episode length, podcast listeners listen to most/all of a podcast episode.

 This is reflective of podcasts fitting a need state/mood and listeners being engaged in the contentThere is opportunity for brands to advertise at the beginning/middle or end of a podcast with the confidence of high listenership across all episode lengths

LISTEN-THROUGH RATE BY DURATION OF PODGAST EPISODE (TOTAL)


## Nearly 4 in 10 podcast listeners prefer audio-only podcasts, whilst 6 in 10 prefer both formats or would like for podcasts to include videos

This presents an opportunity for podcasters to offer video podcast content, and for brands to be involved with visual advertising in addition to audio advertising

ATTITUDES TOWARDS PODGAST CONTENT LISTENED TO (TOTAL)


Podoast listeners are slightly more likely to listen to podcasts as they are released, however, just under a third still like to binge a full series

ATTITUDES TOWARDS PODGAST CONTENT LISTENED TO (TOTAL)

| I generally prefer to |
| :--- | :--- | :--- |
| listen to podcasts on an |
| on-going basis/as each |
| episode is released |

What are people's attitudes towards podcast content and podcast hosts?

## Summary

WHAT ARE PEOPLE'S ATTITUDES TOWARDS PODCAST CONTENT AND PODGAST HOSTS?


## Podcasts are a trusted source, with a wide range of variety for all interests and need states

Not only is there a podcast genre for everyone, podcasts support and have a positive impact on people's mental health and screen fatigue

## GENERAL ATTITUDES TOWARDS PODGASTS (TOTAL)

| Key: |  |
| :---: | :---: |
| Podcast need states |  |
| Impact on health/wellbeing |  |
| Trust in podcasts |  |
| Willingness to pay for podcast content |  |



## Podcast content is enjoyed and listeners look forward to listening to podcasts. They fit a need state, align with passions/content that listeners devote time to

Interestingly they are also perceived as a break from other media, perhaps with screen free time a key contribution to this

ATTITUDES TOWARDS PODGASTS (TOTAL)


## Podcast listeners have a strong affinity with podcasts hosts and feel they are engaging, authentic, and feel like their friends

ATTITUDES TOWARDS PODGAST HOSTS (TOTAL)


## And podcast listeners trust and support podcasts hosts - with 4 in 10 willing to pay a monthly fee to subscribe to their favourite podcast/podcast hosts content

ATTITUDES TOWARDS PODGAST HOSTS (TOTAL)

| Key: |  |
| :---: | :---: |
| Trust in podcasts and podcast hosts |  |
| Willingness to pay for podcast content/support hosts |  |

The podcast hosts I listen to come across as professional

## The podcast hosts I listen to are trustworthy

I want to support the podcast hosts growth

I am willing to follow my favorite podcast hosts to whatever platform they put their episodes on

I would be willing to pay a monthly fee to listen to my favorite podcast hosts

## Podcast hosts are almost trusted as much as friends/family when it comes to podcast recommendations

This further illustrates the authenticity of hosts and opportunity for Sponsorship+ and ads promoting other podcast shows

TRUST IN SOURCE OF NEW PODCAST RECOMMENDATIONS (TOTAL)


When it comes to recommending brands/products, podcast hosts are trusted more than celebrity ambassadors

This shows there is opportunity for credible, podcast hosts to deliver brands key messages and instil trust and core values of the product

TRUST IN RECOMMENDING BRANDS/PRODUGTS - PODGAST HOSTS VS OTHERS (TOTAL)

| Preference for <br> this option |  | Neutral / No <br> Preference | Preference for <br> this option |
| :---: | :---: | :---: | :---: |

## Listeners are more likely to trust podcast hosts advertisements over radio hosts advertisements

This further illustrates the authenticity of podcasts hosts and the trust podcasts and their hosts instils to listeners, and why podcasts are a key media channel to advertise on vs other media channels, including radio

PLATFORM/HOST TRUST (TOTAL)


## Podcast hosts aid discovery more than search and WOM recommendation

## SOURCE OF HEARING ABOUT NEW PODGASTS (TOTAL)



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What makes a podcast a good podcast and how do listeners discover new podcasts?

## Summary

WHAT MAKES A PODGAST A GOOD PODCAST AND HOW DO LISTENERS DISCOVER NEW PODGASTS?


## Content creators have a short window of one episode to entice listeners to subscribe and listen to their podcast

Ensuring the hosts are engaging, authentic, have guest interviews and panel discussions will help to aid this engagement and following

TYPICAL TIME TO CONTINUE OR STOP LISTENING TO A PODGAST (TOTAL)


## To capture an audience, core elements of a good podcast include opening banter from the host and engaging guest interviews/panel discussions

ENJOYMENT OF KEY PODGAST ELEMENTS (LIKEABILITY) (TOTAL)



## Both generic radio style ads and host read ads are liked equally

This suggests listeners are open to all forms of advertising on podcasts, as well as content from their hosts

ENJOYMENT OF KEY PODCAST ELEMENTS (LTKEABILITY) (TOTAL)


## Length, genre, recommendations and clear descriptions of podcasts are of key importance to listeners finding new content

There is a strong opportunity for Sponsorship+ ads to help educate listeners about similar content from trusted hosts

IMPORTANCE OF FAGTORS FOR NEW PODGAST DISCOVERABILITY (TOTAL)


## Podcast listeners want to hear from random people as much as they want to hear from comedians and influencers

PREFERENGE FOR NEW PODGAST CONTENT (TOTAL)


Around a quarter of podcast listeners are willing to pay to access bonus episodes and live chat with hosts, alongside an ad free experience

TYPES OF CONTENT WILLING TO PAY FOR (TOTAL)


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How do podcasts stand out vs other media?


## Summary

HOW DO PODGASTS STAND OUT VS OTHER MEDIA?


MORE SO THAN ANY OTHER AUDIO PLATFORM


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## In the past six months, with the exception of video streaming services consumption of podcasts has increased more than any other media

PAST CHANGE IN GONSUMPTION OF KEY MEDIA - PAST SIX MONTHS (TOTAL)
\% Increase


## And podcasts have had the strongest levels of growth in consumption vs other audio platforms

PAST GHANGE IN GONSUMPTION OF KEY MEDIA - AUDIO PLATFORMS PAST SIX MONTHS (TOTAL)


Factors driving this increase centre around podcasts fitting a need state, providing interesting and relevant content as well as having more time to enjoy podcasts

KEY REASONS FOR PAST SIX MONTH INGREASE IN CONSUMPTION OF PODGASTS (TOTAL)


## Podcast growth is here to stay, with listeners stating that their podcast consumption will continue to increase in the next 6 months

Podcasts rank second amongst all media, with only cinema ahead, unsurprisingly so after cinema closures in lockdown

FUTURE CHANGE IN GONSUMPTION OF KEY MEDIA - NEXT SIX MONTHS (TOTAL)


## Again we see podcasts predict the strongest levels of growth in consumption vs other audio platforms in the next 6 months

FUTURE GHANGE IN GONSUMPTION OF KEY MEDIA - AUDIO PLATFORMS NEXT SIX MONTHS (TOTAL)


Podcasts have the strongest associations vs all other media when it comes to learning, being mentally engaging, a good use of time, and capturing listeners full attention

ASSOGIATION OF EACH MEDIA CHANNELS WITH KEY ACTIVITIES (TOTAL)


## And podcasts have the strongest associations vs all audio media for learning, engagement, capturing attention and being a good use of time

And this is even stronger than audio books, which call for your undivided attention to memory encode stories
ASSOGIATION OF EACH AUDIO MEDIA CHANNELS WITH KEY AGTIVITIES (TOTAL)


## Unsurprisingly, cinema ranks top for focus (as a media you pay to consume). However, podcasts rank 2nd, and top vs all other audio

This shows the engagement, attention and focus the platform provides vs other media

FOCUSED VS PASSIVE PARTICIPATION ON VARIOUS MEDIA (TOTAL)


What are people's views on advertising?

## Summary

WHAT ARE PEOPLE'S VIEWS ON ADVERTISING?


## Podcasts and audio books outperform other audio and media and are least likely to be ranked as having too many ads

## PERGEPTION ABOUT FREQUENGY OF ADVERTISING ON VARIOUS MEDIA (TOTAL)



4 in 10 pay attention to at least half of the ads in podcasts, with a quarter of listeners paying attention to most/every podcast ad they hear

PERCEIVED FOCUS (LISTEN/PAY ATTENTION) ON ADS IN PODGASTS (TOTAL)


Short and succinct 30 second ads are preferred amongst three quarters of listeners, however over a third are open to longer form advertising

Tailor ad lengths to suit the campaign and consumer requirements e.g. if it is an awareness driving campaign,
opt for shorter 30 second ads, whereas for a brand comprehension and understanding campaign, opt for 60+ ads

AD LENGTH PREFERENGE (TOTAL)I don't mind listening to 30 second adsI don't mind listening to 60 second adsI don't mind listening to 90 second ads


Mid read ads are preferred most, with ads at the beginning or end of a podcast liked in equal measure

AD PLAGEMENT PREFERENGE (TOTAL)


Host read ads are more preferred than pre-recorded ads. However, pre-recorded ads are still a popular format

HOST READ VS PRE REGORDED AD PREFERENGE (TOTAL)
prefer to listen to the host promoting brands/companies in podcasts
have no preference
prefer to listen to pre-recorded ads about brands/companies in podcasts

## Stronger host read preference and trust translates to stronger purchase intent vs pre-recorded ads

This is likely due to the trust, authenticity and feeling of listening to a friend that podcast hosts provide through their content and host reads

HOST READ VS PRE REGORDED PURCHASE INTENT PREFERENGE (TOTAL)
are more likely to buy a product/service after listening to a host promoting the brand/company in a podcast
have no preference
are more likely to buy a product/service after listening to a pre-recorded ad about the brand/company in a podcast

## With over 6 in 10 taking any action as a result of podcast advertising they hear

GALL TO ACTION OF ADS BY PODGASTS (TOTAL)


## Only 15\% of listeners would pay a subscription fee to listen ad free

A whopping 85\% are open to advertising so ensure the ads are engaging for them!

PODGAST AD PREFERENGES (TOTAL)prefer ads in order to listen to podcasts for freeno preference
would pay a subscription fee to listen ad-free


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How inclusive are podcasts vs other media?

## Summary

HOW DO PODGASTS STAND OUT VS OTHER MEDIA?


MORE SO THAN ANY OTHER AUDIO PLATFORM


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The majority of podcast listeners think podcast programming content is inclusive of minority audiences, more so than any other audio media

PERGEPTION ABOUT INGLUSIVITY OF MINORITY AUDIENGES IN PROGRAMMING GONTENT ON VARIOUS MEDIA (TOTAL)


## And when looking at audio platforms only, podcasts are felt to be the most inclusive audio platform

\% AGREEMENT THAT EACH AUDIO PLATFORM IS VERY/SOMEWHAT INCLUSIVE OF MINORITY AUDIENOES (TOTAL)


## Amongst all media, podcasts rank second or third for each area of inclusivity

## \% AGREEMENT THAT MINORITIES ARE WELL INGLUDED/REPRESENTED PER MEDIA (TOTAL)

RACE MINORITIES
GENDER MINORITIES
SEXUAL ORIENTATION MINORITIES


And amongst all audio brands specifically, podcasts are felt to be the most inclusive and representative for each minority audience
\% AGREEMENT THAT MINORITIES ARE WELL INGLUDED/REPRESENTED PER AUDIO MEDIA (TOTAL)

RACE MINORITIES


## Acast

THANK YOU
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