## Faces of the Jewish Future





Securing the Jewish Future for Generations

2012 / 2013 Performance Report



*Vision:* To ensure the future of a connected, committed, global Jewish People with a strong Israel at its center

*Mission:* Inspire Jews throughout the world to connect with their People, heritage, and homeland, and empower them to build a thriving Jewish future and a strong Israel

## Here's how we secure the Jewish future:

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Securing the Jewish Future for Generations

The Core Jewish Values that Drive Our Work:

> Between me and my People ביו אדם לעמו Jews around the world share history and destiny.

Between me and my Land בין אדם לארצו Israel as the cultural and spiritual homeland for all Jews.

Between me and my Community בין אדם לחברתו Ensuring the well-being of Jewish communities and general society.

Between me and my Heritage בין אדם למורשתו Jewish civilization as a source of inspiration, ideals, and values.

# Dear Friends,

When we talk about the Jewish future, what do we mean?

Step into a room filled with hundreds of young Israelis being trained by The Jewish Agency as shlichim (emissaries) in North America, and it is clear you are looking at our future. In 2012, we increased the number of shlichim serving on college campuses and in communities by 20%.

Watch as Masa Israel Journey students, displaced by rockets in the South of Israel, convene in Jerusalem to create a digital advocacy hub and spread the truth about Israel on the front lines of social media. Masa has grown this year by more than 500 participants, and 2012 saw the launch of Onward Israel, a shorter program, in cooperation with local federations and partner organizations, to fill the niche of mid-length programming.

Stand in Jerusalem's International Convention Center as more than 800 high school students from France sing "Am Israel Chai" as they greet special guest Gilad Shalit. We are investing significantly in our activities across Europe as young Jews—from the UK to France to Germany to Bulgaria—continue to long for a connection to their heritage, to their community, and to Israel, despite predictions to the contrary.

Be there for the first time young teens from the former Soviet Union experience havdalah at the end of a Shabbat in a Jewish Agency camp. In 2012, some 6,700 campers participated in Jewish Agency camps in 27 locations across Russia, Belarus, Ukraine, Moldova, Uzbekistan, Kazakhstan, and the Baltic states.

Watch as an Ethiopian family is reunited at Ben-Gurion airport, as the last of their cousins come home to Israel. This October, we plan to close the Gondar compound since our historic mission to bring home all of Ethiopia's Jewish community is very nearly complete.

Listen to elementary school children from Des Moines and Dimona share a Skype conversation and a Hebrew reading assignment as they participate in Partnership2Gether's Global School Twinning Network. Last year we touched the lives of more than 40,000 students around the world.

Stand under the mid-winter desert sun at the educational eco-village of Nitzana, and shield your eyes as you look out at the soccer field. Service year volunteers (Shin-Shinim) and students at the Derech Eretz post-high school service learning program (Mechina) for young adults from Israel's social and geographic periphery are engaged in a close game. Their challengers? Students from the Tikkun Olam high school for young Eritrean refugees, hosted and rehabilitated at Nitzana. Derech Eretz expanded in 2012 from one group to three, and

we've also launched a program, together with the Avi Chai Foundation, to train Shin-Shinim in best practices of working with disadvantaged kids, and in issues of Jewish identity.

Listen as the more than 500 young doctors, hoteliers, computer chip processors, and others, who made Aliyah via our professional certification programs, learn to speak and work from right to left.

In all these places, you will sense that you are looking at, and into, our future.

As life in our borderless world is making clear, the future is about the connections people make. The Jewish Agency and its partners direct and deepen those connections into long-lasting relationships to achieve far-reaching common goals.

We make sure that, as our young people connect to the world, they save a special place in their hearts for their global Jewish family. We make sure that, as they engage in an increasingly borderless global community, they understand the value and centrality of the Jewish state. We make sure that, as they give of themselves to serving their country, their community, and humanity at large, they do so as proud Jews.

Young people today have no shortage of idealism, energy, networking savvy, or contacts. Our job is to make sure that when our young people, in Israel and around the world, look in the mirror or across the ocean at their Jewish peers, they like what they see and understand the power of connection.

Let's be there to guide the conversation.

Muran

Natan Sharansky Chairman of the Executive

Jane

James S. Tisch Chairman, Board of Governors

Rany Trainin Deputy Chairman of the Executive

Charles Ratner Chairman, Budget/Finance Committee



Connect young Jews around the world to Israel as a cornerstone of their Jewish identity. Connect young Israelis to the global Jewish family as a cornerstone of their Jewish identity.

Experience Israel

## Experience Israel

"A mind that is stretched by a new experience can never go back to its old dimensions."

— Oliver Wendell Holmes Jr.

*Bac Bleu Blanc* (High School Seniors in Blue and White) brought some 800 French high school seniors to Israel this past winter, including a contingent from Toulouse's Ozer Hatorah School, for a week-long touring experience and a **Masa Israel Journey** program fair.

Nearly 4,100 young adults from the former Soviet Union discovered Israel on **Taglit-Birthright** in 2012, a nearly 20% increase of FSU **Taglit-Birthright** participation compared with 2011.

**Onward Israel** is a new initiative, filling the high demand for short but meaningful global experiences for 18-30 year olds. In partnership with Jewish federations and organizations around the world, the program provides 6-10-week resume-building experiences in Israel. **Onward's** pilot year in 2012 brought over 260 young people to internships in Israel, and that number is expected to more than double in 2013. Respondents to a Participant Outcomes Survey (POS) included alumni from the United States, Canada, Russia, France, and Germany. 70% "agreed" or "strongly agreed" that as a result of their **Onward Israel** summer they "now feel more connected to Jewish People around the world."

Close to 10,100 young people from around the world spent 5-10 months learning, working, volunteering, or touring in Israel in 2012-13 on **Masa Israel Journey** (compared to 9,600 in 2011-12) To date **Masa** has over 65,000 global alumni.

Connect Israel, a living urban network, opened the new Connect Jerusalem center in December, 2012, in partnership with the Jerusalem municipality and its Center for Youth Initiatives. The Connect network – a national expansion of the popular ConnecTLV program – runs social events and provides career and language workshops for young urban tourists and new immigrants, creating a community with the help of Israeli volunteers.



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Israel in Your Community

## Israel in Your Community

"Education is not the filling of a pail, but the lighting of a fire." — William Butler Yeats

**Budapest's Israel Cultural Institute** hosts about 4,000 participants in Israel engagement and Jewish heritage programming each year.

In Hungary, the *Minyanim* Regional Jewish Leadership Project is training 45 young grassroots change-makers in 2012-13.

Makom's *Zayit* educational program, launched in 12 schools throughout France in 2012, serves some 1,000 students with original, interactive content and curricula about Zionism, Israel, and the Holocaust.

*Cha'il*: Israel Education Abroad is a joint initiative with the Government of Israel, working through formal day school frameworks around the world to provide Jewish-Zionist educational programs in Jewish high schools; professional development for teachers of Hebrew and Jewish-Zionist studies, including seminars in Israel; financial support and scholarships; and educational trips to Israel for students. *Cha'il* serves 31 schools around the world, reaching 6,800 students in 2012 in South America, Europe, and North America.

In 2012, we increased the number of long-term *shlichim* by 20%, with an additional, significant rise expected in 2013.

*Shin-Shinim* are young Israelis performing a year of volunteer service prior to their conscription

into the IDF. In 2012, North America and Great Britain were infused with the youthful energy of more than 50 **Service Year** *Shlichim* (young emissaries), with plans to grow these programs in 2013 by more than 25%.

"The impact was dramatic. Not only did we make a very meaningful connection with one individual, our eyes were opened wide in relation to modern Israel and its culture – through a teen's perspective. We were left with a tremendous feeling of optimism about Israel's youth—their values, commitment and for the future. Israel seems more vibrant, creative, relevant, familiar and compelling than ever before."

## — Host Parent, UJA Federation of Greater Toronto Young Emissary Program

Atudot is a new training program designed to meet the increasing demand for highly-prepared *shlichim*. Our 2012 pilot trained nearly 30 select Israeli university students in community leadership, Israeli and Jewish history, and hot-button issues, prior to their challenging posts in North America and elsewhere.

**Blue and White on Campus:** In the 2012-13 academic year, 56 **Jewish Agency Israel Fellows to Hillel** served 100,000 university students in North America, Uruguay, and Australia, and the program is set to expand further in 2013.

## We don't just teach Israel, we ARE Israel: 1,057 **Summer Camp** *Shlichim* in North America in 2012.

Ingenuity and Continuity: Each year, close to 1,500 *shlichim* return to Israel after serving communities and summer camps abroad. The Jewish Agency is now developing a full range of programming and custom-made opportunities for **Returning** *Shlichim*, to help harness and direct the immense talents of this elite community of young leaders. About 60 *shlichim* are already participating in the pilot program.

Watch this space in 2013: An estimated 600,000 Israeli expats live abroad. The Jewish Agency is developing innovative programming to strengthen Jewish and Israeli identity among second generation expats abroad.



## Israel in Your Community

The **Partnership2Gether** Peoplehood Platform engages 550 Jewish communities in 45 partnerships.

**Partnership2Gether's** programs have 350,000 participants per year and some 11,000 mission participants.

### In 2012, P2G's Global School Twinning

Network connected 40,000 students around the world. 250 Israeli schools and about 200 in North America participated, as well as schools in Hungary, Great Britain, France, Italy, Australia, South Africa, Mexico, Argentina, Uruguay, and the former Soviet Union. We aim to add at least two dozen additional schools in 2013.

I find that the Jewish state often remains an abstract concept for children and teens around the world who have never seen Israel with their own eyes or met an Israeli. But the **School Twinning Network** makes Israel come alive.

Every April, the ninth-graders from Israel come to visit California and stay with us in our homes, and the next year, in tenth grade, our kids go there and stay with their Israeli friends.

The change the children experience through these interactions is very noticeable.

The Israeli teenagers are exposed to new ways of expressing their Jewishness. They are amazed by the Americans' commitment to being Jewish. Several of my students have returned to Israel as part of camp, on **Taglit-Birthright**, or to visit family and friends. It thrills me that while there, they reach out to people they met through **School Twinning**, people who were once strangers but who now feel like family.

Families here in the USA that hosted Israeli teens keep in regular contact with them. They stay in touch via Skype, Facebook, Twitter, and Instagram. The relationships are real.

I love seeing alumni status updates on Facebook like: 'I'm in Tel Aviv today!,' alongside photos with their **School Twinning** friends.

- Amy Berg, Assistant Director of Education and Youth, Congregation Ner Tamid, (Conservative), Rancho Palos Verdes, CA. The high school offers a class with a partner school in Tel Aviv (the ORT Yad Singalovsky school - OYS) sponsored by the Jewish Federation of Greater Los Angeles through Partnership2Gether's Global School Twinning Network.



"One of the reasons I like the **Partnership2Gether** program so much is that it's a way to connect to Israel, not through disasters, not through conflict and not through war, but through life and culture and education."

— Avinoam Segal-Elad, Jewish Federation of Northern New Jersey Community Emissary

## From Bashkortostan to Brooklyn to Balfour Street: *The Story of an Israeli Shaliach*

For the past several years, Alexander Selsky served as Prime Minister Netanyahu's advisor for Russian-language media. Like many well-regarded professionals in Israel, he started his career as a Jewish Agency *shaliach*.

Selsky grew up in Ufa, Russia, and came to Israel when he was 16 on the *Na'ale* high school program. He was later joined by the rest of his family. In 2004, he became one of the first Jewish Agency Israel Fellows to Hillel.

The not-so-new immigrant went to represent Israel at Brooklyn College, explaining Israeli culture, food, lifestyles, and politics. "I wanted to share with others that Israel is much more than the conflict," he explains, which was no easy task on the heels of a bloody three-year terror war. The role prepared Selsky for what would later become a career in politics and media.

Like many *shlichim*, Alex feels that his time in the US made him more aware of his Jewish heritage, which he took for granted while living in Israel.

Alex returned from Brooklyn to a job in the Spokesperson's Unit of The Jewish Agency for Israel, and was later approached by the Prime Minister's office.



"I wanted to share with others that Israel is much more than the conflict."

## Russian-Speaking Jews... ...all over the world.

In 2012, FSU Summer and Winter Camps served some 6,700 campers, and trained 780 counselors as Jewish leaders. 40% of the campers were first-timers, and 23% do not participate in any Jewish activity during the year, making these camps a critical point of engagement for young Jews in the former Soviet Union.

To date, more than 150,000 graduates of Jewish Agency camps are changing the Jewish environment in the FSU.

149 teachers served nearly 4,700 students in intensive Hebrew language classes (*Ulpanim*) throughout the former Soviet Union this year.

All over the FSU, 48 grassroots initiatives in informal Jewish education and communitybuilding were supported by the *Hamama* (Incubator for Innovation) project last year. In Germany, a similar grassroots Jewish leadership incubator called *Nevatim* is currently supporting 20 projects.

In 2012, the first annual *Amitim* **Conference** in Dresden, Germany drew over 100 young Jewish leaders and educators for three days of sharing best practices and experiences.

Among the thousands of North American Jews who took part this year in a **Masa Israel Journey**, 144 were from Russian-speaking families.

In the summer of 2012, three **North American camps for Russian-speaking kids** were staffed by 46 counselors (trained by The Jewish Agency) and 18 Israelis, who together reached almost 300 children and teens.

That same summer, over 120 young people from Russia, Latvia, Lithuania, Estonia, Ukraine, and Belarus enjoyed a formative Jewish camping experience in Israel with **Makom.IL**.

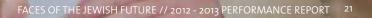
## Commitment to Diversity and Inclusion

Each year, The Jewish Agency allocates some \$3 million to Israel's Reform, Conservative, and Orthodox movements, with a focus on education, youth movements, and leadership training. Together, these programs touch the lives of 280,000 Israelis.

The Jewish Agency is the leading organization providing support to various religious streams to mark its **commitment to diversity and inclusion**. As such, the Prime Minister asked the Chairman of the Executive of The Jewish Agency, Mr. Natan Sharansky, to play a central role in bringing together Jewish leaders from around the world and Israel to address the complex issues surrounding the **Western Wall**.

In 2012, nearly 1,800 soldiers participated in The Jewish Agency's *Nativ* program in Kiryat Moriah (Jerusalem) and Zichron Ya'akov. The *Nativ* program provides Jewish and Zionist education for immigrant soldiers (90% of whom are from the former Soviet Union), providing them with an affirmative way to connect with their Jewish heritage. Follow-up courses are available for formal conversion.





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Facilitate the resettlement and acculturation of Jews who wish to Aliyah of Rescue.

# move to Israel, while remaining ready for

Aliyah & Absorption

# *Aliyah* & Absorption

"...What we want in that ancient land is a new blossoming of the Jewish spirit." — Theodore Herzl

## In 2012:

- 1,920 new immigrants from Ethiopia
- More than 8,430 Ethiopian immigrants living in 17 Jewish Agency Absorption Centers throughout Israel
- 2,000 children were provided educational enrichment through the *Yesodot* program



## ALIYAH OF RESCUE

Dozens of new immigrants from Yemen live at **The Jewish Agency Ye'elim Absorption Center** in Be'er Sheva. Some 160 Middle Eastern Jews were brought to safety in Israel in 2012. Lawsa Nahari's husband was a beloved teacher in Raida—a pillar of the Jewish community there. At the age of 35, some five years ago, he was shot by a total stranger in front of his house, and discovered by his toddler son.

The cold-blooded murder in broad daylight, along with threats from a local Muslim tribe to annihilate every single Jew in Raida, was a turning point for the ancient Yemeni Jewish community, almost half of whom subsequently fled to Israel in underground operations organized by The Jewish Agency. Five of the Naharis' nine children were among them.

But Lawsa stayed behind in Yemen with her four younger children so that she could serve as a witness in the murder trial of her husband's killer. When it was over, The Jewish Agency arranged for her and her small children to make *Aliyah* in 2012. The family was reunited, after four years, at Ben-Gurion Airport. A year later, her parents joined them. Today, Lawsa speaks beautiful Hebrew. She attends Ulpan (intensive Hebrew lessons) in the Absorption Center with other women who share similar stories. Her children are all in Israeli schools.

Lawsa is blossoming in Be'er Sheva, but, still haunted by her husband's murder, she wears her wedding band to this day.

# *Aliyah* & Absorption

Nearly 18,700 Jews from around the world made Israel their home in 2012 with the help of The Jewish Agency. In the first 10 months of 2012, our **Global Service Center** handled over 148,000 phone calls, sent or received over 64,000 emails and questions on Israel programs and *Aliyah* through the website, and opened almost 7,000 new *Aliyah* files.

*Kibbutz Ulpan* provides intensive Hebrew study and an authentic *kibbutz* work experience to young *olim* from all over the world. In 2012, the program served 920 *olim* at 10 *kibbutzim* throughout Israel.

Founded in 1949, the *Ulpan Etzion* network provides residential Hebrew study for academic young *olim*. The *Ulpan* provides Hebrew classes, accommodation, and a social network for college graduates up to age 35 – a soft landing for a successful *Aliyah*. 2012 saw real growth for the *Etzion* network, serving 1,020 *olim* (nearly 200 more people than in 2011) with the opening of a new center in Ramla. A fifth center will be opening in Be'er Sheva in 2013.

More than 500 young doctors, hoteliers, computer chip processors, and other professionals made *Aliyah* via The Jewish Agency's professional certification programs in 2012. The **Wings** program provides a continuum of support services and mentoring for lone immigrant soldiers. In 2012, **Wings** served 780 lone soldiers; since its launch in 2005, the program has helped 3,200 soldiers to fly on their own.



"It's true that I no longer felt safe in France due to the anti-Semitism I faced on campus. But my *Aliyah* was not about running away. I came to Israel because I wanted to contribute to this country, my homeland."

— Benjamin Sitbon, 24, Jewish Agency Kibbutz Ulpan (Yavneh) graduate, and IDF Golani Brigade reservist



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# 2012: Making a World of Difference

A sampling of participant numbers

Great Total Aliyah: 697 Britain Masa: 335 Twin Schools: 6 Shlichim: 22

Germany

 Taglit-Birthright: 430

 Onward: 24

 Amitim Leadership Conference: 100

HungaryTotal Aliyab: 166Taglit-Birthright: 265Leadership training via Minyanim: 50

North America Young Aliyah (18-35): 1,236 Masa: 5,355 Onward: 135 Twin Schools: ~200 Shlichim: 214 (Communities and Campuses 1,057 Summer Camps

Project TEN Center

Oaxaca, Mexico

Mexico Total *Aliyah*: 85 Masa: 290 Twin Schools: 7 *Machon* Youth Leadership Training: 35

France

Total Aliyah: 1,907

Onward / Yalla: 33

Masa: 487

Shlichim: 7

Brazil Total *Aliyah*: 191 Taglit-Birthright: 742 Masa: 217

Machon Youth Leadership Training: 98

ArgentinaYoung Aliyah (18-35): 101<br/>Taglit-Birthright: 1,300<br/>Masa: 295<br/>Onward: 49<br/>Twin Schools: 2<br/>Shlichim: 14<br/>Machon Youth Leadership Training: 58

South Total *Aliyab*: 172

Project TEN Center

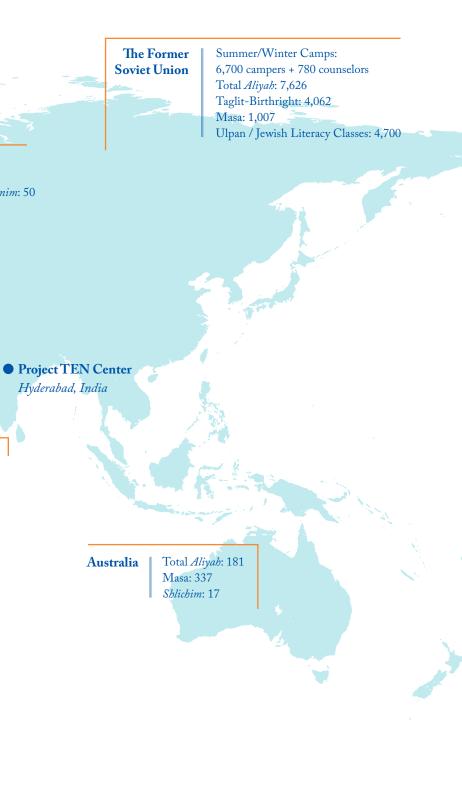
Kiryat Shmona, Israel

Ethiopia || Total Aliyah: 1,920

• Project TEN Center

Gondar, Ethiopia

Africa Masa: 129 Twin Schools: 3 Shlichim: 12





# Support vulnerable populations and close social gaps.

Jewish Social Action

## Jewish Social Action

"Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has." — Margaret Mead

About 1,000 students (ages 12-18) reside in four **Jewish Agency Youth Villages** throughout Israel; more than half of the students are immigrants or children of immigrants from Ethiopia and the FSU. Our **Youth Villages** have been part of Israel's landscape since the founding of the State.

### **New Pioneers:**

The Jewish Agency is an active member of the *Shahaf* consortium, which supports more than half of all **Young Communities** in Israel; 67 such groups are benefitting from The Jewish Agency's expertise and financial support. In 2012, more than 65 **Young Communities** received program grants of approximately \$30,000 per community. The communities are composed of 2,000 young pioneers who work to transform the lives of 20,000 vulnerable Israelis in the targeted regions.

*Ketzev*, which helps **Young Communities** build self-sustaining social entrepreneurship programs, served 13 communities in 2012, training 480 members of **Young Communities** and reaching 4,800 Israelis who took part in the resulting initiatives. Youth Futures: In the 2012-13 school year, 350 specially-trained Mentors and 50 other staff members provided a chance for a brighter future for 12,000 children, teens, and family members in 35 Israeli cities and towns.

Research by an independent company found that 92% of **Youth Futures** alumni feel confident in their ability to impact their own futures.

The pilot program for **The Impact Project: Youth Futures for Schools** is taking place in Kiryat Gat, and aims to include 10 schools in the next few years.

*Mechinot* post high-school service learning programs provide Israeli 18-19-year-olds with an opportunity for Jewish study, volunteering, and leadership training before they enter the IDF. The programs, which encourage a unique mix of self-reliance and communal responsibility, pave the way for more successful military service and more engaged citizenship. *Derech Eretz*, for young people from Israel's social and geographic periphery, served 65 students this year in two locations. *Kol Ami*, aimed at strengthening the ties between Diaspora and Israeli youth, had 29 students in 2012, its pilot year – 12 from Australia and New Zealand, and 17 Israelis.



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Putting the learning into service learning: The "ShinShinui" Service Year Program is a new Jewish Agency initiative to serve the 2,500 motivated Israeli high school graduates (annually) who choose to defer their army service for a volunteer year, through a variety of youth movements and non-profit organizations around the country. In response to an identified need for more professional training for these young volunteers, The Jewish Agency, in cooperation with the Avi Chai Foundation, created pilot training centers in Be'er Sheva and Tel Aviv, both of which opened this past fall, serving a total of 140 trainees. Our goal is to open another two centers in 2013 (in Jerusalem and Afula.)

## "לתקן עולם במלכות שדי – תפילת עלינו לשבח

Project TEN: Global Tikkun Olam is an exciting Jewish Agency initiative bringing young Jewish adults from around the world, both Israelis and their Diaspora peers, to work together on sustainable projects in developing regions. In the pilot year of 2012, The Jewish Agency opened **TEN** Centers in Gondar, Ethiopia and in Hyderabad, India, with a total of 112 volunteers. In 2013, The Jewish Agency opened a third center, in Kiryat Shmona, Israel, in partnership with Masa, and a fourth in Oaxaca, Mexico.

An internal evaluation has determined that over 75% of global TEN alumni keep in touch with each other, and that about 40% of Israeli participants have added a Jewish or global peoplehood component to their lives.



## Our History...Our Future:

La'ad trains young volunteers (more than 1,500 this year) to help Israeli Holocaust survivors apply for the financial support to which they are entitled. Since its launch in 2008, the project has helped about half of Israel's 200,000 remaining survivors to access their rights. In 2012, La'ad volunteers made more than 2,000 house calls and documented some 50 personal stories for the Le'Dorot eye-witness project.

The Fund for the Victims of Terror was unfortunately quite active in 2012 due to escalating tensions in Israel with Operation Pillar of Defense this past fall. The world Jewish community rallied together, helping The Jewish Agency to provide 747,500 NIS to 188 families in immediate assistance grants, and nearly 583,400 NIS in larger grants to 42 additional families over the course of the year.

## Investing in the Israeli Future:

In 2012, Jewish Agency Loan Funds helped make the dreams of 140 small business owners come true. The Jewish Agency's Partnerships Unit, with the assistance of the Jewish Federations of North America, currently operates 6 loans funds around Israel. These provide entrepreneurs and small business owners with the initial capital necessary for setting up a new business or expanding an existing venture.







## A world of possibility because you stand behind us.

Thank you.

## The Jewish Federations of North America

Your core support powers our global partnership. No single gift touches more lives. We would like to thank the many Federations who not only provided indispensable core funding, but also made designated grants to critical programs and emergency campaigns.

Jewish Community Board of Akron Jewish Federation of the Lehigh Valley Jewish Federation of Greater Ann Arbor Jewish Federation of Arkansas Jewish Federation of Greater Atlanta Jewish Federation of Atlantic & Cape May Counties **Augusta Jewish Federation** The Jewish Federation of Greater Austin The Associated: Jewish Community Federation of Baltimore Jewish Federation of Greater Baton Rouge The Jewish Federation of the Berkshires **Birmingham Jewish Federation Combined Jewish Philanthropies** of Greater Boston Jewish Federation of Brevard & Indian **River Counties** Jewish Federation of Broward County Jewish Federation of Greater Buffalo **Calgary Jewish Federation** Canton Jewish Community Federation Jewish Federation of the Bluegrass Jewish Federation of Central **Massachusetts** Champaign-Urbana Jewish Federation Charleston Jewish Federation Jewish Federation of Greater Charlotte Jewish Federation of Greater Chattanooga Jewish United Fund/Jewish Federation of Metropolitan Chicago Jewish Federation of Cincinnati Jewish Federation of Cleveland Jewish Federation of Collier County Allied Jewish Federation of Colorado **Columbia Jewish Federation** Jewish Federation of Columbus

Jewish Federation of Cumberland, **Gloucester & Salem Counties** Jewish Federation of Greater Dallas Jewish Federation of Greater Dayton, Inc. Jewish Federation of Delaware Jewish Federation of Greater Des Moines Jewish Federation of Metropolitan Detroit Jewish Federation of Durham-Chapel Hill Jewish Federation of Dutchess County Jewish Community Federation of the Greater East Bay Jewish Federation of Eastern Connecticut Jewish Federation of Edmonton Jewish Federation of El Paso JCC & UJA/Federation of Eastern Fairfield County Fall River UJA Flint Jewish Federation Fort Wayne Jewish Federation Jewish Federation of Ft. Worth and Tarrant County Jewish Federation of Grand Rapids **Greensboro Jewish Federation** UJA Federation of Greenwich UJA Jewish Federation of Hamilton Ontario Jewish Federation of Greater Harrisburg Jewish Federation of Greater Hartford Jewish Federation of Greater Houston Jewish Federation of Greater Indianapolis Jewish Federation of Jacksonville Jewish Federation of Greater Kansas City Knoxville Jewish Alliance Jewish Federation of Las Vegas

Jewish Federation of Lee & Charlotte Counties

London Jewish Federation (Ontario) Jewish Federation of Greater Long Beach and West Orange County Jewish Federation of **Greater Los Angeles** Jewish Community of Louisville Jewish Federation of Madison **Memphis Jewish Federation Merrimack Valley Jewish Federation** Jewish Federation of Greater MetroWest, NJ **Greater Miami Jewish Federation** Mid-Kansas Jewish Federation Jewish Federation of **Greater Middlesex County** Milwaukee Jewish Federation **Minneapolis Jewish Federation** Jewish Community Federation of Mohawk Valley & JCC of Utica Jewish Federation of Greater Monmouth County Federation CJA (Montreal) Jewish Federation of Nashville and Middle Tennessee Jewish Federation of **Greater New Bedford** Jewish Federation of New Hampshire Jewish Federation of **Greater New Haven** Jewish Federation of New Mexico Jewish Federation of **Greater New Orleans** UJA Federation of New York North Louisiana Jewish Federation Jewish Federation of Northeastern New York Jewish Federation of Northeastern Pennsylvania

Jewish Federation of Northern New Jersey Jewish Federation of the North Shore Jewish Federation of Northwest Indiana Jewish Federation of Ocean County Jewish Federation of **Greater Oklahoma City** Jewish Federation of Omaha Jewish Federation & Family Services, Orange County Jewish Federation of **Greater Orange County New York** Jewish Federation of Greater Orlando Jewish Federation of Ottawa Jewish Federation of Palm Beach County Jewish Federation of Palm Springs & Desert Area Jewish Federation of Peoria Jewish Federation of Greater Philadelphia Jewish Community Association of **Greater Phoenix** Jewish Federation of Pinellas and Pasco Counties Jewish Federation of Greater Pittsburgh Jewish Federation of Greater Portland The United Jewish Federation of Princeton Mercer Bucks Jewish Federation of the Ouad Cities The Jewish Federation of Raleigh Cary Jewish Federation of Reading, PA Jewish Federation of Greater Rhode Island Jewish Community Federation of Richmond Jewish Federation of Greater Rochester Jewish Federation of Greater Rockford Jewish Federation of Rockland County Jewish Federation of the Sacramento Region

Marin & Sonoma Counties Jewish Federation of Greater Santa Barbara Savannah Jewish Federation Jewish Federation of South Palm Beach County Jewish Federation of Southern Arizona (Tucson) and Western Kentucky Southern Maine United Jewish Federation of Tampa Jewish Community Center & Federation Jewish Federation of Tulsa

Jewish Federation of San Antonio Jewish Federation of San Diego County Jewish Community Federation of San Francisco. the Peninsula. Jewish Federation of Sarasota-Manatee Jewish Federation of Greater Seattle Jewish Federation of Silicon Valley Jewish Federation of Sioux City Jewish Federation of Somerset. Hunterdon & Warren Counties Jewish Federation of Southern Illinois, Southeastern Missouri Jewish Community Alliance of Jewish Federation of Southern New Jersey Jewish Federation of Springfield, Illinois Jewish Federation of St. Joseph Valley Jewish Federation of St. Louis Jewish Federation of Greater St. Paul Greater Stamford, New Canaan & Darien Jewish Federation of Central New York United Jewish Federation of Tidewater Jewish Federation of Greater Toledo **UJA Federation of Greater Toronto** 

United Jewish Federation of Utah

Jewish Federation of **Greater Vancouver** Jewish Federation of Ventura County United Jewish Community of the Virginia Peninsula Jewish Federation of Volusia & Flagler Counties The Jewish Federation of Greater Washington The Jewish Federation of Western Connecticut The Jewish Federation of Western Massachusetts UJA/Federation of Westport-Weston-Wilton-Norwalk Jewish Federation of **Greater Wilkes-Barre** Windsor Jewish Federation Jewish Federation of Winnipeg Youngstown Area Jewish Federation

## Keren Hayesod / United Israel Appeal

Keren Hayesod – Appello

We would like to thank the Keren Hayesod/UIA campaigns worldwide. Your support powers our global partnership. No single gift touches more lives.

#### **English-Speaking Countries Campaigns**

United Israel Appeal Australia **UIA Federations Canada** United Jewish Israel Appeal Great Britain Israel United Appeal-UCF South Africa United Israel Appeal New Zealand United Israel Appeal Hong Kong and the Far East United Israel Appeal Singapore **FBP Unity** Keren Hayesod – Taiwan Campaign

#### **European Region Campaigns**

Keren Hajessod – Vereinigte Aktion Fuer Israel, Austria Keren Hayessod – Verenigde Israel Actie, Antwerpen Keren Hayessod, Bruxelles Keren Hayessod, Luxemburg Appel Unifié Juif de France Keren Hayesod – Vereinigte Israel Aktion e. V., Berlin Keren Hayesod – Vereinigte Israel Aktion e. V., Frankfurt Keren Havesod – Vereinigte Israel Aktion e. V., München

Unificato per Israele, Milano Keren Hayesod – Appello Unificato per Israele, Roma Keren Hajessod Schweiz – Vereinigte Israel Aktion Keren Hayessod Action Israël – Suisse Romande, Genève Collectieve Israel Actie, The Netherlands Christenen Voor Israel. The Netherlands Keren Hayesod España Keren Hayesod, Portugal Förenade Israelinsamlingen Sweden Keren Havesod – Den Danske Israelindsamling, Denmark Keren Hayesod Finland Patmos Foundation, Finland Hjelp Jews Home, Norway Fellesinnsamlingen for Israel, Norway Keren Hayesod – Help The Jews Home – Faroe Islands Keren Hayesod, Iceland Keren Hayesod, Monaco Visjon Norge – Israelkanalen, Norway **Ebenezer Hilfsfonds** Deutchland e.v., Germany

#### **Eastern Region Campaigns**

Keren Hayesod Athens Keren Hayesod Thessaloniki Keren Hayesod Ukraine Keren Hayesod CIS & Baltic States

#### Latin American **Region Campaigns**

Campaña Unida Judeo Argentina Keren Hayesod Bolivia Fundo Comunitário Porto Alegre, Brasil Fundo Comunitário Rio de Janeiro, Brasil Fundo Comunitário São Paulo, Brasil **Keren Hayesod Chile** Keren Hayesod Costa Rica Keren Hayesod Colombia Keren Hayesod Ecuador Keren Havesod Guatemala Keren Hayesod México Keren Hayesod Panamá **Keren Hayesod Paraguay** Keren Hayesod Perú Keren Hayesod Uruguay C.U.E. Venezuela

## Friends and Supporters

We offer profound thanks to our many friends and supporters worldwide who generously support the work of The Jewish Agency for Israel.

#### **CHAIRMEN'S COUNCIL** (\$500,000 AND OVER)

**Adelson Family Foundation** Anonymous **Crown Family Foundation Genesis Philanthropy Group** The Harry and Jeanette Weinberg Foundation Harry and Leona Helmsley Charitable Trust International Commission on Holocaust **Era Insurance Claims** James S. and Merryl H. Tisch Foundation Jewish National Fund (JNF) Anla and Mark Kingdon Julia and Henry Koschitzky Max M. and Marjorie S. Fisher Foundation Noble Energy Sofia and Mikhail Segal

Cindy and David Shapira Jane F and Larry Sherman Tel Aviv Education & Culture Company Semen Vainstock **Morton Zuckerman** 

#### **BEN GURION INTERNATIONAL** LEADERSHIP COUNCIL (\$50,000 AND OVER)

Abraham Gertzman Fund Adnim Foundation Sam Alter Anna and Meyer L. Prentis Family Foundation Anonymous Arthur and Joan Weisberg Family Foundation, Inc. Avi Chai Foundation Cathy Bernard **Carol Bernick Foundation** Conference on Jewish Material **Claims Against Germany Inc.** The David and Laura Merage Foundation Diller Teen Tikkun Olam Awards **Dr. Bernard Heller Foundation** Dr. Livia Ross Foundation Dr. Nona International LTD Anton Dynin **Ebenezer Emergency Fund** Mitzi and Warren Eisenberg Eduardo Elsztain **Feliks Frenkel** Anita Friedman Gazit Globe Harold Gernsbacher **Betsy Gidwitz** Gisela and Daniel Ades Philanthropic Fund Gladys and Irving Coopersmith **Charitable Trust** Glencore Society for Education and Welfare Melinda Goldrich Barnard J Gottestein Lynette and Michael Green Jan and Andrew Groveman Leo Grzhonko Harris Family Foundation **Heiman Foundation IDB** Foundation

IKEA Isadore and Bertha Gudelsky Family Foundation, Inc. Jeff and Mei Sze Greene Foundation Jewish Education Center of Cleveland (JECC) John Hagee Ministries Arlene Kaufman and Sanford Baklor Barbara and Jack, z"l Kay Kim Clement Center Dorit Knobel Arlene R. and Robert P. Kogod Jack Lahav Lemsky Endowment Fund of Memphis Jewish Federation Sandra and Leon Levine The Leon Levine Foundation **Michael Liberman** Linda and Stuart Nord Family Foundation Peter Lowy Michael Lubarski Bente S Lyons Genadi Man **Boris Melnik** The Morningstar Foundation Morris and Sylvia Trachten Family Foundation Morris Dechowitz Special Purpose Fund Roy Neff Anatoly Obermeister **Karen Pack Pearlstone Family Fund** Phillip and Bella Regan Memorial Fund **Pratt Foundation Charles and Ilana Horowitz Ratner Robert Saligman Charitable Trust** David Sabih Schwartz Foundation **Ronald Sedley** Selim and Rachel Benin Fund Shelters for Israel Carole A. Solomon **Raya Strauss** 

The Jacques Asseoff Estate Jessie Tisch and Dan Levine United Jewish Endowment Fund of The Jewish Federation of Greater Washington Shelli and Tom Weisz Jonathan L. Wolf Yuri Zelvensky \$25,000 AND OVER

**Ackerstein Industries Alexander Grass Foundation** Allene N. Gilman Charitable Trust **Carasso Motors LTD** Henry A. Davis Alisa R. Doctoroff Ernst Ludwig Ehrlich Studienwerk e.V. Abby Friedman and Harry Heiman Gary and Angela Horowitz Joseph and Rebecca Meyerhoff Awards Committee **Charitable Funds** Michael Karp Wayne Kimmel David and Michele Klein Lawrence and Carol Saper Foundation Leichtag Family Foundation H. Irwin Levy Stacey K. and Mark F. Levy Makuya Center in Jerusalem Ed Mermelstein **Michael and Florence Edelstein** Foundation William Newman **Ouad City Association** of Evangelicals (CUFIIL) Sam Roosth Foundation Amy and Jeffrey P. Straus Susan and Leonard Feinstein Foundation The Eleanor M. & Herbert D. Katz **Family Foundation Evan Viroslav** Jane and Mark Wilf **Diane and Howard Wohl** 

## The Jewish Agency Endowment

We would like to recognize the following visionaries who have made a legacy commitment to support the vital work of The Jewish Agency for Israel in perpetuity—an enduring legacy to secure the Jewish future.

**Bennet Aaron** Joan Benstock Margot Benstock Herschel Blumberg **Crown Family Foundation Betsy Gidwitz** Alex Grass, z"l

Arlene Kaufman Lili Kaufmann H. Irwin Levy Norman Lipoff Neil Moss Julie Wise Oreck **Richard Pearlstone**  Myra Reinhard Jay Sarver **Ronald A. Sedley** Mike Shapiro Jane Sherman Alan Shulman **Carole Solomon Richard Wexler** 

## Israel Education Fund

We would like to thank our many partners who have infused Israel's communities with educational, cultural, and sports facilities to support community growth. The Israel Education Fund is a partnership of The Jewish Agency for Israel and the Jewish Federations of North America.

#### ANCHORAGE, ALASKA

Barnard J. Gottstein

#### **BALTIMORE, MARYLAND**

Alexander Grass Foundation Joseph and Rebecca Meyerhoff Awards Committee

#### **BERGEN COUNTY, NEW JERSEY**

The Joseph Appleman Family The Seiden Family Foundation

**BOCA RATON, FLORIDA** 

William Sheldon

CHARLOTTE, NORTH CAROLINA John Belk The Leon Levine Foundation

CHICAGO, ILLINOIS

The Estate of Mollie Goodman

**COLLIER COUNTY, FLORIDA** Lorie Mayer

DENVER. COLORADO

The David and Laura Merage Foundation

**DETROIT. MICHIGAN** 

**Estate of Helen Zuckerman** 

**EAST BAY, CALIFORNIA** Larry Ellison

Jewish Community Federation of the Greater East Bay

HOLLYWOOD, FLORIDA The Eleanor M. and Herbert D. Katz Family Foundation

**HOUSTON, TEXAS** 

Jewish Federation of Greater Houston

HUNTINGTON, WEST VIRGINIA Arthur and Joan Weisberg Family

Foundation, Inc. LAS VEGAS, NEVADA

Laurence and Joan Davis

- LOS ANGELES, CALIFORNIA
- Harriet and Benjamin D. Bagno Anita Hirsch The Levy-Marcus Foundation Shelters for Israel
- Sinai Temple Stephen S. Wise Temple

**METROWEST, NEW JERSEY** 

## Mortimer J. Harrison Trusts

**MIAMI, FLORIDA** Joseph, z"l & Betty, z"l Kopelowitz

Henry, z"l & Eve, z"l Rose The Robert Russell Foundation/ **Greater Miami Jewish Federation**  **NEW ORLEANS, LOUISIANA** The Woldenberg Foundation

**NEW YORK, NEW YORK** The Jacques Asseoff Estate

Adele Becker Diane Belfer Gladys and Irving Coopersmith **Charitable Trust** The Ernst and Paula Deutsch Foundation Henry, z"l and Edith Everett Sheldon Goldstein

The Gould-Shenfeld Foundation Joseph Gurwin, z"l The Stella and Charles Guttman Foundation Paula and Henry, z"l Hanover The Dr. Bernard Heller Foundation **Myrtle Hirsh Family** Jesselson Foundation Bobi Klotz **Michael and Florence Edelstein** Foundation Leon Miller

William Newman

The Claire F. Perlman Family Isaac Pulvermacher, z"l,

Council of Organizations/ Labor Zionist Organization Thelma Rodbell, z"l The Samuel Rubin Foundation **Yisroel Schulman** Harriet Sloane Leonard Stern **David and Marietta Teitler UJA Federation of New York** Lily Wajnberg **Elaine Winik** 

**OMAHA. NEBRASKA** 

The M.H. Newman Foundation

**OWING MILLS, MARYLAND** 

The Harry and Jeanette Weinberg Foundation

PALM BEACH COUNTY, FLORIDA

Sidney, z"l & Mildred, z"l Edelstein The Eugene and Estelle Ferkauf Foundation Sylvia Fried Daniel M., z"l & Bente S. Lyons

Helene Berman, z"l

Jewish Federation of Palm Springs and Desert Area

PHILADELPHIA, PENNSYLVANIA Jewish Federation of Greater Philadelphia

PHOENIX, ARIZONA Estate of Margaret Goetz **PITTSBURGH, PENNSYLVANIA** 

Stuart Nord Jewish Federation of Greater Pittsburgh

**PUERTO RICO** David Efron

**ROCHESTER, NEW YORK** The Futerman Supporting Foundation, Inc. Jewish Community Federation of Greater Rochester

**ROCK ISLAND, ILLINOIS** The Jewish Federation of the Ouad Cities

## Spirit of Israel / People of Israel

Golf & Co.

The Jewish Agency for Israel would like to recognize those who have worked by our side to change the face of philanthropy in Israel—especially our main partner, the Spirit of Israel, founded by The Jewish Agency and Keren Hayesod / UIA in 1997.

The donors to the Spirit of Israel campaign continue to make an extraordinary impact on behalf of Israel's most disadvantaged populations. We would like to also express special appreciation to the following Israeli individuals and business partners for their outstanding support and volunteerism last year:

Main Ltd.
Bank Hapoalim
Ben & Evelyn Lipshitz Charity Trust
Benny Levin
Cellebrite Mobile
Check Point
Club 365
Compedia
Comsecure
CI Telecom Itd
xLibris

Hypermedia systems ltd I.B.I. Investments Ltd. Kishrei Mashkiim - Investor Relations Ishaia and Jane Gol Israel Shibolet & Co. Jango Joel Koschitzky Keshet Matrix Moshe & Esther Bronstein

## PALM SPRINGS, CALIFORNIA

#### SAN DIEGO, CALIFORNIA

Jewish Federation of San Diego County

#### SAN ANTONIO, TEXAS

John Hagee Ministries

#### SARASOTA-MANATEE, FLORIDA

Alfred R. Goldstein Lucien Levy, z"l The Sheldon Foundation

#### **TULSA, OKLAHOMA**

Charles and Lynn Schusterman Family Foundation

#### WACO, TEXAS The Bernard and Audre Rapoport Foundation

WASHINGTON, D.C. Hershel W. and Goldene, z"l Blumberg

WAUKEGAN, ILLINOIS Mark Lidschin

Nadav Sonenberg **Oran Foundation** Pa'amei Tikva **RAD Data Communications** Shalmor Avnon Amichai / Y&R SIEMENS SP- Metzerplas Yad Hanadiv **Yisrael Dancziger** Z.M.H. Hammerman Group

## United Israel Appeal

The United Israel Appeal, a subsidiary of the Jewish Federations of North America, is a principal beneficiary of JFNA's United Jewish Appeal Federation Campaign.

For more than three decades, through United Israel Appeal, The Jewish Agency has been the recipient of a U.S. Government Grant to bring humanitarian migrants from countries of distress to Israel. A considerable portion of the funds is used to bring Ethiopian Jews to Israel and to settle them in temporary housing. The grant was initiated by

Congress during the early 1970s in response to the first large influx of Soviet Jews to Israel. The State Department's Bureau of Population, Refugees and Migration supervises grant programs. Key members of the U.S. Senate and House of Representatives have provided the leadership to assure continued support. Over the years, members of Congress have recognized the continuing responsibility to help bring Jews to Israel from countries of distress based on the principle that free emigration is a hallmark of a democratic society, and therefore a priority of the U.S. Congress. They look upon this grant as a concrete expression of these values.

## International Fellowship of Christians and Jews

The Jewish Agency extends profound thanks to the Christian supporters who help make our work possible.

Among others, we are particularly grateful for the long-standing major support and leadership of the International Fellowship of Christians and Jews (IFCJ), led by Rabbi Yechiel Eckstein, its founder and president, and an active member of The Jewish Agency Executive. Based in Chicago with an office in Jerusalem that maintains a close relationship to The Jewish Agency, IFCJ has been an indispensable partner over the past decade. From dramatic rescues of Jews in peril to ensuring every new immigrant has the support to succeed, IFCJ plays a major role in our ability to meet urgent needs. We would also like to give special recognition to Pastor John Hagee for his unwavering commitment to Israel's people and the critical support provided by the John Hagee Ministries, including considerable financial support for the Sapir Absorption Center and the Ben Yakir Youth Village.



## Our Faces of the Jewish Future: The Jewish Agency for Israel Board of Governors

## World Zionist Organization

Meir Azari Yossi Bachar **Oved Benozair** Yigal Bibi David Bitan Harvey Blitz Kenneth Bob David Breakstone Nochi Dankner **Stanley Davids** Amira Dotan Avraham Duvdevani Joan Garson Danny Gillerman Helena Glaser **Mike Grabiner** 

Gael Grunewald Eitan Haber Yaakov Hagoel Dina Hahn Tzvi Hasson Alan Jacobs **Rick Jacobs** Silvio Joscowicz Jack Kahn Danny Kritcmaen **Jacques Kupfer** Dov Lautman Menachem Leibovic Jon Medved Joel Meyers **Bennett Miller** 

Dror Morag Ehud Naor Marcie Natan **Arik Nudelman** Amir Peled **Uriel Reichman** Eliezer (Moodi) Sandberg Yaron Shavit Lior Shilat **Zeev Shor** Alan Silberman Sondra Sokal Efi Stenzler Ofra Strauss Kalman Sultanik **Moshe Theumim** 

**Rany** Trainin Leon Waisbein Haim Wasserman Yehiel Wasserman **Steven Wernick Eitan Wertheimer Steve Wolnek** Gusti Yehoshua-Braverman **Ben-Zion Zilberfarb** Motti Zisser

**Honorary Members: Richard Hirsch** Sallai Meridor

## Jewish Federations of North America / UIA

Caryn Rosen Adelman **Bruce Arbit David Barish** Saby Behar Margot Benstock **Richard Bernstein** Alisa Doctoroff **Gary Erlbaum** Dede Feinberg **Cheryl Fishbein** Michael Gelman

Harold Gernsbacher Betsy Gidwitz Herb Gimelstob Andrew Groveman Sharon Janks Beth Kieffer Leonard Lori Klinghoffer Joan Levin Mark Levy **Kathy Manning** Nelle Miller

Julie Wise Oreck **Karen Pack Heschel Raskas Charles Ratner Cindy Shapira Bruce Sholk** Michael Siegal David Silvers **Barry Sobel** Dorothy Tananbaum **Richard Wexler** 

Larry Wolfe Fred Zimmerman

Honorary Members: **Charles** Goodman **Richie Pearlstone** Jane Sherman **Carole Solomon** 

Keren Hayesod / United Israel Appeal

Yohanna Arbib-Perugia Ronni Benatoff Pierre Besnainou Sami Bollag **Nelly De Bobrow** Yechiel Eckstein

David Engel Anita Fischer Marc Gold Adnan Kandyoti **Robert Kaplan** Warren Kimel

David Koschitzky **Michael Kraemer** Mark Leibler **Danny Liwerant Sabby Mionis Menno Paktor** 

**Stanley Plotnick** Jack Smorgon **David Sutton** Harvey Wolfe

**Honorary Members:** Julia Koschitzky

James S. Tisch, Chairman, The Jewish Agency Board of Governors Natan Sharansky, Chairman of the Executive of The Jewish Agency Rany Trainin, Deputy Chairman of the Executive of The Jewish Agency **Charles Ratner**, *Chair*, *Budget & Finance Committee* 

## Senior Management

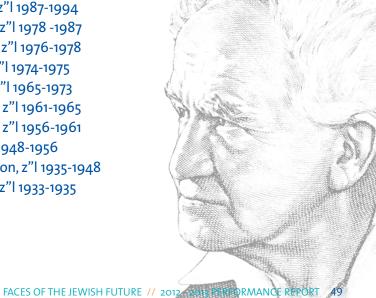
Alan D. Hoffmann, Director General Dr. Misha Galperin, President & CEO, International Development Moshe Ashirie, Chief Financial Officer Shay Felber, Deputy Director General, Community Services Worldwide & Director, FRD Nella Feldsher, Executive Vice President, International Development Nirit Harel, Chief Marketing Officer Hasia Israeli, Deputy Director General, Community Services, North America Arthur Sandman, Executive Vice President, International Development, United States Josh Schwarcz, Secretary General & Deputy Director General, Government Relations & Special Tasks Moshe Shiff, Deputy Director General, Human Resources & Administration

## Past Chairmen

## Board of Governors

Richard L. Pearlstone 2007 - 2011 Carole Solomon 2003-2007 Alex Grass, z"l 1999-2003 Charles Goodman 1995-1999 Mendel Kaplan, z"l 1987-1995 Gerald Hofberger, z"l 1983-1987 Max Fisher, z"l 1971-1983, Founding Chair

Executive Zeev Bielski 2005-2009 Sallai Meridor 1999-2005 Avraham Burg 1995-1999 Simcha Dinitz, z"l 1987-1994 Arye L. Dultzin, z"l 1978 - 1987 Joseph Almogi, z"l 1976-1978 Pinchas Sapir, z"l 1974-1975 Arye L. Pincus, z"l 1965-1973 Moshe Sharett, z"l 1961-1965 Zalman Shazar, z"l 1956-1961 Berl Locker, z"l 1948-1956 David Ben-Gurion, z"l 1935-1948 Arthur Ruppin, z"l 1933-1935



## **MANAGEMENT DISCUSSION & ANALYSIS OVERVIEW OF THE JEWISH AGENCY'S OPERATING RESULTS AND FINANCIAL POSITION FOR 2012**

For the first time in over 25 years The Jewish Agency's accumulated deficit fell below \$100 million and at the 2012 year-end stood at \$97 million. This marks an additional milestone in the continuing strengthening of The Agency's financial stability as well as the evolution of its operations to better meet the needs of the Jewish people in the 21st century.

As part of this process, at the onset of 2012 a new organizational structure was fully implemented, simultaneously dividing The Agency's activities and programs between seven Program Units instead of the previous three Departments, as well as eliminating middle management levels, thereby flattening the management structure of The Agency and streamlining The Agency's operations.

Also, several new strategic programs were initiated in 2012 such as "Project TEN," an exciting Jewish Agency initiative that brings young Jewish adults from all over the world to work together on sustainable development projects in vulnerable regions. This was in addition to other programs originally launched in 2011 that were expanded in 2012 in light of their early success.

All this was done while scaling back or closing programs falling outside the scope of The Agency's strategic plan, and implementation of budget-driven cutbacks required to enable The Agency to meet its strict organizational philosophy of managing a balanced budget.

There were significant fluctuations in the shekel/dollar exchange rate during the course of 2012 with the rate reaching a high of \$1=4.08 NIS and falling to a low of \$1=3.70 NIS, as seen in the chart below. However, the 2012 average annual exchange rate was \$1= 3.856 NIS, as compared to the 2011 average exchange rate of \$1 = 3.578 NIS. This resulted in The Jewish Agency's shekeldenominated expenditures being just over 7% lower, on average, in dollar terms during the whole of 2012 than the same shekel-denominated expenditures in 2011.

Therefore, during 2012, mainly due to the shekeldenominated expenses being cheaper in dollar terms, The Jewish Agency not only managed to balance its budget but ended the year with net income from activities of \$6 million.

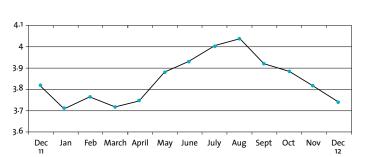
The Jewish Agency's 2012 revenues were \$22.3 million lower, at \$449.2 million, than their 2011 level of \$471.5 million. \$7 million of this reduction was due to designated donations for allocations.

The Jewish Agency's overall financial position (assets less liabilities) improved as a result of the continued annual revenue stream of \$44 million (2011 - \$45 million) generated from the payments by the Government of Israel in respect to the sale of apartments (hereafter - Amigour Apartments) owned by The Jewish Agency and some of its major supporters, under the agreement signed in February 1999. This additional revenue is expected to be booked for one more year, and the cash revenue stream is expected to continue for another two years.

The Jewish Agency's accumulated deficit in unrestricted net assets was reduced during 2012 by \$6 million, from \$103 million at the end of 2011 to \$97 million at December 31, 2012 - a reduction of 6% (and a reduction of 63% since 2005). As seen in the graph below, the accumulated deficit in net unrestricted assets of \$97 million is only 40% of the \$244 million owed to the Pension Fund. The surplus in net unrestricted assets before accounting for the Pension Fund liability, which first occurred in 2009, not only has been maintained but has grown.

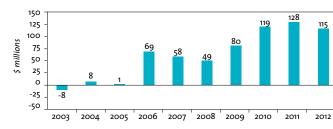
This reduction of the accumulated deficit of \$6 million occurred despite the expense incurred due to the increase in the net liability to the Pension Fund of approximately \$53 million during 2012. The increase was mainly due to the lower discount rate used in the Pension Fund's actuarial calculations.

The signal achievement of a positive working capital surplus (current assets less current liabilities) at the 2004 year-end has been sustained in subsequent years. Bolstered by the cash receipts from sale of the Amigour Apartments, The Jewish Agency has enjoyed a substantial improvement in its liquidity over the past several years. In 2012 there was a small drop, but the general direction is positive. The Jewish Agency's working capital surplus was \$115 million as of December 31, 2012 as compared to \$128 million as of December 31, 2011.



#### **TRAJECTORY OF THE** SHEKEL-DOLLAR EXCHANGE RATE

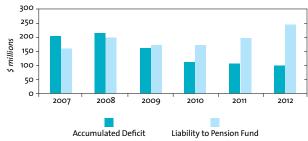
#### 2003 - 2012 **WORKING CAPITAL SURPLUS / DEFICIT**



It is important to note that the working capital surplus each year is at its highest at year end, reflecting the influx of funds in the last few weeks of the year. As expenditures over most of the ensuing year are not matched by revenues, it is the working capital surplus that allows The Jewish Agency to operate on an ongoing basis without needing to borrow for operations.



## ACCUMULATED DEFICIT COMPARED TO PENSION FUND LIABILITY



## **TRENDS FOR 2013**

It is envisioned that there will be further expansion of new initiatives such as Project TEN, with a new center planned for Mexico, thus providing an additional valuable opportunity for young Diaspora Jews and young Israelis to work and interact together while making the world a better place.

After successful pilots of Onward Israel (mid-length Israel Experience program of approximately 2 months operated in partnership with Jewish organizations overseas) during 2012, it is expected that this program too, will continue to grow during 2013.

The Agency also intends to expand the network of Israel Fellows serving students at universities across North America.

Also, it is expected that the current trend of The Jewish Agency partnering with local overseas communities and other partners to create opportunities for personalized contact and direct engagement with and about Israel will continue to develop in the coming years.

Early in 2011, The Jewish Agency assumed full control of, and began to operate, the pre-Aliyah services provided in Ethiopia to the remaining Aliyah candidates from the Jewish community there. It is expected that the Aliyah of the last members of Ethiopian Jewry will be completed by the end of 2013, bringing closure to an important chapter in the history of the return of the Jewish people to its homeland.

The gradual erosion of the shekel value of the US dollar that began at the end of 2012, and continued in 2013 until the present, will present a major budgetary challenge for 2014 as the currency hedge instrument executed in 2012 will cease to function in February 2014, and the increased dollar cost of The Agency's shekel-denominated expenses will require additional funding.

The Jewish Agency's management will continue to implement the policy of maintaining strict budgetary control and will also continue to strengthen its financial resource development structure. In 2012, we saw a 93% increase in private donations, even as contributions from our traditional partners, particularly of unrestricted funds, continued to decline. We hope our financial resource development efforts continue to strengthen and that our partners will be able to reverse the downward trend in their allocations to The Jewish Agency. Without an increased level of revenues we will be very challenged to enhance our services to our constituencies.

## CONSOLIDATED BALANCE SHEETS AS OF **DECEMBER 31,**

Assets

**Current assets** Cash and cash equivalents Short-term deposits in banks Accounts receivable

**Total current assets** 

**Investments and other assets** 

**Fixed assets** 

**Total assets** 

#### Liabilities and net assets **Current liabilities**

Short-term credit from banks Accounts payable Short-term deposits and other payables Short-term loan Liabilities for employee rights upon retirement Current maturities of long-term bank loans

**Total current liabilities** 

#### Long-term liabilities

Bank loans and deposits payable Liabilities for employee rights upon retirement, net **Other liabilities** 

Total long-term liabilities

**Minority interest** 

**Deficit in unrestricted net assets Temporarily restricted net assets** 

**Total net assets** 

**Total liabilities and net assets** 

**Rany Trainin** Deputy Chair, Executive

**Charles Ratner** Chair, Budget/Finance Committee

Please refer to the companion document "Financial Report 2012" to review accompanying information that is an integral part of these financials.

2011	2012		
US\$ Thousands	US\$ Thousands		
127,656	122,612		
30,000	10,114		
97,150	111,911		
254,806	244,637		
67,159	112,259		
164,389	158,815		
486,354	515,711		
66	2		
89,059	98,327		
8,058	14,874		
22,000	-		
5,000	4,000		
2,238	12,189		
126,421	129,392		
51,315	17,994		
238,101	282,344		
27,124	28,392		
316,540	328,730		
505	518		
(103,003)	(96,879)		
145,891	153,950		
42,888	57,071		
486,354	515,711		

Moshe Ashirie **Chief Financial Officer**  May 28, 2013

Date of approval of Financial Statements

## **CONSOLIDATED STATEMENTS OF OPERATIONS** FOR THE YEAR ENDED DECEMBER 31,

	2012	2011
Revenues	US\$ Thousands	US\$ Thousands
Unrestricted donations and contributions:	00.156	101 702
United Israel Appeal, Inc.	98,156	101,782
Keren Hayesod - United Israel Appeal	41,517	43,477
International Fellowship	8,886	8,968
Direct donations & Spirit of Israel	4,573	1,973
Net assets released from restrictions:	74.057	77.074
United Israel Appeal, Inc.	71,057	77,076
U.S. Government grant	18,864	23,923
Keren Hayesod - United Israel Appeal	4,514	16,643
International Fellowship	9,224	12,707
Direct donations & Spirit of Israel	26,049	27,070
Other income:		
Israel experience programs (operated by subsidiaries)	54,527	54,975
Rental income	28,128	24,172
Program participations and service fees	50,698	45,307
Collection of doubtful debts	6,998	6,806
Other - mostly subsidiaries' income	25,962	26,648
Total revenues	449,153	471,527
Cost of activities and other expenses:		
Aliyah, absorption and special operations	65,441	73,098
Israel experiences	53,695	50,258
Young activism	29,170	28,034
Activities with Russian speaking Jewry	26,459	27,666
Partnerships	23,036	26,035
Shlichim and Israel Fellows	19,587	20,264
Community services (not including FSU)	19,329	16,329
Allocations and social programs	57,529	65,210
Agency-wide projects and organizational activities	98,463	118,476
Support functions & executive offices	29,401	30,324
Resource development and public affairs	15,053	12,894
Allocation to World Zionist Organization	4,000	4,000
Cost of activities	441,163	472,588
Income (deficit) from ordinary operations	7,990	(1,061)
Financial income (expenses), net	(2,010)	2,733
Income from activities	5,980	1,672
Non-operational income (expenses):		
Income from asset realization, net	44,563	46,315
Income (expenses) arising from investments functioning		
as an endowment, net	5,874	(2,824)
Increase in Pension Fund liability, net	(52,782)	(31,670)
Early retirement program expenses	(2,499)	(11,950)
Non-operational expenses, net	(4,844)	(129)
Net income for the year	1,136	1,543

Please refer to the companion document "Financial Report 2012" to review accompanying information that is an integral part of these financials.

## **STATEMENT OF CHANGES IN NET ASSETS**

Amounts in US\$ Thousands

	Unrestricted in use		Temporarily restricted			
	For operations	Board designation	For projects	For allocations	Total	
Balance at January 1, 2011	(144,401)	34,694	157,227	2,862	50,382	
Changes during 2011:						
Temporarily restricted						
donations and contributions received:			20.002	26.020	(7.0.2)	
United Israel Appeal, Inc.	-	-	30,982	36,038	67,020	
U.S. Government grant	-	-	23,923	- 0.460	23,92	
Keren Hayesod - United Israel Appeal	-		6,914	9,469	16,38	
International Fellowship	-	-	1,748	10,651	12,39	
Direct donations & Spirit of Israel	-	-	21,403	7,254	28,65	
Total received	-	-	84,970	63,412	148,38	
Released from restriction	-	-	(92,209)	(65,210)	(157,419	
Net income for the year	1,543	-	-	-	1,54	
Changes in investments	(0,007)	0.007				
functioning as an endowment, net*	(8,007)	8,007		-		
Release of fixed assets and restricted assets depreciation expense	5,161	_	(5,161)	_		
Net change during 2011	(1,303)	8,007	(12,400)	(1,798)	(7,494	
Balance at December 31, 2011	(145,704)	42,701	144,827	1,064	42,88	
Changes during 2012:						
Temporarily restricted donations and contributions received:						
United Israel Appeal, Inc.	-	_	32,748	36,960	69,70	
U.S. Government grant	_	_	18,864		18,86	
Keren Hayesod - United Israel Appeal	_	_	5,908	1,557	7,46	
International Fellowship	_	_	3,469	8,754	12,22	
Direct donations & Spirit of Israel	_	_	23,856	10,639	34,49	
Direct donations & spint of israel				10,000	54,45	
Total received	-	-	84,845	57,910	142,75	
Released from restriction	-	-	(72,179)	(57,529)	(129,70	
Net income for the year	1,136	-	-	-	1,13	
Changes in investments						
functioning as an endowment, net*	(47,235)	47,235	-	-		
Release of fixed assets and restricted						
assets depreciation expense	4,988	-	(4,988)	-		
Net change during 2012	(41,111)	47,235	7,678	381	14,18	

Please refer to the companion document "Financial Report 2012" to review accompanying information that is an integral part of these financials. "If I am not for myself, who is for me? And if I am only for myself, what am I? If not now, when?"

— Rabbi Hillel

Since 1929, The Jewish Agency has connected the world Jewish community to Israel, a relationship that has greatly benefited each. You are part of this enduring story of unity,



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The Jewish Agency is funded by The Jewish Federations of North America, Keren Hayesod, major Jewish communities and federations, the International Fellowship of Christians and Jews, foundations and donors from Israel and around the world.