

NATIONAL STATISTICS OFFICE OF GEORGIA

EXTERNAL MERCHANDISE TRADE IN GEORGIA

2023 (PRELIMINARY RESULTS)



NATIONAL STATISTICS OFFICE OF GEORGIA

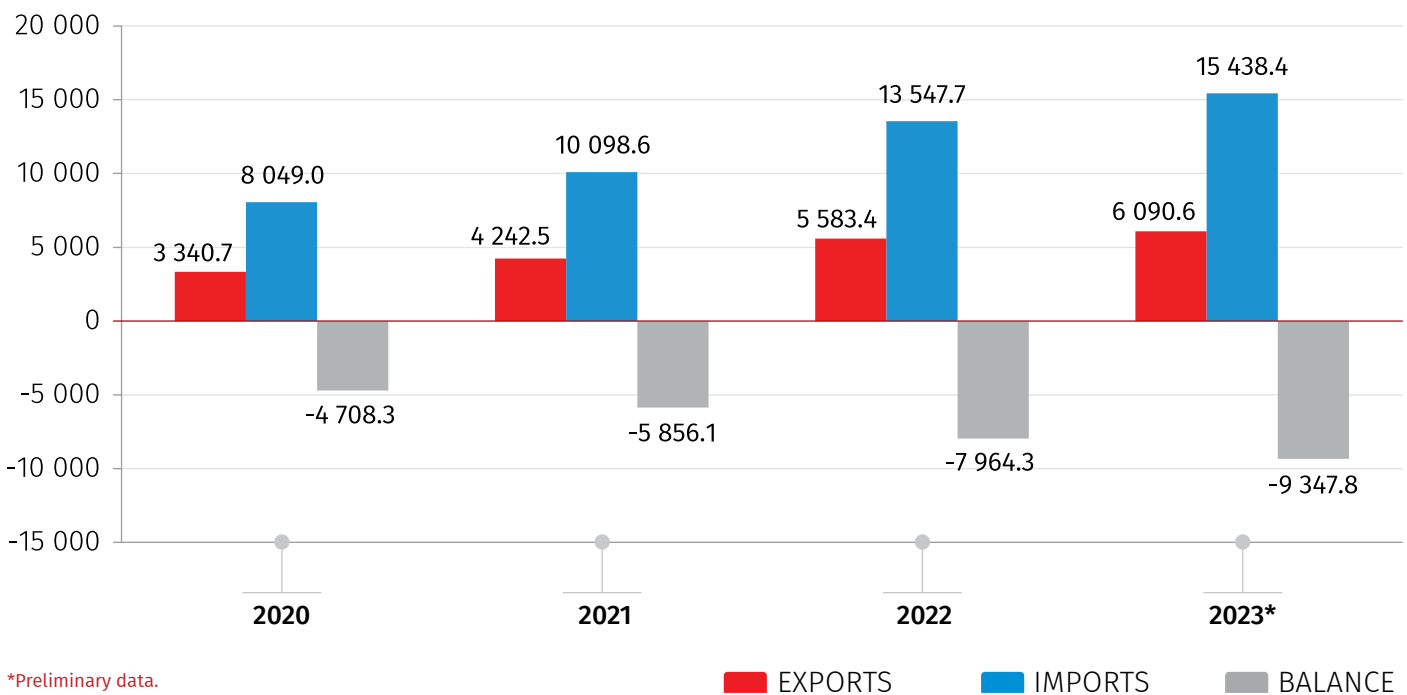
22.01.2024

EXTERNAL MERCHANDISE TRADE OF GEORGIA IN 2023 (PRELIMINARY)

In 2023 the external merchandise trade (excluding non-declared trade) of Georgia amounted to USD 21 529.0 million, 12.5 percent higher year-on-year. The exports equaled USD 6 090.6 million (9.1 percent higher), while the imports stood at USD 15 438.4 million (14.0 percent higher). The negative trade balance was USD 9 347.8 million in 2023 and its share in external trade turnover constituted 43.4 percent.

The charts below reflect basic trends of the external merchandise trade of Georgia:

GENERAL DATA ON EXTERNAL TRADE OF GEORGIA IN 2020-2023 (MILLION US DOLLARS)

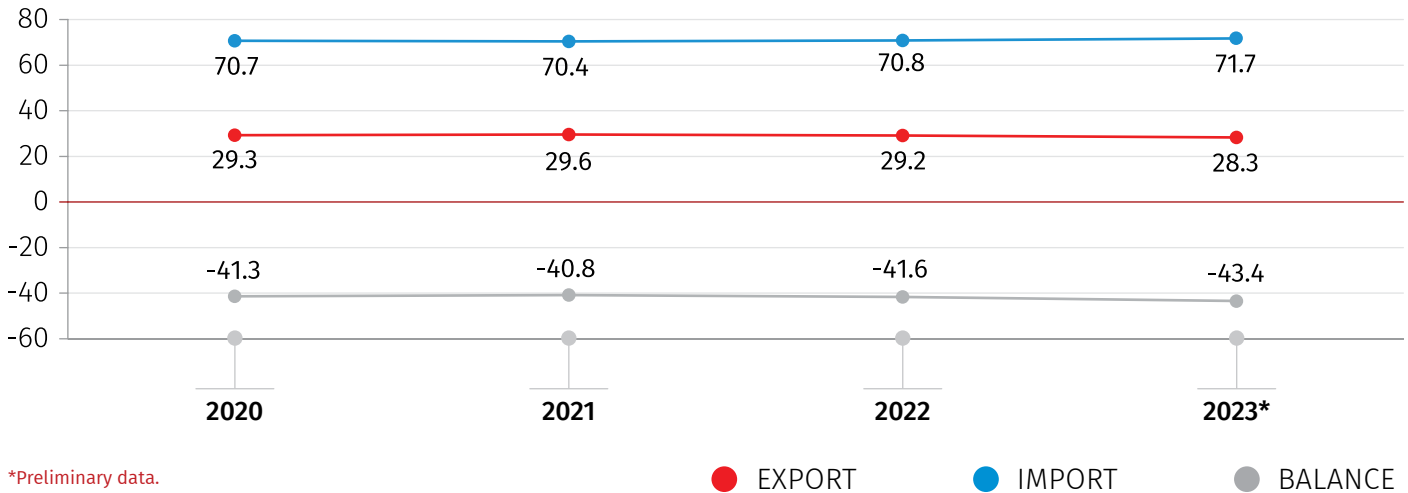


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SHARE OF EXTERNAL TRADE INDICATORS IN TURNOVER 2020-2023

(%)



The table below shows monthly data for 2021-2023 exports and imports in absolute values and their changes (in percentage) compared to the corresponding month of the previous year.

EXPORTS AND IMPORTS OF GEORGIA

		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2021	January	224 490.2	-16.2	561 729.3	-12.9
	February	267 678.0	1.9	648 773.6	-7.9
	March	326 087.2	30.7	775 017.1	15.5
	April	377 687.0	69.8	756 294.1	58.1
	May	340 005.0	45.0	770 185.1	45.5
	June	350 597.3	30.6	863 672.7	41.8
	July	386 339.5	40.7	882 151.4	21.3
	August	335 159.2	14.3	868 564.8	30.6
	September	373 706.6	13.0	952 439.9	26.9
	October	410 868.5	31.3	936 197.9	28.9
	November	430 385.3	42.9	1 033 213.8	43.1
	December	419 509.1	30.0	1 050 327.3	27.9

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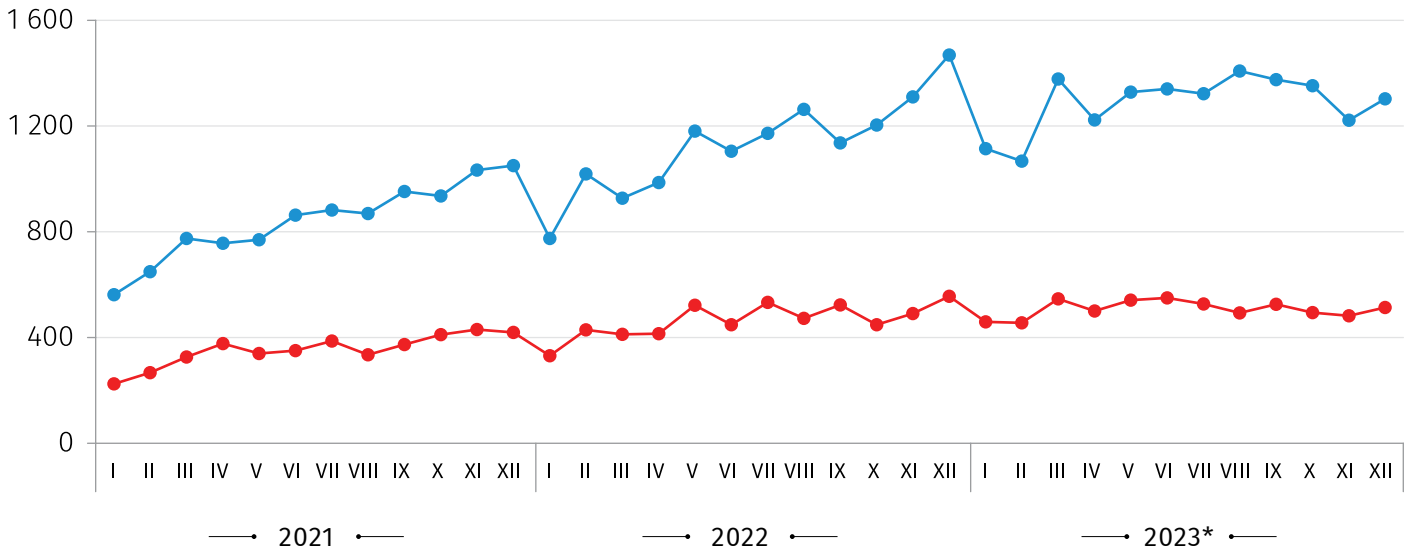
		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2022	January	331 456.5	47.6	774 609.8	37.9
	February	429 224.9	60.4	1 019 117.9	57.1
	March	411 573.6	26.2	926 800.0	19.6
	April	415 174.1	9.9	985 977.3	30.4
	May	522 271.1	53.6	1 180 471.1	53.3
	June	448 767.1	28.0	1 105 280.3	28.0
	July	533 160.0	38.0	1 172 031.0	32.9
	August	473 098.1	41.2	1 262 812.6	45.4
	September	523 548.1	40.1	1 136 468.7	19.3
	October	448 696.7	9.2	1 203 910.3	28.6
	November	490 669.1	14.0	1 310 910.9	26.9
	December	555 786.2	32.5	1 469 301.5	39.9
2023*	January	458 994.4	38.5	1 114 934.2	43.9
	February	455 767.2	6.2	1 067 695.0	4.8
	March	546 687.4	32.8	1 378 244.8	48.7
	April	500 524.6	20.6	1 223 367.2	24.1
	May	541 372.8	3.7	1 328 835.5	12.6
	June	550 150.0	22.6	1 340 036.0	21.2
	July	526 789.5	-1.2	1 322 230.7	12.8
	August	493 193.6	4.2	1 408 777.6	11.6
	September	526 048.6	0.5	1 375 969.0	21.1
	October	494 901.5	10.3	1 352 612.9	12.4
	November	482 006.4	-1.8	1 222 006.3	-6.8
	December	514 175.4	-7.5	1 303 687.2	-11.3

*Preliminary data.

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EXPORTS AND IMPORTS DYNAMICS BY MONTHS, 2021-2023 (MILLION US DOLLARS)

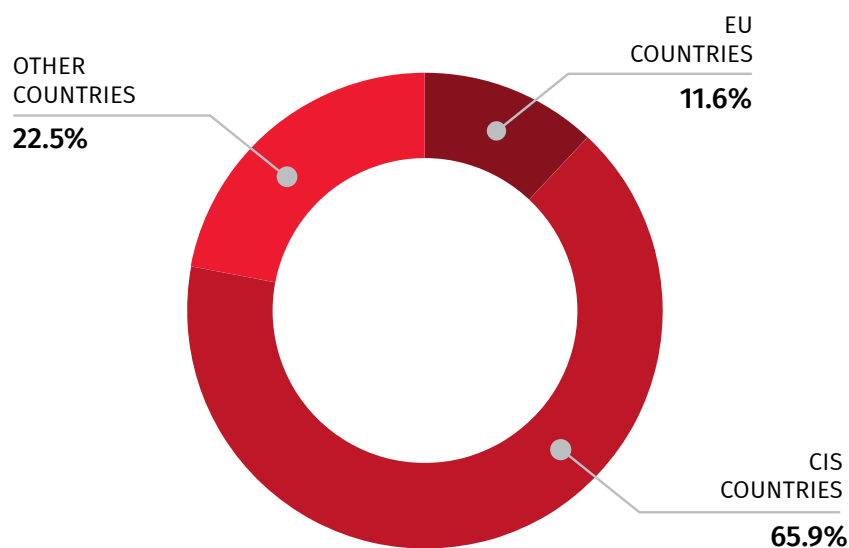


*Preliminary data.

● EXPORTS ● IMPORTS

The diagrams below show the share of the exports and imports of Georgia by country groups.

GEORGIAN EXPORT BY COUNTRY GROUPS IN 2023*

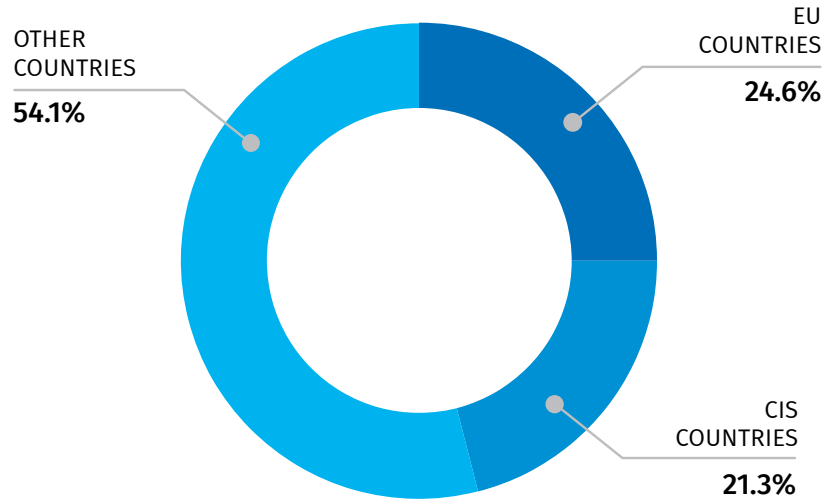


*Preliminary data.

Note: EU contains 27 countries.

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GEORGIAN IMPORT BY COUNTRY GROUPS IN 2023*



*Preliminary data.

Note: EU contains 27 countries.

In 2023 the share of the top ten trading partners by exports in the total exports of Georgia amounted to 80.3 percent. The top partners were Azerbaijan (USD 862.1 million), Armenia (USD 787.1 million) and Kazakhstan (USD 703.0 million).

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TOP TRADING PARTNERS BY EXPORTS IN 2023

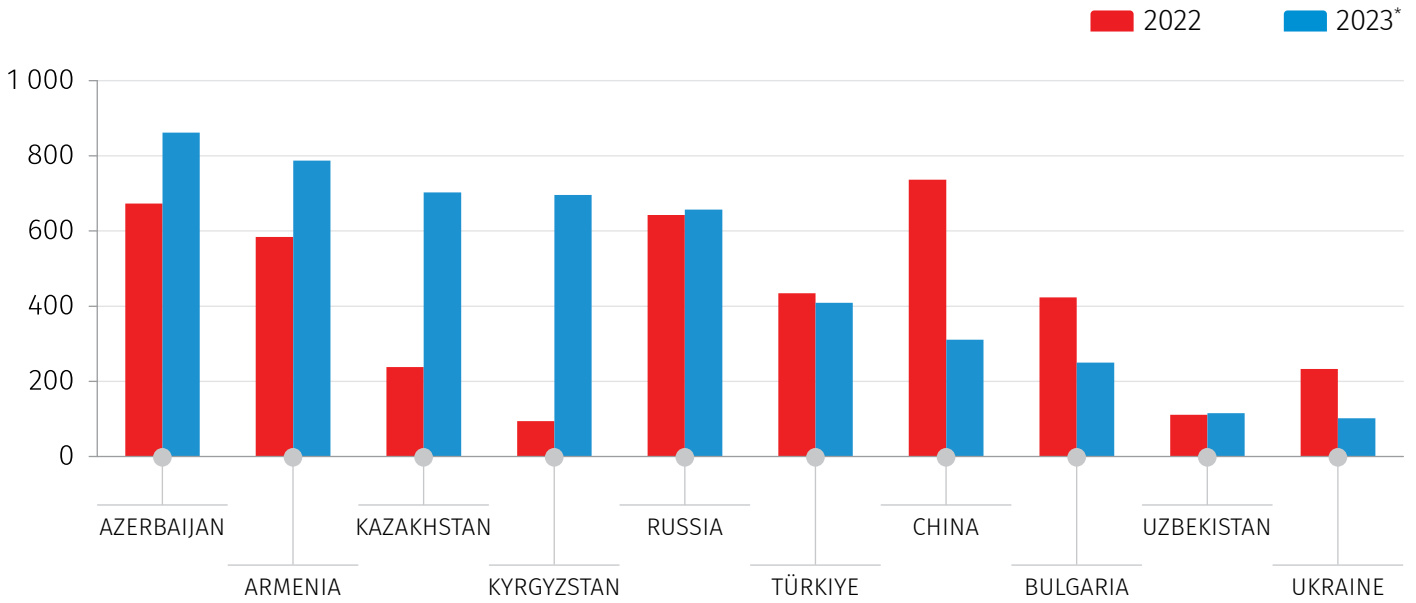
	2022		2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL EXPORTS	5 583 425.4	100.0	6 090 611.3	100.0	9.1
Of which:					
Azerbaijan	672 699.6	12.0	862 070.1	14.2	28.2
Armenia	584 232.6	10.5	787 129.0	12.9	34.7
Kazakhstan	238 106.4	4.3	702 965.0	11.5	195.2
Kyrgyzstan	93 756.9	1.7	695 661.4	11.4	642.0
Russia	642 439.0	11.5	657 043.9	10.8	2.3
Türkiye	434 636.8	7.8	409 200.2	6.7	-5.9
China	736 768.9	13.2	310 873.1	5.1	-57.8
Bulgaria	423 598.5	7.6	249 955.0	4.1	-41.0
Uzbekistan	111 103.9	2.0	115 489.7	1.9	3.9
Ukraine	232 795.8	4.2	101 346.5	1.7	-56.5
Other countries	1 413 287.1	25.3	1 198 877.3	19.7	-15.2

*Preliminary data.

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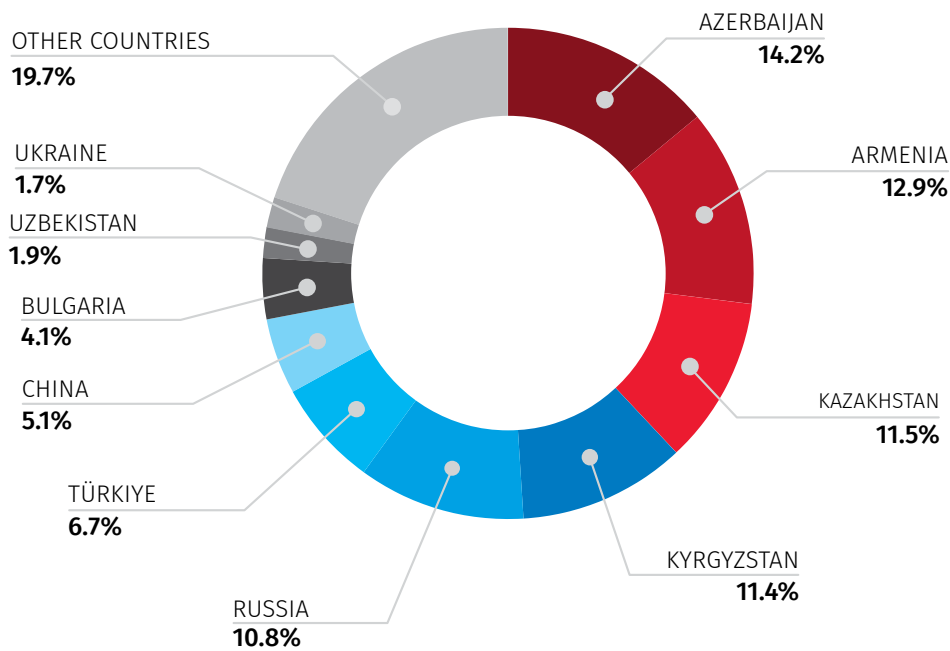
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TOP TRADING PARTNERS BY EXPORTS IN 2022-2023 (MILLION US DOLLARS)



*Preliminary data.

SHARE OF THE TOP TRADING PARTNERS IN TOTAL EXPORTS IN 2023*



*Preliminary data.

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In 2023 the share of the top ten trading partners by imports in the total imports of Georgia amounted to 70.5 percent. The top partners were Türkiye (USD 2 570.1 million), USA (USD 1 949.3 million) and Russia (USD 1 744.5 million).

TOP TRADING PARTNERS BY IMPORTS IN 2023

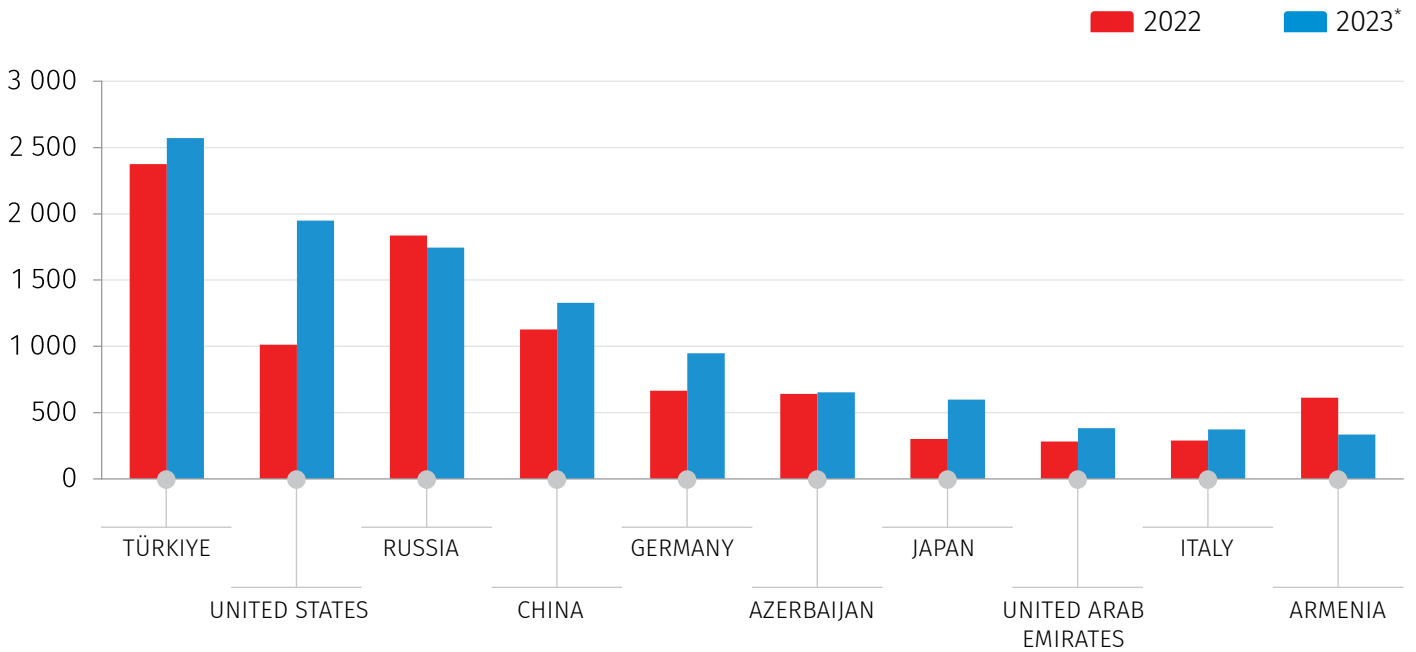
	2022		2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL IMPORTS	13 547 691.5	100.0	15 438 396.2	100.0	14.0
Of which:					
Türkiye	2 374 063.5	17.5	2 570 105.5	16.6	8.3
United States	1 012 496.1	7.5	1 949 302.4	12.6	92.5
Russia	1 835 626.8	13.5	1 744 469.5	11.3	-5.0
China	1 126 319.8	8.3	1 328 742.6	8.6	18.0
Germany	664 282.9	4.9	948 059.4	6.1	42.7
Azerbaijan	640 393.1	4.7	653 911.3	4.2	2.1
Japan	301 504.6	2.2	598 533.5	3.9	98.5
United Arab Emirates	283 081.4	2.1	383 429.0	2.5	35.4
Italy	288 085.4	2.1	373 075.0	2.4	29.5
Armenia	613 697.1	4.5	335 917.4	2.2	-45.3
Other countries	4 408 140.6	32.5	4 552 850.8	29.5	3.3

*Preliminary data.

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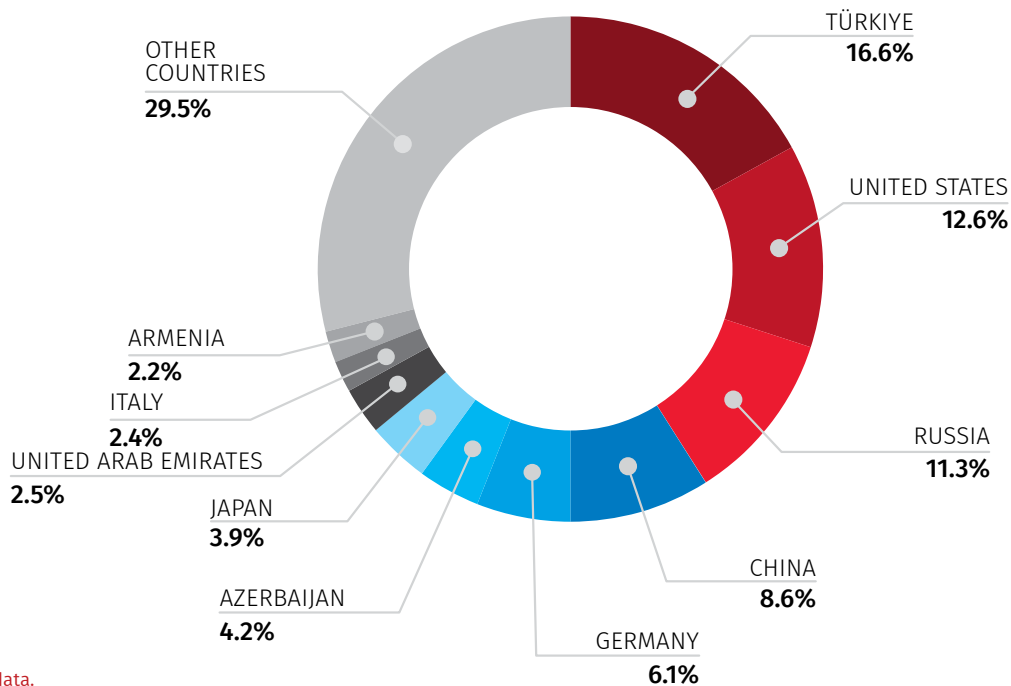
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TOP TRADING PARTNERS BY IMPORTS IN 2022-2023 (MILLION US DOLLARS)



*Preliminary data.

SHARE OF THE TOP TRADING PARTNERS IN TOTAL IMPORTS IN 2023*



*Preliminary data.

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In 2023 the share of the top ten trading partners in the total external trade turnover of Georgia amounted to 68.5 percent. The top trading partners were Türkiye (USD 2 979.3 million), Russia (USD 2 401.5 million) and USA (USD 2 046.3 million).

TOP TRADING PARTNERS BY TURNOVER IN 2023*

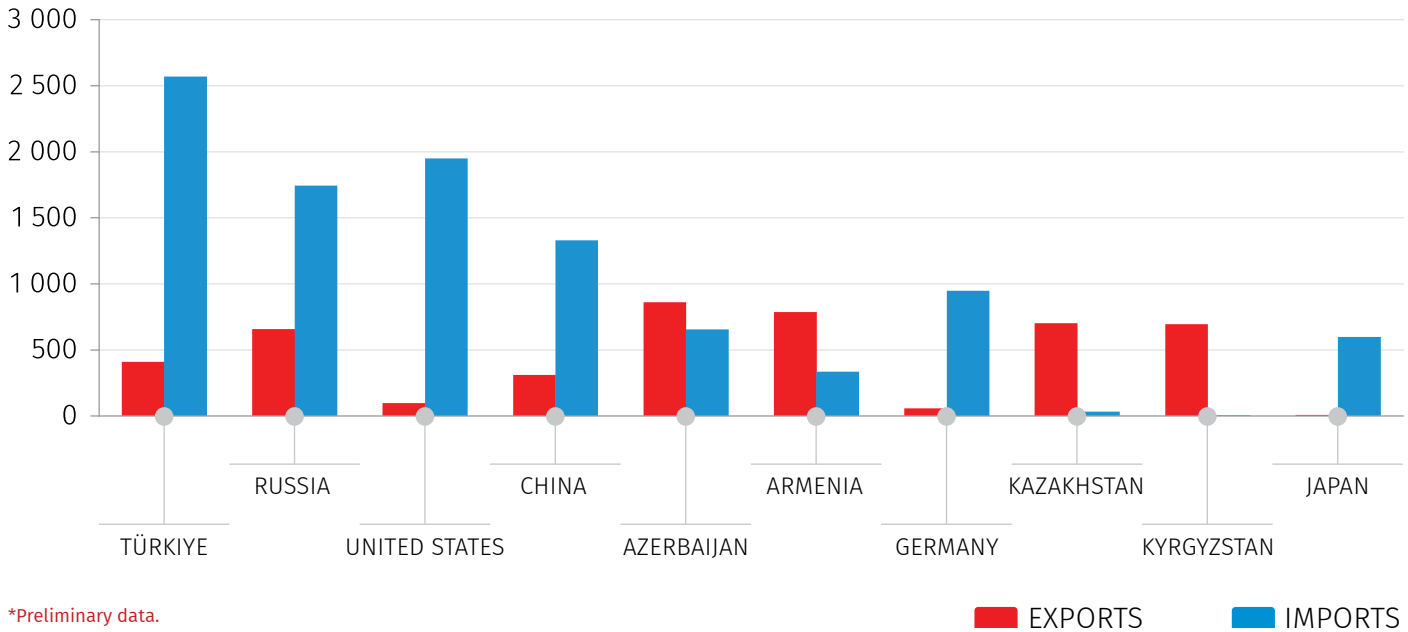
	EXPORTS		IMPORTS		TURNOVER	
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)
TOTAL	6 090 611.3	100.0	15 438 396.2	100.0	21 529 007.6	100.0
Of which:						
Türkiye	409 200.2	6.7	2 570 105.5	16.6	2 979 305.7	13.8
Russia	657 043.9	10.8	1 744 469.5	11.3	2 401 513.4	11.2
United States	96 986.5	1.6	1 949 302.4	12.6	2 046 288.9	9.5
China	310 873.1	5.1	1 328 742.6	8.6	1 639 615.8	7.6
Azerbaijan	862 070.1	14.2	653 911.3	4.2	1 515 981.5	7.0
Armenia	787 129.0	12.9	335 917.4	2.2	1 123 046.5	5.2
Germany	57 017.4	0.9	948 059.4	6.1	1 005 076.8	4.7
Kazakhstan	702 965.0	11.5	32 872.5	0.2	735 837.5	3.4
Kyrgyzstan	695 661.4	11.4	4 845.9	0.0	700 507.3	3.3
Japan	9 068.9	0.1	598 533.5	3.9	607 602.4	2.8
Other countries	1 502 595.6	24.7	5 271 636.3	34.1	6 774 232.0	31.5

*Preliminary data.

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TOP TRADING PARTNERS BY TURNOVER IN 2023* (MILLION US DOLLARS)



In 2023 motor cars claimed the first place in the list of top export items, equaling USD 1 946.9 million with 34.9 percent of total exports. The exports of copper ores and concentrates totaled USD 472.2 million and their share in the total exports amounted to 8.5 percent. The exports of wine of fresh grapes occupied the third place standing at USD 240.3 million and constituting 4.3 percent of the total exports.

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MAJOR COMMODITY GROUPS BY EXPORTS

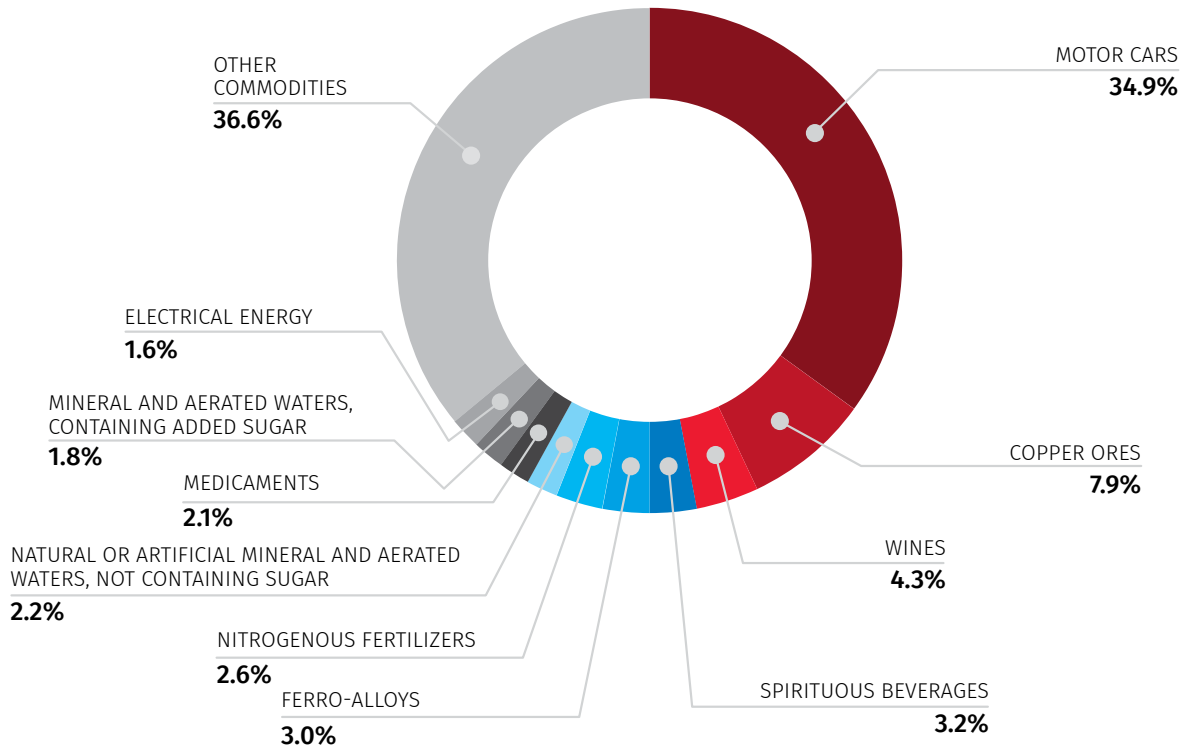
	2022		2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL EXPORTS	5 583 425.4	100.0	6 090 611.3	100.0	9.1
Of which:					
Motor cars	905 731.8	16.2	2 126 576.4	34.9	134.8
Copper ores and concentrates	1 024 182.7	18.3	479 281.2	7.9	-53.2
Wine of fresh grapes	252 548.8	4.5	259 039.1	4.3	2.6
Spirituous beverages	138 544.7	2.5	196 178.9	3.2	41.6
Ferro-alloys	459 803.3	8.2	180 661.9	3.0	-60.7
Nitrogenous fertilizers	281 420.6	5.0	158 387.9	2.6	-43.7
Natural or artificial mineral and aerated waters, not containing sugar	112 518.2	2.0	131 514.4	2.2	16.9
Medicaments put up in measured doses	109 502.8	2.0	126 545.7	2.1	15.6
Waters, mineral and aerated waters, containing added sugar	82 790.7	1.5	109 114.4	1.8	31.8
Electrical energy	84 286.7	1.5	95 430.1	1.6	13.2
Other commodities	2 132 095.1	38.2	2 227 881.3	36.6	4.5

*Preliminary data.

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SHARE OF MAJOR COMMODITY GROUPS BY EXPORTS IN 2023*



*Preliminary data.

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The top import commodities in 2023 were motor cars, whose imports equaled USD 3 162.4 million (20.5 percent of the total imports). The petroleum and petroleum oils followed in the list with USD 1 166.9 million (7.6 percent of imports). The medicaments put up in measured doses were third in the top import commodity list with USD 542.8 million (3.5 percent of imports).

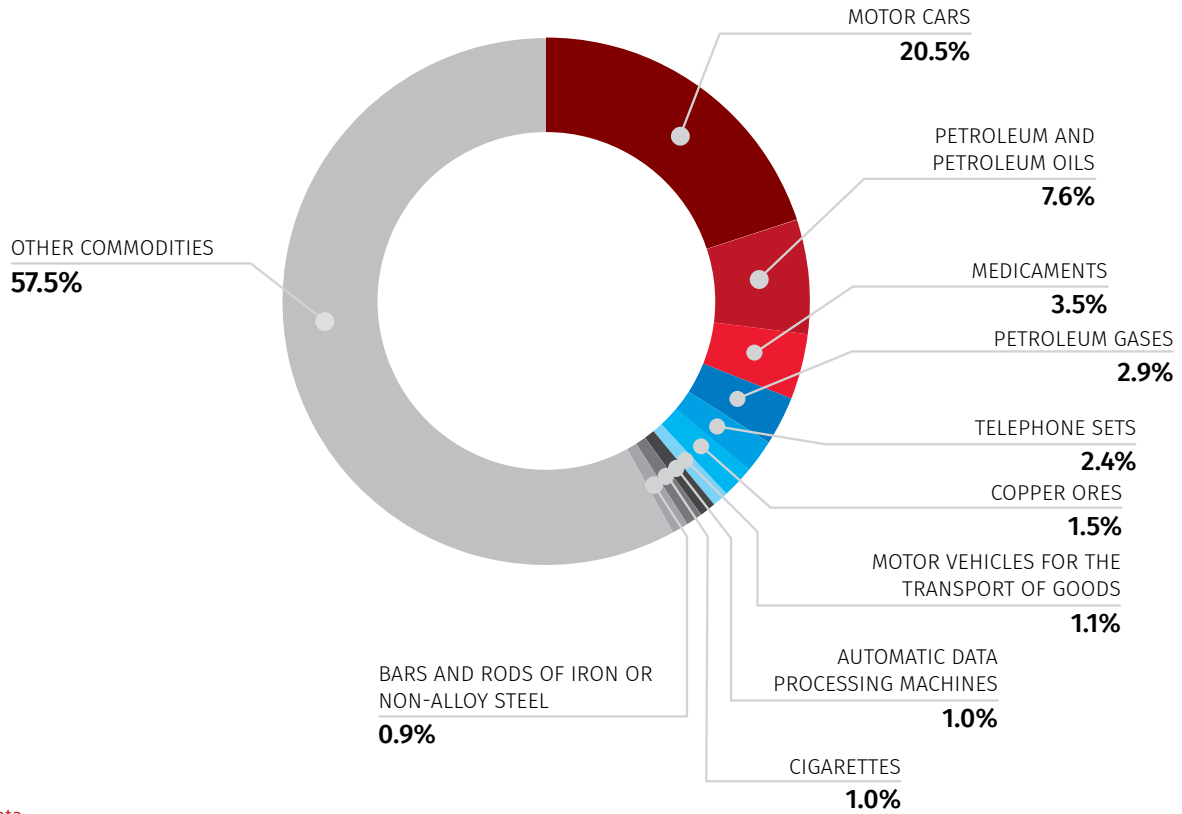
MAJOR COMMODITY GROUPS BY IMPORTS

	2022		2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL IMPORTS	13 547 691.5	100.0	15 438 396.2	100.0	14.0
Of which:					
Motor cars	1 714 000.9	12.7	3 162 353.8	20.5	84.5
Petroleum and petroleum oils	1 335 177.0	9.9	1 166 941.5	7.6	-12.6
Medicaments put up in measured doses	404 123.8	3.0	542 822.9	3.5	34.3
Petroleum gases and other gaseous hydrocarbons	457 788.8	3.4	445 026.9	2.9	-2.8
Telephone sets and apparatus for the transmission or reception of data (including wired/wireless networks)	323 662.2	2.4	375 084.0	2.4	15.9
Copper ores and concentrates	775 299.1	5.7	236 675.9	1.5	-69.5
Motor vehicles for the transport of goods	103 504.2	0.8	172 264.3	1.1	66.4
Automatic data processing machines and units thereof	184 223.6	1.4	159 222.1	1.0	-13.6
Cigars, cheroots, cigarillos and cigarettes	130 488.0	1.0	158 439.0	1.0	21.4
Bars and rods of iron or non-alloy steel	118 943.7	0.9	136 144.9	0.9	14.5
Other commodities	8 000 480.1	59.1	8 883 420.9	57.5	11.0

*Preliminary data.

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**SHARE OF MAJOR COMMODITY GROUPS BY IMPORTS
IN 2023***



*Preliminary data.

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TOP TRADING PARTNERS BY TURNOVER

TÜRKIYE

EXPORTS OF MAJOR COMMODITY GROUPS TO TÜRKIYE



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL EXPORTS	434 636.8		409 200.2	
Of which:				
Electrical energy	79 496.4	...	85 908.0	...
T-shirts knitted	72 681.8	2 153.9	57 058.9	1 541.4
Ferro-alloys	60 250.2	34 297.2	38 275.6	36 004.9
Men's or boys' suits, ensembles, trousers, knitted or crocheted	43 567.1	1 624.4	36 163.2	1 270.5
Aluminium waste and scrap	13 216.8	5 653.1	11 685.1	6 220.9
Other commodities	165 424.6		180 109.4	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM TÜRKIYE



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL IMPORTS	2 374 063.5		2 570 105.5	
Of which:				
Medicaments put up in measured doses	73 282.0	1 048.5	152 930.0	3 236.3
Motor cars (Unit)	107 189.0	3 287	81 280.7	2 272
Structures and parts of structures of iron or steel	53 825.4	25 401.9	63 478.7	25 988.5
Cigars, cheroots, cigarillos and cigarettes	46 977.5	2 530.3	56 149.6	2 641.3
Washing and cleaning preparations	31 770.2	33 680.1	48 029.6	46 373.8
Other commodities	2 061 019.4		2 168 236.8	

*Preliminary data.

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RUSSIA

EXPORTS OF MAJOR COMMODITY GROUPS TO RUSSIA



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL EXPORTS	642 439.0		657 043.9	
Of which:				
Wine of fresh grapes	160 838.2	69 905.5	168 304.3	62 282.8
Spirituous beverages	47 451.3	11 350.5	67 407.2	16 126.6
Motor cars (Unit)	75 718.7	5 395	67 133.2	4 966
Natural or artificial mineral and aerated waters, not containing sugar	50 971.1	91 902.6	61 842.4	112 359.5
Waters, mineral and aerated waters, containing added sugar	39 487.7	58 854.9	60 738.5	75 749.2
Other commodities	267 972.0		231 618.2	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM RUSSIA



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL IMPORTS	1 835 626.8		1 744 469.5	
Of which:				
Petroleum and petroleum oils	621 705.5	657 599.2	552 138.6	771 395.3
Petroleum gases and other gaseous hydrocarbons	112 381.1	416 873.4	131 183.6	485 881.3
Bars and rods of iron or non-alloy steel	36 140.7	50 665.3	57 933.7	99 011.5
Wheat and meslin	61 760.7	174 109.6	56 239.7	217 546.8
Carboys, bottles, flasks and other closures, of glass	43 778.8	89 219.1	48 617.6	104 661.2
Other commodities	959 859.9		898 356.2	

*Preliminary data.

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USA

EXPORTS OF MAJOR COMMODITY GROUPS TO USA



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL EXPORTS	265 059.7		96 986.5	
Of which:				
Ferro-alloys	232 969.1	102 535.7	69 077.7	58 574.3
Wine of fresh grapes	5 286.2	978.0	5 612.3	906.5
Fruit and vegetable juices	2 724.9	1 810.0	2 989.5	2 167.2
Spirituous beverages	1 621.9	639.5	2 236.7	539.3
Parts of aircrafts	1 679.6	4.7	1 595.0	2.9
Other commodities	20 778.0		15 475.2	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM USA



	2022		2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL IMPORTS	1 012 496.1		1 949 302.4	
Of which:				
Motor cars (Unit)	904 199.8	104 683	1 832 055.7	147 892
Worn clothing	6 109.4	440.4	7 098.2	480.0
Hazelnuts and other nuts	4 990.7	1 805.0	5 957.4	2 097.4
Beauty or make-up preparations and preparations for the care of the skin	3 367.6	64.3	5 894.7	102.6
Fish, frozen	4 816.6	2 405.7	4 716.2	2 003.8
Other commodities	89 012.0		93 580.2	

*Preliminary data.

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EXTERNAL TRADE BALANCE

	NUMBER OF COUNTRIES	EXTERNAL TRADE BALANCE MIL. US DOLLARS
NEGATIVE TRADE BALANCE		
2022	102	8 869.1
2023*	103	11 694.8
POSITIVE TRADE BALANCE		
2022	45	904.8
2023*	55	2 347.0
TOTAL		
2022	147	-7 964.3
2023*	158	-9 347.8

*Preliminary data.

SOURCES:

-  LEPL Revenue Service of Ministry of Finance of Georgia;
-  Georgian State Electrosystem, JSC;
-  Electricity System Commercial Operator, JSC;
-  Georgian Gas Transportation Company, LTD.

EXPLANATION OF SYMBOLS:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions;
- ... Data are confidential.

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NOTICE:

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Information does not cover the data of Simplified Customs Declarations (Form №4);
3. Information does not cover non-organized trade also occupied territories of Abkhazian Autonomous Republic and Tskhinvali region;
4. According to the international methodology there are some differences in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic temporary transit and analogous goods are excluded from the database of external merchandise trade statistics.

**THE PRELIMINARY DATA WILL BE REVISED ACCORDING TO THE GEOSTAT'S
REVISION POLICY (BASED ON THE REGULAR REVISION PRINCIPLE)
AS A RESULT OF ADJUSTING DATA BY
RESPONDENTS/ADMINISTRATIVE SOURCES.**

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