

MEMBERSHIP PROSPECTUS

SMMT
DRIVING THE
MOTOR INDUSTRY



ABOUT SMMT



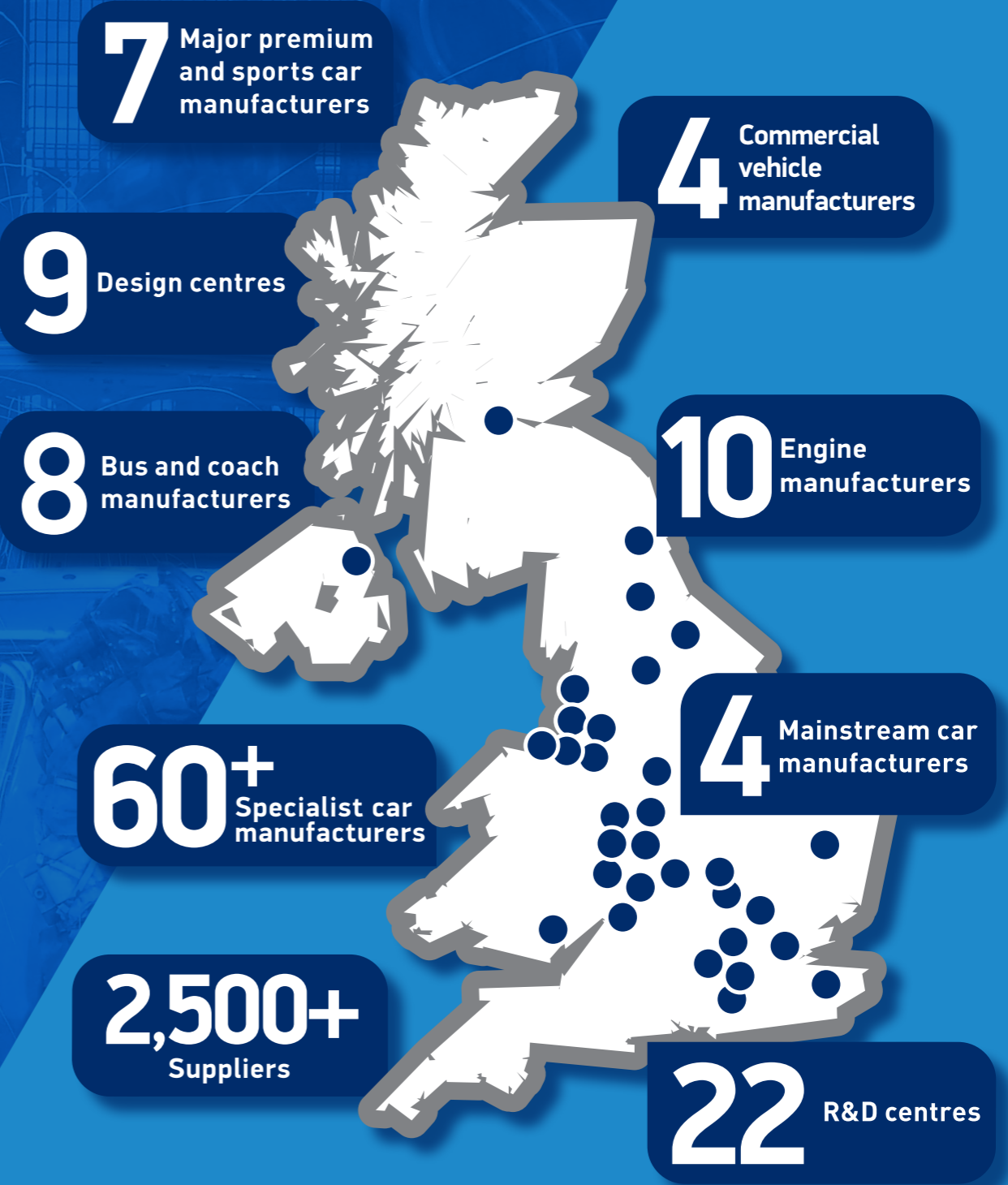
For more than 100 years, SMMT has been the voice of the UK automotive industry. We've supported our members through positive economic periods and recessions, and now face one of the most significant periods of challenge and change in our history. Representing a diverse range of sectors, from R&D and manufacturing to service and supply, it is our job to promote the interests of UK Automotive to government, stakeholders and the media at home and overseas. SMMT's remit is to support our members' businesses and safeguard their competitiveness. We do this through our engagement with government and international policy makers, buyer-supplier introductions, technical expertise and market intelligence – and by helping companies identify and make the most of trade and funding opportunities, at home and in international markets. Just as we've been doing since 1902, SMMT will work tirelessly to ensure our members are equipped to tackle the challenges and exploit the opportunities ahead.

Mike Hawes, Chief Executive, The Society of Motor Manufacturers and Traders (SMMT)

WHO DOES SMMT REPRESENT?

SMMT's comprehensive membership base covers every aspect of the automotive industry, from vehicles to components, trailers to aftermarket; and from large global corporations to small and medium enterprises. The scope of interest of our members also varies dramatically, ranging from direct, partial or indirect involvement in the manufacturing of vehicles and components, to design engineering and distribution, and a variety of other services aligned to the industry.

REGIONAL LOCATION OF SMMT MEMBERS



SMMT'S TRADE SECTIONS COVER

- Aftermarket
- Automotive Components
- Bus and Coach
- Car
- Commercial Vehicles
- Electric Vehicles
- Innovation and Engineering
- Light Trailer and Trailer Equipment
- Remanufacturing

£67 billion UK automotive turnover in 2021	606,838 Cars exported in 2022	775,014 Cars built in 2022
1,614,063 New cars registered in 2022	780,000 People employed across UK Auto	101,600 Commercial vehicles built in 2022
130+ Countries importing UK-built vehicles	40.7 million Vehicles on UK roads	1,512,015 Engines built in the UK 2022

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Growing your business

TARGETED NETWORKING

Our member-only groups and committees are an excellent way to build relationships with prospective customers and partners in specific fields through regular interaction, as well as being a platform for industry representation. Attend our year round portfolio of prestigious industry conferences, events and roadshows, for free or at a discounted rate to develop connections with influential figures in the industry with the added credibility of being a member of SMMT.

SPONSORSHIP AND EXHIBITING OPPORTUNITIES

Benefit from discounted and priority access to promote your products and services with SMMT sponsorship and exhibition opportunities. Our wide range of events provide something for companies from all parts of the sector. Key exhibition events focus on the supply chain and connectivity.

BUYER/SUPPLIER MATCHING SERVICES

Forge new relationships at our Meet the Buyer events through one-to-one meetings with key customer targets to retain and explore new business opportunities. We work very closely with OEM and Tier 1 buyers to understand their exact purchasing needs and help match these to potential suppliers.

Take advantage of our Automotive Supplier Finder (ASF) database, the UK's largest automotive directory. Registered users can add a profile to enhance the exposure of their products and services, with members benefitting from premium photo galleries and priority ranking in search results.

EXPLORE INTERNATIONAL MARKETS

SMMT's International team supports members to develop new business opportunities overseas. By utilising our knowledge and expertise of markets worldwide, we help members increase their visibility at important automotive trade shows and exhibitions globally, as well as by arranging trade missions to key automotive markets. SMMT's reputation provides members with a raft of benefits, including discounts on stand space, introductions, translators, local company visits, speaking opportunities and networking events with other country delegations.

ENHANCED EXPOSURE

Increase your company's coverage and visibility in a competitive market. We enable members to capitalise on our international database and extensive social media presence by providing them with coverage of their company. Coverage ranges from social media mentions right through to more personalised PR stories promoted in our print and e-newsletters.

SHOWCASE YOUR PRODUCTS IN OUR SHOWROOM

Located in the heart of London, our members can use our free showroom to display their products and services.

PREFERENTIAL RATES

Gain preferential rates on global industry events, seminars, trade shows and exhibitions including discounted exhibition space at Automechanika Birmingham and the CV Show.



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Automotive data and market analysis

Keep abreast of the market and plan ahead, with access to a wealth of data and reports. Members benefit from discounted and free data sets. Whether you're looking for a high level summary or a detailed report, SMMT can produce it specifically tailored to your needs. Discounted data can be purchased online via the DataShop <https://datashop.smmt.co.uk> from our range of data sets, including:

- Manufacturing (UK)
- Parc (UK)
- New registrations (UK)
- Market forecasts (UK)
- Production outlook (UK and Europe)
- Used sales (UK)
- Safety recalls checks (UK)

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Providing Advice and Support

SMMT undertakes a wide variety of activities to support its diverse membership base, helping companies to grow their businesses, become more profitable and improve their sustainability.

TECHNICAL ADVICE AND HELP

Our team of technical experts can provide members with valuable support on new and existing technical regulations and standards. Key areas include type approval requirements including GB National schemes, European Type Approval, the UNECE regulatory framework (1958 & 1998 agreements) and other international standards.

FUNDING AND SUPPORT

Available for free and regularly updated, our online Funding and Support Guide brings together sources of funding, finance and business support available to businesses active in the automotive sector. With more than 100 schemes documented and categorised, there is something for every automotive company.

AUTOMOTIVE SUPPLIER SUPPORT ASSESSMENT

Identify key areas of development for your business with our Automotive Supplier Support Assessment. This free ten-point assessment identifies your business potential and how SMMT can best support your business priorities. The assessment focuses on key business areas such as: business development, marketing, quality standards, product development, logistics, international trade and HR; helping you to make the most of both your membership and your business.

REMAIN UP TO DATE

In a sector that's constantly shifting, our regular webinars and e-newsletters highlight the latest regional, national and international industry news and developments that may affect your company, including: Upcoming consultations and technical regulations, available funding and support, latest news and updates, events, data and other products and services, as well as member exclusive discounts.

Use our free webinars to keep up to date with the latest developments on a variety of subjects to ensure your company is kept abreast of new legislation, policy, technical and training guidelines and much more.

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Certification and training

As the only UK organisation approved by IATF and VDA QMC to offer IATF:16949 and VDA training, SMMT Industry Forum provides our members with extensive specialist training and consultancy, helping to ensure you achieve manufacturing excellence.

Services are offered at a competitive 10% discounted rate for members.

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Public policy and vehicle legislation

As one of the largest and most influential UK trade bodies, we are a powerful voice for our members. From competitiveness and trade to Net Zero and smart and sustainable mobility, SMMT is engaging with members and key stakeholders to ensure that the automotive industry's views are fully represented to UK Government and international partners, and automotive interests are fully considered in critical policy and regulatory discussions shaping our future in a rapidly changing world.

GLOBAL VOICE & INFLUENTIAL EXPERTISE

SMMT is at the forefront of the industry and recognised for authoritative, evidence-based policy and economic analysis and advocacy. We seek to influence policy and funding at local, national and international levels to shape forthcoming standards, support schemes and legislation on our members' behalf. SMMT represents the industry on key Government forums including the Automotive Council, government-led advisory groups and task forces, and works with partners across the UK's innovation ecosystem, such as the Advanced Propulsion Centre (APC). SMMT also works in close association with its European and global sister organisations to maximise the reach of UK industry issues and influence, improve trade and market access and attract inward investment to the benefit of our members.

HELP SHAPE THE INDUSTRY'S FUTURE

We are committed to delivering on the shared ambitions of our members and all companies, regardless of size, creating an opportunity for all businesses across automotive to be heard. Members are encouraged to help shape the industry voice by contributing to thematic member committees, policy positions and consultations, and meetings with officials, MPs and ministers.

BACKED BY AN EXPERIENCED TEAM

Our diverse and experienced team includes economic, environmental, legal, political and technical experts who cover a wide range of issues. From competitiveness and international trade to energy, innovation, skills and future workforce. From vehicle emissions and environmental standards, to motoring taxation and consumer legislation. SMMT represents and promotes automotive interests at home and abroad.

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Technology and innovation support

SMMT actively supports members to invest in future technology to promote growth. Our efforts are focused across a number of fields, including, but not limited to, ultralow and zero emission technology, connected and automated vehicles, and next generation materials and composites.

SUPPORT

Along with a free technical helpline, members also benefit from technical funding advice, regular updates on specific technical issues and a wide range of networking opportunities and profile-raising initiatives in the technology and innovation fields through our year round global events.

TECHNICAL POLICY INFLUENCE

We encourage our members to actively participate in insight sharing and policy influencing by joining our various member groups or expert working groups including, where eligible:

- **Electric Vehicle Group – supports members in all aspects of the emerging market for ultra-low and zero emission vehicles.**
- **Innovation and Engineering Group | Fuel Cell Electric Vehicle Task Force – enables members to explore the latest in technological and best practice innovation in the design, prototyping, manufacturing and testing of vehicles and components.**
- **Connected and Automated Vehicles Forum – brings together a wide-ranging constituency of members, key adjacent industries, government and academia to work collaboratively towards growing this promising sector.**

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Raising the profile of the industry

SMMT is the leading voice of Britain's automotive industry, working to raise the profile of the sector, demonstrate its scale and scope and champion its interests to government, consumers and stakeholders via the media in the UK and internationally.

Our regular press releases and statements, media briefings, press conferences, social media engagement, newsletters and events generate influential news coverage on behalf of the industry, highlighting its strengths and concerns, including priority issues raised by members of the SMMT Public Affairs Committee.

We also facilitate face-to-face media engagement, prioritising members for a broad range of interview requests. Regular SMMT events provide further opportunities, from product launches and demonstrations at SMMT Test Days and the CV Show, to meet and greets, networking and speaking opportunities at our flagship Electrified and International Automotive Summit conferences.



JOIN US

SMMT works on behalf of its members to strengthen ties and build links within the automotive community. With an ever growing membership base, we are building an increasingly dynamic and proactive group of companies seeking opportunities for new business and partnerships. Whether your business operates within the automotive industry, or interacts with it, SMMT can deliver benefits to help your company.

TYPES OF MEMBERSHIP

MEMBER COMPANIES directly, primarily and continuously engaged in all or any of the activities of the concept, design, manufacture, sale, after sale, disposal and recycling of motor vehicles, components and accessories in the UK for at least 12 months prior to the point of application.

ASSOCIATE INDIVIDUALS or firms and corporate bodies wishing to benefit from an association with SMMT upon terms granted by the SMMT Executive, and otherwise being ineligible to be a member of SMMT. Associates have access to equivalent membership benefits, but are not eligible to sit on SMMT committees.

AFFILIATE TRADE associations or other organisations, engaged or interested in the motor industry, where there is a mutual benefit of association between the two parties.

COST

Calculated on a pro-rata basis and paid annually, subscriptions are dependent on company size and the nature of your business. Please refer to the guide to subscriptions to help determine the category of membership and the subscription payable.

HOW TO APPLY

Email us to access our application form and return to us via email or by post.

CONTACT US

If you would like further information, you can contact us directly via:

Email: membership@smmt.co.uk

Tel: 020 7344 9210 or 020 7344 1663

Post: 71 Great Peter Street, London, SW1P 2BN



SMMT INDUSTRY FORUM

SMMT Industry Forum are the only UK organisation approved by IATF & VDA QMC to offer IATF: 16949 & VDA training.

We also work with manufacturers to improve their effectiveness by focusing on four key areas of expertise:

- Competitive strategy and management systems
- New product introduction and lifecycle management
- Manufacturing operations
- Supply chain management

Industry Forum has been providing training and improvement competency, insights, process design and best practice for more than 20 years. Today, the team serves organisations in more than 30 countries. All SMMT members benefit from a 10% discount on standard SMMT Industry Forum prices, bringing an additional benefit for your membership.



SMMT OVERSIGHT

SMMT IATF Oversight is one of five IATF Oversight offices established by the International Automotive Task Force (IATF) to monitor and manage the 3rd party certification scheme for IATF 16949. Monitoring activities include frequent witness audits and office assessments world-wide. We work alongside other IATF Oversight offices to provide consistent guidance and interpretation in relation to the IATF 16949 standard and the certification scheme Rules. We also train and qualify 3rd party certification body auditors, support the development and maintenance of a central database of strategic information to assist in the management of the IATF 16949 certification scheme.



THE MOTOR OMBUDSMAN LTD

The Motor Ombudsman provides a self-regulatory environment for the UK's motor industry. As an independent and impartial organisation acting on behalf of consumers and its accredited businesses, it is responsible for resolving automotive-related disputes and raising the standard of service through its comprehensive Chartered Trading Standards Institute (CTSI)-approved Motor Industry Codes of Practice. They cover:

- New cars
- Vehicle sales
- Service and repair
- Vehicle warranty products



SMMT MEMBERS ARE ABLE TO DISCUSS MATTERS OF INTEREST THROUGH THE ORGANISATION'S NETWORK OF COMMITTEES AND GROUPS.

MEMBERS CAN GAIN ACCESS TO ALL RELEVANT BULLETINS, AGENDAS, MINUTES, WORKING DOCUMENTS AND CIRCULARS BY ACCESSING THE MEMBERS' ZONE LOCATED ON THE SMMT WEBSITE.

COMMITTEES

- Aftermarket Section
- Automotive Components Section
- Bus, Coach and Minibus Section
- Bus, Coach and Minibus TC
- Car and Light CV TC
- Car Section Committee
- Commercial Vehicle Section/Group
- Connected and Automated Vehicles Forum
- Council
- Electric Vehicle Group
- Electric Vehicle Supply Chain Group
- Engine Section
- Engineering Committee
- Environmental Policy Committee
- Executive
- Finance
- Heavy CV Technical Committee
- Innovation and Engineering Group
- Legal Committee
- Light Trailer and Trailer Equipment Section
- Logistics Forum
- Logistics Forum OEM Group
- Policy Co-ordination Committee
- Public Affairs Committee
- Remanufacturing Committee
- Specialist Vehicle Building Group
- Trailer and Bodywork Technical Committee
- Vehicle Warranty Products Committee

Working Groups:

- Assisted and Automated Driving Technical WG
- Car Section Aftersales WG
- CAV Forum
- CO2 Task Force WG
- Connectivity Technical WG
- Customs and Tariff WG
- Cyber Security WG
- Diesel Filter Blocking Task Force WG
- Electric Vehicle Technical (EVT) WG
- Electrical Vehicle WG
- Electromagnetic Compatibility WG
- End of Life Vehicles (ELV) WG
- Euro 7 Task Force
- Fuels WG
- Fuel Cell Electric Vehicle Task Force WG
- Hazardous Materials WG
- International Trade WG
- Light Vehicle Powertrain WG
- Lighting and Signalling WG
- Low Volume Manufacturers WG
- Manufacturing Environment WG
- Manufacturing Energy and Trading Schemes (METS) WG
- Market Outlook Group
- Noise WG
- Off Highway Engine and Equipment Group (OHEEG)
- Oversight Quality Network
- Passive Safety WG
- PR Discussion Group
- Safety Recall WG
- Self-Driving Task Force
- SMMT Energy Task Force
- Sustainability WG

- Steel Safeguard Task Force WG
- Task Force China
- Tax Panel
- Type Approval WG
- ULEV Task Force WG
- UKNTA Task Force
- Vehicle Manufacturers Body Repair WG
- Vehicle Security and Insurance WG
- Connected and Automated Mobility WG
- WLTP UK Implementation Task Force

Interest Groups:

- Assisted and Automated Driving Technical Working Group
- ATP Interest Group
- Brakes Interest Group
- Bus and Coach Interest Group
- Connectivity Technical Interest Group
- Cyber Security Interest Group
- Dangerous Goods Interest Group
- Disabled Persons Vehicle Interest Group
- Electric Vehicle Technical Interest Group
- Electromagnetic Compatibility Interest Group
- Electromagnetic Fields Interest Group
- Fuels Interest Group
- Heavy CV Interest Group
- Indirect Vision Devices Interest Group
- Lighting and Signalling Interest Group
- Light Vehicle Powertrain Interest Group
- N1 Enhancement WLTP Group

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

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